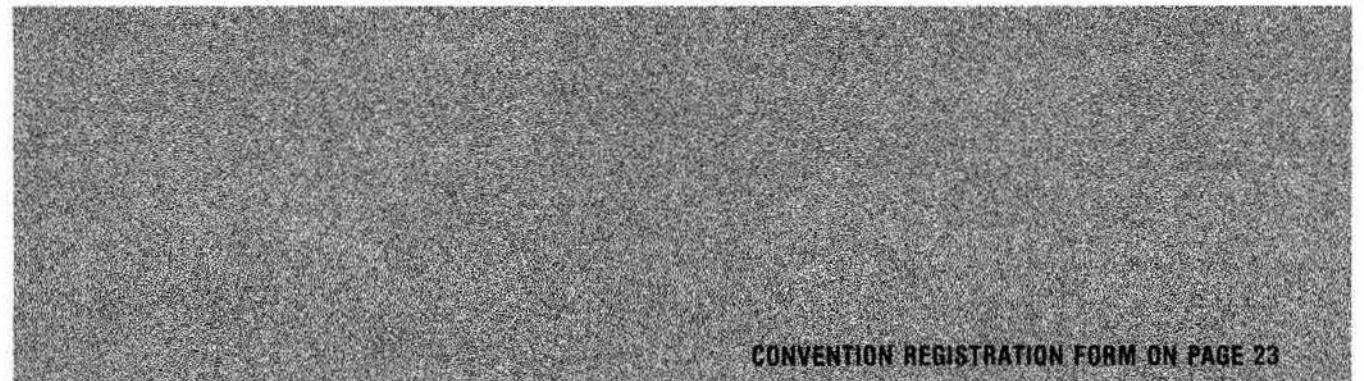
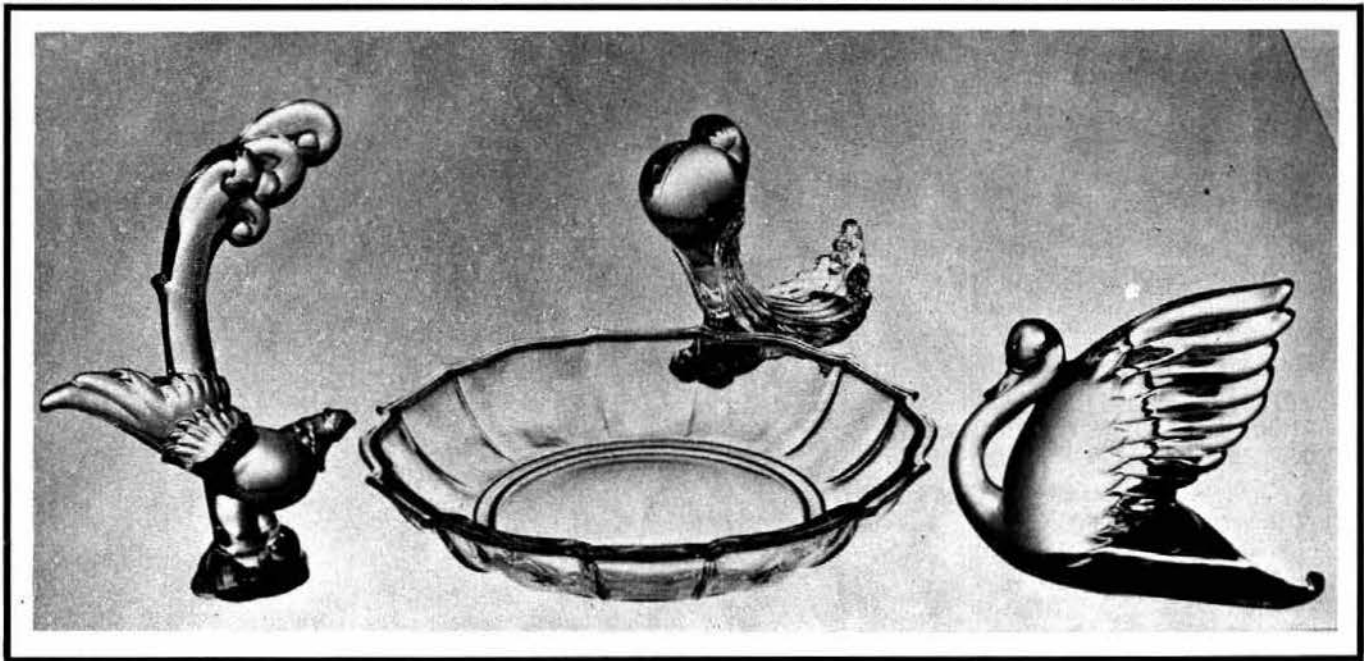
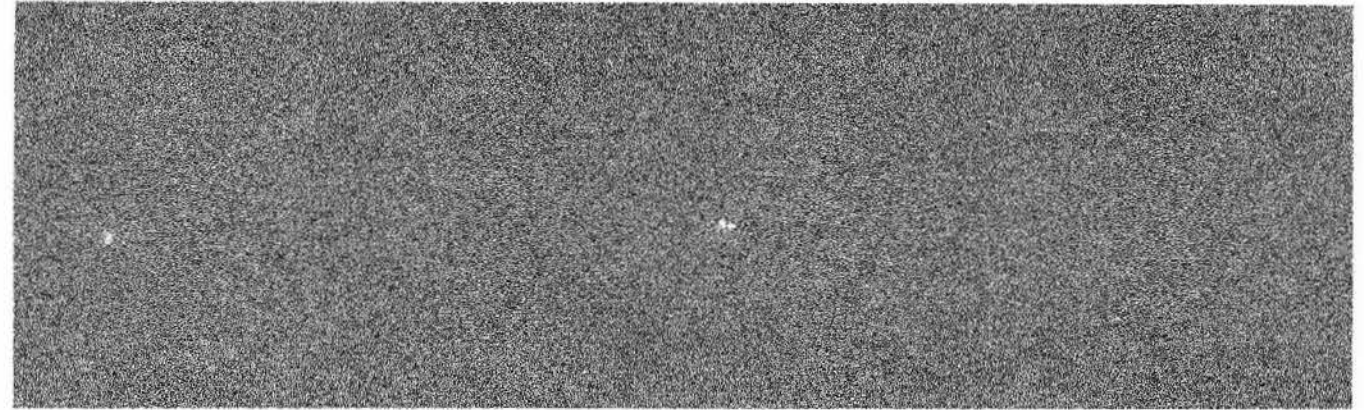


# HEISEY *news*

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VOLUME XVII NO. 5

MAY, 1988 ISSN 0731-8014



CONVENTION REGISTRATION FORM ON PAGE 23

## HEISEY NEWS

P.O. Box 4367, Newark, OH 43055

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Open daily 1-4 p.m. except holidays. Other hours by appointment. Members admitted free.

### HEISEY NEWS

Heisey Collectors of America, Inc.

All Rights Reserved 1988 - ISSN 0731-8014

Published monthly by Heisey Collectors of America, Inc., Newark, OH 43055. Second Class postage paid, Newark, Ohio 43055. Club membership (includes 12 issues of Heisey News and participation in all club activities) \$15.00 per year plus \$2.50 for each additional family member in same household who wishes a membership card. For Voting Membership add \$25.00 one time only fee.

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HCA, P.O. Box 4367, Newark, OH 43055

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P.O. Box 4367  
Newark, Ohio 43055

DOUBLE SPACE ALL ADS

### Rates:

CLASSIFIED: 15¢ per word. \$1.50 minimum.

ABBREVIATIONS AND INITIALS COUNT AS WORDS

DEALER DIRECTOR: \$25 per year.

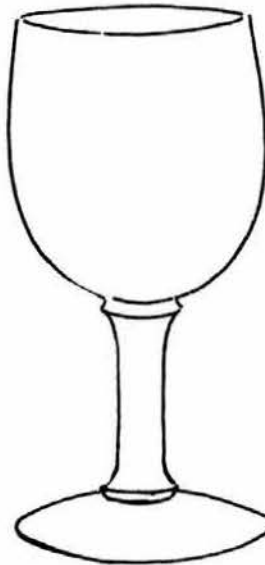
Display:	Members:	Non-Members:
1/8 page ( 9 items)	\$20.00	\$ 30.00
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1/2 page (20 items) Hor.	45.00	67.00
1/2 page (50 items) Vert.	60.00	90.00
1 page (50 items)	75.00	112.50

Personal ads limited to 1/8 space.

ALL ADS MUST BE PREPAID. Ad copy must be received by the 5th of the month preceding the publication date-i.e. April 5th for May issue. Ads containing reproductions will not knowingly be accepted unless clearly stated (i.e. Heisey by Imperial, etc.). HEISEY NEWS assumes no responsibility for false advertising or misleading information. In the event of typographical error, the incorrect portion of the ad will be run in the following issue, but HEISEY NEWS assumes no further liability.

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## 402 AMERICAN BEAUTY ETCHING



### 3305 VIOLA STEM

Introduced in 1917  
Discontinued by 1919

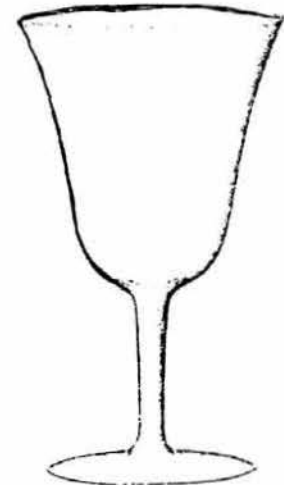
- 12 oz. Goblet
- 10 oz. Goblet
- 8 oz. Goblet
- 5 1/2 oz. Egg cup
- 5 1/2 oz. Sherbet, footed
- 5 oz. Saucer champagne
- 5 oz. Sundae, footed
- 4 1/2 oz. Claret
- 3 oz. Burgundy
- 3 oz. Cocktail
- 2 oz. Wine
- 1 oz. Cordial

## 404 MUSKINGUM ETCHING



Introduced in 1917  
Discontinued by 1919

- 10 oz. Goblet
- 7 oz. Parfait
- 5 1/2 oz. Saucer champagne
- 5 1/2 oz. Sherbet, footed
- 4 1/2 oz. Port
- 4 oz. Claret
- 3 1/2 oz. Cocktail
- 2 oz. Wine
- 1 1/2 oz. Sherry
- 1 oz. Cordial
- 3/4 oz. Pousse cafe



### 3311 VELVEDERE STEM

### ABOUT THE COVER:

1603 SHAWN bowl  
Asiatic Pheasant  
Pouter Pigeon  
Swan  
Original Heisey Photo



FROM YOUR PRESIDENT:

Dear HCA Members,

My report to you this month will be a summary of the March 12, 1988, Quarterly Meeting of the Board of Directors held at Best Western Inn (formerly Sheraton) following the Museum Benefit Auction.

Sixteen members were present. Minutes of the December meeting were accepted. Treasurer's Report for 1987 revealed that sales in the gift shop were down as was Newsletter advertising compared to 1986. Cost of Newsletter printing and postage, however, were about \$7000.00 less than 1986. The 1987 Income and Expenditures are listed, along with the adopted 1988 Budget, in this issue of the HEISEY NEWS.

The 1987 Audit Report by Floyd Mason, CPA, was presented and accepted. A summary is contained in this issue.

An "Open House" for the Newark Police and Fire Departments was held on March 8. This was to familiarize them with the layout of the Museum and Office Complex.

On the recommendation of the Project Committee, the Clover Rope Mug in red was selected as the souvenir for the September Dinner. Plans are to have a crystal Heisey Clover Rope Mug and the mould from which it was made on display at the Convention in June.

I hope you noted the "mistake" pale blue opalescent middle elephant to be sold by lottery. Only 180 are available. They are beautiful and if you'd like one, please follow the instructions printed on page 23 of the April HEISEY NEWS. We wish you all "luck in the drawing."

Several weeks ago, Liz Stickle, Mary Mc-Williams and I went to Fenton Art Glass for a meeting with Frank Fenton. In this meeting, we learned that Fenton Art Glass would not make any more large elephants because of the difficulties they had encountered in making the ones we now have for sale. A word to the wise, if you wish to own a set of opalescent elephants, order now.

The Museum Committee reported that the Licking County Commissioners had donated ninety-six (96) feet of iron fence to HCA. It is to be sand blasted, painted and installed along Church Street as soon as weather permits. Hopefully, this will end the problem of pedestrian traffic up the bank and across the front lawn.

It is with great pleasure that I can announce that the Board of Directors voted to recognize Clarence Vogel for his many years' contribution to Heisey and Heisey Collecting. Details have not been finalized, but Clarence is to be honored in an appropriate manner at this year's Convention. It is hoped that Clarence's health will permit him and Mrs. Vogel to attend.

Happy Collecting,

*Bob Rarey*



1426 CLOVER ROPE MUG

This Mug, in Ruby, will be the souvenir for the 1988 September Dinner. It will be the first of a series.

