

Heisey Collectors of America 2024 Budget VS Actual As of May 31, 2024		Total Budget	YTD Budget Amt	YTD Actual	VAR vs YTD Budget Amt	% YTD vs Total Budget
Revenue						
Membership	\$ 30,000	\$ 14,300	\$ 13,527	\$ (773)	45.09%	
Newsletter Ads	1,200	500	1,045	545	87.08%	
Cash Donations	20,000	5,500	4,655	(845)	23.28%	
Donations - Museum Capital Fund		-	250			
Donations - HVAC Fund	-	-	9,408			
Acquisitions Donations	-	-	-			
Sales	80,000	26,000	17,197	(8,803)	21.50%	
Shipping/Handling Charges	4,000	1,400	1,286	(114)	32.15%	
Admissions	3,500	1,000	1,377	377	39.34%	
Miscellaneous	500	200	7	(193)	1.40%	
Interest Income	-	-	107	107		
Benefit Auction Net	15,000	15,000	16,985	1,985	113.23%	
Dave Spahr Select Auction Net	10,000	-	(140)	(140)	-1.40%	
Convention Net	7,500	-	8,259	8,259	110.12%	
P & V Moore Event Net	-	-	-	-		
Special Project Income	-	-	-	-	-	
Total Income	\$ 171,700	\$ 63,900	\$ 64,305	\$ 405	37.45%	
Endowment Transfer	\$ 197,455	49,363	49,363	-	25.00%	
Total Available Funds	\$ 369,155	\$ 113,263	\$ 113,668	\$ 405	30.79%	
Expenditures						
Salaries and Wages	\$ 192,756	\$ 65,709	\$ 69,377	\$ 3,668	35.99%	
Payroll Taxes	14,745	5,025	5,313	288	36.03%	
Bureau of Workers Comp	1,250	625	337	(288)	26.96%	
Employee Relations	1,000	400	-	(400)	0.00%	
Cost of Sales	7,000	2,600	2,026	(574)	28.94%	
Shipping and Handling	500	200	88	(112)	17.60%	
Accounting Expense	10,000	4,000	3,551	(449)	35.51%	
Legal Fees/Retainers	4,000	1,675	1,292	(383)	32.30%	
Office Supplies and Postage	12,500	4,800	3,293	(1,507)	26.34%	
Repairs and Maintenance	18,000	7,500	7,114	(386)	39.52%	
Lawn/Grounds Care	6,000	2,600	810	(1,790)	13.50%	
Museum Expense	6,500	2,600	4,989	2,389	76.75%	
Utilities	20,000	7,750	10,044	2,294	50.22%	
Newsletter Printing & Postage	8,000	3,350	3,906	556	48.83%	
Dues & Membership Expense	1,000	400	635	235	63.50%	
Advertising	6,000	2,000	-	(2,000)	0.00%	
Outreach	500	205	-	(205)	0.00%	
Insurance	12,000	12,000	10,262	(1,738)	85.52%	
Travel Expense	150	65	293	228	195.33%	
Computer & Website	12,804	5,335	13,923	8,588	108.74%	
Acquisitions	-	-	-	-		
Bank Service Charges	4,200	1,800	3,284	1,484	78.19%	
Auction Firm License/Bond	350	350	-	(350)	0.00%	
Education Committee	1,250	525	-	(525)	0.00%	
Interest Expense	-	-	5	5		
Major Non-recurring Items	5,000	5,000	-	(5,000)	0.00%	
Special Projects Expense	20,000	20,000	-	(20,000)	0.00%	
Leased Equipment	9,000	3,750	3,874	124	43.04%	
Miscellaneous	1,000	300	312	12	31.20%	
Total Expenditures	\$ 375,505	\$ 160,564	\$ 144,728	\$ (15,836)	38.54%	
Less Cost of Sales	7,000	2,600	2,026	(574)	28.94%	
Plus Inventory Purchases	\$ 650	\$ 400	\$ -	\$ (400)	0.00%	
Funds Required	\$ 369,155	\$ 158,364	\$ 142,702	\$ (15,662)	38.66%	