

# Heisey<sup>®</sup> News

The Official Publication of Heisey Collectors of America



## Happy Valentine's Day

**INSIDE:** Page 5: NEW Heisey Mother Rabbit Available for Pre-Order; Page 6: Treasurer's Report; Page 7: HCA Annual Budget Report; Page 9: 2023 Annual Budget; Page 10: HCA Call for Board Candidates; Page 11: HCA Cobalt Vase Auction Tickets on Sale; Page 12: HCA Membership Survey Results, Part 1; Page 16: Heisey History: Heisey's Botanic Garden by Martha McGill

## Heisey Collectors Of America, Inc.

169 W. Church Street  
Newark, Ohio 43055  
Phone: 740-345-2932—Fax: 740-345-9638  
www.HeiseyMuseum.org

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### Member Guest Services

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Cheryl Varrasso, Gift Shop Manager, ext. 2  
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### Newsletter

newsletter@heiseymuseum.org

### National Heisey Glass Museum

Heisey Collectors of America, Inc., a non-profit corporation (tax-exempt status), owns and operates the National Heisey Glass Museum.

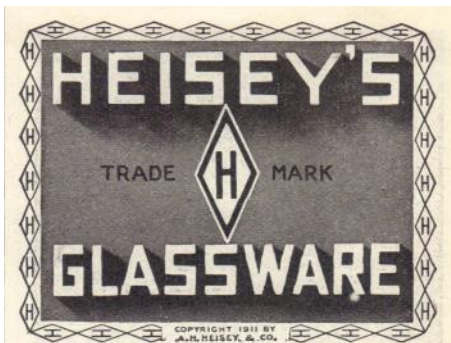
### Museum Hours:

Wednesday through Saturday (Winter Hours)  
10 a.m. to 4 p.m.  
Closed Sunday, Mon., Tues., and Holidays

**Members admitted free.**

**Regular admission \$5.**

**(children 18 & under free)**



## Important Dates

**2023 Spring Heisey Heritage Auction**  
**April 8, 2023**  
**Live Online**

**2023 Annual Heisey Easter Egg Hunt**  
**April 8, 2023**  
**Newark, Ohio**

**2023 Spring Benefit Auction**  
**April 14-15, 2023**  
**Newark, Ohio**

**2023 Heisey National Convention**  
**June 15-17, 2023**  
**Newark, Ohio**

**2023 Annual Dave Marsh  
Memorial Car Show**  
To Benefit the Heisey Museum  
**July 30, 2023**



***On the cover:***  
*A cozy dinner  
for two,  
featuring our  
newly engaged  
couple and a  
lovely Heisey  
table setting in  
Flamingo.*

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## HCA Board of Directors

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# Message From the President



You may think January and February bring a quiet time to the Heisey Museum with winter visitor hours, but that is not the case this winter. Volunteers have been busy removing and organizing holiday decorations, helping with April auction preparations, and aiding staff with various maintenance and cleaning tasks that are saved for these winter months.

The Auction Committee along with fabulous volunteers worked tirelessly for two weekends completing the cataloging process of beautiful glass for the April Heisey Heritage Auction and the Spring Benefit Auction. Members who traveled lengthy distances, brought delicious breakfast treats and lunch dishes, and worked tirelessly each day deserve our gratitude and thanks.

An assessment of last year's spring auctions called for a review of the substantial number of items that were to be sold as well as the space limitations for glass and workers in the hold back area. At the December meeting the board of directors made the decision to limit the number of items in a lot to eight pieces or one set (for example, punch bowl, underplate and cups) and limit the number of items sold at the online/live auction to around 450 each day. Although we want to help our members in selling their collections, we also have a large amount of glass that has been donated over the years. The donated glass offers a greater financial return for the museum so the BOD agreed that 10% of auction glass will come from the museum holdings for each auction.

The Publicity Committee was instrumental in designing a beautiful ad for Explore Licking County 2023. There are copies for members at the museum so be sure to pick up yours when you are there. The raffle for the Cobalt ivy vase is underway and tickets are going fast. If you haven't purchased one yet, remember only 200 raffle tickets will be sold with the winner announced at the convention. Speaking of the convention, your committee has selected "The Colors of Heisey" for the theme.

Recently, vice president Frachele Scott and I had the opportunity to interview each staff member to help us in redefining job descriptions for each position. It is imperative that the museum be competitive in the job market in Central Ohio. We found present job descriptions do not coincide with the numerous tasks being performed. This is just the first step as we continue to develop a concise and proper job description for each position.

As you review the approved 2023 budget you may note two employee positions have had title changes. The financial coordinator is now the business director and assistant gift shop manager is now the gift shop manager. The title change reflects their responsibilities.

A gentle reminder to study clubs to send your annual membership list of paid HCA members as per our bylaws to Secretary Mary Olson before May 1. Study Clubs must keep eight paid members.

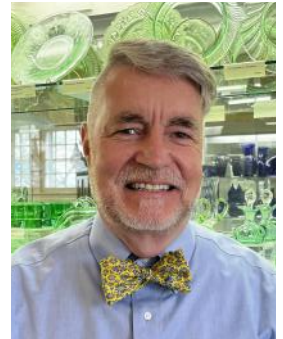
With February's birthstone being the amethyst, I hope you are planning to use your Hawthorne or Alexandrite pieces to celebrate the month.

# Words from Your Director-Curator



As I pen this article, we have snow on the ground with more due later and it is very peaceful, quiet, and beautiful outside for the moment. January on the inside of our National Heisey Glass Museum could in no way be described as peaceful or quiet, although I like to think it is always beautiful!

There were two three-day weekends in a row of spring auction glass cataloging. We were fortunate to have several board officers (including a spouse) who stayed for the week in between to tackle several big and small tasks as well as some important information gathering.



It is always good to see the large number of volunteers who show up to work on the gargantuan task of cataloging. It was also fantastic to see several new faces joining our many returning helpers. It is difficult to describe all that is involved in this part of our auction's preparations if you have not witnessed it for yourself. There are two lines running at full speed. First, there are two volunteers who unpack and check off items from a consigner list, being very careful not to mix consigners' items. We do a quick quality/cleanliness check, and items are then grouped into potential lots. Next, glass is inspected, rejected if necessary, identified, recorded, numbered, put into lots, and dotted. This is the part of the team that I spent the most time on and let me tell you working with Eric Tankesley-Clarke is an excellent education and pleasure. Lisa Baldus was the one writing down all the complicated and important information for our team in readable handwriting and correct spelling, very well-done! Mike Ellis, one of the welcome new faces, numbered and dotted each lot. There were others including Bari Fauss who also worked on this team at times, and all added to the expertise and enjoyment of the work. Next, items went on to Roy and Andy to be photographed with their lot number. Finally, items were carefully packed and placed in numbered boxes that are moved to a secure storage area. Our president Suzanne was one of the expert packers along with Andy on the line that I, too, worked on.