\*\*\*\*\*

**VOLUNTEERS NEEDED!**

The Annual June Convention is just around the corner and as you all know the Convention would be an almost impossible task without Volunteers. This year we need volunteers in several new areas. At the March Board Meeting the Board voted not to hire help for the Museum Gift Shop, HCA Booths at OSU Branch and Ticket Takers as has been done in the past. This is only possible if we can once again prevail on you to come to our aid and volunteer of your time. If any of you feel you could spare an hour or two out of a day during the Convention at any of the above mentioned places, it will be gratefully appreciated. This will also give you the chance to meet and work with other HCA Members. Please write or call me at the Museum if you will be able to Volunteer. We can always use Volunteers at other times and places.

Liz Stickle, HCA Secretary

**HEISEY GLASS STOLEN**

On the 17th of March a number of pieces of Heisey and other glass were stolen from the home of the late Tim Heisey. Included were: 2 Cobalt Tulip vases, Cathedral vases in Alexandrite and Cobalt. Several animals including a Clydesdale and a Show Horse - both still on bustoffs. If anyone sees any of these items, please contact:

SAM SCHNAIDT at Baker-Schnaidt Agency 614-344-9449. It is possible that a large, multi-state theft ring may be involved.

# FLOYD MASON

CERTIFIED PUBLIC ACCOUNTANT

March 5, 1988

1515 WEST LANE AVENUE, COLUMBUS, OHIO 43221

HEISEY COLLECTORS OF AMERICA, INC.  
BALANCE SHEET  
December 31, 1987

HEISEY COLLECTORS OF AMERICA, INC.  
BALANCE SHEET  
December 31, 1987

## ASSETS

### CURRENT ASSETS

Cash	\$ 4,427
Accounts receivable	293
Inventories - merchandise	118,613
Prepayments	<u>3,643</u>

Total Current Assets \$ 126,976

### INVESTMENTS

Corporate stock (market value \$99,276.) 107,286

### NON-DEPRECIABLE ASSETS

Heisey glass - donated	149,054
Heisey glass - purchased	109,281
Research and glass archives	<u>4,012</u>

Total Non-Depreciable Assets 262,347

### PROPERTY ASSETS

Land	17,600
Museum building	131,571
Office building	84,123
Warehouse building	22,400
Furniture and office equipment	24,109
Tables	13,638
Motor vehicles - trailer	1,400
Moulds	<u>233,397</u>

Total Property Assets	528,238
Less: accumulated depreciation	<u>72,408</u>

Net Property Assets 455,830

### OTHER ASSETS

Deposits - utilities and other	126
Restricted fund - endowment:	
Park National Bank - cash	176
Park National Bank - cash/securities	23,288
Klawans - securities (market value \$360.)	<u>504</u>

24,094

TOTAL ASSETS

\$ 976,533

## LIABILITIES AND FUND BALANCES

### CURRENT LIABILITIES

Accounts payable	\$ 3,063
Accrued sales tax payable	166
Accrued withholdings payable	231
Accrued expenses payable	612
Notes payable - bank	<u>12,000</u>

Total Current Liabilities \$ 16,072

### LONG-TERM LIABILITIES

Notes payable - bank	53,000
Less: due within one year	<u>12,000</u>

41,000

Total Liabilities 57,072

### FUND BALANCES

General fund	303,427
Investment fund	107,286
Heisey glass - donated fund	149,054
Heisey glass - purchased fund	109,281
Research and glass archives fund	4,012
Property assets fund	222,433
Endowment fund - restricted	<u>23,968</u>

Total Fund Balances 919,461

TOTAL LIABILITIES AND FUND BALANCES

\$ 976,533

**HEISEY COLLECTORS OF AMERICA, INC.**  
**TREASURER'S REPORT FOR YEAR 1987**

CASH BALANCE DECEMBER 31, 1986

\$4,747.01

Cash Received:

Initiation Fees	\$ 875.00
Charter Fees	75.00
Membership Fees	42,859.50
Newsletter Income	5,863.85
Cash Donations	1,925.21
Sales, Taxable & Non Taxable	94,269.71
Sales Tax Collected	3,219.32
Shipping & Handling	2,923.07
Museum Admissions	3,422.50
Insurance Income	1,466.48
Royalty - Color Book	2,343.50
Interest Income	625.97
Refunded Bank Charges	986.18
Research & Archives	197.78
CORC	670.65
Income from Coca-Cola machine	174.15
Donation - Endowment	4,191.00
Donation - Acquisitions	2,320.00
Donation - Mould Maintenance	200.00
Donation - Fire Alarm System	1,900.00
Donation - Computer	1,000.00
Donation - Plaque	275.00
Donation - Fence for Office Bldg.	413.00
Donation - Outside Museum Restoration	1,500.00
Donation - Mirrors	1,185.00
Donation - Payment on Loan	1,000.00
1987 Auction expense	655.64
1987 Auction Net	9,630.76
1987 200 April Dinner	9,800.00
1987 Convention & Flea Market	31,407.55
1987 Souvenir Dinner	6,958.50
1987 Christmas Dinner	<u>1,215.00</u>

TOTAL CASH RECEIVED:

\$235,549.32

CASH PAID OUT:

Club expenses	\$ 24,000.93
Club Utilities	3,995.06
Museum Expenses	12,385.41
Museum Utilities	5,163.73
Newsletter Printing & Postage	21,759.07
Merchandise Bought for resale	32,853.41
Cost of Sales	3,071.81
Sales Tax Paid	3,146.57
General Advertising	1,716.45
Salaries & cost of Salaries	48,210.75
Bank Charges	2,367.66
Archives & Research	895.89
Acquisitions	2,587.50
Paid to Endowment Fund	4,191.00
Educational Program	31.02
Membership refunds	130.50
Warehouse expenses	1,249.21
Cutting Book	290.56
Interest paid on loan at BancOhio	5,114.01
Payments paid on loan at BancOhio	19,000.00
Cost of Fence for Office Bldg.	413.00
Cost of Fire Alarm	3,542.82
Cost of Computer & expenses	5,197.10
1987 Auction Expense	655.64
1987 200 April Dinner expenses	3,719.91
1987 Convention & Flea Market expenses	25,923.24
1987 Souvenir Dinner Expenses	3,317.98
1986 Christmas Dinner Expenses	14.64
1987 Christmas Dinner Expenses	<u>1,159.34</u>

TOTAL CASH PAID OUT:

\$236,104.21

CASH BALANCE DECEMBER 31, 1987

\$4,112.03

**HEISEY IN THE TRADE JOURNALS - NO. 1250 GROOVE & SLASH**

By Tom Felt

The first mention of Heisey's No. 1250 pattern was a very brief notice in the February 23, 1899 issue of CROCKERY & GLASS JOURNAL, calling attention to the lines being shown by Clarence B. Marter, Heisey's New York representative. The same issue contained an advertisement which also referred to the new pattern, but without illustrating it. It wasn't until the May 4, 1899 issue that an advertisement appeared featuring the covered cracker jar and the cream. The following week a second ad showed the cream again, but this time with a bowl in the No. 1255 Pineapple & Fan pattern. Curiously, the text of this ad simply states "Special attention called to our No. 1250," without indicating that the second piece is from another line.

The following month, in the June 8, 1899 issue of CHINA, GLASS AND LAMPS, the table set was shown in a half-page ad; two weeks later the set was highlighted even more prominently in the full-page cover ad reproduced here.

It is interesting to note that this advertisement, in common with most of the others already mentioned, lists;

Fine Crystal Tableware,  
Plain and Decorated.

Also, Opal Deco[r]ated

To the best of my knowledge, however, this pattern was never offered either decorated or in color, though certainly neither is impossible. Somewhat later a report was made by CHINA, GLASS AND LAMPS on August 10th, 1899:

" A. H. Heisey & Co., Newark, O., report a splendid demand for their various lines of glassware. Their handsome imitation cut No. 1250 pattern has been the admiration of everybody who has seen it ever since it was placed on the market last winter. It has staying power and is commanding a good sale to-day. This firm is making a magnificent 14-inch punch bowl in opal, with foot or without, which is having an excellent sale. They also make it in ivorina verde, emerald and crystal, plain and decorated."

It is not likely that the latter portion of the above paragraph refers to Groove and Slash. The catalogues do not list a punch bowl in the pattern; it is probably the No. 1235 Chrysanthemum [Beaded Panel and Sunburst] punch bowl that is being cited.

That No. 1250 was still popular nearly a year after its introduction is evidenced by an advertisement that appeared in the November 1, 1899 issue of THE HOUSE FURNISHER; CHINA, GLASS AND POTTERY REVIEW, this one picturing a variety of items from the pattern, including the celery, salt, tumbler, 8 inch footed bowl, and the oil bottle. At almost the same time, the CROCKERY AND GLASS JOURNAL depicted a plate in their November 2nd issue.

No. 1250 was never a very large pattern. An early catalogue pictures 35 different items (with,

as always, several made from the same molds). By 1905, only 12 pieces were still in production.

Having been introduced prior to 1900, this pattern will generally not be found marked. However, at least two items, the tumbler and the 1/2 gallon pitcher, are sometimes found with the Diamond H. (Not surprisingly, they are both among the items which continued to be manufactured in 1905.) In his article on this pattern in the July 1973 HEISEY NEWS, Loren Yeakley mentions that all of the pitchers seen have the mark slightly off center, apparently indicating that when the trademark was added to the mold, it was not done very carefully.

The design of the pattern is fairly simple, with alternating grooves and zipper-like "slashes." The name is not original to Heisey, but was assigned by Clarence Vogel, as an apt description of these design elements. In her SEVENTH PATTERN GLASS BOOK, Minnie Watson Kamm points out Groove and Slash's resemblance to Duncan and Miller's earlier No. 42 Mardi Gras pattern. The latter has wider "slashes" and the grooves are notched.

All of the pieces in Groove and Slash have plain rims, some of them scalloped. There are only two items which can be considered "variants" -- both sizes of the tankard have borders at the top and bottom, with plain concave diamonds and a diamond-and-hobstar motif respectively.

The molds were all destroyed at an early date, so this pattern has never been reissued.

\*\*\*\*\*

**QUESTIONS & ANSWERS**

Q. In the March 1988 issue of the HEISEY NEWS on page 14, you had a run down of the HCA Oscars 1977 thru 1987. I noticed that nothing was written about the Heather Oscar (frosted) 1980 strike over date. I know there is a misdated heather Oscar (1979), but I also have one with the 1980 date that was a strike over. I remember distinctly that there were two errors that year in the heather Oscar. I wondered if everyone forgot about this one. Unfortunately, I do not remember how many of these frosted 1980 strike overs were made. I don't think I'm wrong because I have the Oscar in front of me as I write.

I have every Oscar since 1977 together with all over runs, errors and strike overs.

Edward Hoagland, FL

A. You were one of two people who wrote about this. You are absolutely correct. We forgot to include the 1980 strikeover (on the mark). There were 441 of these.

It seems strange that with so many of the heather ones being made they are among the hardest to find.

L. R.



LIBRARY RECEIVED  
JUN 24 1899  
PITTSBURGH DEPT.

# CHINA GLASS & LAMPS

VOL. XVIII. NO. 3.

PITTSBURGH, JUNE 22, 1899.

\$2.00 PER ANNUM.

## A. H. HEISEY & CO.,

Newark,



Ohio.



No. 1250  
FINE CRYSTAL TABLEWARE,  
Plain and Decorated.  
ALSO, OPAL DECOATED.



NOVELTIES.



SPECIALTIES.

REPRESENTATIVES:

New York Office—Clarence B. Marter  
Boston—Bartlett & Swain, 56 Pearl St.  
Baltimore Office—T. E. Godwin.  
Pacific Coast—C. D. Helwig.  
Philadelphia—Jos. Tomkinson.  
D. L. Murray—West.  
J. E. Johnston—East.

A. H. Heisey & Co. (Incorporated), Newark, O.



SPOON.



CELENY.

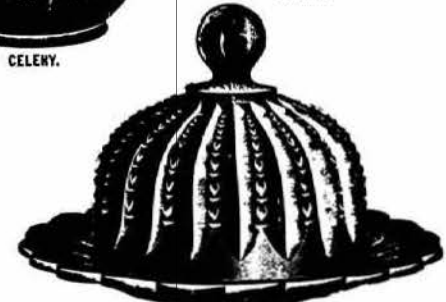


CREAM.

No. 1250  
PATTERN



SALT AND PEPPER, N. T.



BUTTER AND COVER.



8 IN. BOWL.



TUMBLER.



6 OZ. OIL, PRESSED OR CUT STOPPER

diamonds are forever . . .

Every fishing town welcomes the fragrance of flowers to offset the omnipresent, pungent fishy smell that fills the air, mostly in the spring. When, in May, as Whittier aptly described it, "blossoms of apple and lilac showed", the air in Marblehead all the way to Salem Road was filled with fragrance. The lilacs still bloom in the dooryard. Roses, peonies and climbing honeysuckle arrive in June, bed and borders, pots and tubs, bright with color come in mid-summer. The red of the sumac and misty purple of the sealavender skirting the town announces the coming of Winter. When the snow falls one can still see evidence of the gray clusters of Bayberry nestled among the rocks.

