

HEISEY NEWS

The Official Publication of Heisey Collectors of America, Inc.



Message from the President

Dear Heisey Collectors of America,

Happy New Year! I hope your holidays were very merry, and that you've recovered from all of that merry making!

Sometimes January can seem a little drab on the tail of last year's festivities. Maybe that's why I think it's such a great time to focus on planning. The excitement of what's to come gets me through the gray days. I've been thinking about all of the great things we have planned for you this year in Newark; Spring Auction, Convention, Percy & Vivian Moore Weekend (in conjunction with the Dave Spahr Fall Select Auction), and the Holiday Open House. Not to mention the many activities that the museum is hosting for the community and the fabulous events put together by our study clubs. So many fun things to choose from! I hope to see you at all of them, but I understand that isn't always possible. Do you know which events you are planning to attend this year?



Now is also the time we start planning for 2021 and a very special anniversary. HCA's 50th anniversary to be precise. We haven't announced the dates yet, but I would like you to be thinking about it now for a few reasons. The first being that I would love to see you there of course! HCA would not be what it is without your unique contribution and that should be celebrated! The second is that I would like you to start thinking about who you will bring with you. I'm thinking, "me plus three" or "me + 3". Who are the three people in my life that I am going to bring with me to celebrate? Can you imagine how amazing it would be if everyone did this? I think we should start practicing now, just to be sure we've got it down pat for 2021. Will you do it with me? Ideally the three would be nonmembers, but they could also be members who haven't attended before or don't usually attend. The three could be children, grandchildren, friends or even someone you know casually who you think would enjoy Heisey. I know this presents a challenge if you are traveling a great distance, but that's why we need to practice! I have three people in mind for Spring Auction, and also for our convention this June, "Fly Me to the Moon". What about you? Please do introduce me to whomever you bring. I think it will be a lot of fun!

There have been some glitches with the newsletter lately pushing the delivery well past the target date. Jack will provide a better explanation of what has been happening, but please know that we are working to correct the situation and return the Heisey News to a more timely delivery schedule. I appreciate your patience as we get it sorted out! While we are talking about the newsletter, I wonder if you are aware that you can have your newsletter delivered electronically? I personally like to have a digital copy so that I can see all of the color! The cost to print full color pages limits how many we can include in each newsletter. There are no such restrictions in an email version and it's fun to see the difference. I realize that this "green" delivery option is not for everyone, but I would like to know if you are interested!

I think 2020 will be a great year for all of us. I'm looking forward to all of the memories we will make this year!

xoxo - Emie

A handwritten signature in blue ink, appearing to be the name 'Emie', written in a cursive style.

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- Building Use Opportunities
- Collection / Displays
- Community Involvement
- Donations & Fundraising
- Educational / School Outreach
- Employment / Internships
- Heisey News / Heisey News Ads
- Public Relations

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- HCA Membership Information
- Registration for Special Events
- Study Club Information

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Newsletter

newsletter@heiseymuseum.org

National Heisey Glass Museum

Heisey Collectors of America, Inc., a non-profit corporation (tax-exempt status), owns and operates the National Heisey Glass Museum. Open year round, Tuesday through Saturday, 10 a.m. to 4 p.m. and Sunday, 1 p.m. to 4 p.m., closed holidays. Other hours by appointment.

We will be closed both Monday & Tuesday for January and February of 2020

Members admitted free.

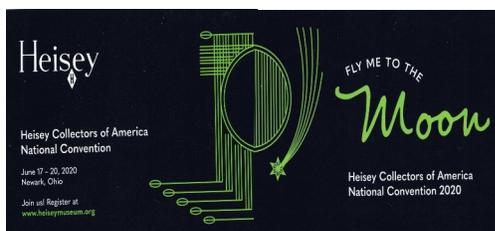
Regular admission \$5. (children 18 & under free)
(effective January 1, 2018)

MARK YOUR CALENDARS

Heisey Easter Egg Hunt
April 11, 2020
Newark, OH

Spring Benefit Auction
April 17 & 18, 2020
Newark, OH

HCA National Convention
June 17 - 20, 2020
Newark, OH



Dick Marsh Memorial Car Show
July 26, 2020
Newark, OH

Dave Spahr Fall Select Auction and Percy Moore Weekend
October 16 - 17, 2020
Newark, OH



On our cover this month we are showing the lower level prepared for starting the Spring Benefit Auction cataloging.

All of the chicken boxes are waiting for the ordered glass. This is not all that has to be cataloged, so you can see our Spring Auction will be a bountiful and exciting one!

HCA Board of Directors

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Words From Your Director – Curator



Very Happy starts to not only a new year, but a new decade as well from all of us here at your National Heisey Glass Museum ! Some of the items in my personal Heisey collection that I most enjoy using are from the 1920's. It is interesting to think of many of them turning 100 years old over the next few years. I will continue to use and enjoy them on my table and elsewhere even now that they are “true Antiques “ for sure. However what a testament to their timeless quality of not only design but construction as well, that they are still being used and enjoyed ! I do realize that all of you are well aware of this fact or you would not share the passionate dedication that unites us however always a good reminder and thought to start off with.