While all this work goes on, Mary Ann Spahr is very busy entering the spreadsheets in order to form what will eventually become the auction catalogs. As I have stated before it is a very well-oiled machine and Roy, Mary Ann, Karen, and Walter do an excellent job of keeping everything moving forward efficiently. Very little would happen without our volunteers. From all of us in Heisey Collectors of America, thank you!

We are busy getting ready for two activities in March of this year that will introduce the museum to a statewide audience. On Saturday, March 4, we are cohosting, with the Licking County Historical Society, the Ohio Local History Alliance Region 6 all-day meeting. This is where leaders of central Ohio History and related groups meet for a day of presentations and discussions. I signed us up for this some six years ago and look forward having our museum on display. On Saturday, March 25, the Ohio Museum Association will hold their annual convention in Newark and are scheduled to tour our collection.

So much good work and interaction occurred on so many levels in January for HCA and our museum and I look forward to seeing where it will lead us in 2023 and beyond. There are quite a few new items in the works that I am excited about and will discuss in greater detail next issue. From what I have seen, your HCA is off to a fantastic start in 2023!

In Thanks,

2023 Limited Edition

# MOTHER RABBIT

Available  
For  
Pre-Order!

Shipping  
Begins  
March 6



Head Down  
Heisey Bunnies  
also for sale.  
See page 25!

*We are offering, for a LIMITED TIME, newly produced Heisey Mother Rabbit reproductions. Available in Mosser Jadeite.*

*Made in the original mold used by the A.H. Heisey Company from 1948-1952, the Mother Rabbit was originally offered in crystal glass and designed by Royal Hickman.*

**\$80** EACH

***Members Only - Available for Pre-Order - While supplies last!***

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone & email \_\_\_\_\_

Quantity \_\_\_\_\_ Pick Up \_\_\_\_\_ (date) \_\_\_\_\_

Ship \_\_\_\_\_ (\$17 shipping and handling)

Total \$ \_\_\_\_\_ (Ohio residents-tax 7.25%)

Check# \_\_\_\_\_ Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ Discover \_\_\_\_\_

Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

# Treasurer's Report by Andy Baldus



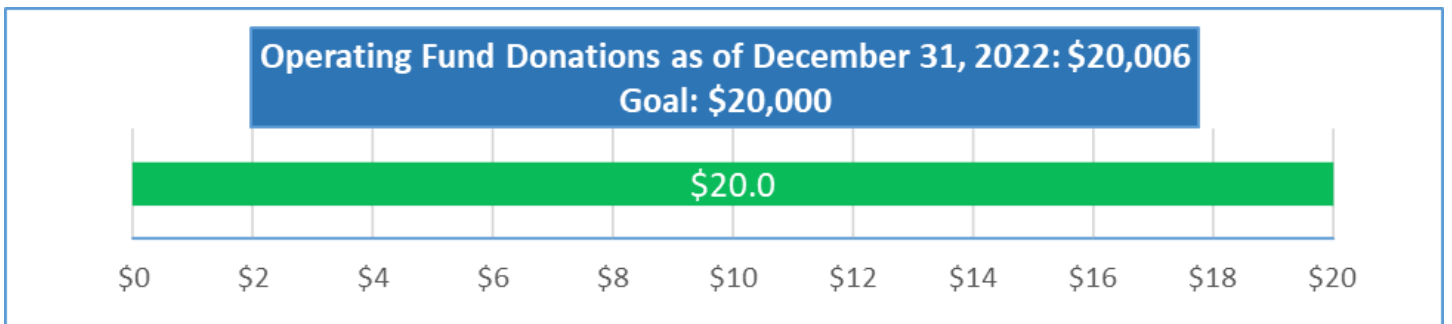
## Introducing a new way to help the museum

Thanks to all who have chosen Heisey Collectors of America Inc. as their AmazonSmiles charity. In 2022 we received \$245 through this program, the highest one-year total. However, this program is ending in February 2023, and we would like to introduce a new way to support HCA.

We have created an Amazon wish list for the National Heisey Glass Museum. It includes items used most often and one-time purchases that the museum needs. This is like wedding and baby registries where items and quantities are identified for purchase. The list will change from time to time as purchases are made and the needs of the museum change. The wish list can be accessed using the following link:

[https://www.amazon.com/hz/wishlist/ls/27D6L5TEP44QL?ref=cm\\_sw\\_em\\_r\\_un\\_un\\_HOEXOoPZdBIa9](https://www.amazon.com/hz/wishlist/ls/27D6L5TEP44QL?ref=cm_sw_em_r_un_un_HOEXOoPZdBIa9)

<b>THANK YOU to those who donated to the Operating and other funds</b> <b>December 2022 Donations: \$1,507; Total 2022 donations through December: \$20,006</b>		
<b>Kathleen &amp; Barbara Keiger</b>	<b>James &amp; Elizabeth Shirley</b>	<b>Jon Pierson &amp; Nicholas Ballard</b>
<b>Jean Will</b>	<b>Ann Glenn</b>	<b>Deb Woodard</b>
<b>Kentucky Heisey Collectors</b>	<b>Mary &amp; Doug Olson</b>	<b>Robert G. Harrison</b>



<b>THANK YOU to those who donated to the Endowment Fund in December 2022</b> <b>December 2022 Donations: \$2,472; Total 2022 donations through December: \$30,471</b>		
<b>John Thomas</b>	<b>John &amp; Bonnie Daniel</b>	<b>Durward D. Vogel</b>
<b>Jean Will</b>	<b>Ed &amp; Marianne Henderson</b>	<b>Isa Nelson</b>
<b>Virginia M. Johnson</b>	<b>Robyn K. Trower</b>	<b>Kirk &amp; Laurie Homrighouse</b>
<b>Ann Glenn</b>	<b>Fred Pryor &amp; Carole Kemer</b>	<b>Leonard &amp; Joan Hayet</b>
<b>Jay &amp; Julie Goletz</b>	<b>Ann G. Knaak</b>	<b>Charles T. Bingham</b>
<b>Tom &amp; Kathy Files</b>	<b>Michael &amp; Sandi Van Gorder</b>	



# Heisey Collectors of America, Inc.

## BOARD OF DIRECTORS ANNUAL BUDGET REPORT



### **Budget for 2023 Reflects Board's Priorities, Protects Endowment Fund**

Following a thorough discussion about needs, wants and priorities, the HCA board of directors approved a balanced budget for 2023 that covers the increased costs of operating the National Heisey Glass Museum, yet protects the Endowment Fund by drawing less than half the amount from the fund that is allowed by HCA policy and Ohio law.

#### **Revenue**

Income from auctions, gift shop sales, membership dues, events, cash donations, museum admissions, and several miscellaneous sources is expected to total \$179,700. This is \$18,500 above what had been budgeted for 2022. The largest projected revenue increases are the result of greater gift shop sales, an increase in dues, and the expectation that auctions will continue to have strong sales.