The flower that has become synonymous with Marblehead first grew, ages ago, in China where it flourished around beehives. It reached the Western world around 1543 by English gardeners. "Althea Rosea" was brought to America by the early settlers, the flowers graced our dooryard gardens; growing like weeds they sprung up from narrow edge and crooked sidewalks, behind posts and in crevices of walls and among loose rocks. They grew four, five and six feet tall reaching for the sun. After the turn of the century, some poetic soul christened this old fishing community "Hollyhock Town."

Since we are talking about flowers lets see what the "Visionary Victorian" has in Rose Etch - two #1519 Waverly luncheon plates, while at a county auction "My Rebel Cousins" (KY) spotted, on a wagon bed a few pieces of glass which turned out to be Waverly - the #5072 Rose Stem and etched. They let out a few subdued "hee-haws" and proceeded to purchase all thirty-two (32) pieces, consisting of ice teas, goblets, sherbets and 7" plates. What a beautiful "garden!"

"Thistle Dew" (VT) - does that sound like a garden - came up with a new flower for her garden, the 1401 Empress sahara dolphin footed sugar and creamer. (I need your input "Thistle Dew")

The "Two Guys from Conn" put several new things in their window box - namely; the #1404 Old Sandwich individual ash trays, four (4) of them and all cobalt; the #1201 Fandango 8" cupped nappy; a #1184 Yeoman d/o 13" celery in sahara; a pair of #1502 Crystolite rosette candleblocks; the #1252 Twist moongleam 13" three part relish and the #1483 Stanhope handled torte plate, etched #491 "Frosty Dawn."

I'm real sure that "The Farmer" (MA) is glad to see Spring arrive even with the myriad of chores he has to do, such as plowing and sowing, he still has time to take that "hay wagon" and head for the yard sales, fleas, co-op's, etc., and bring home the goods - #433 Greek Key 13" oblong tray; the #352 1 1/2 oz lavender jar; #300 Peerless 1 oz cordials (six of them); #3408 Jamestown saucer chamapagnes (six of those also) and two (2) #1428 Warwick individual candlesticks.

"The South Jersey Troops" (NJ) report the #335 Prince of Wales ruby stained toothpick. That must be a real beauty, congratulations!

"The Evergreens" (ME) got a real "steal" when she acquired the #465 Recessed Panel candy jar with cover and in Moongleam. UMMMM good!!

On a short, unplanned, trip on a Sunday a couple weeks ago "The Cardinal" (MA) took his mother on a Heisey Hunting trip, the destination was left to chance, it was a nice day and wherever the car went was just fine with both. Several shops were passed, the car never slowed down. A Yard Sale up ahead, no place to stop, Oh, well, probably nothing there anyway. Lunch Time, let's eat! Across the road was a small shop, it had to be checked out, here the Cardinal found a #1404 Old Sandwich 10 oz low footed goblet with paper label, a nice addition to his tumbler collection. The car headed for home, it would take about three hours if there were no stops, but needless to say, several places were checked out. Four in all, the first and the last two were not very fruitful but the second stop was a winner. There were three rooms, the front room was clean and well arranged, on an oak desk was a pair of #4044 New Era 2-lite candlesticks complete with prisms, the dealer knew what they were and the price was dear! The other two rooms were not so clean, there was nothing in the third room, but in the middle room there was a table full of #1506 Whirlpool (Provincial) seven 5 1/2" nappys, a covered butter, 2 4 oz oils, eleven 7" plates and a 12 oz footed soda - all crystal except the soda and that was Zircon. The price was right, the glass went home. Also seen was the #305 Puntly and Diamond Point sugar sifter, no top and a #393 Narrow Flute regular sugar with no cover. Neither of the last two were purchased.

"Mr. Cruet" reports the #4046 blown 8 oz cruet. A very clear and heavy glass. It has an unknown etching and has some cutting on part of it. Not marked and hard to identify. (Let me hear from you, "Mr. Cruet.")

"The Little Colleen" (OH) reports six #1540 Lariat punch cups and the #341 1/2 Puritan squat jug.

Last month I reported the #1183 Revere cologne, found by the Lady from "The Point." This month another has been reported, this one was beautifully cut, again I had the pleasure of seeing it and holding it in my hands, absolutely gorgeous. Found by "The Energetic Countess." She also found the #394 Narrow Flute domino sugar in moongleam and the #94 domino sugar tray (round) flashed light blue and the round domino sugar tray in moongleam.

"The Magnanimous Chieftain" (MA) has a #433 Greek Key flamingo punch cup; a Touraine tumbler in amber, a #393 Narrow Flute individual flamingo sugar and a flamingo oil.

While "Yours Truly" has the #393 Narrow Flute individual sugar in marigold, a #588 3 oz soda in amber, the #1503 Crystolite footed cigarette holder and a #1404 18 oz crystal Old Sandwich beer mug (4).

"Mr. Moongleam" reports a flamingo Charter Oak pitcher and several Acorn and Leaves plates in moongleam, plus two Dolphin footed Empress tumblers in moongleam (those are keepers).

"The Scribe" (NJ) reports a lucky find. While visiting friends in PA they came upon an indoor flea market that had just the day before suffered a fairly extensive fire. Part of the area was blocked off, but on a very dirty, sooty table, in the part they were allowed to enter, she spotted a Fandango sugar covered with soot. Once she got it home and cleaned up, what a beauty! That piece

diamonds are forever, continued

survived all those years, a fire and the awful odor that prevailed and a trip back to New Jersey, it now sits happily in a cabinet in her dining room. Isn't it great that so many pieces we collect seem to have their own little stories in how they were found, where they were found or where they have been.

"The Wiz" (is that our Wiz or maybe from Oz) has a few nice things; #1170 Flamingo Pleat and Panel sherbets - four of them; also five Pleat and Panel flamingo goblets; a pair of #341 epergnettes; the #5 5" candlestick and a #5 8" candlestick.

A "Friend in Deed" has the #4230 favor vase in flamingo and the #4224 ivy vase in tangerine. Nice is not the word, how about Grand, illustrious, majestic or even imposing or dazzling!

It is almost convention time again, I hope to see you all there. Please, I need your input, write and let me know your finds, big or small, they are important. My mail box and I are very lonely.

\*\*\*\*\*

#### CLUB NOTES

##### GULF COAST HEISEY CLUB

The Gulf Coast Heisey Club (Florida) had their March meeting at the home of Mrs. Betty Hyde in Fort Myers, Florida on the 5th, gathering at 11:30 AM. There were 19 present, including members and guests. At noon we caravanned to a restaurant, "Smitty's," for lunch and enjoyed good food and getting acquainted with some of our visitors. We Heisey buffs find we always have much to talk about. After our return to Betty's home, we had our "official" meeting, electing a delegate to the June Convention and we also came to a decision to allot our gift of money to the Heisey Collectors of America to be used in the Acquisition Fund. We raised \$280 by a Silent Auction and a few special donations and as we are a new club we are thrilled to be able to do this much our first year. Our next meeting will not be until November 12th and will be at the home of Peg and Ken Norris - and Ken was re-elected to serve as President for the coming year. Our program will be given by Ralph Higdon and it will be "Heisey Toothpicks." He and his wife have a large collection and will bring them and as they are very knowledgeable, this should be a most interesting program. After the business meeting was adjourned, we enjoyed a choice of two super desserts and coffee prepared by Betty Hyde. Her guest, Chris Roberts, of Fort Myers, helped serve. The member of our club who was to present the program, Leon Beaver, was ill so one of our guests, who is from Newark and a very active member of the National Club, was a very gracious and interesting substitute. Chauncey Delaney presented a program using color, pattern and prices discussing rarity and availability and how to make judgment along these lines - and he had a few pieces he had purchased in Florida to illustrate these points. We

all thoroughly enjoyed his program.

We loved seeing the Heisey Betty Hyde had in her home. She has many beautiful baskets. Our visitors were Chauncey and Helen Delaney, Bob and Phyllis McClain from Newark, Ohio; Mildred DeVeau from Port Jefferson, Long Island; Chris Roberts from Fort Myers; and Bob and Betty Williams of Bradenton - who joined our Club at this meeting. We journey to our meetings from Seminole, Spring Hill, Clearwater, Englewood, Davenport, Fort Myers and Bradenton, joined together in our common interest of Heisey Glass. We welcome visitors and we will welcome new members. Since Florida is "Vacation Land" to many in the National Club, we hope you will note when the Gulf Coast Heisey Club meets - and come and join us. Incidentally, I was re-elected to my job again, as Secretary.

- Virginia Johnson

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##### NORTHWEST HCC, WASHINGTON STATE

Greetings from the great Northwest. Its been some time since you heard from us. We are still alive and busy Heisey hunting.

We had our monthly meeting on March 5th in my home in Tacoma, Washington. Our program was on the colonial patterns. I think that I would rather write a book on solving the problem of eliminating the national debt than having to sort out the various colonial patterns. It really helped to have the colonial pieces brought by the members to do some comparisons.

Our club set up a display at the Greenriver Depression Era Glass Show in Kent, Washington on February 27th. The display Chairman, Darlene Cochran with the help of Nan Alderson, set up a beautiful display. They displayed old Heisey ads with an example of the pattern advertised in front of it. There was also an example displayed of the various colors produced by the Heisey Company over the years they were in production.

We also selected a nominating committee to nominate candidates for the election of our club officers next month. I trust that once again they will do a fine job.

That's about all I have to report for now so until you hear from us again ....HAPPY HUNTING!!

- Mary P. LaPosa

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##### BAY STATE HCC

The Bay State Heisey Collectors Club held its monthly meeting on March 8, 1988 with President D. Young at the helm.

The program for the evening was "Art Glass: Mt. Washington, Pairpoint and Burmese Glass" presented by Mr. Louis St. Aubin of New Bedford, MA. I, for one, really enjoyed the program and found it very informative. The program was enjoyed by all. Thank you, Mr. St. Aubin.

George Fogg and Frank Maloney provided the refreshments for the evening. They put on a Texas-type spread. We ate ourselves crazy. You guys

**CLUB NOTES, continued**

did a real good job.

This is your Bay State Scribe signing off until next month. Happy Hunting.

- George Gleason

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**HEISEY COLLECTORS OF THE ROCHESTER AREA**

Our regular monthly meeting was held on March 10, 1988, at the home of Lois and Marvin Jacob. Lois keeps a spotless home and had a great selection of cakes for our enjoyment. She even saved a special piece of Angel food cake for me, a lovely thoughtful lady.

Our Prez Bruce Schwendy brought the meeting to order at 3:00 pm. Sharon Orienter asked if anyone could help her take some glass to the Convention since she is taking a lot of Waverly pieces for display. We will all try to help. Sharon then reported on the progress of the theme poster that she is doing for the Convention in June. Since the theme is "Olympics" she tried to draw a poster using this logo, but it seems this is forbidden by the Olympic Committee. Since she is a wonderful talented person, she worked around this problem in an innovative way, as you will see.

The subject for the meeting was "diamond optic"; there were an abundance of examples displayed. This brought up the question as to exactly how the optic was produced. There were several ideas presented but there is still some question in our minds as to how it was accomplished. Perhaps the editor can describe to us how it was done?

Bruce Schwendy was elected to vote for the club's choices in the Board of Director's election, Sharon to act as alternate.

The shows in this area are coming fast and furious, but little Heisey is seen. Arlene and I made a trip to Watertown, New York, last week to see if they had discovered Heisey in the far north. We found one nice piece, but it was worth the trip. There were several other pieces marked Heisey by dealers, but were not the real thing.

We are happy to announce that Marion Heron has recovered from her recent illness and never looked more beautiful, Bill still looks the same.

One last note on our meeting. Betty Evans made up some bags of bean soup mix to raffle off at the meeting; they went quickly and I'll tell you it is great soup. The recipe is available from Betty at no charge; send for it, you'll love it.

Our quote for the month: "Learning without wisdom is a load of books on an ass's back".  
- George Reynolds

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**MEMBER ILL**

At the NCHCC show in March, many of us were sorry to learn that Helen Sparacio has been ill and that she and Carl could not attend the show. Latest word is that she is still not "up to par" and perhaps those of you who know her would like to send your greetings to help cheer her.

Helen Sparacio  
28 Refy Ave.  
Ramsey, NJ 07446

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**GATEWAY HCC**

The latest business meeting of the Gateway Heisey Collectors Club of Pittsburgh, PA was conducted by our President, Earl Autenreith. He will be our voting delegate at the annual June meeting of the Heisey Collectors of America, Inc. Laverne Lokay will be the alternate delegate. Most of our members will be attending the June Convention.

Margaret Reed and Mary Hallborg will be co-chairpersons of the display committee. Many concepts for our June Convention display were tossed hither, thither and yon, and back again.