At the beginning of each New Year there is a period of lengthy preparation that puts to work much of this enthusiastic commitment that being cataloging for The Spring Benefit Auction. As I pen this article there are literally hundreds of boxes of our favorite glass awaiting in the lower level (see our cover) the huge task of prep. This includes being unpacked, cleaned in many cases, ID's checked, condition looked over, lots made up, numbers placed with great care, cataloging started, all while keeping each and every consignor separate, repacking in order, and finally moving and securing till spring. This can in many ways be like a late Christmas because there are always surprises, both good and not so good, when unwrapping these potential treasures. I wish all of you could experience this “Machine“ in operation because it is something to behold and be impressed by. All of us will be missing the positive and knowledgeable presence of Charlene Bowman this year, I in particular because she and I have been a much enjoyed ID team for the last five years or so. This task that Dave Spahr and many others have set such a fine foundation for, would as is so often the case here, not be possible without the work and passion of so many volunteers. We are very grateful to all these many workers and to all of you that consign and donate glass and we can all look forward to one of our largest quality sales this spring (April 17 & 18 to be exact).

Long before the excitement of The Spring Benefit Auction we are very much anticipating another “BIG EVENT“. The fresh new carpeting for Gallery One and Two as well as many of the stairways , corridors, and offices here at the Museum has been ordered and deposit made. Thanks to the “ HUGE “ fund raising and research efforts of The Great Plains Heisey Club we should be enjoying this much needed makeover sometime in the latter part of February. A great deal of gratitude and appreciation is due to this very generous and patient group and I know that a wise investment has been made that will long pay dividends.

Please look for other acts of your incredible generosity that will blossom in 2020 in future issues. Walter and I are also very excited about an unusual installation that we hope will have many payoffs that will be put into place later this month. This major display has been in the planning phase for many months now and I am pleased to be able to share with you that very soon our beloved Heisey will be showcased in the visitor's reception area of the Ohio State House in Columbus. The opportunity to share one of Ohio's finest products on this stage is so good and I hope that many of you will be able to take it in while here for Convention in June.

The New Year and decade are off to a very busy start here at your Museum and we look forward to many very positive happenings to be added to our bright history in 2020 that we may all be able to continue and enjoy !

Heisey Winter Leaves

Crystal \$30, Zircon \$30, Opal \$40, Hawthorne \$35

Name _____

Address _____

City _____ State _____ Zip _____

Pick up _____ Ship order _____ (\$9.75 + 7.25% sales tax in Ohio)

Total \$ _____ Date shipped _____ Check _____ Visa _____ M/C _____ Discover _____

Card # _____ Exp. Date _____ Sec. Code _____

_____ Crystal \$30. _____ Zircon \$30. _____ Opal \$40. _____ Hawthorne \$35.

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Dayton Area Study Club Christmas Party 2019 held Sunday, January 5, 2020
We may have been few in number however the fellowship was very much enjoyed!

The Winner

The Museum Shop held a drawing for those visiting the Museum in December to enter for a Tyrolean stem Orchid Etch Champagne glass (as pictured with Marilyn Monroe in the photo to the right)

Out of the 57 entrants
The winner of the drawing
was JULIE GOLETZ

CONGRATULATIONS!!!





48th Annual

Glass Show & Sale



Sponsored by The 20-30-40 Glass Society of Illinois
Saturday, March 14th, 2020 - 10am to 5pm
Sunday, March 15th, 2020 - 11am to 4pm
Admission: \$9.00 per Person / \$8.00 with this card



*Specializing in: Depression,
Elegant, Carnival, Pattern, Art,
& Mid-Century Modern Glass,
Pottery & Utensils*



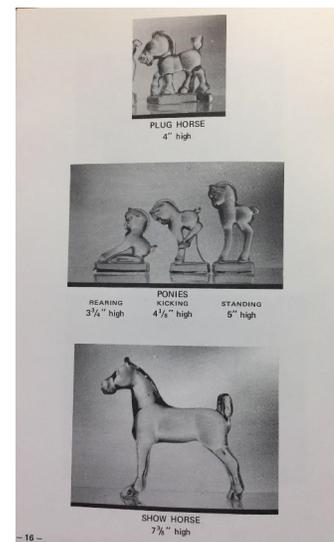
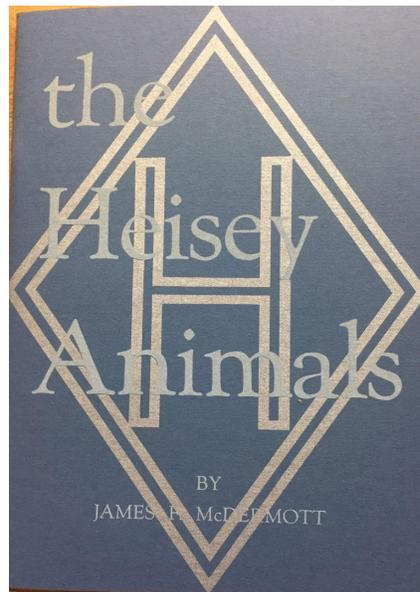
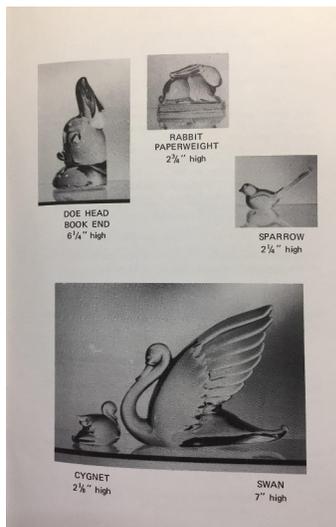
Mary Lou's Crystal Repair ♦ Door Prizes ♦ Glass Identification ♦ Reference Library

Location: **THE CONCORD PLAZA MIDWEST CONFERENCE CENTER**
401 West Lake Street, Northlake, IL 60164

Free parking and shuttle bus to front door

For information, call 708-655-1702 or visit our website at: 20-30-40glassociety.org

The Heisey Animals Book on sale in The Museum Shop
for just \$5.00 each, recently acquired "old" stock
This book is no longer being printed



Call the Museum to place your order at 740-345-2932

North Carolina Heisey Study Group

By Frank Scott



The North Carolina Heisey Study Group met at Replacements, Ltd. in November for the year-end Christmas gathering and that always means good food. A party always features a great cake and we were not left lacking – another Heisey decorated cake too pretty to cut. (Remember, you should always eat the desserts first so you don't run out of stomach space before you've tried them all!)