"We have seen great sales in the gift shop this year, especially in the fall. In November alone, gift shop sales were nearly \$20,000," said President Suzanne Parker. "We have had some wonderful donations of Heisey glass that we have been able to sell in the gift shop. And with great marketing efforts from our gift shop manager, Cheryl Varasso, people are waiting for the doors to open some mornings to see what new items have been added to the shop. It is becoming a Newark destination for people looking for really nice gifts."

Budgeted auction revenues have been adjusted based on the most recent auctions and the addition of the online-only Heisey Heritage auctions. In developing the budget, the board reviewed auction data going back to 2013 and input from the Auction Committee before determining the auction revenue figures to include in the budget. The Spring Benefit Auction is expected to bring in \$16,000, which is down \$500 from what had been budgeted last year, and the Dave Spahr Fall Select Auction is expected to bring in \$9,000, which is up \$2,000.

Revenues expected from the convention and the Percy and Vivian Moore Weekend (PVMW) were revised downwards based on experience in 2022. While convention attendance was similar to pre-pandemic levels, attendance for PVMW was down and costs for both events increased.

#### **Expenditures**

Major expenditure increases were in personnel costs and utilities. The board recognizes that staff are important to the continued success of the HCA and the museum. Based on current economic conditions and a review of comparable positions in the Newark area, the board authorized significant increases in compensation for all staff positions. It also authorized some additional hours for Jennifer Miller, business manager, because of increased responsibilities.

"Bringing our hourly pay rates closer to market norms for the Newark area should help improve both retention and recruitment of staff. Our museum deserves nothing less than that," said board member Eric Tankesley-Clarke.



# Heisey Collectors of America, Inc.

## BOARD OF DIRECTORS ANNUAL BUDGET REPORT

Continued from page 7



In the past year, the museum has experienced firsthand the difficulty of recruiting staff in a tight labor market. Attracting candidates for member guest service associate positions has been challenging. Some schedule interviews and then don't show up because they have already found jobs elsewhere. Even after being offered a job at the museum, some went elsewhere for higher pay. And, when attempting to hire a part-time information technology (IT) person in the fall, the museum received no applicants.

The other significant cost increase in the budget is for utilities. Energy costs increased 13.7% last year. With the expectation of a continued rise in energy costs, the board increased the budget for utilities by 12.5%.

Other smaller increases in expenses reflect the current economic environment that impacts services and supplies. For example, the cost of paper increased by about 50% during 2022. Also, the cost of postage increased over the last year and is expected to continue to rise in 2023.

The "Major Non-Recurring Items" category includes only the final phases of two projects, the courtyard brick leveling and the planting restoration on the Church Street side of the King House portion of the museum complex. Both these projects were initiated in 2022.

In addition, the board considered a long list of items that have been discussed over the last year, including such things as replacing some aging technology, repainting the stair railing in the gallery building and other interior painting, and planning for eventual replacement of six aging furnaces and six aging air conditioners.

Although it would be possible to take a larger withdrawal from the Endowment Fund to pay for many of these needs, the board agreed to consider exploring other sources first, such as grants and creating a "wish list" to share our needs with members.

### **Balancing the Budget**

Total funds required for 2023 are estimated at \$310,000, which is \$130,300 more than anticipated revenues. To balance revenues and expenditures, the board approved withdrawing \$130,300 in earnings from the Endowment Fund as needed during the coming year.

The Endowment Fund was established some 40 years ago by visionary members of HCA who saw it as a way to support the operation and maintenance of the museum into the future. Now valued at approximately \$5.5 million, a small portion of the fund's earnings is used each year to make up the difference between revenues and expenditures. Withdrawals from the fund are governed by the HCA's Endowment Trust Fund Management and Usage Policy and the Ohio Uniform Prudent Management of Institutional Funds Act. Under these guidelines, the board could withdraw up to \$276,000 in 2023.

"We believe it is in the long-term best interest of the museum and HCA to be conservative in our withdrawals from the Endowment Fund rather than to spend to our limit," said President Parker. "I believe this budget reflects our priorities for fairly compensating the people who run the museum for us, planning for inflationary increases and protecting our Endowment Fund."

## Heisey Collectors of America 2023 Budget

	2022 Jan - Nov			
	2021 Actual	Actuals	2022 Budget	2023 Budget
<b>Revenue</b>				
Membership	\$ 24,035	\$ 28,722	\$ 31,750	\$ 34,000
Newsletter Ads	1,000	924	1,200	1,200
Cash Donations	26,343	18,499	20,000	20,000
Sales	59,485	61,702	60,000	80,000
Shipping/Handling Charges	5,092	4,205	4,000	4,000
Admissions	3,909	2,795	3,500	3,500
Miscellaneous	498	485	-	500
Benefit Auction Net	16,331	15,371	16,500	16,000
Dave Spahr Select Auction Net	12,599	12,950	7,000	9,000
Convention Net	-	7,478	10,000	7,500
P & V Moore Event Net	8,265	2,179	7,250	4,000
<b>Total Income</b>	<b>\$ 157,557</b>	<b>\$ 155,310</b>	<b>\$ 161,200</b>	<b>\$ 179,700</b>
Endowment Transfer	76,199	60,000	106,600	130,300
<b>Total Available Funds</b>	<b>\$ 233,756</b>	<b>\$ 215,310</b>	<b>\$ 267,800</b>	<b>\$ 310,000</b>
<b>Expenditures</b>				
Personnel Costs	\$ 103,098	\$ 114,400	\$ 125,750	\$ 172,750
Cost of Sales	3,188	7,408	3,000	7,000
Shipping and Handling	689	495	700	700
Accounting Expense	9,103	9,475	9,000	10,000
Legal Fees/Employee Relations	4,317	6,985	3,000	3,100
Office Supplies and Postage	10,447	8,279	9,000	10,000
Repairs and Maintenance	19,059	11,285	13,000	16,000
Lawn/Grounds Care	5,075	3,344	4,500	5,300
Museum Expense	6,623	7,402	5,000	6,500
Utilities	19,375	20,047	20,000	23,800
Newsletter Printing and Postage	7,251	6,685	7,400	8,000
Dues and Membership Expense	390	470	400	500
Advertising	730	1,245	2,000	2,000
Outreach	150	66	300	300
Insurance	13,471	9,051	11,200	12,000
Travel Expense	80	45	250	400
Computer and Website	2,885	2,559	2,600	3,000
Bank Service Charges	3,978	4,182	3,800	4,200
Special Projects Expense	11,780	9,145	16,000	16,000
Leased Equipment	8,914	8,225	9,000	9,000
Major Non-Recurring Items	5,349	40,991	24,300	5,400
Miscellaneous	658	359	400	400
<b>Total Expenditures</b>	<b>\$ 236,610</b>	<b>\$ 272,143</b>	<b>\$ 270,600</b>	<b>\$ 316,350</b>
Less Cost of Sales	3,188	7,408	3,000	7,000
Plus Inventory Purchases	353	317	200	650
<b>Funds Required</b>	<b>\$ 233,775</b>	<b>\$ 265,052</b>	<b>\$ 267,800</b>	<b>\$ 310,000</b>



## Heisey Collectors of America, Inc. BOARD OF DIRECTORS CALL FOR CANDIDATES



### Candidates Sought for HCA Board of Directors

Members who have energy and passion for Heisey glass, the National Heisey Glass Museum and Heisey Collectors of America (HCA) are invited to become candidates for open seats on the HCA board of directors. Consider using your knowledge, skills, and talents to help shape the future of this remarkable museum and organization. Your ability to work with all members is welcomed.