Thoughts for the GHCC donation to the museum at the annual June meeting were discussed.

We would like to thank William Heacock for the use of his informative, enjoyable, and beautiful video tape on Fenton glass for our program of the evening.

Many of the members had been to the HCA All-Heisey auction in March, and many had been to flea markets, garage sales and antique stores. We all showed our "special buys" with great pride in our astute purchases.

Our members and our guests (Bob, and Alice Tilton and Mary Alice Stoll's mother), were all a bit confused, when we attended our April Saturday evening meeting on the last Sunday afternoon in March at the Donaldsons. Bill and Ann served a tasty Sunday evening supper featuring a cake with white frosting, and a blue Diamond H. The afternoon was a rousing, delightful time for all.

Our members will be a bit more mixed-up when our May meeting is held in April. We would like anyone wishing to join in our Heisey confusion to contact us via HCA in Newark, OH.

I'm a bit bewildered too, as I sit here writing this article -- looking at the beautiful Florida beach with a sand castle, and listening to the waves of the Atlantic Ocean -- instead of our quiet TV room in Pennsylvania.

Happy Heisey Hunting.

- Phyllis Freier

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**BOOK REVIEW**

By Neila Bredehoft

**THOSE FASCINATING LITTLE LAMPS**

By John F. Solverson. Published by Antique Publications, PO Box 553, Marietta, OH 45750. Soft-bound, 111 pp book, 6" x 9" with 40+ pages of color. Describes and pictures unlisted miniature lamps and discusses the lamps and fixtures and how to collect them. Color pages alone are worth the price. An accompanying price guide is available which uses the Smith numbers for miniature lamps. Lamps are also rated as to scarcity. A must for the miniature lamp collector and dealer.

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**BIRTH ANNOUNCEMENT**

HCA members Caron and Bruce Ulmer of Madison, NJ became proud parents of triplets on Easter Sunday. They have two daughters, Tracy and Lisa, and a son Clint. They were seven weeks premature and are doing well.

Congratulations from all of us!

## MINUTES OF THE HEISEY SALES CONVENTION

### PART 3 CONCLUSION

TUESDAY MORNING - JULY 1st.

The session was opened by Mr. Irwin, the Sales Manager, introducing something new and different in the way of Sales Conventions. Briefly, it could be called a "Blitzkrieg". In other words, the men were told individually and in a group of some of their shortcomings and some of the things we could do, should do, and will do, to help the factory through the anticipated rush for the balance of the year and all times.

- A. We should all write our orders better as to neatness and accuracy.
- B. Watch particularly numbers and names.
- C. New accounts should be labeled personal, accommodation or regular. Also, three references should be included on any regular, new account which you wished placed on the books to receive routine advertising matter, catalog, price lists, etc..
- D. We should all answer correspondence promptly and Mr. Irwin means answer after we receive the request for information and not three months later.
- E. Cut orders should be written separately from the other orders from now on.
- F. The control of patterns by various stores in various cities has always been a haphazard affair on the part of the men and the factory. Mr. Baumgardner was asked to present to the men his plan for the factory as adopted in overcoming this past weakness.
- G. Mr. Irwin wanted us to spend more time with the sales person in the various stores and enlighten them as to the secrets of our glass. By secrets he meant the glamor, quality and the process involved in producing it. As an aid to enlightening sales persons in the stores, the factory was asked to have prepared for some near future date ready for distribution, an educational pamphlet which would give us information in picture and story form. Everyone was convinced that there would be a tremendous value in this not only as advertising but as a definite sales aid to the persons who are in the last analysis responsible for our goods before they get to the actual consumer's hands.
- H. Folders are available to our customers, but the salesman must put on each order the quantity they want sent and the exact wording or any imprint that is desired on them. One thousand will be sent free. For all over that amount there will be a charge of \$2.50 per M.
- I. Irwin insisted that we send the factory our route lists regularly.
- J. Watch the discounts placed on each order more carefully.

- K. The men have been negligent in asking for newspaper mats which are available. A new folder showing all mats available will be sent to the men and to the trade and the idea is to use them.

The final culmination of the cutting discussion is as follows:

The men will expect -

- No. 1 - #3404 cut 22 at \$15.00 list
- No. 2 - #3408 cut 19 at \$15.00 list
- No. 3 - #3424 cut 15 at \$24.00 list  
(cut foot on sides)
- No. 4 - No. 19 assortment in #3408 stemware line.

Each salesman should be sent one full assortment in #19 including 1/6 dozen of the honey dishes. Also, #3408 goblet, saucer champagne, cocktail, footed ice tea and #1519 7 plate, all cut #19. To the Chicago and New York offices, send all stemware pieces.

On all new cuttings adopted send each salesman a goblet, saucer champagne, cocktail, ice tea and 7" plate, except the New York and Fairall Chicago offices, and send the entire stemware line and the 8" plate.

A very small amount of time was consumed in complaints against the factory and we record only two very prevalent criticisms.

- 1 - A prompt answer should be given inquiries to customers as to when their order will be shipped, and if an item on it cannot or will not be shipped, advise them at as early a date as possible.
- 2 - There is a decided increase over the usual complaint of breakage in the packages. This complaint was not confined to any particular territory but was general throughout.

The boys would like a good name selected for the pattern on the assortment as well as on the cuttings that were adopted.

Next was a discussion regarding the Pittsburgh Show and whether or not the factory should join said show for next January. A vote was taken and the concensus of opinion was that we should try again the Pittsburgh Glass & China Show.

Mr. Irwin brought the meeting to a close with a few remarks regarding the marvelous attention that was paid to all the various phases of the business covered and thanked the men for their cooperation in this respect. He remarked that he hoped the boys received beneficial advice and voiced his pleasure for the fine attitude of the men.

A motion was made by Beardshear, seconded by Joe Lower and passed unanimously that there

CONTINUED ON PAGE 14

The nominating committee met prior to the March, 1988 Quarterly Meeting and selected a slate of nominees for presentation at that meeting.

Eight persons were nominated. There were no nominations from the floor.

Places in this list were selected by random drawing.

Absentee ballots must be requested by May 20, and returned by June 4. Voting members wanting a ballot should send requests to: Ballot, P.O. Box 4367, Newark, OH 43055.

Charles Wade  
Nominating Committee Chairman

**Janet Caswell** resides in Marblehead, Massachusetts and has seven children, one of whom is a member of HCA, and three stepchildren.

She has been a member of HCA since 1974 and a member of the Bay State Heisey Collectors Club also since 1974. She served as treasurer of the Bay State for seven years. She has also been a member of the Heisey Club of South-eastern Massachusetts for the past two years and also has membership in the National Capital Heisey Collectors Club.

Janet is one of the columnists for the Heisey News, writing the column "diamonds are forever" for the past five years, since March 1982.

She has served on the Convention Display Committee for six years, serving as Co-chairman last year and as Chairman of the Display this year.

Her special collecting interests are Old Sandwich in crystal & Flamingo, Creams & Sugars and Candlesticks, thus keeping her late husband Lloyd's Heisey interests alive.

She is an avid believer in the preservation of Heisey glass for the enjoyment of all and would do her best to support all issues that would benefit HCA. She is seeking her first term on the Board.



**Richard P. (Dick) Smith** lives in Newark, Ohio, with his wife, Marilyn and two children. His son Doug attends OSU and his daughter, Jennifer, goes to Newark High School. He is an electrical foreman for Powell Electric Co. where he has worked for 24 years. He has served on the HCA Board for the past four years.

Dick served as president of the Land of Legend Heisey Study Club for six years. He was chairman of HCA's project committee for two years and is serving his seventh year on that committee. He has managed the Starlite show for eight years, the September Mini-Show for four years and has been on the Convention and Display Committees for several years.

His special interests in Heisey glass are Rosalie etching, vases, nappies and dolphin footed pieces. He also collects Verlys and baseball cards.

Dick is seeking his second term on the Board.



**William A. (Al) Miller** lives in Shelbyville, Kentucky with his wife, Peggy. A retired Postmaster, he and Peggy are very active in their community in church work, historical research, and community theater participation. He spends much time in his Heisey collecting hobby.

Al has been a faithful member of HCA since 1972, traveling to Newark for the quarterly meetings. He has served on the Convention Committee and is currently on the Research and Archives Committee.

Loyal and dedicated supporters of HCA and the museum, Al and Peggy are always ready to help with any job needing to be done.

Al served on the Board from 1978-1982, and again 1984-1988, missing only one meeting during those terms. He is seeking re-election to the Board.

Marigold Twist and Impromptu are his favorite patterns in tableware. His non-Heisey collecting is Majolica.



**Curtiss E. Guilmette** and his wife Barbara, who have been married for 25 years, live in Jackson, Michigan.

Curtiss has worked for Consumers Power Company, a large gas and electric utility, for 28 years and at the present time is a Senior Consultant in the Market Services Department responsible for the Gas Exchange program.

Heisey collecting has been one of his major hobbies and favorite pastimes for more than ten years and he has been a member of both the HCA and Michigan Heisey Collectors Club since 1981. Curtiss is the past president of the Michigan Club having served a term of three years and was a 1987 candidate for the HCA Board. He is presently the HCA Chairman of the Projects Committee, which among other things selects the annual OSCAR and other Heisey mold animals recently introduced in the gift shop.

Curtiss believes that for the HCA to remain strong and represent the majority of its membership, a cross section of the members from as many states as possible need to be elected to the Board.



**George Schamel** lives in Boonsboro, Maryland (when he's home) with his wife Eileen. He was a teacher in the local high school for 30 years; retiring in 1981.

George has been on the Heisey Collectors of America Board of Directors since his retirement, having been appointed to fill the unexpired term of Louise Ream. After being elected to a full term in 1984 he has served on the Executive Committee, one year as President, two as Vice President, and one as immediate Past President.

George and Eileen have been active members of Heisey Collectors of America and the National Capital Heisey Collectors since 1972, having started two years earlier. They collect Punty and Diamond Point, Moongleam Twist, Crystalite, Warwick (all colors), Table Sets, Cream and Sugars, and anything else that is interesting and unusual.



**Karen E. Temple** and her husband, Chuck, reside in San Diego, California. She has been with John Burnham & Company, a real estate and insurance firm, for the past twelve years, and is currently Vice President, Administration, in the Commercial Real Estate Division. Karen has been an avid Heisey fan since Chuck brought home their first piece of Heisey fifteen years ago. They have been *serious* collectors of animals, unusual pieces, and a favorite pattern - Ipswich - for the last three years. They are members of the Heisey Club of California.



**Burl A. Whaley** lives in Pataskala, Ohio, with his wife, Betty. They have five grown children. He has been employed by AT & T for the past 32 years as an electrical technician.

He has been an active member of HCA since 1979. He belongs to the Reynoldsburg Heisey Collectors Club and has served as its president. He is also a member of the National Capital Heisey Collectors Club. He has served for the past four years on the Board of Directors. He is on the Project and Convention Committees and has assisted with the Museum Benefit Auction several times. He has also acted as docent for the Museum.

His special collecting interests include mugs, barware and goblets. He and Betty also collect Narcissus cutting and Ipswich in flamingo and moongleam.

Burl is seeking his second term on the Board.



**Max V. Puderbaugh**, age 63, and his bride-to-be (now his wife Carolyn) selected Heisey Orchid Etch as their crystal pattern for their wedding gift listing in 1952. That started their love for Heisey. They received many pieces as gifts, then they started collecting to complete their 12 place settings.

After joining the Heisey Collectors of Columbus 12 years ago they have now centered their attention on collecting "salters" and different "pattern punch cups." Orchid Etch and different colors catch their eye from time to time, as well.

Max was born in Darke County, Ohio and upon graduation from high school he came to Columbus, Ohio and the Ohio State University to study engineering. However, as so often happens, a change in careers took place and Max spent 25 years as a pension consultant. He has been retired for 10 years but remains active in many areas. One area is being Secretary-Treasurer of the Heisey Collectors of Columbus for the last three years.

Max makes many visits to nursing homes, retirement villages, senior citizens centers and schools giving programs on the art of growing "Bonsai Trees" (miniature potted Japanese trees). He teaches classes and started and maintains the Bonsai Collection at Franklin Park Conservatory, Columbus, Ohio.

Having four children and soon to be six grandchildren has always kept Max and Carolyn busy in church and school activities. (Scouting, sports, music, Sunday School, and church trustee.)

Although never having been an officer in Heisey Collectors of America, Max has served as a Docent at the museum many times, he has been very involved and very aware of some of the structural changes in HCA. Stressful and trying at times, he believes the future of HCA is much stronger and brighter than ever.

If elected, Max will do his very best to preserve and protect the best interests of the average member.

Max and Carolyn live in Columbus, Ohio and plan to spend the balance of their retirement years in Columbus.



HEISEY SALES MEETING- continued from page 11

should be included in the minutes a vote of appreciation to the factory the kindness and the privilege of holding the sales convention. Also included in the motion was an expression of appreciation to Mr. Irwin for the efficient way in which the Convention was run and for the hospitality that was given us by the factory.

