

HEISEY NEWS

The Official Publication of Heisey Collectors of America, Inc.

Spring Benefit Auction Glass



Heisey Collectors of America, Inc.

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- HCA Membership Information
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National Heisey Glass Museum

Heisey Collectors of America, Inc., a non-profit corporation (tax-exempt status), owns and operates the National Heisey Glass Museum. Open year round, Tuesday through Saturday, 10 a.m. to 4 p.m. and Sunday, 1 p.m. to 4 p.m., closed holidays. Other hours by appointment.

We will be closed both Monday & Tuesday for January and February of 2019

Members admitted free.

Regular admission \$5. (children 18 & under free)
(effective January 1, 2018)

Message from the President

At the Museum the slower months are usually January and February - when I say slower I mean in foot traffic. The winter hours of the Museum restricts visitors to Wednesday - Sunday visitation and the Ohio weather tends to keep visitors at home. Even our digital footprint drops during these colder months with 22 visitors to our business page on Yelp! vs the 28 average. Visitors may slow during the winter months, but that does not mean things are "slow" at our Museum. The staff and volunteers capitalize on this slower time to be attentive to the many tasks that need to be accomplished for the coming year.



The Spring Benefit Auction Cataloguing has begun thanks to our wonderful volunteers and the Museum gets an extra deep interior cleaning as the holiday décor is packed away. This year we are transitioning staff areas to be more efficient in our work. One area of focus is the Guest Reception area in the entry to the Museum. This is currently where Susan's desk is now. We have realized that Susan, who has been doing a great job balancing membership clerk and welcoming guests, is not able to fulfill all of the demands required for the membership clerk, due to the location of her desk.

She is our Membership Clerk and many of you enjoy calling and talking to her, as she enjoys hearing from you too! But this front desk area is a Welcome Center- not a place where the staff should be on the phone. It is to be a friendly welcoming place for guests to be attended to, and to come ask questions, unfortunately she is not available for guests due to the membership clerk responsibilities. For example, many times Susan is on the phone and the doorbell rings and she has to end her call to answer the door. There are many more scenarios that prove it would be more efficient for Susan to be relocated to a more private area. Although she is still available at an ears' reach if we move her working area to the clerk office. In this new location she will be able to make her important phone calls to members, and keep our members connected to their Museum. Jack and I will be painting and reworking this space for a welcoming and cheerful transition for Susan and the clerks- who will now be stationed at the entry desk for guest and member services.

On January 26, I was proud to be part of the Identification and Appraisal Committee that informed the community of what their Heisey heirlooms and discoveries really were. The Buckeye Heisey Collectors Club sponsored this event at the Museum. We had a very good turn out and some really cool Heisey items were dusted off and brought to the Museum so their owners could learn more about them. What better location to get HOOKED ON HEISEY but Our Beautiful Museum.

Our HCA study clubs are a support system for the Museum while engaging interest and support from new members and collectors- as well as enjoyment for the veteran collector! If you are not part of a Heisey study club, I highly encourage it! It's a great way to meet others with a similar passion, ask questions to knowledgeable members, and support the Museum in their projects and fundraisers, and the best reason...the FOOD, served on Heisey of course! We are excited to have THREE new and aspiring study clubs, Kentucky, Hoosier (Indiana) and Georgia area. Projects and assistance that clubs provide to the Museum are great as-well. The Texas Heisey Collectors club creates the Heisey calendars and donates them to the Museum- so all sales are 100% benefiting the Museum. The Michigan Collectors Club is working on a new book- on Heisey's newsletter to their salesmen- "Table Talk." These Table Talks have very insightful information that was meant for the salesman. They announced new patterns and colors- as well as sales techniques and industry news. They provided a view into the Heisey glass marketing strategies and are filled with great photos of salesrooms and artwork.

As with any archival "paper-work" we are lucky to have what we do. Our AMAZING volunteer Archivists, Chuck and Amy Jo Jones, have compiled a list of what editions we have of Heisey Table Talks- What we are missing and what we have a black and white copy of (and need a better copy!). If you are fortunate enough to own a Heisey Table Talk- please look and see if it is one that we need! The Michigan Club is interested in printing a book to include all of the table talks that we have, and we want the best quality product that we can achieve. So, please look at your Heisey Table Talks and look into joining a club in your area. If you don't have a club in your area, but feel you should- Please talk to Susan about forming a club, she can connect you with members in your area, and walk you through what it takes to form a Heisey Collectors Club.