The Nominating Committee of Charlie Wade (chairperson), Mary Cameron, Darlene Cochran, and Emie Heisey is now seeking board candidates. Each year, three people are elected to four-year terms on the 12-member board that makes decisions for the organization and the museum. Candidates must be voting members of HCA. (If you are not currently a voting member, you may become one by paying a one-time fee of \$25. See **Membership Information** on page 26 of this newsletter.)

Serving on the board is an interesting, challenging, educational and rewarding experience. If you would like more information about the work of the board and the level of commitment necessary to serve on the board, you may contact any board member (see page 2 of this newsletter for contact information) or Nominating Committee member.

Candidates must submit a brief biographical sketch and photo to be published in *Heisey News*. In addition, candidates are encouraged to create a brief video describing their interest in serving on the board and responding to questions submitted by HCA members. Candidate videos are posted on the museum's website.

The deadline for deciding to run for the board is April 1 to allow time for publishing candidate profiles in the May issue of *Heisey News*. The election is held in June at the annual convention.

If you are interested in being a candidate for the board, please contact Nominating Committee chair Charlie Wade at 740-328-7027 or [cswade4187@gmail.com](mailto:cswade4187@gmail.com) for more information.



# ENTER NOW in the HCA COBALT IVY VASE RAFFLE!



*This No. 4224 Ivy Vase was made from 1932 to 1937. They are listed as having been made in Crystal, Moongleam, Flamingo, Sahara, and Cobalt.*

*This unique 4½" vase features a wide optic that is most pleasant. It is one of those little jewels of Heisey that are very hard to find and would be a most treasured addition to any Heisey collection or just a very nice item to own by itself.*

*Buy a chance to dream about owning this fine little vase and feel good about benefiting our Endowment Fund at the same time.*



HCA is holding a raffle of this beautiful Cobalt Ivy vase graciously donated by one of our members.

Only 200 tickets will be sold **EXCLUSIVELY TO MEMBERS** at \$25 each. There is no limit on the number of tickets a member may purchase. **All proceeds will go to the Endowment Fund.**

The drawing will be held at the convention banquet in June 2023. The winner does not need to be present to win.

#### **HOW TO ENTER:**

**There are three ways to buy tickets:**

- 1) Call the museum at 740-345-2932.** (Tickets will be sent within two weeks.)
- 2) Send a check and indicate ticket quantity to:**  
169 West Church St., Newark, OH 43055 (Tickets will be sent within two weeks.)
- 3) Purchase tickets at the Heisey Glass Museum Shop.**



# Heisey Collectors of America, Inc.

## HCA MEMBERSHIP SURVEY RESULTS, Part 1



### Member Survey Gathered Valuable Data About Members' Priorities

Results of the online survey conducted by HCA last November and December demonstrated once again that members are passionate about collecting and preserving Heisey glass, sharing their enthusiasm with other collectors, and increasing their knowledge about all things Heisey. And they are generous in sharing their opinions.

The survey was intended to provide the HCA board of directors with data to use in making decisions about the organization and the museum. It asked a mix of multiple choice and open-ended questions that allowed members to freely share their ideas and opinions.

"I want to thank all of you who took the time to answer our questions. Many people put a lot of time and thought into providing useful suggestions. We have 22 pages of written comments to consider and a lot of valuable data to study and discuss over the next few months," said HCA President Suzanne Parker.

The survey was completed by 162 HCA members. It had been promoted through stories in *Heisey News* in November and December, through several e-grams, and at some study club meetings. Paper copies were available for those who did not want to complete a survey online.

*"I want to thank all of you who took the time to answer our questions. Many people put a lot of time and thought into providing useful suggestions." – President Suzanne Parker*

Shortly after the survey deadline, board members received links to the complete database of online survey results. "Answers to the multiple-choice questions are easy to review, but the hundreds of written responses take considerable time. We are sorting through the written answers looking for common themes and summarizing the information so it can be as useful as possible," said Parker.

One key piece of information gathered through the survey is about the age of members: 69.1% of members who responded to the survey are 65 years or older and another 17.9% are 55 to 64 years old. When combined, a full 87% of HCA members are 55 and over. This has changed only slightly since the 2018 survey when 65.6% of members were 65 years or older and 20.7% were 55 to 64. "This has many implications for us as we look to the future," said Parker.

Approximately two-thirds – 68.5% in 2022 and 63.6% in 2018 – of those who responded to the survey have been HCA members for more than ten years. Quite a few new members responded to the survey – 11.1% in 2022 and 10.5% in 2018.

As the board digs into the data, it will be able to see if members' priorities and interests vary by age group and/or length of membership and consider how that might impact the programs and services HCA offers.

Some of the most enjoyable comments to read were the responses to the question, "Why did you join Heisey Collectors of America?" Several members wrote about how important the glass is to their family. "We've been collecting as a family since 1952 and I wanted to keep that going. My sisters and I love using the Heisey that Mom collected, and are now gathering our own pieces," wrote one member.

Several participants wrote about the importance of preserving the legacy of Heisey glass and its importance to the area. "I felt it important to support the preservation of this unique asset in Licking County's cultural and commercial history. . ."

Many wrote about the importance of getting together with like-minded glass lovers and collectors and learning from each other. And some wrote about the importance of supporting HCA and the museum, "to help support and know I was a little part of a great organization."

Look for further results from the survey in upcoming editions of *Heisey News*.

MARK YOUR CALENDAR!



# 2023 Heisey Spring Benefit Auctions

Auction Dates:

Online (Heritage): April 8, 2023

In-person (All-Heisey Spring Benefit Auction):

April 14-15, 2023

Auction Location:

GMP Local #244 Union Hall  
350 Hudson Ave., Newark OH 43055





# HEISEY AUCTION NEWS



First, I want to thank the volunteers who dedicated two weekends to catalog, photograph, and document over 1200 pieces of glass for the upcoming two auctions: the online Heritage Auction (April 8); and the online AND in-person Spring Benefit Auction (April 14-15) in Newark, Ohio. Cataloging is lots of work, but the camaraderie, fun, and Heisey glass learning experience is well worth it. There are lots of jobs to do and volunteers are always welcome and very much appreciated!

**April 8 online auction details:** The auction website is **HiBid.com** and registration is required to bid. The bidding begins promptly at 12 noon ET. Winning lots will be available for pickup at the Heisey Museum beginning Thursday, April 13, at 10 a.m. Please make arrangements for your glass pickup or for shipping. Shipping companies will be listed in the March Newsletter. PLEASE NOTE: Glass cannot be held past 30 days.