As there was no further business, the meeting was adjourned.

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**LIBRARY NOTES**

By Neila Bredehoft

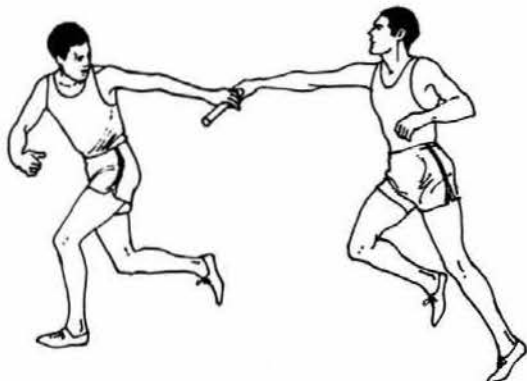
Every year I try to update everyone about recent "doings" at the library. In the past year we have added many new books - and some old ones - to the shelves. I think that those of you who use the library during Convention will be pleased.

Physically, the library has now been moved to one end of the room so that now it is in a much more compact space and I think is much easier for people to use. We still have our 2 - 3 bookshelves of Heisey material all together and the remaining bookcases hold our books on other glass, china and miscellaneous subjects. The back issues of HEISEY NEWS and member clubs' newsletters have been moved to the foyer.

As usual, I would encourage any individual or study club to donate books or money to buy books for our library. We already have one of the best glass libraries anywhere and we are constantly looking for additions. Unfortunately, books cost a lot of money, especially out of print books which must be purchased as they become available if we are to have them at all. If you wish to donate to the library, let me know, and I will tell you the costs of some of the books we wish to add.

Also, I still want to remind any of you who have books on antiques and collectibles that you are not using to consider donating them to the library. We accept books on any subject, not just glass. In fact, the most used portion of our library is the portion devoted to subjects other than Heisey.

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**DESK OF THE EDITOR**

Spring is finally arriving in Newark and we are suddenly reminded that in only two short months HCA members from all over the country will be pouring in to Heiseyland to attend the 17th. Annual Convention of this great organization.

I am amazed that so many of you have attended every one of the conventions and are still as enthusiastic as you were all those years ago. Heisey collecting is certainly an addiction, and a way of life. New members, you must try to come to Newark in June.

So many of you have asked about my husband, Russ. He is still in the nursing home where he is getting very good care and is doing well. His basic problem is the inability to get around on his own. His room has sliding glass doors, he has two bird feeders outside and he really enjoys watching the birds.

We had a great time at the National Capital HCC's Annual All-Heisey Show in March. Our booth there was very busy and Mollie Miller, Arlene Zipperlen, Karen O'Hare, Jay Martin and myself worked very hard, taking in over \$3,400. It takes a lot of sales of our type of merchandise to take in that much. Hugo Wenzel took us all down and Burl Whaley took our sales items. Thanks to all who helped.

It was a fantastic show and prices seem to really be soaring on the better items, and most everything else. Heisey is still "hot". Compliments for putting on this great show every year, which benefits the National Heisey Glass Museum, go to the NHCC.

Mollie Miller had a heart attack a day or so after we returned. We are happy that she is recuperating nicely.

We hope that the Bay State Show, which was just over, was great for everyone also. It sounded as though it was going to be a very nice show.

We are getting a lot of response for the light blue opalescent elephants with the three logos. You may still order them up to the deadline, May 14. Look at your last month's Heisey News for this information and the order form.

We still have lots of Oscars so keep on ordering them. The form has been in the last four issues of Heisey News but we had no room this time. Remember, they will go on sale at \$25.00 to the general public when convention begins on June 16.

Speaking of the convention, the registration form is on pages 22 and 23 in this newsletter so send it in as soon as you can. We hear that a lot of you are coming this year. We think that the theme "Heisey Games" will work out well. Themes for the display booths sound very interesting. Prices are the same as last year. The banquet entree will be Prime Rib.

Visitors are picking up a little now at the museum and a good many tours have been booked. The elephants are selling very well. Look back at your earlier newsletters to order these very attractive figurines. You'll be sorry if you don't get them.

The docent situation is getting a little better but we especially need someone for Saturdays and during the summer we will be able to use at least one more person each day.

Work continues on the physical inventory of the glass. That part of the job is done but it is being fully checked and put into the computer which is all very time consuming.

We'll see you soon!

**HEISEY COLLECTORS OF AMERICA, INC.**  
1988 PROPOSED BUDGET

**INCOME:**

Initiation Fees	\$ 500
Membership Fees	44,000
Newsletter Advertising	6,000
Sales, Taxable & Non Taxable	125,000
Museum Admissions	3,500
Cash & Club Donations	15,000
Benefit Heisey Auction (net)	10,000
Convention & Flea Market (net)	7,500
Souvenir Dinner (net)	5,000
April 200 Dinner (net)	6,000
Royalty from Color Book	2,000
Note (if cutting book is ready this yr)	26,600
<b>TOTAL</b>	<b>\$251,100</b>

**EXPENDITURES:**

Newsletter Printing & Postage	\$ 22,000
Club Expenses	26,000
Museum Expenses	15,000
Utilities (Club & Museum)	10,000
Purchases for resale (Oscar, etc.)	40,000
Cutting Book	30,000
Salaries & related expense	65,000
Payments on Note	15,000
Interest on Note	5,000
Acquisitions(Heisey Glass)	3,000
Archives & Research	1,000
Education Program	350
General Advertising	2,500
Warehouse Maintenance	1,250
Computer & related expense	15,000
<b>TOTAL</b>	<b>\$251,100</b>

BUDGET AND FINANCE COMMITTEE: DICK MARSH, LOREN YEAKLEY,  
ROBERT RAREY EX OFFICIO, WANDA LYBARGER, ADVISOR.

MARY MC WILLIAMS, CHAIRMAN AND TREASURER

MARCH 13, 1988

\*\*\*\*\*



*The National Duncan  
Glass Society*



Thirteenth Annual Duncan Convention and Show  
FEATURING DUNCAN, HEISEY, CAMBRIDGE,  
FOSTORIA AND OTHER ELEGANT GLASS.

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*Guest Author & Lecturer William Heacock*

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For Information Call: 222-7637

**\* CURRENT LIST OF HEISEY STUDY CLUBS**

- \* 1. NEWARK HCC
- \* 2. REYNOLDSBURG HCC
- \* 3. FAR EAST HCC, Columbus, Newark, OH
- \* 4. CENTRAL IL HCC
- \* 5. BAY STATE HCC, Massachusetts
- \* 6. LONG ISLAND HCC, New York
- \* 7. DAYTON AREA HC, Dayton, OH
- \* 8. HEISEY HERITAGE SOCIETY, PA and NJ
- \* 10. GATEWAY HCC, Pennsylvania
- \* 11. HEISEY HUNTERS, Newark, OH
- \* 13. HCC of CALIFORNIA
- \* 14. NCRTHERN ILLINOIS HC
- \* 15. HEISEY CC OF MICHIGAN
- \* 16. HEISEY COLLECTORS OF TEXAS
- \* 19. HC OF THE ROCHESTER AREA, New York
- \* 20. BUCKEYE HCC, Newark, OH area
- \* 21. NEWARK DIAMOND H CLUB, Newark, OH
- \* 22. NORTHWEST HEISEY STUDY CLUB, WA and OR
- \* 23. HEISEY COLLECTORS OF COLUMBUS, Columbus, OH
- \* 24. HEISEY CLUB OF WESTERN MA
- \* 25. HEISEY 76'ERS, Columbus, OH area
- \* 26. SOUTHERN ILLINOIS DIAMOND H SEEKERS
- \* 27. LAND OF LEGEND HEISEY STUDY CLUB, Newark, OH
- \* 28. WESTERN RESERVE HEISEY GLASS STUDY CLUB,  
northern Ohio
- \* 31. NASSAU-LONG ISLAND HEISEY CLUB, New York
- \* 32. DAIRYLAND HEISEY CLUB, Wisconsin
- \* 33. GOLDEN GATE HCC, California
- \* 34. CT HCC, Connecticut
- \* 35. VA HEISEY CLUB, Virginia
- \* 36. HEISEY CLUB OF SOUTHEASTERN MA, Massachusetts
- \* 37. MOUNDBUILDERS HCC, Newark, OH
- \* 38. NC HEISEY STUDY GROUP, North Carolina
- \* 39. FL HEISEY CC, Florida
- \* 40. HEISEY HUSTLERS OF SAN DIEGO COUNTY, CA
- \* 41. YANKEE HEISEY CLUB, Massachusetts
- \* 42. GULF COAST HEISEY CLUB, Florida

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337 TOURAINE wines * (6) . . . . . ea.	\$ 15.00
1425 VICTORIAN bars * (2) . . . . . ea.	25.00
1469 RIDGELEIGH 6" ftd. flared vase . . .	45.00
1469 RIDGELEIGH 3" coasters (8) . . . ea.	10.00
1469 RIDGELEIGH 2½" sq ashtray* (4) . ea.	8.00
1469 RIDGELEIGH sq ftd candles . . . pr.	50.00
1469 RIDGELEIGH oval cr & sug* . . . pr.	40.00
1469 RIDGELEIGH 2½" rd cig holder . . .	15.00
1469 RIDGELEIGH ind salts * (4) . . . ea.	10.00
1497 BOAT 11" bowl beaded edge* . . . .	45.00
1519 WAVERLY ftd candy ELks emblem* . .	120.00
1519 WAVERLY 13" crimp bowl Rose etch .	95.00
1519 WAVERLY 8" plates Narcissus (7) ea.	25.00
1540 LARIAT sherbets (8) . . . . . ea.	10.00
1632 LODESTAR open sugar Dawn* . . . . .	70.00
3408 JAMESTOWN sherbets Barcelona cut	
(5) . . . . . ea.	30.00
3408 JAMESTOWN Barcelona goblet* (7) ea.	30.00
3481 GLENFORD 5 oz ftd sodas d/o flamingo	22.00
4054 CORONATION bars (5) . . . . . ea.	35.00
4225 COBEL qt cocktail shaker, Rooster	
stopper . . . . .	135.00



**12th ANNUAL  
 NATIONAL  
 IMPERIAL GLASS  
 COLLECTORS'  
 SOCIETY CONVENTION**

McLure Hotel • Wheeling, WV

**SHOW & SALE**

Saturday, June 11 1:00 p.m. to 5:00 p.m.  
 Sunday, June 12 11:00 a.m. to 4:00 p.m.  
 Donation

**SEMINAR**

Cathay by Richard Lancione  
 Saturday, June 11 9:00 a.m. to 10:00 a.m.  
 OPEN TO PUBLIC • FREE ADMISSION

**BANQUET**

Saturday, June 11 7:00 p.m.  
 OPEN TO PUBLIC • BY RESERVATION

FOR INFORMATION, WRITE:  
 National Imperial Glass Collectors' Society  
 P.O. Box 534 • Bellaire, OH 43906  
 or Phone (614) 676-2422 • (614) 676-9827

\*\*\*\*\*

13th Annual  
**NATIONAL  
 CAMBRIDGE  
 COLLECTORS**

**ANTIQUE SHOW & SALE**

(& 15th Annual NCC Convention)

**SHENANDOAH INN**  
 INTERSTATE 70 - EXIT 186 - 7 MILES EAST OF  
 CAMBRIDGE, OHIO

**JUNE 24, 25, 26, 1988**

HOURS	
FRIDAY, JUNE 24th	5:00-8:00
(PREVIEW ADMISSION \$3.50)	
SATURDAY, JUNE 25th	11:00-5:00
SUNDAY, JUNE 26th	12:00-5:00
(ADMISSION \$2.00)	

OFFERING CAMBRIDGE AND OTHER FINE GLASSWARE

**FOOD      DOOR PRIZES      PARKING**

1988 EIGHTH ANNUAL  
**Fostoria Glass  
 Society**

**Convention  
 Show & Sale**

of Fostoria & other fine Glassware  
 Delf Norona Museum  
 Eighth Street & Jefferson Avenue  
 Moundsville, West Virginia

FRIDAY, JUNE 3 -- 6:00-9:00 P.M.  
 Premiere Admission \$3.00  
 SATURDAY, JUNE 4 -- 11:00-5:00  
 Annual Meeting - 9:00 A.M.  
 AUCTION - 6:00 P.M.  
 SUNDAY, JUNE 5 -- 11:00-4:00  
 General Admission  
 Sat.-and-or Sun. - \$1.50

Lectures      Door Prizes      Films

For information call: (304) 845-0362  
 or (304) 845-6388  
 Write: P.O. Box 828, Moundsville, WV 26041

**FLEA MARKET**  
 SUNDAY, JUNE 5 -- 10:00-4:00  
 Delf Norona Museum  
 (near Courtyard)  
 FREE ADMISSION  
 Early entry fee -- \$15.00 each

DONALD P. BEAN  
36 HARDING ST.  
MILFORD, MA 01757

PH 617-473-0561  
\* = MARKED  
P & I EXTRA

1987 AUCTION COMPARISON  
PRICE LIST ON HEISEY

1503 CRYSTOLITE 4" 1 lite candlesticks, pr. \$ 40.00  
5 PATRICIAN 7½" candlesticks\*, pr . . . . 85.00  
100 CENTENNIAL 6" candlesticks\*, pr . . . . 60.00  
1533 WAMPUM 1 lite candlesticks, pr. . . . . 35.00  
134 TRIDENT 2 lite candlesticks, Rose of  
Peace etch, pr . . . . . 45.00  
142 CASCADE 3 lite sticks, ORCHID etch pr . 125.00  
1519 WAVERLY 2 lite sticks ORCHID etch, pr . 100.00  
333 WALDORF ASTORIA 2 oz oil\* & stopper . . 32.00  
341½ PURITAN 1 qt bulbous jug\*. . . . . 75.00

WANTED - COVER FOR LG #1205 POTPOURRI JAR

**NEWARK HEISEY COLLECTORS CLUB**  
is offering

Ultra Blue (dark) Colts made in 1976 by Imperial Glass for Dan Fortney in limited amounts. Marked IG.

