

Heisey Collectors of America

2024 Budget VS Actual

As of June 30, 2024

	Total Budget	YTD Budget Amt	YTD Actual	VAR vs YTD Budget Amt	% YTD vs Total Budget
Revenue					
Membership	\$ 30,000	\$ 16,700	\$ 15,407	\$ (1,293)	51.36%
Newsletter Ads	1,200	600	1,045	445	87.08%
Cash Donations	20,000	8,500	10,190	1,690	50.95%
Donations - Museum Capital Fund		-	325		
Donations - HVAC Fund	-	-	18,908		
Acquisitions Donations	-	-	500		
Sales	80,000	36,000	25,827	(10,173)	32.28%
Shipping/Handling Charges	4,000	1,800	1,688	(112)	42.20%
Admissions	3,500	1,400	2,122	722	60.63%
Miscellaneous	500	240	11	(229)	2.20%
Interest Income	-	-	134	134	
Benefit Auction Net	15,000	15,000	15,573	573	103.82%
Dave Spahr Select Auction Net	10,000	-	(140)	(140)	-1.40%
Convention Net	7,500	7,500	9,730	2,230	129.73%
P & V Moore Event Net	-	-	-	-	
Special Project Income	-	-	-	-	-
Total Income	\$ 171,700	\$ 87,740	\$ 81,587	\$ (6,153)	47.52%
Endowment Transfer	\$ 197,455	98,727	49,363	(49,364)	25.00%
Total Available Funds	\$ 369,155	\$ 186,467	\$ 130,950	\$ (55,517)	35.47%
Expenditures					
Salaries and Wages	\$ 192,756	\$ 89,250	\$ 85,164	\$ (4,086)	44.18%
Payroll Taxes	14,745	6,826	6,521	(305)	44.23%
Bureau of Workers Comp	1,250	625	537	(88)	42.96%
Employee Relations	1,000	500	-	(500)	0.00%
Cost of Sales	7,000	3,200	4,665	1,465	66.64%
Shipping and Handling	500	250	133	(117)	26.60%
Accounting Expense	10,000	5,200	4,258	(942)	42.58%
Legal Fees/Retainers	4,000	2,000	3,242	1,242	81.05%
Office Supplies and Postage	12,500	5,900	3,420	(2,480)	27.36%
Repairs and Maintenance	18,000	9,000	14,295	5,295	79.42%
Lawn/Grounds Care	6,000	3,400	2,177	(1,223)	36.28%
Museum Expense	6,500	3,200	5,543	2,343	85.28%
Utilities	20,000	9,500	11,900	2,400	59.50%
Newsletter Printing & Postage	8,000	4,050	5,629	1,579	70.36%
Dues & Membership Expense	1,000	500	635	135	63.50%
Advertising	6,000	2,250	1,000	(1,250)	16.67%
Outreach	500	245	13	(232)	2.60%
Insurance	12,000	12,000	10,262	(1,738)	85.52%
Travel Expense	150	90	528	438	352.00%
Computer & Website	12,804	6,402	13,923	7,521	108.74%
Acquisitions	-	-	-	-	
Bank Service Charges	4,200	2,200	3,743	1,543	89.12%
Auction Firm License/Bond	350	350	250	(100)	71.43%
Education Committee	1,250	625	-	(625)	0.00%
Interest Expense	-	-	212	212	
Major Non-recurring Items	5,000	5,000	-	(5,000)	0.00%
Special Projects Expense	20,000	20,000	6,405	(13,595)	32.03%
Leased Equipment	9,000	4,500	4,748	248	52.76%
Miscellaneous	1,000	400	322	(78)	32.20%
Total Expenditures	\$ 375,505	\$ 197,463	\$ 189,525	\$ (7,938)	50.47%
Less Cost of Sales	7,000	3,200	4,665	1,465	66.64%
Plus Inventory Purchases	\$ 650	\$ 400	\$ 1,250	\$ 850	192.31%
Funds Required	\$ 369,155	\$ 194,663	\$ 186,110	\$ (8,553)	50.42%