**April 14-15 Spring Benefit auction details:** Bidding begins promptly online at 12 noon ET on **HiBid.com** and simultaneously at the GMP Union Hall, Newark, Ohio. Winning lots will be available for pickup at the Heisey Glass Museum beginning Tuesday, April 18, at 10 a.m. Please make arrangements for your glass pickup or for shipping. Shipping companies will be listed in the March newsletter. PLEASE NOTE: Glass cannot be held past 30 days.

It's time to begin thinking about your consignment submissions for the Dave Spahr Fall Select Auction in October. This auction showcases only the more rare, pristine pieces and the limit to consign is 40 lots. Please submit only clean and flawless pieces. However, if you have a piece in question to consign, please contact me first to discuss. A consignment form to fill out will be provided in the March newsletter.

The Heisey Glass Museum is always interested in glass from estates or household downsizing. Please contact me for details or for any other Heisey auction-related questions, concerns, or suggestions.

Roy Eggert  
HCA Auction Chair  
HCA Auction Firm Manager





# Many Thanks to our 2023 Spring Auction Volunteers!



### ***Teamwork makes the dream work!***

The Auction Committee would like to thank the following volunteers (pictured above): **1.)** Mary Ann Spahr; **2.)** Marianne Henderson; **3.)** (L to R) Bari Fauss, Tina Heffley, Walter Ludwig, Chris Heffley; **4.)** Roy Eggert; **6.)** Jack Burriss, Lisa Baldus, Mike Ellis, Eric Tankesley-Clarke, Suzanne Parker; **7.)** Roy Eggert, Mary Ann Spahr and Andy Baldus

Also we want to thank our volunteers not shown: Karen Taylo and Ed Henderson



# A LOOK BACK at HEISEY HISTORY

## HEISEY'S BOTANIC GARDEN

By Martha McGill



**Fig. 1.**  
*No. 427 Daisy  
and Leaves  
half gallon jug  
and tumblers*

Many glass companies, both before and after A.H. Heisey & Company, turned to the natural world for inspiration for their designs. In the late 19th and early 20th centuries, makers of pressed glass often used floral and other botanical motifs in their patterns. Heisey's early patterns did not include these types of elements, but around 1910, Heisey introduced several pressed designs that featured botanical motifs. Most of them were not in production for a long enough time to appear in one of the company's catalogs, and the original Heisey pattern number and name (if any) are not known for these items. They are known today by the pattern numbers and names assigned to them by HCA or Heisey researcher Clarence Vogel. This article will focus on these pressed botanical designs.

One pressed botanical pattern, the No. 427 line, called "Daisy and Leaves" by collectors, appeared in one Heisey price list from 1910, and in one catalog from 1911. Its production period is estimated to be from about 1909 to 1912. The shapes of the items in the pattern are similar to those of the Colonial style glassware being made at that time by Heisey, but instead of the panels and flutes of the Colonial glassware, the No. 427 line has a pressed design of flowers, buds and leaves. The flowers and buds are



**Fig. 2.** *No. 427 Daisy and  
Leaves 9" vase*

sometimes found with a satin finish. The pattern was made in Crystal only, and all items are marked with the Diamond H.

The pattern included three sizes of nappies, three sizes of shallow nappies, a finger bowl, a tumbler, an ice tea tumbler, two half gallon jugs, a hotel cream and sugar, a 9" vase, and swung vases in sizes from 7½" to 48" (Figs. 1-5). The swung vases are numbered from 50-440 to 59-440, based on their height (Fig. 6). From 1917 to 1923, Heisey made the No. 480 fruit or centerpiece basket with a pressed pattern similar to No. 427 Daisy and Leaves but lacking the buds (Fig. 7). The basket is often found with over-cutting on the pressed floral design.

Because the No. 435 Juniper tumbler (Fig. 8) appeared in one Heisey catalog (circa 1910), its original Heisey pattern number is known (it was named by HCA). There *may* be two versions of this tumbler. In the catalog drawing (Fig. 9), there are fronds on the berries that do not appear on the tumbler in the photo. It is also possible the drawing is not accurate.

Little information has been discovered about the other pressed botanical designs made around this time.



**Fig. 6.** No. 51-440 Daisy and Leaves 10½" swung vase

However, they can be definitely identified as Heisey products because they are marked with the Diamond H. All are known in Crystal only.

The half-gallon jug shown in Figure 10 was assigned the number 8019 and named "Oriental Poppy" by HCA. Researcher Clarence Vogel gave it the number 7061 and named it "Iris" or "Leaf and Iris."

The number for the No. 7098 eight-inch plate (Fig. 11) was assigned by Clarence Vogel. It is sometimes called "Cut Daisy," because of the sharpness of its pressed floral design.



**Fig. 3.** No. 427 Daisy and Leaves cream and sugar



**Fig. 4.** No. 427 Daisy and Leaves 8" nappy, satin finish on flowers and buds



**Fig. 5.** No. 427 Daisy and Leaves nappies, left to right: 4½", 5½" shallow, 4¾" shallow

Very few examples of the No. 8003 Thistle tumbler (Fig. 12) have been found by collectors. One of them is on display at the National Heisey Glass Museum.

The 5½" nappy shown in Figure 13 has six pressed panels, each with a different flower. Its design is similar to No. 8012 Paneled Daffodil (named No. 7011 Daffodil by Vogel). The nappy shown in Vogel, book 4, page 64 (volume 2, page 117 in the new edition), has a scalloped rim, unlike the plain rim on the nappy shown here, and the flowers are not the same as those in the nappy shown in Figure 13. The nappy with the scalloped rim is identified incorrectly as No. 427 Daisy and Leaves in Dunbar, *Heisey Glass the Early Years: 1896-1924*, page 55.

Two remarkably similar, and confusing, items appear in Figure 14. The photo caption uses the identifications in the new edition of Vogel (volume 2, page 117). The examples of both designs on display at the National Heisey Glass Museum are identified as No. 8007 Daisy Scroll. Plates and nappies were made in both designs.

The No. 7126 Pussy Willow vase, not shown here, is a swung vase in a form similar to the No. 427 Daisy and Leaves swung vase.