Set of 3-STANDING, KICKING and REARING \$100.00  
KICKING and REARING each \$35.00

Newark Heisey Collectors Club  
149 Fairfield, Newark, OH 43055  
or call 614-366-5608 after 5 PM

Add 10% for shipping and handling  
PROCEEDS BENEFIT NATIONAL HEISEY GLASS MUSEUM

From 6 AUCTIONS held at THE APPLE TREE AUCTION CENTER in Newark Ohio. Included is THE HEISEY BENEFIT AUCTION in 1987. This list has Heisey, IMPERIAL, (out of the Heisey moulds) and also has VERLYS glass.

This list will be very helpful for buyers in the future auctions when making mail bids as well as for buying glass. There are 100 pages with numbers of patterns as well as descriptions and names of patterns. The prices ranging from LOWEST to the HIGHEST, paid on like items in 1987.

PRICE: \$10.00 + \$3.00 Handling.  
PREPAID

MAIL TO: BETTY OR BURL WHALEY  
300 INTERNATIONAL DR.  
PATASKALA, OHIO 43062  
PHONE: 1-614-927-1557

PLEASE CALL IF YOU HAVE ANY QUESTIONS.

**GRANVILLE, OHIO'S**

16TH ANNUAL ANTIQUE SHOW & FLEA MARKET

GRANVILLE HIGH SCHOOL RT. 661 N

**INSIDE**

June 15 4 - 9  
June 16 9 - 9  
June 17 9 - 8  
June 18 10 - 4

**OUTSIDE**

June 16 DAWN - DUSK  
June 17 DAWN - DUSK  
June 18 DAWN - 4 PM

KENNETH FISCHER will be repairing glassware. Over 100 dealers with furniture, glassware, pottery, books, crafts, primitives and lots of miscellaneous.  
(Over 5,000 pieces of Heisey ) Vogel's books on Heisey will be for sale.

FREE ADMISSION

FOOD

PLENTY OF PARKING

NO RESERVATIONS NEEDED FOR OUTSIDE SPACE

FOR INFORMATION: MRS. BETTY MORRISON  
127 E. ELM ST.  
GRANVILLE, OHIO 43023

TELEPHONE: 614-587-1062, 349-7934 or 366-3298

SPONSORS: GRANVILLE ATHLETIC BOOSTERS

H & R DIAMOND H  
HELEN - BOB RAREY  
1450 WHITE ASH DR.  
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PH: 614-279-0390 \*  
AFTER 5:30 PM \*  
UPS & INS. EXTRA \*  
\* MARKED

CLASSIQUE GLASS CO.  
BOX 52572  
TULSA, OK 74152

PH: 918-744-5409  
MINT & PRICED EACH  
UNLESS NOTED UPS EXTRA

ALL LARIAT

1540 8" rd 4 part relish . . . . .	\$ 55.00
1540 6" cov'd compote. . . . .	27.50
1540 4" coaster (3) . . . . .ea	4.50
1540 12" celery. . . . .	15.00
1540 3 1/2 oz cocktail, Moonglo cut (4)ea	20.00
1540 ind. nut dish . . . . .	15.00
1540 8 1/2" ftd. hld. basket . . . . .	95.00
1540 4 oz cologne, 117 stopper . . . . .	85.00
1540 2 lt candleholder . . . . .pr	40.00
1540 6 oz sherbet (5). . . . .ea	10.00
1540 7" bon bon * (2). . . . .ea	22.50
1540 4" ashtray. . . . .	6.50
1540 8" plate. . . . .	10.00
1540 7" twin dressing bowl*, cut . . . . .	29.50
1540 8" shallow nappy, silver decor. . . . .	32.50
1540 7" ftd fan vase, Orchid etch. . . . .	85.00
1540 7" ftd crimped vase, Orchid etch. . . . .	150.00
1540 7" ftd sq top vase, Orchid etch . . . . .	165.00
5040 5 1/2 oz champagne, Moonglo cut (3)ea	15.00
5040 10 oz goblet, Moonglo cut (10) ea	21.50

MOVING SALE - NEED SPACE. ALL PRICES ARE VERY  
COMPETITIVE.

315 PANELED CANE 4 1/2" shallow nappy (5). .	\$30.00
411 RIB & PANEL oil 6 oz . . . . .	45.00
433 GREEK KEY 4 1/2" plate (2). . . . .	16.00
433 GREEK KEY sherbet hi ftd shallow . .	16.00
433 GREEK KEY oil 4 oz o.s. . . . .	85.00
433 GREEK KEY oval indiv creamer, scarce	85.00
433 GREEK KEY 5" handled jelly . . . . .	30.00
433 GREEK KEY punch bowl w/base & 15	
cups. . . . . set . . . . .	425.00
433 GREEK KEY plate 5" (4) . . . . .	15.00
515 HEISEY ROSE 5 oz ftd juices. . . . .	40.00
515 HEISEY ROSE sherbet. . . . .	36.00
515 HEISEY ROSE std ftd crm/sug. . . . . set .	70.00
1184 YEOMAN d/o moongleam 12 oz st soda(3)	22.00
1184 YEOMAN d/o moongleam cup/saucer (2)	28.00
1220 PUNTY BAND custard souv tumbler (2)	65.00
1245 RING BAND custard souv tumbler. . . . .	95.00
1252 TWIST flamingo covd mustard . . . . .	60.00
1280 WINGED SCROLL puff box less lid . . . . .	35.00
1295 BEAD SWAG opal crm/cov sug Cornflwr	165.00
(worn)	
1401 EMPRESS d/f creamer . . . . .	14.00
1401 EMPRESS d/f cream/sugar . . . . .	28.00
1401 EMPRESS mustard w/cover . . . . .	25.00
1401 EMPRESS mnglm 11" d/f floral bowl . . . . .	85.00
1401 EMPRESS mnglm indiv sugar . . . . .	20.00
1401 EMPRESS mnglm 6" d/f mint . . . . .	32.00
1401 EMPRESS sahara 4 oz sherbet . . . . .	27.00
1401 EMPRESS sahara 11" d/f floral bowl. . . . .	80.00
1401 1/2 EMPRESS sahara cup/saucer (2). . . . .	28.00
1401 sahara indiv nut dish d/f (2) . . . . .	22.00
1404 OLD SANDWICH mnglm 12 oz ftd ice tea	
(3) . . . . .	27.00
1404 OLD SANDWICH mnglm 8 oz ftd tumbler(4)	27.00
1404 OLD SANDWICH mnglm 6 1/2 oz toddy (4) . . . . .	24.00
1404 OLD SANDWICH mnglm oyster cocktail(4)	25.00
1404 OLD SANDWICH mnglm 6 oz sundae (4) . . . . .	24.00
1404 OLD SANDWICH mnglm salt shaker,	
#20 top . . . . .	42.00
1404 OLD SANDWICH sahara 12" oval ftd bowl	82.00
1404 OLD SANDWICH sahara oyster cocktail	25.00
1405 IPSWICH sahara 5 oz ftd juices (3)	28.00
1425 VICTORIAN punch cups (7). . . . .	12.00
1425 VICTORIAN oil bottle . . . . .	45.00
1425 VICTORIAN oyster cocktail (6) . . . . .	14.00
1503 CRYSTOLITE std oval creamer . . . . .	16.00
1503 CRYSTOLITE oil w/orig stopper . . . . .	33.00
1503 CRYSTOLITE oyster cocktail (4). . . . .	18.00
1533 WAMPUM 13" gardenia bowl. . . . .	82.00
1540 LARIAT cologne bottle 4 oz w/orig	
stopper . . . . .	65.00
1540 LARIAT 12" floral bowl . . . . .	30.00
1567 PLANTATION 5" covered compote. . . . .	50.00
1567 PLANTATION salt & pepper . . . . . set .	40.00
1637A TOWN & COUNTRY dawn 12 oz tumbler	37.00
3355 FAIRACRE mnglm saucer champ (2). . . . .	25.00
3355 FAIRACRE flamingo 10 oz goblet (2)	33.00
3355 FAIRACRE flamingo 12" vase (2) . . . . .	75.00
160 LOCKET ON CHAIN oil, no stopper. . . . .	85.00
160 LOCKET ON CHAIN 4" bowls (2) . . . . .	60.00
1225-109 flamingo Dolphin ftd comportier	175.00



BOX 52572  
TULSA, OK 74152

PH: 918-744-5409  
MINT & PRICED EACH  
UNLESS NOTED UPS EXTRA

CANDLESTICK CLEARANCE  
NUMBERS PER HCA CANDLESTICK BOOK:

17 CLASSIC 16" lt, bobèche & prisms. pr	\$275.00
34 16" ARISTOCRAT/metal ferrule top	
- no candle cups, so. . . . .pr	250.00
109 Flamingo 6" PETTICOAT DOLPHIN single	175.00
114 PLUTO moongleam 3 1/2". . . . . single	28.00
110 Cobalt SANDWICH DOLPHIN RARE . pr	2250.00
118 MISS MUFFET flamingo . . . . . pr .	40.00
135 EMPRESS sahara 6" . . . . . pr	150.00
1428 WARWICK crystal 2 lt . . . . . single	35.00
1433 Cobalt THUMBPRINT & PANEL. . . pr	375.00
1472 PARALLEL QUARTER 3". . . . . single	25.00
1495 FERN 2 lt, bobèche & prisms. . pr	80.00
1506 WHIRLPOOL 2 lt, SCARCE . . . . . pr	120.00

ANIMALS & SUCH - PRICED RIGHT:

RINGNECK PHEASANT decorated (2) @\$140 pr	270.00
GOOSE, WINGS HALF. . . . .	75.00
GIRAFFE, HEAD TURNED . . . . .	180.00
MIKE OWENS BUST . . . . .	120.00
TOY HORSEHEADS, 4 clear, 4 frosted scarce@	85.00
Rectangular 6" box HORSEHEAD finial. . . . .	85.00

# Classified Ads

**BUYING:** Caprice blue or Rosepoint by Cambridge; Rose or Orchid by Heisey; American, June, Fairfax, Versailles, Trojan, etc., by Fostoria; and Depression Glass in crystal or colors. NADINE PANKOW, 206 S. Oakwood, Willow Springs, IL 60480 312-839-5231.

**WANTED:** Any glassware containing #463 EQUESTRIAN or #481 LANCASTER silhouette etchings (showhorse with rider.) SCOTT SMITH, 810 S. St Paul at Cadiz Dallas, Texas 75201. 214-747-1546.

**WANTED:** 1983 Ruby Oscar !! If you have one and would want to sell it, send me your price. G. W. DYE, Box 121, Wildwood, NJ 08260.

**FOR SALE:** Heisey punch cups/custards, all marked: 1158 (8) \$8; 1503 (6) \$8; 341 (12) \$8; 341 flared (3) \$8; 1235 (4) \$10; 337 (1) \$6; 300 Peerless colonial (3) \$8. 8 1/2" Queen Ann plates sahara etched #448 ea \$18; 1223 hot & cold liner (hawthorne) \$8; 393 5" lemon dish cover \$8. UPS/Ins extra. MAURINE MURRAY, Box 546, Colby, KS 67701.

**WANTED TO BUY:** Plantation #1567, Greek Key punch bowl only, Twist cup & saucer moongleam, #351 Puritan clarets, Octagon moongleam, #359 stems, sahara #1184 salad plates. PATTON HOUSE, Box 547, Louisa, VA 23093. Tel. 703-967-1181.

**WANTED** Rosalie Pattern 4 1/2 oz claret (8), 10 oz goblets (8), 5 1/2 oz saucer champagnes (8). DELORES LINDE, PH 605-845-2755.