As I said in my three page "Museum Dreams" article last month, we will be continuing to publish the list of Museum dreams and hopefully crossing items off of the list and watching the cocktail shaker monetary amounts grow. I would like to thank those who have donated money, donated and "purchased" specific items that you will see crossed off of the list. As well as thank you for the phone calls and emails I have received in regard to these Dreams for OUR Museum's future.

One last note, operational projects and processes are never a fun or attractive to give \$ to... but these are some of the biggest needs of the Museum. Karen Taylo writes articles on the Museum's operating budget and we were fortunate to have caring members step up and make sure the budget was met. Power-washing dirt from the King House- and electric bills are not a glamorous thing, but they are important for any business, home and non-profit organization. Please consider what you would be interested in assisting your Museum with for our dreams and needs. A compiled list is on page 15.

In service,



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Words From Your Director—Curator

It was 4 below this morning on my home thermometer and they have stated that it is 26 below with the wind chill and many area schools are closed however we have guests in our Museum. On a recent Sunday we were under a level one snow emergency and we still had a full house for Spring Auction glass cataloging. I do understand that many of our readers have had even colder times to deal with as of late nonetheless for us this is COLD, not even the US Post office is delivering due to the low temperatures and yet many are enthusiastically visiting here at Heisey to enjoy and learn more. Some might use the term crazy though we know better and I know that all of this is a perfect illustration of the dedication that so many of you offer to HCA and our Museum and I just want to say THANK-YOU !



We had a full group of volunteers here for two weekends in a row working very hard and long, (as well as fun), hours on Auction glass despite the snow! There are many others also putting in much effort at additional points in time to ensure the integrity of this fund raiser. Walter and Mary Ann are in the process of finishing up the catalog as we go to press and it will be a good Auction with some 1,250 lots for everyone's enjoyment and dreaming. A great deal of time was invested in removing labels/price tags and such as well as cleaning some very dirty glass. We also had items that were not worth putting in a good quality sale due to damage. We work very intensely to maintain our hard earned reputation of conducting a high quality Auction. The Auction Committee will be exploring some sort of cost (to the consigner) schedule for work that would better be done prior to glass arriving here at the Museum. There will be more on that later. Another big Thank-You for all of those that have thus far been part of what we all know will be a good "Heisey" time !

Michael and I both have been overwhelmed with your continued generosity in regards to the "DREAM" list that was published ! Please check on our fantastic progress on page 15 (Orchid Cocktail shaker) or the Heisey website. To be able to have these items for our Museum is indeed a dream come true and once again I offer my deep gratitude on behalf of all of us. The opposite of a dream is a nightmare. Becky and I are endeavoring to convert one to the other in the basement of the King House. Many hours have been put into this area in the past, however we are now going where no one has gone in a very long time I am sure. All of these efforts will soon pay off with a much better organized and efficient shipping center, glass processing and storage area, long term membership auction glass storeroom as well as Museum Shop back-up inventory. This is not an area that the public ever sees however streamlining it will help us better offer services to you our members and guests.

Walter and I have had the pleasure of being guests for The Dayton Area Study Club's Christmas party for a number of years. Dave Spahr and Joe Harner were both certainly missed at this year's party, however their memory was honored and all the fun and laughter went on ! Thanks to all of the Study Groups that have FUN !

A Very Happy February and remember your special someone with Heisey this Valentine's Day.

We regret to inform you we have just been notified of the passing of long time member Hilda Ryan. See March issue for more information.

TREASURER'S REPORT

By Karen Taylo

Financials

I mentioned last month how well the Museum Christmas Open House had done. Well, the remainder of the month did not disappoint!! Total Sales for the month were \$6,329.98. Our top sellers: Ornaments (\$2,096), Real Heisey (\$1,278.90) and Beads (\$1,270). We also added \$12,030.00 to the Endowment. Now that's how to end the year!