And of course there were other goodies as well . No party is complete without chocolate. And then you put the chocolate on a #365 Queen Anne cake stand and you have definitely made a statement!

And you also have chocolate pie. Wow, what a combo! And a sweet potato pie is a natural southern fall/winter dessert requirement. No apologies asked or required. Christmas cookies in a swan handled #1469 Ridgeleigh oval floral bowl. Healthy mixed fruits were offered from a #393 Narrow Flute Japanese Garden. The raw veggies from the #1170 Pleat and Panel tray were good looking and good for you. Heisey made pieces for putting on an absolutely fabulous party meal. A homemade cranberry relish in #343 Sunburst mayonnaise dish is attractive and appealing. Cream cheese on the #1252 Twist Kraft cheese plate was beautiful and “Christmassy”.



Show and Tell was a “Hit” also as some seldom seen items emerged from the shadows. There was a pair of #138 Gascony candlesticks that ended several decades of searching. There was a Parallel Quarter bowl with the King House etch and a #1225 Plain Band cake basket.

Members continue to bring great finds – a Flamingo frog dish, a #393 Narrow Flute cream and sugar with lid, and a beautifully decorated tumbler and nappy. I also saw an Airedale, #1425 Victorian cream and sugar, and #8025 Banded Diamond Foot bowl.





There was also a silent auction that brought out some interesting items – #1503 Crystolite candlesticks in original presentation box, Moongleam handled Octagon #500 cream & sugar, ¼ pound #465 Recessed Panel candy jar.



Evenings at the Museum

Beginning in November 2019 the National Heisey Glass Museum started having monthly “Community Outreach Events” where the Museum is open for extended hours. The December event was “Paint a cookie plate for Santa”. We had a wonderful turnout with families who enjoyed the painting, light refreshments and touring the Museum. And of course our Museum Shop was open for their shopping pleasure. Below are photos of some of our participants.



TREASURER'S REPORT

By Karen Taylo

November is the month for giving thanks and we have a lot to be thankful for...

Michael's Dreams for the Museum just keep coming true!! We had two \$10,000 donations arrive at the Museum in November. One of the donations was made to replace the forklift at the warehouse. The other was for upgrades to the Museum security system and the lighting in the warehouse.

Gift shop sales for November totaled \$2715. Top sellers: Ornaments (\$671), Real Heisey (\$658), and Reproductions (\$564).

We added another \$1,648.78 in Operating Fund donations and \$1,850 to the Endowment. Check out the Monthly Money Watch for year-to-date totals.

I also wanted to report on the museum Christmas Open House on December 7th. Anna pulled the sales information so I could include the great number from the day. Our single day sales total was \$1,643.75!

As I said, we have a lot to be thankful for....a beautiful museum dedicated to preserving the legacy of Heisey, and generous members who support the museum in so many ways. Thank you!

Monthly Money Watch

Year-to-Date as of November 30, 2019

Endowment Fund Balance: \$4,781,360.46

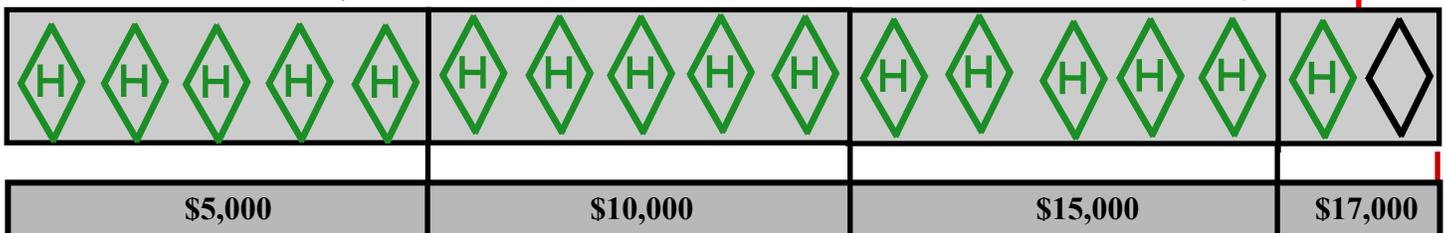
Endowment Fund Donations: \$26,509.38

Operating Fund Donations: \$15,980.43

Our Operating Fund Donation Thermometer

As of November 30, 2019

\$ 15,980.43



2019 Operating Fund Donation Goal \$17,000

2020

Spring Benefit Auction



Roy Eggert, Auction Chair

The Christmas holiday has come to end. This means you only have a few weeks to deliver your Spring Benefit Auction Glass to the Museum in Newark. The glass needs to be there by 15 January!

If you checked your closets, cupboards, curio cabinets and under your bed last year, look in your garage, basement, crawl space and storage locker this year for any glass you would like to consign. A Member may consign 40 lots, but donate as many lots as they like.

The Auction will be held April 17 and 18, 2020 at GMP Local #244 Union Hall on 350 Hudson Avenue in Newark, OH.