**FOR SALE:** 8 tall stemmed Orchid etched Tyrolean goblets \$320 & 8 same pattern saucer champagnes \$300. 13" Orchid etched Waverly gardenia bowl \$50 & 5 1/2" ftd Orchid Waverly mint \$38. 2 8 oz Coleport sodas \$120 & 2 2 oz bars \$150. Club, heart, & spade Ridgeleigh ashtrays \$120 pr. 9" #100 candlesticks w/cutting, 1 w/small repairable chip on base \$50. Flat Panel 2 qt crushed fruit jar \$120. SASE for latest list. ELIZABETH B. CA-SON, 401 32nd St. W., Bradenton, FL 34205. 813-748-0851

\*\*\*\*\*



## FOURTEENTH ANNUAL CONVENTION SHOW AND SALE

DENVER, COLORADO

Holiday Inn Denver I-70 East — John Q. Hammons Trade Center  
(I-70 at Chambers Road Exit -- 15500 E. 40th Ave.)

**JULY 9 & 10, 1988**

Sat: 10 a.m. to 6 p.m.

Sun: 11 a.m. to 5 p.m.

Admission: \$2.50 (good both days)

36 top quality dealers from across the United States  
present an outstanding display of Depression Era Glassware  
including Cambridge, Heisey, Fenton & Fostoria; china; pottery  
and related items of the era.

**DISPLAYS! SLIDE PROGRAMS! SEMINARS! SPECIAL GUESTS! DOOR PRIZES!**

Information:

John Scott

P.O. Box 11123

Springfield, MO 65808

(417) 887-2191

SILVER SWAN ANTIQUES  
PO BOX 967  
HENRYETTA, OK 74437

PH: 918-652-9242  
ALL MINT & PRICED EACH  
UNLESS NOTED. UPS EXTRA

339 CONTINENTAL table set-Cream, Sugar,  
Spooners & Toothpick . . . . . \$ 245.00  
339 CONTINENTAL sherbets (6) . . . . . 17.50  
1401 empress crystal d/f vase . . . . . 55.00  
1401 EMPRESS sahara candlesticks. . . . pr 100.00  
1401 EMPRESS sahara sq plates-7" (6) \$8.00  
8" (8) \$9.00 10" (1) . . . . . 90.00  
1401 EMPRESS d/o crystal ftd ice tea. . . . 25.00  
1540 LARIAT with #980 Moonglo cutting  
Goblets (17) \$27.00; Wines (8) \$30.00  
Ice Teas (8) \$25.00; Sham (8) \$25.00  
Cream/sugar \$75.00; 8" plate (10)  
\$16.00; 6" plate (6). . . . . 14.00  
3404 SPANISH crystal champagnes (3). . . . . 25.00

### CRUETS - ALL ORIGINAL STOPPERS:

333 WALDORF ASTORIA . . . . . 45.00  
411 RIB & PANEL . . . . . 50.00  
433 GREEK KEY . . . . . 100.00  
NARROW FLUTE 4 oz . . . . . 55.00  
1485 SATURN . . . . . 65.00  
1506 WHIRLPOOL . . . . . 60.00  
1540 LARIAT 6 oz . . . . . 70.00

SASE \$1.00 FOR SIMILAR LIST CAMBRIDGE/ DUNCAN

\*\*\*\*\*

THE COLLECTOR'S STOP (NEW AREA CODE) PH: 407-793-0986  
12018 SUELLEN CIRCLE \* MARKED  
WEST PALM BEACH, FL 33414 ALLOW SHIPPING INS EXTRA

1401 EMPRESS alexandrite 7" sq plate\* . . . . \$ 35.00  
10" hawthorne bowl\* very nice . . . . . 40.00  
1401 EMPRESS 7" oval compcrt\* . . . . . 45.00  
1252 TWIST moongleam ice tub\* . . . . . 75.00  
500 moongleam OCTAGON ice tub w/cutting\* . . 75.00  
300 PEERLESS toothpick\* . . . . . 28.50  
1252 TWIST marigold 12" bowl\* no crazing. . . 27.50  
335 PRINCE OF WALES PLUME 10 1/2" celery\* good  
gold . . . . . 35.00  
1201 FANDANGO toothpick . . . . . 75.00  
501 flamingo 8"x3" flower box\* . . . . . 49.50  
Divided bowl sterling base\* w/cutting nice 38.50  
1252 TWIST crystal ice tub\* (no handle) . . . 42.00  
338 Carnation vase\*. . . . . 32.00  
4092 KENILWORTH 1 oz cordial\* . . . . . 75.00  
5072 ROSE Rose etch 1 oz cordial\* . . . . . 115.00  
3411 MONTE CRISTO 1 oz cordial. . . . . 68.00  
1567 PLANTATION cream & sugar . . . . . 55.00  
Sea Horse handle 9" candy & cover\*. . . . 58.50  
1404 Sahara OLD SANDWICH 1/2 gal.reg\* pitcher w/  
6 10 oz low ftd goblets . . . . . 215.00  
1401 EMPRESS sahara mustard & cover\*. . . . 58.50

HOPE TO SEE YOU AT HEISEY CONVENTION SHOW BOOTH #3

\*\*\*\*\*

# HEISEY CANDLESTICK COLLECTORS

## MAIL BID AUCTION.

### MOONGLEAM #137 CONCAVE CIRCLE

Starting Bid: \$425.00 pair

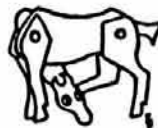
This color pair could be the "final proof" of Heisey origin.

In the event of 2 matching bids, the earliest postmark will take precedence. Check date should coincide with postmark date; no post-dated checks will be considered. All bids/checks must be received by JUNE 30, 1988. High Bidder will be notified, by phone, on July 1, 1988. Voided checks will be returned to low bidders on the same date.

#### ENCLOSE WITH CHECK:

Name of Bidder  
Street/RFD Address (No PO Box  
Numbers; UPS shipment only.)  
City, State, Zip Code  
Area Code/Telephone Number  
STAMPED, SELF-ADDRESSED ENVELOPE  
to return voided checks to un-  
successful bidders.

Jerry Gallagher



**RED HORSE INN**

420 first avenue n.w.  
plainview, minnesota, 55964  
phone (507) 534-3511

These rare candlesticks may be seen in BOOTH #5 at the 18th Annual HCA Show & Sale in the OSU Gym, Newark, Ohio, from June 16th to 19th. This is the 18th year for RED HORSE INN, too, having displayed and sold Heisey in Booth #5 since 1971! If you wish, sealed bids may be submitted to me there, in Booth #5, during the June show hours.

#### DESCRIPTION OF CANDLESTICK

FROM CANDLESTICK BOOK BY FELT AND O'GRADY

No. 137, Concave Circle

PUBLISHED BY H.C.A.

A number of new candlesticks had been brought out in 1929, including pattern numbers 133, 134 and 135, all of which were previewed in December of that year. But then a full twelve months passed before any more were introduced. This is probably attributable to the beginnings of the Depression. (Between 1900 and 1955, there were only nine years in which no new candlesticks were brought out at all.) At any rate, it was not until the end of January 1931 that the first turn of another new candlestick, the no. 136 Triplex, was made.

The no. 136 has an unusual design. A description appeared in the November 1931 issue of *China, Glass and Lamps*, saying that it was "a candlestick which lifts three tapers to three different levels. The base is flat and oval and the candleholders rise on gracefully curved stems. The candlestick is semi-colonial in style—the base being pure Colonial while the holders, themselves, are more modern in type." The base, in fact, is paneled and scalloped and, unlike most of the other candlesticks of this period, has a ground and punted bottom. The candleholders are rather ornate, with ridges around the outside of the upper portion.

Although no other glass company made a candlestick similar to this one, a reproduction of it was made in ceramic form. One on display in the National Heisey Glass Museum is glazed in a light aqua green and is an exact duplicate of the Heisey candlestick.

Not too common in crystal, the no. 136 is even more difficult to find in color, although according to the turn books they seem to have been made in fairly large numbers, particularly in sahra.

In December 1932, the no. 136 candlestick was chosen to grace Heisey's Christmas ads in the trade journals, appearing in *China, Glass and Lamps*, the *Pottery, Glass & Brass Salesman* and the *Crockery and Glass Journal*.



PAID ADVERTISEMENT

<p><b>A.W. PARKER</b> Heisey &amp; Pattern Glass Shows or Appointment Magalia, CA 95954 PH: (916) 873-2326</p>	<p><b>GLASS WITH CLASS</b> Lenore A Shelley, GGHCC 1336 Lincoln Avenue San Jose, CA 95125 PH: (408) 286-8098</p>	<p><b>OLDE LOVED THINGS</b> 900 Ridgewood Ave. (Holly Hill) Daytona Beach, FL 32017 (904) 252-7960 Hours: Sat., Sun., &amp; Mon., 10-4</p>
<p><b>ALL HEISEY AUCTION</b> Consignments Welcome Apple Tree Auction Center 1616 W. Church, Newark, OH 43055 PH: (614) 344-9449</p>	<p><b>GREEN ACRES FARMS</b> Antiques, Crystal Glass &amp; Collectibles 2678 Hazelton-Etna Rd., SW (S.R. 310-N) Pataskala, OH 43062 Sat. or Sun. PM or call (614) 927-1882</p>	<p><b>OUR PLACE AND MEMORY LANE ANTIQUES</b> 1234 Newark Rd., Granville, Ohio 43023 (614) 587-4601, Open every day 12-5 Heisey, general line of antiques and collectibles</p>
<p><b>ALFA I CARRIAGE HOUSE ANTIQUES</b> Featuring Depression &amp; Elegant Glassware Al &amp; Faye Maness 508 E. Cary Street Richmond, VA 23219 PH: (804) 788-1630</p>	<p><b>H &amp; R DIAMOND H</b> Helen &amp; Robert Rarey 1450 White Ash Dr. Columbus, OH 43204 PH: (614) 279-0390 after 5:30</p>	<p><b>PARRETT'S ANTIQUES</b> Heisey 4994 Mapledale Rd. OR 1215 Greenwood Ave. Jackson, Mich. 49201 PH: (517) 784-7319 OR (517) 783-3289</p>
<p><b>ANTIQUES - THE SHULTZES</b> 206-208 East Main St. Newmanstown, PA 17073 15 Miles West of Reading, PA PH: (215) 589-2819</p>	<p><b>"HAPPINESS IS" - THE STULTZS</b> 3106 Warren Court, Glen Allen, VA 23060 Shows and Mail Order PH: (804) 262-1273 GLASS CIRCA 1890-1960</p>	<p><b>PATTON HOUSE</b> Heisey &amp; Duncan Miller Rocky's Mail, 1-81 &amp; US 11 Weyer's Cave, VA 24486 PH: (703) 967-1181</p>
<p><b>C &amp; J ANTIQUES</b> Cole &amp; Jean Miesner Box 45, 72 Whig St. Newark Valley, NY 13811 PH: (607) 642-9905</p>	<p><b>HARRALSON'S HEISEY HUNTERS</b> Sponsor: S.W. MO's Antique Shows 78 Quality Dealers From 14 States 1988 Dates: May 13-15 &amp; Oct. 28-30 Info: 1426 W. Highland, Springfield, MO 65807 PH: (417) 883-2449</p>	<p><b>THE PURPLE PLACE</b> Featuring Heisey &amp; Other Fine Glass Martha &amp; Harold Earp 1940 Suwanee, Ft. Myers, FL 33901 PH: (813) 936-1572 Anytime</p>
<p><b>C.E. HIGGINS (S.F. Bay Area)</b> Shows and Mail Order P.O. Box 2723 Menlo Park, CA 94025 PH: (415) 322-0192 Evenings</p>	<p><b>HELEN &amp; JIM KENNON</b> Heisey, Cambridge, Fostoria, Duncan, Imperial, Fenton, Tiffin P.O. Box 114 Brookville, OH 45309 PH: (513) 833-5406 SHOWS ONLY</p>	<p><b>R &amp; L ANTIQUES-SAN FRANCISCO</b> Members of the Golden Gate Heisey Club 3690 Bodega Ave. Petaluma, CA 94952 PH: Petaluma (707) 762-2494 PH: San Francisco (415) 621-6693</p>
<p><b>CHARLES &amp; MILDRED FISHER</b> Heisey, Degenhart, Imperial, Antiques, Collectibles, General Line 991 Idlewilde, Newark, OH 43055 PH: (614) 522-5398</p>	<p><b>J.J. &amp; BOB MC KEE</b> Pottery Glassware Collectibles 334 W. 75th St. Kansas City, MO 64114 Wed.-Sun. 10-5 PH: (816) 361-8719</p>	<p><b>RAY ZIEGLER</b> Glass Repair 185 County Line Westerville, OH 43081 PH: (614) 891-9796</p>
<p><b>DAVE'S ANTIQUES</b> Specializing in Heisey Shows &amp; Mail Order 1403 E. Knollwood St. Tampa, FL 33604 (813) 237-5550</p>	<p><b>J. &amp; M. WALTER ANTIQUES</b> Heisey, Duncan, Cambridge, other glass c/o Sir Speedy, 431 Main St. Woburn, MA 01801, Mail order-SASE PH: (617) 245-2532 after 7:30 dys-wknds</p>	<p><b>SCHWAN'S ANTIQUES SHOWS &amp; MAILORDER</b> 77 Lagos del Norte Ft. Pierce, FL 33451 PH: (305) 461-5940</p>
<p><b>DIAMOND H PLUS</b> Mail Orders &amp; Shows George &amp; Eileen Schamel Rt. 3, Box 171, Boonsboro, MD 21713 PH: (301) 432-6285</p>	<p><b>J. &amp; R. COLLECTIBLES</b> Shows, SASE, Mail Order list June &amp; Ray Lukasko P.O. Box 1030, Newark, OH 43055 PH: (614) 344-9719</p>	<p><b>SHOW AND TELL ANTIQUES</b> Art, Cut, Heisey and Pattern Glass 1525 Morrow Ave., Wavo TX 76707 Tues-Sat 10:30-4:30 PH: (817) 752-5372 Also: Mail Order and Shows Member NADA</p>
<p><b>ETTELMAN'S DISCONTINUED CHINA &amp; CRYSTAL HEISEY a SPECIALTY</b> P.O. Box 6491-HN Corpus Christi, TX 78411 PH: (512) 888-8391 Include SASE</p>	<p><b>MOSTLY HEISEY</b> Rhoda Curley 16 Clayton PL, Albany, NY 12209 Shop and Mail Order PH: (518) 482-6272</p>	<p><b>SINGLETREE ANTIQUES</b> Cut, Pattern &amp; Heisey Glass 10717 Staples Mill Rd. Glenn Allen, VA 23060 Chance or appointment PH: (804) 266-3795</p>
<p><b>FOREVER HEISEY</b> Jan &amp; Norm Thran Mail Order, Shows, Appraisal Service 1663 Londondale Pkwy., Newark, OH 43055 PH: (614) 344-5955</p>	<p><b>MOUND BUILDERS ANTIQUES</b> Heisey &amp; Animals, General Antiques Irene Rauck 1138 Moundview, Newark, OH 43055 PH: (614) 344-8043</p>	<p><b>WILLEY'S ANTIQUES &amp; MUSEUM</b> Specializing in Heisey 11110 Cannon Rd., Frazeyburg, OH 43822 16 miles east of Newark, OH PH: (614) 828-2557</p>
<p><b>GERT'S GLASS</b> Heisey &amp; Duncan Gertrude &amp; Russell Swetnam 1926 Saratoga Dr., Adelphi, MD 20783 PH: (301) 434-5113</p>	<p><b>THE MUTED SWAN ANTIQUES</b> 5486 Peachtree Rd., Chamblee, GA 30341 Heart of Chamblee Antique Row Specializing in Heisey &amp; Cambridge Bill &amp; Pat Miller PH: (404) 451-7620</p>	<p><b>THE WOODEN SHOE</b> Antiques &amp; Collectibles Jim &amp; Sheri VanEs by Appt. 810 Elden, Herndon, VA 22070 PH: (703) 435-9045</p>
<p><b>GLASS 'N' GLASS</b> Virginia &amp; Odell Johnson Rt. 1, Box 1324 Hayward, WI 54843</p>	<p><b>NANCY'S ANTIQUES</b> Heisey, Cambridge, Fostoria, Fenton Elegant Glassware of the Depression Era 906 44th NW Canton, OH 44709 shows only PH: (216) 492-2595 After 6 p.m.</p>	<p><b>JAMES S. HARRIS ANTIQUES/APPRISALS</b> Box 672 Richmond, KY 40475-0672 PH: (606) 623-9100 Buying and Selling by Mail</p>