I don't have the year end financials yet so look for a review of 2018 in next month's newsletter.

Tidbits

Giving Tuesday: In 2012, the 92nd Street Y and the United Nations Foundation founded Giving Tuesday in response to commercialism and consumerism in the post-Thanksgiving season. The date is always set for five days after the holiday. This year we participated in #GivingTuesday on Facebook and raised \$305. We will participate again in 2019 so keep an eye out for more information in the Fall.

AmazonSmile: I've included our 2018 donation total in a separate article so check it out.

eBay: In the past 12 months, we have had 85 transactions on eBay. The transactions include items sold and renewed memberships. We saw an increase in sales when we added some of the Christmas ornaments to our listings late in the year. Total revenue for the year: \$2242.50

My Dream for 2019

I want to make sure everyone knows how much I admire Michael Maher. He is, by far, one of my favorite people. I was so impressed with his Dreams article but, his dreams transported me back to a nightmarish place...High School!!

All of a sudden, I felt like I was back in high school, the not-so-popular girl competing against the handsome, talented, big man on campus. It was the final debate before the big election. There he was, talking about DREAMS, while I was talking about BUDGETS. He was musing about buying JARDINIERES, while I just wanted to pay the UTILITIES. He had a COCKTAIL SHAKER (with Orchid etch, no less) and I was stuck with a THERMOMETER. Egad...I thought I had left that life behind.

So, my dream for 2019 is for you to help all Michael's Dreams, Little, Big and Donate-able, come true and that you also remember the not-so-popular girl with the budget.

Please feel free to contact me if you have any questions.

PS I'm pretty sure I lost that debate. lol



HCA's LAVENDER ICE GEM SERIES

By Dick Smith



There have been questions asked about the Lavender Ice Animal set. Why were they made, when were they made, who made them and how many were made. Hopefully this article will answer some of those questions, but First a little History.

In the fall of 92 the HCA BOD was looking for fundraisers to fund the construction of the Museum Addition. This was accomplished thru private donations, the Rosealene animal set by Fenton, and the Lavender Ice set by Dazel Viking, plus a few other animals in cobalt. These projects raised ALL the money (approximately \$1.2 million dollars) for the addition without borrowing anything from the line of credit that HCA had established just in case.

The Lavender Ice Gem Series set consisted of 12 animals, Bull, Pouter Pigeon, Show Horse, Large Elephant, Medium Elephant, Small Elephant, Rearing Horse Bookend, Mallard wing up, Mallard wings down, Mallard wings half, Scottie Dog and the Kingfisher. The color was formulated by Ken Dazel for HCA exclusively. Each set was numbered 1 of 450, 2 of 450, etc. All seconds were frosted.



This set went on sale Jan. 23, 1993 with only 450 set to be made and sold at \$600 per set. Sold only to HCA members (in 1993 we had approx.. 4000 members supporting our projects). Due to anticipated response, we set up a special phone bank to take orders. Our members answered the call and the response was great. By 11 a.m. we had sold 350 sets and by the end of the day we had sold 423 sets. The last 27 sets were sold early the next day. Our members answered the call and we sold all of them in just over 1 day.

THE ORIGINAL SET OF 12---#1, Bull---#2, Pouter Pigeon---#3, Show Horse---#4, Large Elephant---#5, Med. Elephant---#6, Small Elephant---#7, Rearing Horse Bookend---#8, Mallard w/down---#9, Mallard w/half---#10, Mallard w/up---#11, Scottie dog---#12, Kingfisher. All made by D. Dazel

ADD ONS were either made by D. Dazel or M. Mosser

The following list shows when they were made, approximate number made, price, plus a few notes.