Please use our 2020 contract and packing list which is available for downloading on our website (www.HeiseyMuseum.org) and also in prior newsletters. We would like you to fill out the list, make two copies and two signed copies of the auction contract- and place them both in the box of glass you bring in or ship to the Museum. We will sign one copy of the contract and return it to you. If you have more than one box, please put the contracts and lists in the first box and copies of the lists in the other boxes as well. Our catalogers will be most appreciative!

I have a few volunteers, but I am looking for more help to check in, inspect, catalog, and repack our auction glass. If you would like to help, please contact me. It is a great way to make new friends, learn about Heisey glass, and volunteer at HCA to benefit your Museum.

If you have questions or concerns or wish to volunteer for the Auction cataloging, please contact me at royegg54@comcast.net or give me a call at 240-361-8146.

Happy Heisey Hunting!

Roy Eggert
Auction Manager

Museum Volunteers

November 2019

Gregg & Mary Cameron
 Roy Eggert
 Vicki & Donald Ensor
 Bari Fauss
 Candy & Greg Freeman
 Jay & Julie Goletz
 Linda Greenwood
 Brent Guest
 Emie Heisey
 Geoff Heisey
 Ed & Marianne Henderson
 Jon Heron
 Cheryl Hoskins
 Amy Jo & Chuck Jones
 Sue & Dan Kilgore
 Walter Ludwig
 Michael & Kate Maher
 Ginny Marsh
 Jim Matheny
 William McKelvey
 Jack Metcalf
 Pat & Don Moore
 Mike & Cindy Morgan
 Richard Nicholson
 Mary Olson
 Suzanne Parker
 Judy Roberts
 Dick & Marilyn Smith
 Mary Ann Spahr
 Eric Tankesley-Clarke
 Bobbie Taylo
 Karen Taylo

Thank You

WELCOME

2019

December

HCA MEMBERS

NEW & RETURNING

Edie Keim	Ohio
Frances Stancil	New Jersey
Sandi Wilhelm & Debby Guy	Ohio

H.C.A. Membership Number*

This Month: 1190

Last Month: 1200

*Members who have not renewed to date are not included in this number - total changes monthly



2020 HCA Budget
Karen Taylo

Well, it's 2020 and as you can clearly see (wink, wink), the new HCA Budget is being published for your review!

The 2020 Budget was approved by the Board of Directors on December 6, 2019. You will note there are actual revenues and expenses for 2015, 2016, 2017, and 2018 and the budgeted numbers for 2019 and 2020. Final 2019 numbers are not available yet. Keep an eye out for them in next month's newsletter.

The 2020 budgeted sales goal has been increased slightly this year. We seem to have found the "sweet spot" for sales in 2019. Real Heisey continues to be our best seller accounting for 25% of total sales with beads and ornaments continuing to provide strong revenue streams. The Ipswich pumpkins sold out as did the 2019 convention souvenir, the half size horsehead. Another new and very popular item was the leaves made from damaged Heisey glass. As of the end of November, 131 leaves had been sold. I can't wait for you to see what's in store for 2020!

Cash donations, the money used to help with day to day expenses, remains at \$17,000. I'm hoping the 2019 donation thermometer will be red hot when the December numbers come in!

You will note that admissions was increased to \$3,350. This was based on strong numbers from 2019. We've already exceeded our 2019 budgeted amount of \$3,250! We also increased the Spring Benefit Auction net to \$16,500 and the Dave Spahr Auction net to \$7,000 based on the strong numbers from the past few years. You can help keep both auctions strong by consigning and/or donating good quality pieces!!

Expenses are consistent with the 2019 numbers with the exception of Salaries. Jack and I, with input from Anna and Susan, reviewed staffing to determine the number of hours needed to cover the Museum hours of operation in 2020. We also looked at staffing needs for special events. As a result of this analysis, the Board approved an increase in Guest Member Service Associate hours.

Your continued support of the Museum is key to our success. We hope to see everyone at our 2020 events. Please continue to add beads and leaves to your bracelets, necklaces and earrings. Be on the lookout for some exciting new items on the horizon. Remember, every purchase and donation helps sustain the museum!!

Heisey Collectors of America

2020 Budget	2015	2016	2017	2018	2019	2020
	Actual	Actual	Actual	Actual	Budget	Budget
Revenues						
Membership	\$ 26,013	\$ 26,172	\$ 25,444	\$ 24,045	\$ 25,000	\$ 25,000
Newsletter Ads	2,359	1,066	1,446	1,448	1,200	1,200
Cash Donations	36,760	10,903	11,155	18,224	17,000	17,000
Sales	89,825	62,930	48,027	41,993	45,000	45,500
Shipping/Handling Charges	1,116	900	1,060	2,313	1,260	1,400
Glass Identification	5	220	5	-	25	25
Admissions	3,065	2,488	2,603	3,792	3,250	3,350
Interest Income	2	-	2	2	-	-
Benefit Auction Net	17,556	19,020	13,310	17,551	16,000	16,500
Dave Spahr Auction Net	5,086	5,958	7,753	13,928	6,500	7,000
Convention Net	9,088	14,600	15,070	8,285	10,000	10,000
P & V Moore Event Net	9,515	9,108	3,883	8,900	7,250	7,250
Special Project Income	-	12,836	-	-	-	-
Miscellaneous	-	-	<u>1,272</u>	<u>1,472</u>	-	-
Total Income	\$ 200,390	\$ 166,201	\$ 131,030	\$ 141,953	\$ 132,485	\$ 134,225
Endowment Drawdown	<u>65,291</u>	<u>67,204</u>	<u>73,624</u>	<u>80,742</u>	<u>75,000</u>	<u>76,000</u>
Total Available Funds	\$ 265,681	\$ 233,405	\$ 204,654	\$ 222,695	\$ 207,485	\$ 210,225