**Fig. 7.** No. 480 Daisy and Leaves basket with overcutting



**Fig. 8.** No. 435 Juniper tumbler



**Fig. 9.** Catalog drawing of No. 435 Juniper tumbler



**Fig. 10.** No. 8019 Oriental Poppy pitcher aka No. 7061 Iris, or Leaf and Iris



**Fig. 11.** No. 7098 Cut Daisy 8" plate



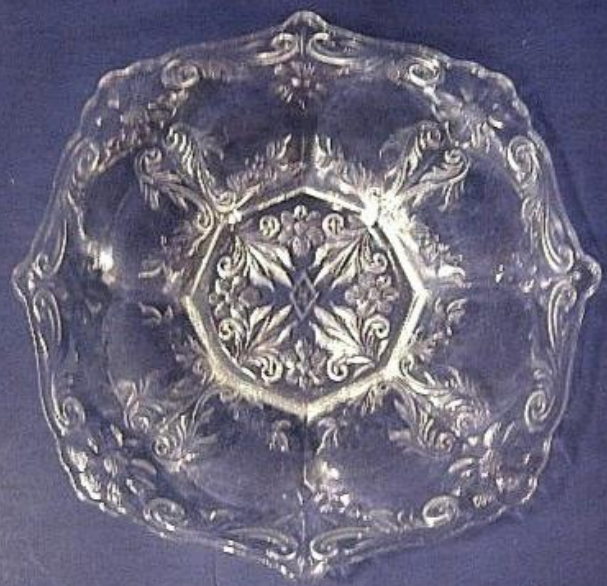
**Fig. 13.** 5½" nappy similar to No. 7011 Daffodil or 8012 Paneled Daffodil



**Fig. 12.** No. 8003 Thistle tumbler

Researchers have suggested the Daisy and Leaves pattern and similar pressed floral designs were intended to imitate the floral cuttings and engravings of the period and compete with McKee's Rock Crystal and Puritan lines, pressed floral and botanical designs offered by Cambridge (in its Nearcut line), and Fostoria's No. 1891 I.C. and No. 1827 Rambler patterns. The short production period of Daisy and Leaves and the scarcity of items with similar pressed designs indicate Heisey's effort to compete with these other glass companies' pressed botanical designs was not particularly successful.

In later years, Heisey continued to make glassware using pressed botanical motifs, such as the No. 1567 Plantation line (pineapples), the No. 3362 Charter Oak stemware line (acorns), and the No. 5072 Heisey Rose stemware line (roses), among many others. These later items are beyond the scope of this article.



**Fig. 14.** No. 7099 Three Scroll 12" plate (left) and 8007 Daisy Scroll 6½" plate (right)

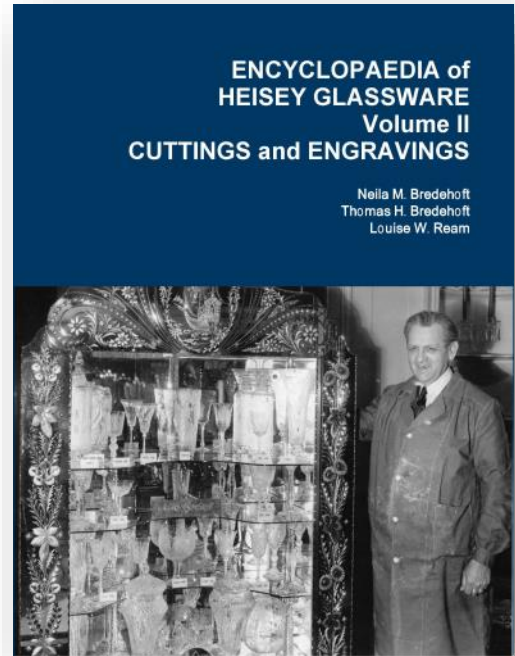
**NOW ON SALE!**

## **Encyclopaedia of Heisey Glassware** Volume II-Cuttings and Engravings

HCA is pleased to announce that the latest reprint of the *Encyclopaedia of Heisey Glassware, Volume II, Cuttings and Engravings*, is now available for sale in our museum shop. This 446 page must-have book for Heisey collectors contains illustrations and pictures of most Heisey production cuttings and engravings. Also included is valuable information on cutting and engraving techniques, a history of the Kralls, and biographies of other famous Heisey cutters.

We were able to take advantage of the modern technology offered through Amazon Kindle Direct Publishing (KDP) to produce the book entirely through an online ordering process. KDP offers a joint print and sales program to publishers like HCA that print books directly from digital files and offers them for sale on the Amazon website. We have found the quality of the books to be outstanding, showing none of the challenges that often appear in lower quality digital printing.

HCA is now able to get our book published and sold online. We can now purchase a large quantity of books which will then be for sale through our museum at an extremely good price. In a world of unusually high paper and print costs, this is a huge win for HCA and Heisey lovers everywhere. As a result, HCA will be moving ahead with more book reprints in the future.



*Our newest reprint of the cuttings and engravings book is an exact reprint of the most recent edition, last printed in 2014.*

**Mail order with payment and form below or call: 740-345-2932**

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Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