<u>Animal</u>	<u>Year made</u>	<u># made</u>	<u>price</u>	<u>notes</u>
#13 Flying Mare/D	Apr-93	450	\$400	sold 4/20 start at 8:30 am
#14 Sleeping fox ashtray/D	93	preorder +100	\$15	Museum dedication pc.
#15 Madonna/D	Jun-93	under 450/#'s ?	\$28.50	
#16 Cabochon Sign/D	Jun-93	under 450/#'s?	\$17	
#17 Double Horsehead/D	Sep-93	225	\$35	
#18, #19, #20 (all D)	(sold as a set) Sept-93	under 450/#'s ?	\$150 set	3 Geese w/up, w/half, w/down (3pc)
#21, #22, #23 (all D)	(sold as a set) Mar-94	under 450/#'s ?	\$100 set	Mother Rabbit, Bunny head up, Bunny head down (3 pc)
#24 Tropical Fish/D	Jun-94	under 450/#'s?	\$250	sold 6/9/94 start at 8:30 am

<u>Animal</u>	<u>Year made</u>	<u># made</u>	<u>price</u>	<u>notes</u>
#25, #26, #27/D	(sold as a set) Mar-95	under 450/#'s ?	\$75 set	Sow, piglet head up, piglet head down (3 pc)
#28 Clydesdale/D	Nov-95	under 450/#'s ?	\$75	
#29 Asiatic Pheasant/D	Aug-96	under 450/#'s ?	\$75	sold pre-order
#30 Giraffe/D	Mar-97	under 450/#'s ?	\$65	sold pre-order
#31 Rabbit paperweight/D	Mar-97	under 450	\$25	Convention souvenir
#32, #33, #34 (all D)	(sold as a set) Aug-97	260 sets	\$75	Standing Colt, Kicking Colt, Balking Colt (3pc), pre-order
MOSSER starts making them/DAZEL goes out of business				
#35 Doe Head Bookend/M	Jan-98	under 450/#'s ?	\$65 (preorder) \$75 (post)	
#36 Rooster/M	Jan-02	165	\$65 (preorder) \$80 (after)/8 on bust off	
#37 Ringneck Pheasant/M	2002	150	\$75	
#38 Hen/M	Jul-02	199	\$70	4 on bust offs
#39 Chick/up/M	Jul-02	200	\$14 ea.	
#40 Chick/Dw/M	Jul-02		\$14 ea.	
#41 Cygnet/M	Jul-02	200	\$35	
#42 Triangle Heisey sign/M	2004	open stock	\$15	
#43 Sparky/M	2004	open stock		
#44 Tiger Paperweight/M	2004	100 +/-	\$65	The total cost of the Tiger project was donated by Bill Clifford
#45 Sparky/IG	1986	1548		Made by Imperial Glass the color is Clematis which is very close to Lavender Ice

Possible future projects include the following list of animals that could be made in Lavender Ice to complete the Lavender Ice Set: AIRDALE, DUCKLING (standing & floating), DONKEY, FIGHTING ROOSTER, GAZELLE, SWAN, FILLY (head forward & backward), FISH BOOKEND, HORSEHEAD BOOKEND, FISH CANDLESTICK, FISH MATCH HOLDER, ROOSTER VASE, OR ANY STOPPER. Note: Wood duck mold was not in the inventory of molds HCA purchased from Imperial-whereabouts unknown.

2019 Heisey Glass Show & Sale

Linda Greenwood, Show Chair

Happy New Year and Howdy do from Newark Ohio! I am already getting into character for the 2019 National Heisey Convention themed "Off to the Races". For those of you who I've not yet met or, in case you haven't heard, my name is Linda Greenwood and I will be the new Chair for the 2019 Heisey Glass Show & Sale, to be held again this year at the Lou & Gib Reese Ice Arena. Yes, Charlene is passing the torch to me but no worries, she will be nearby to guide me along. I have already told her that her booth WILL be set up next to me for easy access. Sorry Charlene. . .

Show preparations have started and the Dealer Contracts have been mailed. As in previous years, it will outline the guidelines of the show and are due with your booth rental payment by **April 15, 2019**. If you do not receive your form or have any questions or concerns once receiving the form, please do not hesitate to contact me directly at 740-644-8875 or labish1969@gmail.com or, if more convenient, contact Susan at the Museum. Also, if any of you are interested in or have thought of becoming dealers or selling a large amount of glass, please let me know so we can discuss the process and see what we can do. What better place to do this than at the National Heisey Glass Show and Sale!

As I did with the "Heisey in Hollywood" Convention in 2017, I plan to really play up this year's theme and incorporate it into the show and would love to see all of you to add a little Derby flare to your booths. I am looking forward to rolling out the blue grass and sharing a mint julip with ya'll in June.