Expenditures	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2020 Budget
Salaries	\$ 76,699	\$ 85,261	\$ 81,064	\$ 91,485	\$ 90,084	\$ 95,632
Payroll Taxes	5,835	6,453	6,273	6,941	6,891	\$ 7,316
Workers Comp	953	1,535	1,448	1,287	1,250	1,250
Employee Relations		131	148	-	150	150
Cost of Sales	5,086	(10,319)	6,143	17,817	6,750	6,500
Shipping and Handling	38	98	138	29	100	100
Accounting Expense	9,510	8,905	8,902	8,955	9,000	9,000
Legal Fees/Retainers	2,000	-	-	-	500	200
Office Supplies and Postage	6,716	6,584	6,611	5,921	6,000	6,000
Repairs and Maintenance	13,777	15,810	19,599	12,617	13,000	13,000
Lawn/Grounds Care	4,525	4,282	4,493	5,304	5,000	5,000
Museum Expense	12,084	5,415	5,244	10,899	5,000	5,000
Utilities	20,147	19,090	20,357	21,515	19,000	19,000
Newsletter Printing & Postage	8,854	7,161	7,302	6,615	7,500	7,000
Dues & Membership Expense	395	315	350	435	400	400
Advertising	2,852	937	2,201	1,431	2,000	2,250
Outreach		495	275	433	210	277
Insurance	9,008	9,705	10,646	9,438	9,500	10,000
Travel Expense	618	592	118	527	500	250
Computer & Website	1,282	903	1,781	2,153	4,000	2,000
Acquisitions	20	233	180	735	-	-
Bank Service Charges	4,204	3,129	2,996	3,172	3,200	3,200
Loan Interest Expense	44	-	-	7	-	-
Auction Firm License/Bond	350	350	350	360	350	350
Special Projects Expense	20,071	14,680	15,890	1,535	9,450	9,450
Leased Equipment	7,113	9,913	8,928	9,174	9,000	9,000
Miscellaneous	<u>607</u>	<u>748</u>	<u>365</u>	<u>1,007</u>	<u>400</u>	<u>400</u>
Total Expenditures	\$ 212,788	\$ 192,406	\$ 211,802	\$ 219,792	\$ 209,235	\$ 212,725
Less Cost of Sales	5,086	(10,319)	6,143	17,817	6,750	6,500
Plus Inventory Purchases	<u>\$ 6,306</u>	<u>\$ 18,056</u>	<u>\$ 2,780</u>	<u>\$ 1,339</u>	<u>\$ 5,000</u>	<u>\$ 4,000</u>
Funds Required	\$ 214,008	\$ 220,781	\$ 208,439	\$ 203,314	\$ 207,485	\$ 210,225

Amazon Smile Update

Karen Taylo

Remember Amazon Smile? All you have to do is choose Heisey Collectors of America, Inc. as your charity and order your items through the Amazon Smile website. Quarterly donations are automatically deposited to our Operating account. In 2019, we realized \$98.69 just from members purchasing items through Amazon Smile. This is our best annual total to date! Thank you!

If you aren't using Amazon Smile, please consider it...every purchase helps support our Museum.

Heisey in the Museum Shop

The following real Heisey items are available in the Museum Shop & would make wonderful gifts.

HCA members have exclusive access to these items from

11:00 AM on January 23, 2019 through close of business on **February 2, 2020**

Call the Shop if you are Interested in purchasing any of these items.

Member discount does not apply during this special time period.

On **February 4, 2020** they become available to the public.

Note: All items listed below are crystal and all prices are “each” unless otherwise noted.

***** Items WILL NOT be sold prior to the date specified above.**

Pattern #	Item Name / Description	H denotes piece is marked with diamond H	Price
1	Ringneck pheasant		\$50
3	Elephant, small		55
11	Mallard, wings half		55
305	Punty & Diamond Point toothpick		16
325	Pillows punch cup H (13)		12 ea
411	Tudor punch cup H (7)		7 ea
1184	Yeoman oil, 4 oz Moongleam		32
1200	Cut Block open salt		12
1205	Fancy Loop toothpick (2)		12 ea
1225	Plain Band toothpick, gold beads		14
1238	Beehive plate, 8” (6)		10 ea
1252	Twist oil, 4 oz Moongleam		32
1401	Empress punch cup H (15)		7 ea
1509	Queen Ann cheese/cracker set		32
1509	Queen Ann nappy D/F, Minuet etch		22
1519	Waverly Mayo H w/ under plate/spoon H		40
1522	Standing colt		25
1557	Rooster vase (2)		25 ea

There is someone in the Museum Shop during the Museum’s hours of operation to help answer questions or take orders. When ordering by phone, please have a credit card ready.

When ordering by mail, please be sure to include appropriate charges such as shipping and sales tax. Please note that the HCA member discount does not apply to special project items. We prefer to use USPS. If you have not received a package, please call the Administrative Office to confirm it was sent. We will assist you in tracking it. If your package arrives damaged, please contact your local USPS representative. We insure everything.

If you would like to make a donation to the Museum or have questions regarding items on loan, contact the Museum at 740-345-2932. HCA reserves the right to accept or refuse items based on current holdings.