SEVENTEENTH ANNUAL CONVENTION

JUNE 16, 17, 18, 19, 1988

CONVENTION HEADQUARTERS

BEST WESTERN INN (FORMERLY SHERATON INN)

SECOND AND CHURCH STREETS

The Museum will be open at 9 A.M. daily. The lounge will open for refreshments at 1 P.M. on Wednesday, June 17. The Museum and Lounge will close at the same time as the Show and Display, except Thursday when it will close at 5 P.M. The warehouse will be open sometime during Convention. Time and dates to be announced.

CALENDAR OF EVENTS:

WEDNESDAY, June 15

1. REGISTRATION: EVERYONE MUST REGISTER. Packets may be picked up at the Museum beginning on June 15th. No matter when you arrive, the packets must be picked up at the Museum during open hours. Remember that registration badges are required for all events; they permit unlimited admission to the SHOW AND DISPLAY and to all free activities. Children under 12 will be admitted free except where food is served.

PRE-ORDERED OSCARS may be picked up at the Museum. Left over Oscars (if any) will be sold at the Museum.

THURSDAY, June 16

- |                           |   |
|---------------------------|---|
| 1. REGISTRATION CONTINUES | H.C.A. MUSEUM 9 a.m. to 5 p.m.  |
| 2. "HUNDRED YARD DASH"    | Adena Hall, OSU-COTC. Show Preview includes a Pork and Beef Barbecue under a tent from 5 to 7 p.m. Show opens from 6 to 10 p.m. Display opens at 8 p.m. |

FRIDAY, June 17

- |                                    |  |
|------------------------------------|--|
| 1. REGISTRATION CONTINUES          | H.C.A. MUSEUM 9 a.m. to 5 p.m.   |
| 2. "CHECKING CREDENTIALS"          | Best Western from 8:30 a.m. to 11 a.m. Bring your FINDS AND QUESTIONABLE HEISEY for identification. A panel of knowledgeable individuals will be on hand to assist. A continental breakfast will be served. Introduction of Candidates for Board of Directors. |
| 3. ANTIQUE SHOW - "FLOOR EXERCISE" | Adena Hall 12 to 5 p.m.  |
| 4. DISPLAY - "MEDAL WINNERS"       | Hopewell Hall 12 to 5 p.m.   |
| 5. "MARATHONERS"                   | Best Western Inn 1 to 3 p.m. This is a reception for HCA MEMBERS & FORMER HEISEY WORKERS.  |
| 6. "GATHERING OF THE WINNERS"      | Convention banquet at the Best Western Inn (formerly the Sheraton Inn) with social hour beginning at 6:30 p.m. and dinner at 7:30 p.m.   |

SATURDAY, June 18

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|--------------------------------------|--|
| 1. FLEA MARKET                       | On the Square at daylight.   |
| 2. REGISTRATION CONTINUES            | HCA MUSEUM 9 till 7 p.m.   |
| 3. ANTIQUE SHOW                      | Adena Hall 11 a.m. to 7 p.m.   |
| 4. DISPLAY OPEN                      | Hopewell Hall 11 a.m. to 7 p.m.  |
| 5. SEMINARS - "COACHES & TRAINERS" * | All at Best Western Inn<br>1:30 to 2:30 p.m.<br>"Grecian Border" by Christos L. Maskaleris.<br>An in-depth discussion on one of Heisey's most popular early patterns. A slide show and lecture with examples on display. |



6. "WRESTLING"



2:30 to 3:30 p.m.  
 "Verlys Glassware" by Dick and Marilyn Smith.  
 Slide show and lecture on American Verlys by the Holophane Company of Newark and A. H. Heisey & Company. Heisey leased and used some of these moulds in the late years. Examples of both will be on display.

3:30 to 4:30 p.m.  
 "Imperial - Those Winning Colors" by Tom Felt.  
 A slide show illustrating the many different colors made by Imperial from 1958 to 1984, including slag colors and carnival finishes. Included are early marked pieces, often confused by the novice collector or dealer with Heisey, as well as late experimental pieces.

At the Best Western Inn from 9 to 10:30 p.m. for members only. A trading post for Heisey Glass will be set up. Bring your duplicates or other Heisey to trade for Heisey of your choice. Each family will be permitted a maximum of 12 items on the table at any one time. These items will be for trade only. Absolutely no money will be involved in the exchange.  
 YOU WILL NOT BE ADMITTED WITHOUT YOUR BADGE.

SUNDAY, June 19

1. FLEA MARKET
2. "CLOSING CEREMONIES"
3. ANTIQUE SHOW
4. DISPLAY

On the square at daylight.  
 HCA MUSEUM - Open 9 a.m. to 4 p.m.

Best Western Inn at 8 a.m. - HCA Annual Meeting, Election of Officers and Study Club Reports - Buffet Breakfast.

Adena Hall - 12 to 5 p.m.

Hopewell Hall 12 to 4 p.m.

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<u>EVENTS:</u>	<u>COST</u>	<u>NO. ATTENDING</u>	<u>TOTAL PER ITEM</u>
REGISTRATION . . . . .	\$ 6.00	_____	_____
HUNDRED YARD DASH . . . . .	7.00 **	_____	_____
CHECKING CREDENTIALS . . . . .	4.00	_____	_____
MARATHONERS . . . . .	2.00	_____	_____
GATHERING OF THE WINNERS . . . . .	15.50	_____	_____
WRESTLING . . . . .	N/C	_____	_____
CLOSING CEREMONIES . . . . .	5.00	_____	_____
TOTAL COST OF ALL EVENTS . . . . .	\$39.50	_____	_____

Make check payable to HEISEY COLLECTORS OF AMERICA, INC.  
 \* No Pre-Registration needed for seminars.  
 \*\* \$8.00 if not pre-registered.

Mail to:  
 Mrs. Robert McClain, Convention Secy.  
 156 West Shields Street  
 Newark, Ohio 43055 PH: 614-345-8061

Please list all names for badges. Check all events you plan to attend.

NAME(S) \_\_\_\_\_  
 STREET \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

DEALERS WISHING TO ATTEND ANY OF THE ABOVE EVENTS MUST BE REGISTERED.



1988  
18th Annual  
Antique Show & Sale  
Heisey Glass Display

17th ANNUAL CONVENTION  
OSU - COTC Newark Campus  
Country Club Drive, Newark, Ohio

Friday, June 17 12:00 p.m. to 5:00 p.m.  
Saturday, June 18 11:00 a.m. to 7:00 p.m.  
Sunday, June 19 12:00 p.m. to 5:00 p.m.

(DISPLAY CLOSSES AT 4:00 P.M. ON SUNDAY)



Donation \$2.50  
Plenty of Free Parking



**GALA PREVIEW**  
Thursday, June 16, 1988

Pork and Reef Barbecue 5:00 p.m. to 7:00 p.m.  
Show 6:00 to 10:00 p.m. Display 8:00 p.m. to 10:00

Donation \$8.00  
Includes Meal

★ ★ ★ ★ ★ ★  
**FLEA MARKET ON THE SQUARE**  
Two Weekends

Saturday, June 11 Sunday, June 12  
Saturday, June 18 Sunday, June 19

Dawn to ?

FOR INFORMATION CALL 614-345-2932

Sponsored by  
*Heisey Collectors of America, Inc.*  
*Benefit National Heisey Glass Museum*

**MUSEUM BENEFIT DRAWING**

sponsored by

**BUCKEYE HEISEY COLLECTORS CLUB**

- 1ST PRIZE: #3390 CARCASSONNE SAHARA  
1 pint footed decanter,  
OLD COLONY etching
- 2ND PRIZE: #3390 CARCASSONNE ALEXANDRITE BOWL  
11 oz. short goblet
- 3RD PRIZE: #1295 BEAD SWAG CUSTARD  
goblet, Rose decor
- 4TH PRIZE: #5048 ROOSTER HEAD cocktail

Donation: 50¢ per ticket or 5 tickets for \$2  
Drawing: Quarterly Meeting, June, 19, 1988

Tickets will be on sale all week of Convention,  
June 16-19, 1988. Pick up your lucky ticket on one  
of these days. For those of you not able to attend  
the Convention, send your check payable to the  
Buckeye Heisey Collectors Club and mail to:

659 Canterbury Ct.  
Newark, OH 43055

We will enter your tickets for you and mail  
your prize (s) if you are a winner. **Remember!!**  
You need not be present to win but your check must  
be received before June 19, 1988.

**ALL PROCEEDS BENEFIT THE HEISEY MUSEUM**  
(This offer invalid in states where prohibited)

**National Heisey  
Glass Museum**

Eight rooms and  
complete lower level  
displaying the  
beautiful hand made  
glass produced in Newark by the A.H. Heisey and Co.  
from 1896-1957. Corner of West Church & North Sixth Streets  
Newark, Ohio 43055



Phone: (614) 345-2932

Hours: Daily 1pm-4pm Closed Holidays

**OHIO**  
*the heart of it all!* SM

**Membership Renewal Notice**

The date above your name and address  
is your renewal date. This is your last  
issue of the Heisey News if it reads  
5-31-88

PLEASE DISREGARD THIS NOTICE IF YOU HAVE  
RECENTLY PAID YOUR DUES.

POSTMASTER SEND FORM 3579 TO:



**SECOND CLASS**