# Study Club Directory



<p><b>#5: BAY STATE HEISEY COLLECTORS CLUB</b> Serving Massachusetts, Rhode Island, Connecticut and New Hampshire. Meets 2nd Saturday of September, October, November, December, February, March, April, May and June at Brooksby Village facility, Peabody, MA. Contact Stephen Pescatore at 978-256-5418 Email: stevepes51@gmail.com</p>	<p><b>#49: GREAT PLAINS HEISEY CLUB</b> (<a href="http://www.greatplainsheiseyclub.org">www.greatplainsheiseyclub.org</a>) Serving west of Mississippi, east of Rocky Mountains. Meets March, May, July, September and November in members' homes throughout region. Specific dates and times to be announced. Contact Kathy Files at 816-468-7087. Email: tkfiles@kc.rr.com</p>
<p><b>#7: DAYTON AREA HEISEY COLLECTORS CLUB</b> (<a href="http://daytonheiseyclub.org">daytonheiseyclub.org</a>) Serving southwest Ohio, northern Kentucky, and eastern Indiana. Meets 3rd Tuesday, September thru May (no Dec. meeting) Greene Memorial Hospital 1141 N. Monroe Drive, Xenia, OH Contact—Cheryl Hoskins 757-784-0875 DOHO_100@yahoo.com</p>	<p><b>#50: NORTHWOODS HEISEY STUDY CLUB</b> Serving Minnesota and Wisconsin. Meets March, May, August, and October in members' homes throughout region. Specific dates and times to be announced. Contact Doug Olson at 651-343-0430 Email: dmolson555@gmail.com</p>
<p><b>#13: HEISEY CLUB OF CALIFORNIA</b> (<a href="http://www.heiseyclubca.org">www.heiseyclubca.org</a>) Serving Southern California (San Diego to Santa Barbara). Meets 4th Sunday at 12:30 p.m. except November, and 2nd Sunday in December in members' homes throughout region. Contact: David Blair Email: glassguy1@yahoo.com.</p>	<p><b>#51: NORTHEAST FLORIDA HEISEY STUDY CLUB</b> Serving northeast Florida, meets 3 times a year at the Avonlea Antique Mall's Olde Florida Café, Jacksonville, FL. Call for specific dates. Contact: Chuck Carroll email jaxcat8@yahoo.com</p>
<p><b>#15: HEISEY COLLECTORS CLUB OF MICHIGAN</b> Serving Michigan and northern Indiana. Meets six times per year in members' homes throughout the region. Please contact Rick Van Meer at 517-782-3874 rickvanmeer@comcast.net</p>	<p><b>#52: NORTHERN VIRGINIA HEISEY STUDY CLUB</b> Serving Northern Virginia to include Maryland and Washington D.C. Meets September thru May. Please email for date and location each month. Contact Elizabeth Shirley by email at esshirley@msn.com.</p>
<p><b>#16: HEISEY COLLECTORS OF TEXAS</b> (<a href="http://www.heiseycollectorsoftexas.org">www.heiseycollectorsoftexas.org</a>) Serving Texas. Meets odd numbered months 2nd Saturday at 1 p.m. Meeting locations to be announced. Contact Mike Morgan at 281-433-4551. Email: mbmorgan1965@gmail.com</p>	<p><b>#53: KENTUCKY HEISEY COLLECTORS GROUP</b> Our group is sharing Heisey knowledge &amp; having fun. Please RSVP so we have enough chairs. Contact Doug Meister 502-266-7971 or revdrdoug92@gmail.com for more information!</p>
<p><b>#20: BUCKEYE HEISEY COLLECTORS CLUB</b> Serving Ohio. Meets 4th Monday September through May in Heisey Museum Meeting Room or members' homes. Bring your latest Heisey 'finds' to share. Please contact Jay Goletz (740) 345-9307 Email: goletzjr@gmail.com</p>	<p><b>#54: HOOSIER HEISEY STUDY CLUB</b> Having fun sharing Heisey glass and ideas, if you are in Indianapolis or anywhere nearby you are welcome. The group is looking forward to its next meeting. For time and directions contact geoff.c.heisey@gmail.com or call 317-250-5295</p>
<p><b>#22: NORTHWEST HEISEY COLLECTORS CLUB</b> Serving Washington (west of Cascade Mountains; north to Canadian border; south to Oregon). Meets 1st Saturday at noon with potluck in members' homes. Contact Deborah de Jong at 425-868-0457 bahama50@hotmail.com</p>	<p><b>#55 - THE CRYSTAL CLEAR VIRTUAL HEISEY STUDY CLUB</b> Provides an online platform for HCA members from across the globe to meet, learn more about Heisey and support the Museum. Meetings are held online at 7 pm ET on the 2nd Wednesday of each month. Want to learn more? Visit us on Facebook or contact Michael Maher at 740-644-1796 or <a href="mailto:CCVHSC@yahoo.com">CCVHSC@yahoo.com</a>.</p>
<p><b>#38: NORTH CAROLINA HEISEY STUDY GROUP</b> (<a href="http://www.northcarolinaheiseystudygroup.org">www.northcarolinaheiseystudygroup.org</a>) Serving North Carolina, South Carolina, Virginia (also have members from West Virginia and Texas). Meets odd numbered months 2nd Saturday at noon at Replacements, LTD in Greensboro, NC. Contact: Jaime Robinson by email jaime.robinson@replacements.com</p>	





# Heisey in the Museum Shop



Item No.	Pattern No.	Item Name / Description—"H" denotes piece is marked with Diamond H	Price
1	6	mayonnaise spoon Flamingo H	\$22
2	11	Large Eight Flute salt/pepper H	\$16
3	160	Locket on Chain punch cup	\$16
4	300	Peerless schoeppen 14 oz H	\$16
5	325	Pillows punch cup H (2)	\$18 ea
6	350	Pinwheel and Fan punch cup Moongleam H	\$20
7	351	Cross Line Flute tumbler H	\$14
8	352	Flat Panel lavender jar 3 oz H	\$45
9	353	Medium Flat Panel nut, ftd Hawthorne H	\$22
10	354	Wide Flat Panel vase, 10" H	\$40
11	357	Prison Stripe punch cup, small H (1), larger H (1)	\$14 ea
12	372	McGrady syrup 5 oz Flamingo H	\$36
13	372	McGrady syrup 7 oz Flamingo	\$35
14	372	McGrady syrup 7 oz Moongleam	\$35
15	372	McGrady syrup 7 oz Sahara H	\$45
16	393	Narrow Flute plate 10 1/2" H (10)	\$20 ea
17	411	Tudor handled footed ice tea, 12 oz Flamingo	\$26
18	417	Double Rib and Panel mustard H	\$18
19	433	Greek Key punch cup Flamingo H (2)	\$22 ea
20	472	Narrow Flute/Rim pickle 7" Flamingo H	\$32

The listed items shown above on this page and page 23 are available in the museum shop and would make wonderful gifts.

**HCA members have exclusive access to these items from 11 a.m. ET on Wednesday, Feb. 15, through close of business on Wednesday, March 1.**

Call the shop (740-345-2932) if you are interested in purchasing any of these items.

Member discount does not apply during this special time period.

**On Thursday, March 2, they become available for sale to the public.**





# 40-Item Special Sale



Item No.	Pattern No.	Item Name / Description—"H" denotes piece is marked with Diamond H	Price
21	500	Octagon cream/sugar Moongleam handles H	\$45
22	1184	Yeoman plate, 4 compartment, 11" Moongleam H	\$32
23	1252	Twist nut Marigold H	\$30
24	1255	Pineapple and Fan mug	\$16
25	1401½	Empress punch cup H	\$25
26	1401	Empress cr/sugar/tray, individual Sahara H (2 sets)	\$45 ea
27	1401	Empress cream/sugar D/F Flamingo H	\$36
28	1401	Empress mayonnaise Flamingo H	\$18
29	1401	Empress plate, rd, 10 1/2" H Sahara (8)	\$35 ea
30	1401	Empress punch cup Moongleam H (1), Flamingo H (1)	\$18 ea
31	1401	Empress salad, rd, 10" Sahara H	\$36
32	1401	Empress sandwich, 2 hdd, rd, 12" Sahara H	\$36
33	1401	Empress sandwich, 2 hdd, sq, 13" Sahara H	\$36
34	1401	Empress triplex relish 10" Flamingo H	\$40
35	1404	Old Sandwich ashtray Moongleam H	\$40
36	1417	Arch tumbler Cobalt H	\$50
37	1506	Provincial nut H	\$12
38	1510	Toujours marmalade H with #6 spoon H	\$40
39	1541	Athena gardenia 12"	\$24
40	1776	Kalonyal punch cup H	\$20

There is someone in the museum shop during the museum's hours of operation to help answer questions or take orders. When ordering by phone, please have a credit card ready. **In the event of payment issues, ordered items will go back into inventory after seven business days.** When ordering by mail, please be sure to allow for shipping charges and sales tax. Call the museum for tax and shipping cost estimates. Please note that the HCA member discount does not apply to special project items.

All shipping is done through USPS. Packages are not insured. If you have not received a package or it arrives damaged, please call the museum. We can assist you in tracking your packages.

If you would like to make a glass donation to the museum or have questions regarding items on loan, contact the museum at 740-345-2932. HCA reserves the right to accept or refuse items based on current holdings.