Study Club Directory



<p>#4 CENTRAL ILLINOIS HEISEY CLUB Serving Central Illinois - Pekin to Watseka Anyone interested the group meets quarterly in Bloomington, IL at a restaurant. Call for specific dates and time. Contact Don Deany at 815-432-4310 jdeany@sbcglobal.net</p>	<p>#49 GREAT PLAINS HEISEY CLUB (www.greatplainsheiseyclub.org) Serving west of Mississippi, east of Rocky Mountains. Meets March, May, July, September and November in members' homes throughout region. Specific dates and times to be announced. Contact Kathy Files at 816-468-7087 tkfiles@kc.rr.com</p>
<p>#5 BAY STATE HEISEY COLLECTORS CLUB Serving Massachusetts, Rhode Island, Connecticut and New Hampshire. Meets 2nd Saturday September, October, November, December, February, March, April, May & June at Brooksby Village facility, Peabody, MA. Contact Stephen Pescatore at 978-256-5418 stevepes51@gmail.com</p>	<p>#50 NORTHWOODS HEISEY STUDY CLUB Serving Minnesota and Wisconsin. Meets March, May, August, and October in members' homes throughout region. Specific dates and times to be announced. Contact Doug Olson at 651-227-4358 dmolson555@gmail.com</p>
<p>#7 DAYTON AREA HEISEY COLLECTORS CLUB (daytonheiseyclub.org) Serving southwest Ohio, northern Kentucky, & eastern Indiana. Meets 3rd Tuesday, September thru May (no Dec. meeting) Greene Memorial Hospital 1141 N. Monroe Drive, Xenia, OH - Contact—Cheryl Hoskins 757-784-0875 DOHO_100@yahoo.com</p>	<p>#51 NORTHEAST FLORIDA HEISEY STUDY CLUB Serving northeast Florida, meets 3 times a year at the Avonlea Antique Mall's Olde Florida Café, Jacksonville, FL. Call for specific dates. Contact: Chuck Carroll email jaxcat8@yahoo.com</p>
<p>#13 HEISEY CLUB OF CALIFORNIA (www.heiseyclubca.org) Serving Southern California (San Diego to Santa Barbara). Meets 4th Sunday at 12:30 p.m. except November, and 2nd Sunday in December in members' homes throughout region. Contact Richard Borino at 949-496-0676 lrb1946@aol.com</p>	<p>#52 NORTHERN VIRGINIA HEISEY STUDY CLUB Serving Northern Virginia to include Maryland and Washington D.C. Meets September thru May. Please email for date and location each month. Contact Elizabeth Shirley by email at esshirley@msn.com.</p>
<p>#15 HEISEY COLLECTORS CLUB OF MICHIGAN Serving Michigan and northern Indiana. Meets six times per year in members' homes throughout the region. Please contact Rick Van Meer at 517-782-3874 rickvanmeer@comcast.net</p>	<p>#53 KENTUCKY HEISEY COLLECTORS GROUP The group is sharing Heisey knowledge & having fun. See you there! Contact Vicki Ensor 502-222-7609 or ensorvs@mac.com for more information!</p>
<p>#16 HEISEY COLLECTORS OF TEXAS (www.heiseycollectorsoftexas.org) Serving Texas. Meets odd numbered months 2nd Saturday at 1 p.m. Meeting locations to be announced. Contact Mike Morgan at 281-433-4551 mbmorgan1965@gmail.com</p>	<p>#54 HOOSIER HEISEY STUDY CLUB Having fun sharing Heisey glass and ideas, if you are in Indianapolis or anywhere nearby you are welcome. The group is looking forward to its next meeting. For time & directions contact. geoff.c.heisey@gmail.com or call 317-250-5295</p>
<p>#20 BUCKEYE HEISEY COLLECTORS CLUB Serving Ohio. Meets 4th Monday September thru May in Heisey Museum Meeting Room or members' homes. Bring your latest Heisey 'finds' to share. Please contact Michael Maher at 740-644-1796 theflyingmaher@yahoo.com</p>	<p>ALABAMA— We have members in Alabama discussing forming a group. If you are interested in Heisey Glass and sharing ideas, getting together to learn from each other and to show your latest finds!, please contact the Museum! membership@heiseymuseum.org Or call 740-345-2932 -X1</p>
<p>#22 NORTHWEST HEISEY COLLECTORS CLUB Serving Washington (west of Cascade Mountains; north to Canadian border; south to Oregon). Meets 1st Saturday at noon with potluck in members' homes. Contact Deborah de Jong at 425-868-0457 bahama50@hotmail.com</p>	<p>COLORADO - All members in Colorado & surrounding area interested in getting together to share ideas and show-off your latest Heisey 'finds'- please contact Caroline Jensen 303-567-2472 ckjwatercolor@msn.com Maybe two areas for groups to get together? It is a big state ???</p>
<p>#38 NORTH CAROLINA HEISEY STUDY GROUP (www.northcarolinaheiseystudygroup.org) Serving North Carolina, South Carolina, Virginia (also have members from West Virginia & Texas). Meets odd numbered months 2nd Saturday at noon at Replacements, LTD in Greensboro, NC. Contact Jaime Robinson by email jaime.robinson@replacements.com</p>	<p>LOW COUNTRY HEISEY COLLECTORS GROUP Savannah GA & surrounding area is forming a club to share interest in Heisey & ideas. Look for a phone call or email to schedule a time to get together, Please contact Emie Heisey & Brent Guest via email lowcountryheisey@yahoo.com</p>



PROFILES of FORMER HEISEY EMPLOYEES
"Zella Pierce"
By Virginia Yeakley



Zella was born in 1897 Dunkirk, Indiana where her father was employed in a window glass factory. The family moved from Indiana to Utica, Ohio when she was nine years of-age. At this time her father was employed at the window glass plant in Utica.