Until then, my best regards to everyone!

Linda

A note from "Off to the Races" Convention Co-Chair

Greetings to all you studs, filly's and little foals out there!

As most of you already know, the theme for the convention this year is "Off to the Races". Instead of one, we have 3 "jockeys" in charge of planning...Nickie Crowe, Bari Fauss and myself, Cheryl Hoskins.

We here at the "Clubhouse" are already hard at work planning for this spectacular event! The "Run For The Roses" café will be scaled back a bit on the amount of food being offered. This is to make it easier on the volunteers who are in charge of the joint.

Hey Study Clubs out there...be on the lookout for an email from Bari. It isn't too early to start thinking about donations for the live and silent auctions.

You also might want to start thinking about what you are going to do for table displays. As in the past, Dan and Sue Kilgore will be in charge. If you have a theme already, contact Dan so you are "at the starting gate" with your title. (See their article on next page.)

We hope all of you can "trot" into Newark June 12-15, 2019 for the "Off to the Races" event!

More info to come in upcoming newsletters.

Your co-jockey,

Cheryl Hoskins

Convention 2019 Show Display Information

Before you know it, we will be gathering from far and near to enjoy another Convention, greeting Heisey friends, learning from seminars, buying from your favorite dealers, visiting your Museum and doing your traditional things while staying in the Newark area. We enjoy getting involved in all those things, but our focus is organizing our wonderful display of Heisey glass in conjunction with our fabulous dealers show and sale held once again at the Reese Ice Arena. This will be our seventh annual display showcasing table settings or themed collections from Heisey collectors.

We are seeking individuals, groups, study clubs and anyone who is interested in showcasing their collection. Convention participants and those attending the show and sale at the ice arena will be able to enjoy, learn and hopefully become enthused as new collectors and future HCA members.

The 2019 convention theme is "Off to the Races." The Heisey family had a passion for horse culture. This Convention celebrates that love of the horse that so many of you share with the Heisey family. Images of horses appear in the design of Heisey glassware in many forms and themes. In quickly looking through our reference books, we came across 27 images (!) such as the Clydesdale, the Sparky, the Filly, the three Colts, as well as horsehead finials, bookends, the Colt Cocktail, the magnificent Flying Mare and the rare Show horse made in honor of Mr. Heisey's famous "Goodness Gracious." Don't forget the etchings: Winchester, Lancaster, Fox Chase, Polo Player, Steeple Chase or Buckin' Bronco, to name a few.

The "Off to the Races" theme is not a requirement to participate in the display. Everyone enjoys a variety of patterns, colors and categories as a table setting or presentation. Tables are available in 48" diameter with a white cover or 6' and 8' rectangular with blue covers. They will be set up and ready for your display. Please call us for further details and with any questions you might have.

Thank you for your consideration and your participation,

Dan & Sue Kilgore

Phone: 231-599-2259

Email: danandsuekilgore@yahoo.com



2019 Spring Benefit Auction



Our 46th Annual Spring Benefit Auction will be held on APRIL 5 & 6, 2019, at the GMP Local #244 Union Hall at 350 Hudson Avenue in Newark. We have held it there the last several years and they are great hosts!

The deadline for submitting an article for this newsletter was January 15th - which happens to be our last day for receiving consignments. We hope to reach near the 1250 lot level. The front cover of this Heisey News previews some of the glass we will be offering!

We hope to finish entering and proofing the information for the catalog soon. We will be putting the catalog information on our website around March 1st (our target) and try to have the catalog for your review in your hands around the same time. Also on the website and the printed catalog will be our Absentee Bid Forms and instructions, as well as shipping information. We will be preparing and sending out catalogs to members who consigned glass or purchased glass in the last two years. If you are a member and want a printed catalog but don't fall into either of the aforementioned categories, please contact the Museum AFTER March 10th and one will be sent to you.

We will again have absentee bidders make their own arrangements to have their Auction glass shipped. As mentioned above, we will provide online and in the Auction catalog a list of vendors (shippers) who will pick up your glass, pack it, and send it to you. We simply do not have the volunteers, materials on hand, and staffing capability to do this task.