New and Returning Members  
**December**



**Linda Phelps**                      **Ohio**

**Gail Heisey Loomis Pierce**  
**Missouri**

**HCA Membership Numbers**

**This Month: 1053**

**Last Month: 1066**

Members who have not renewed to date  
are not included in this number.  
The total changes monthly.

*Welcome!*



**DID YOU KNOW?**

If you choose to receive the *Heisey News* by email only, your copy will arrive up to two weeks sooner than a copy sent by mail. With our new email system, electronic delivery is more reliable than ever.

You'll be helping HCA and the museum to save money and helping the environment, too.

If interested, please contact the museum at (740) 345-2932 to confirm or update your email address and request your newsletter by email only.

Museum Volunteers  
**December**



Andy and Lisa Baldus

David Blair

Bob Day

Roy Eggert

Bari Fauss

Caleb Files

Jay and Julie Goletz

Emie Heisey and Brent Guest

Geoff Heisey

Amy Jo and Chuck Jones

Walter Ludwig

Martha McGill

William McKelvey

Mike and Cindy Morgan

Richard Nicholson

Mary and Doug Olson

Suzanne Parker

Frachele Scott

Dick and Marilyn Smith

Mary Ann Spahr

Bobbie Taylo

Karen Taylo

Joe Varrasso

Charlie Wade

*Thank You!*



## In Fond Memory

We are sad for the loss of **William Lee (Bill) Barker** of Pickerington, Ohio, on June 12, 2022. Bill and his wife Mary were HCA members since 1993. Bill enjoyed classic cars and collecting Heisey glass. They were Heisey dealers for many years. Bill will be missed by his wife of 65 years and all his Heisey friends.

Our favorite farmer from Iowa, **William C. "Bill" Bender** of Sigourney, Iowa, passed away on December 20, 2022. He is survived by Margaret, his wife of 68 years. He served in the Army during the Korean War. They have been HCA members since 1996. Margaret enjoyed collecting pink depression glass and she showed Bill some Flamingo Heisey. He started looking for Heisey and fell in love with Heisey Greek Key. Bill will be sadly missed by Margaret, their children and all his Heisey friends.

Sadly, we must share the loss of **Mary U. Hauser** of Columbus, Ohio. Mary passed on January 9, 2023. Her late husband Virgil J. Hauser passed in 2016. They were HCA members since 1972. Mary still enjoyed collecting Heisey glass and cheering for the Cleveland (Indians) Guardians. She shared her love of Heisey with her children. Mary is missed by her family and friends.

If you know of a HCA member who has passed away, please forward all pertinent information to: [membership@heiseymuseum.org](mailto:membership@heiseymuseum.org). Thank you.

## 2022 Limited Edition HEAD DOWN(No. 2) Heisey Bunnies



*We are offering, for a LIMITED TIME,  
Heisey head down (No. 2) Bunny reproductions  
in Mosser Jadeite!*

*We still have some available, but they are  
moving fast. Don't miss out!*

**\$25** ea.

to order, please call  
(740) 345-2932

## MARK YOUR CALENDAR!

## The HEISEY MUSEUM ANNUAL EASTER EGG HUNT

Saturday, April 8, 2023  
At the Heisey Museum  
in Newark, Ohio

**Membership Renewal:** Check above your name on the mailing label of your Heisey News for your membership expiration date. If it is the current month, make sure your dues are paid soon to receive next month's issue of *Heisey News*. Feel free to use the handy form below.

## MEMBERSHIP APPLICATION

Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-Mail \_\_\_\_\_

Additional Member \_\_\_\_\_

### MEMBERSHIP LEVELS

Membership dues (except the one-time voting fee) must be renewed yearly. Please indicate number of persons joining.

- Associate Member** (one person)      **\$40.00**
- Additional Household Member**      **\$10.00 each**  
(list names at bottom of form)
- Voting Member** (one-time fee)      **\$25.00 each**  
One-time fee entitles you to voting privileges in HCA.

### ENDOWMENT MEMBERSHIP

Join as an Endowment Member and increase your support of HCA. Each level includes Associate dues (\$40.00 plus \$10.00 for each additional household member). The remainder goes into the Endowment Fund to build a strong future for the National Heisey Glass Museum.

- Individual Contributing** (one person)      **\$60.00**
- Joint Contributing** (two people)      **\$70.00**
- Family Contributing**      **\$85.00**  
(parents and children under 18)
- Patron**      **\$150.00**
- Sponsor**      **\$300.00**
- Benefactor**      **\$500.00**

### SHIPPING & HANDLING FEES FOR OUTSIDE US

Additional shipping charges are required for members living outside the U.S. Current rates for Canada are \$30; for other countries, contact the museum. These rates are subject to change at any time due to rate changes made by the US Postal Service. To verify current rates, call (740) 345-2932 or e-mail membership@HeiseyMuseum.org.

Amount Enclosed \_\_\_\_\_

Payment:  Check  MasterCard  Visa  Discover  
(Make check payable to: Heisey Collectors of America, Inc.)

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

Additional Household Member (s) \_\_\_\_\_

HCA may share my contact information with Heisey study clubs:  Yes  No

## ADVERTISING Guidelines

Ads may be mailed to HCA Advertising, 169 W. Church Street, Newark, Ohio 43055; faxed to 740-345-9638; or emailed to business@HeiseyMuseum.org. **Whenever possible, please email your ad. Ad copy must be received by the first of the month prior to publication.** Always include your credit card type (MasterCard, Visa, Discover), account number and expiration date. Print-ready art files should be in PDF or JPEG formats. Mailed ads must be supplied to size and ready to scan. Ads containing reproductions will not knowingly be accepted unless clearly stated (e.g., Heisey by Imperial, etc.). *HEISEY NEWS* accepts no further liability. In the event of a typographical error, the incorrect portion of the ad will be corrected and run in the following issue, but *HEISEY NEWS* assumes no further liability.

### CLASSIFIED

**20 cents per word for members; 30 cents per word for non-members; \$5 minimum for ads less than 1/8 page. Personal ads 1/8 page limit. Abbreviations and initials count as words.**

### DISPLAY

1/8 page: Member \$20      Non-member \$30  
1/4 page: Member \$40      Non-member \$60  
1/2 page: Member \$80      Non-member \$120  
Full page: Member \$160      Non-member \$240

### DEALER DIRECTORY PAGE and WEBSITE

Standard ad \$48 per year



## SUBMISSION Guidelines

Send articles for publication in *HEISEY NEWS* to Kirk Homrighouse, newsletter@HeiseyMuseum.org. We will acknowledge receipt of your submission, and will advise you if, for some reason, we are not able to publish it that month. We reserve the right to edit. **New submission deadline is the 12th of the month preceding the month of publication. (For example, the deadline for the February issue is Jan. 12).**

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# Dealer Directory



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**Back Cover Photos:**

*Our thanks to the many volunteers who worked at the museum over two weekends to catalog all the Heisey for this year's Spring Auction catalog. See our auction articles on pages 14 and 15.*