While living the Utica, she met Frank Pierce who worked at the local drug store. They were married in 1916 and later her husband also was employed at the Utica Glass Factory.

In 1925 the Pierces moved their residence to Newark and shortly after, in 1927, Zella was first employed at the Heisey factory. Her first position was on the table, wiping and sorting. Her husband, Frank, worked for the A & P Grocery chain during this time and his work took him to various Ohio towns, first to Coshocton, then to Willard and finally back to Newark around 1931. Zella's return to Newark also brought her back to Heisey's, for which she was pleased, for she loved her work and those with whom she worked.

Zella worked in the cutting department on the "chuck", finishing stemware. This was a machine that held four goblets and ground and finished the edges. This was considered precision work because one had to stop at the right moment so the goblets would all be the same height. She also worked on the "big machine" (approximately five feet in diameter) grinding nappies, large bowls, dinner plates, small plates and whiskies, which were very hard to do. Her boss in the cutting room was Anna Weippert, wife of the famous Heisey cutter, Billy Weippert. While working on the machines, Dooley Corder was the "head man".

One day while Zella was working at the factory Wilson Heisey (son of A. H.) came through her department and presented her with a beautiful pressed vase, which she still prizes in her personal collection. Other fellow employees Zella enjoyed working with were Jeanette Swartz, Lena Floyd, Mrs. Tiner and Mrs. Hayes. Silvy Richards was responsible for grinding individual salt shakers which was a tedious job. One time when work was slack, Zella and a fellow employee washed and polished all the glassware on display in the factory showroom. At times she worked on the candelabra bobeches, grinding holes in them. Each hole was drilled individually. During this period of employment at Heisey's they were making all the beautiful colored crystal which is so popular among today's Heisey collector.

In 1946 Zella and her husband Frank opened a Used Furniture Store on East Main Street in Newark. They were in business more than 25 years at this location and during this time many pieces of beautiful Heisey passed through her hands. Zella had an appreciation for Heisey glass long before it became the collectible item it is today. Fannie Snodgrass worked for the Pierces in their store for eleven years. Fannie's husband Bill was a stem puller - "an artist in his field" - said of him by the Heisey's. My husband and I had the privilege of knowing Fannie and she loved to pass this tidbit on to all the Heisey collectors who stopped in the store.

Frank Pierce passed away in 1968. With the assistance of her daughter, Mrs. William Fribley, who lives here in Newark, Zella continued to operate the business on East Main Street.

Just this year, when the building which housed the business was sold, Zella was reluctantly forced to close the store. A bit unhappy about her "forced retirement" as Zella stated it, she keeps busy and hopes to do some antique shows in the near future. Her son, Jack Pierce, resided in Lafayette, Indiana and is in hospital administration. She has five grandchildren and five great-grandchildren.

Our visit together was truly an enjoyable one for me. I've known Mrs. Pierce all of my "collecting days" and have her to thank for some beautiful pieces of Heisey glass which we enjoy in our home.



ADVERTISING Guidelines

Ads may be mailed to HCA Advertising, 169 W. Church Street, Newark, Ohio 43055; faxed to 740 - 345-9638; or e-mailed to curator@HeiseyMuseum.org. **Whenever possible, please e-mail your ad. Ad copy must be received by the first of the month prior** to publication. Always include your credit card type (MasterCard, Visa, Discover), account number and expiration date. When mailed or faxed, ads should be typed or printed on white paper with dark ink. Camera-ready ads are accepted, but must follow line specifications. Ads containing reproductions will not knowingly be accepted unless clearly stated (e.g. Heisey by Imperial, etc.). HEISEY NEWS accepts no further liability. In the event of a typographical error, the incorrect portion of the ad will be corrected and run in the following issue, but HEISEY NEWS assumes no further liability.

CLASSIFIED

20 cents per word for members; 30 cents per word for non-members; \$5 minimum for ads less than 1/8 page. Personal ads 1/8 page limit. Abbreviations and initials count as words.

DISPLAY

1/8 page: Member \$20	Non-member \$30
1/4 page: Member \$40	Non-member \$60
1/2 page: Member \$80	Non-member \$120
Full page: Member \$160	Non-member \$240

DEALER DIRECTORY PAGE & WEBSITE

Standard ad \$48. per year

SUBMISSION Guidelines

Send articles for publication in HEISEY NEWS to Jack Burriss curator@HeiseyMuseum.org. We will acknowledge receipt of your submission, and will advise you if, for some reason, we are not able to publish it that month. We reserve the right to edit. If you do not receive acknowledgement of receipt from Jack, please follow up with Jack.

New submission deadline is the 12th of the month, prior to publication.

The opinions expressed in articles in HEISEY NEWS are those of their authors and do not necessarily reflect the views of HCA. The editorial staff reserves the right to edit submissions, with or without author consent, and to refuse material submitted for publication.



Membership

To join Heisey Collectors of America or to renew your membership, contact the HCA Administrative Office at 740-345-2932 or visit our Web site at heiseymuseum.org

Your membership ensures the future of the Heisey Museum. Please consider opting for the Endowment level.

Membership Levels Any amount beyond the Associate Member fee goes into the Endowment Fund.

Associate Member (one person)	\$30
Each additional household member	\$5
Voting Member (one-time fee)	\$25

Endowment Levels

Individual Contributing (one person)	\$50
Joint Contributing (two persons)	\$60
Family Contributing (parents and children under 18)	\$75
Patron	\$125
Sponsor	\$250
Benefactor	\$500

Membership Renewal Alert

Check above your name on the mailing label of your Heisey News for your membership expiration date. If it is the current month, make sure your dues are paid soon to receive next month's issue of Heisey News.

Shipping & Handling Fees

Additional shipping charges may be required for members living outside the USA. Rates are subject to changes made by the United States Postal Service.

To verify current rates, contact the Museum at 740-345-2932 or email business@HeiseyMuseum.org.

Thank you!

Dealer Directory

<p>KIM & PAM CARLISLE Shows & Mail-orders We Buy Heisey One Piece or Entire Collection Cloudy Glass Cleaning Services Available Shop Open - By Appointment 317-402- 5406 • kcarlisl@att.net</p>	<p>MOUNDBUILDERS SECOND GENERATION Barbara & Richard Bartlett Heisey Exclusively! 904-280-0450 PO Box 1931 Ponte Vedra Beach, FL 32082 Cell: 614-302-2904 CLASYGLAS2 @AOL.COM</p>	<p>DICK & MARILYN SMITH HEISEY Glass Buy - Sell - Appraisals Show & Mail Order NEWARK, OH 43055 740-258-3512 prestonmom225@yahoo.com Booth T-63 Matilda Charlotte Antiq.</p>
<p>ALL HEISEY AUCTION Consignments Welcome Apple Tree Auction Center 1625 W. Church Street Newark, OH 43055 • 740-344-4282</p>	<p>ONCE AND FUTURE ANTIQUES Susan & Stephen Pescatore Heisey and Elegant Glass 9 Donna Road Chelmsford, MA 01824 978-256-5418</p>	<p>EAGLES REST ANTIQUES Buying Heisey, China & Pottery Carl & Mary Evans 62 Fieldpoint Road Heath, OH 43056 740-522-2035</p>
<p>JEFF MORROW Elegant Glassware 179 N. Berteau Avenue Elmhurst, IL 60126 630-390-0168 jmorrow64@comcast.net</p>	<p>LINDA x 2 Linda and Michael Binger 29N 3rd street Newark, Ohio 43055 740-618-8012, 740-323-0055 Closed on Monday labinger@windstream.net</p>	<p>CRYSTAL LADY 1817 Vinton Street Omaha, NE 68108 Bill, Joann & Marcie Hagerty 402-699-0422 Specializing in Elegant Glass & Collectibles www.crystalladyantiques.com</p>
<p>REALMS IN GLASS Roy Eggert Heisey • Custom Stained Glass 9423 Saddlebrook Court Frederick, MD 21701 240-361-8146 • royeegg54@comcast.net</p>	<p>THE FLYING MAHER Michael Maher Servicing the Licking County area Paying Cash for Heisey Glass Heath, Ohio 43056 740-644-1796 TheFlyingMaher@yahoo.com</p>	<p>MOONGLEAM ANTIQUES Heisey Glassware & American Art Pottery John Woytowicz 70 Pleasant St., Gardiner, ME 04345 207-592-0692 hawthorn57@gmail.com</p>
<p>MATILDA CHARLOTTE ANTIQUES, ETC. Buy and Selling Heisey NEW LOCATION 1515 Granville Road Mon. - Sat. 10 a.m. - 5 p.m. 740-348-5485 cmorgan40@windstream.net</p>	<p>CRESTONE MANOR UNIQUES Harold & Loleta Hammontree 2405 Talking Leaves Drive, Ooltewah, TN 37363 423-615-0081 • hammonlsh@gmail.com Heisey Only</p>	<p>J & L TREASURES Linda Kilburn 26 Savarese Lane Burlington, CT 06013 860-673-4088 jltreasures@comcast.net</p>
<p>J. & B. COLLECTIBLES Kingwood, TX 77345 713-818-3678 ycnlulu@aol.com www.JandBCollectibles.net</p>	<p>WM GLASS Bill & Mary Barker 500 Nantucket Ave., Pickerington, OH 43147 740-927-0918 barker.mary6@gmail.com Heisey Only</p>	<p>The AMERICAN BELL ASSOCIATION INTERNATIONAL, Inc. 7210 Bellbrook Drive San Antonio, TX 78227 www.americanbell.org</p>
	<p>HCA AUCTIONS We accept large consignments from members downsizing their collections. Go to: www.HeiseyMuseum.org Under "auctions" for "accepting member glass collections" for more details.</p>	
<p>Your ad could Appear here for \$48./year</p>		<p>Your ad could appear here for \$48./year</p>



January—2020



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Publication #00986
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Newark, Ohio 43055

HEISEY NEWS is published and printed monthly by Heisey Collectors of America, Inc. (HCA). Subscription is limited to HCA members. First class mailing is available for an extra \$20, due with payment of membership. If you are having difficulty receiving your newsletter, please contact the HCA Administrative Office Tuesday thru Friday, 10 a.m. to 4 p.m. (subject to change). Back issues are available from files for \$3 per issue plus shipping and handling.

TO:

Come at your leisure to enjoy more than 6,000 pieces of glassware produced by A.H. Heisey and Company from 1896-1957. Hundreds of patterns are featured in all production colors. Rare and experimental items are included as well. Facilities are air-conditioned and handicapped accessible. The opinions expressed in articles in HEISEY NEWS are those of the authors and not necessarily those of the organization. The Editorial Staff reserves the right to edit, with or without the consent of the author, or to refuse any material submitted for publication.



**Heisey's
Moongleam
always is a
perfect
Christmas
green.**