This Auction is your association's largest fundraiser. Please plan on attending if you can. If you can't make it, consider bidding absentee for that piece you desire. If you come to the Auction and want to help we can use you - we are always looking for volunteers to help at the Auction. If you would spend an hour or two helping, please contact me at Royeggert54@comcast.net or 301-620-0234.

Happy Heisey Hunting! See you at the Auction.

EVENTS CALENDAR

Spring Benefit Auction

April 5 - 6, 2019
Newark, OH

Easter Egg Gathering

April 20, 2019
Newark, OH

National Heisey Convention & Glass Show

June 12-15, 2019
Newark OH

Dick Marsh Memorial Car Show

July 28, 2019
Newark, OH



Percy & Vivian Moore Dinner

September 20 & 21, 2019
Louisville, KY

Fall Select Auction

October 19, 2019
Newark, OH

Holiday Open House

December 7, 2019
Newark, OH

December 2018

Museum Volunteers

Charlene Bowman
Gregg & Mary Cameron
Kim Clark
Robin Davis
Roy Eggert
Candy Freeman
Jay & Julie Goletz
Linda Greenwood
Brent Guest
Emie Heisey
Geoff Heisey
Ed & Marianne Henderson
Jon Heron
Cheryl Hoskins
Amy Jo & Chuck Jones
Sue & Dan Kilgore
Walter Ludwig
Michael & Kate Maher
Ginny Marsh
William McKelvey
Jack Metcalf
Don & Pat Moore
Mike & Cindy Morgan
Mary & Doug Olson
Suzanne Parker
Judy Roberts
Mattison Saling
Dick & Marilyn Smith
Mary Ann Spahr
Eric Tankesley-Clarke
Bobbie Taylo
Karen Taylo



2019 JANUARY

HCA MEMBERS NEW & RETURNING



Dennis Birchall	Texas
Sue Cartun	Arizona
Carol & Scott Gartside	Ohio
Lisa, Gary & A.J. Harner-Trent	Ohio
Vicki Kraner	Ohio
Judy McConkey	Tennessee
Bruce & Donna Schwendy	New York

H.C.A. Membership Number*

This Month: 1189

Last Month: 1198

*Members who have not renewed to date are not included in this number - total changes monthly.



Survey shows member satisfaction with the work of staff

(Third in a series of articles on results of the HCA Member Survey. See October and December 2018 issues for previous stories.)

The online survey conducted by Heisey Club of America (HCA) last summer gave generally high marks to museum staff. One 10-part question asked members to “rate your level of satisfaction with the performance of museum/HCA staff.”

For each of the 10 items, members were asked to indicate if they were “always satisfied,” “generally satisfied,” “sometimes satisfied” or “rarely satisfied.” Because many survey participants had never visited the museum or had little or no experience with some of the items in question, they could also respond “don’t know.” In calculating the level of satisfaction percentages for each item, the “don’t know” responses were excluded so they would not skew results in cases where the number of “don’t know” responses was quite large.

Six of the 10 items received very high marks, with 90 percent or more of the survey respondents marking them either “always satisfied” or “generally satisfied.”* A survey research expert indicated that for surveys of non-profit organizations, satisfaction levels in the 90 percent range are considered very strong and those above 75 percent should generally be considered quite satisfactory. Items that receive satisfaction levels below 75 percent should receive some attention.

HCA members who participated in the survey were most satisfied with how staff members respond to inquiries by phone; 94.8 percent indicated that they were always satisfied or generally satisfied. An almost identical number, 94.6 % were always satisfied or generally satisfied with how staff respond to inquiries in person. Staff also received very high marks for ensuring the Museum is clean, inviting and well maintained and for making visitors feel welcome: these items were tied at 92.7 percent. Providing efficient service in the gift shop (91 percent) and providing information about the A. H. Heisey Company and history to visitors also received very high marks (90 percent).

Responding to inquiries by mail came in at 88 percent, which is still quite strong. Two more items came in above the 75 percent threshold: responding to inquiries about glass identification within four weeks (78 percent) and handling communication with study groups (76.6 percent). Only one item dropped ever so slightly below 75 percent - acknowledging contributions with timely letters (74.3 percent).

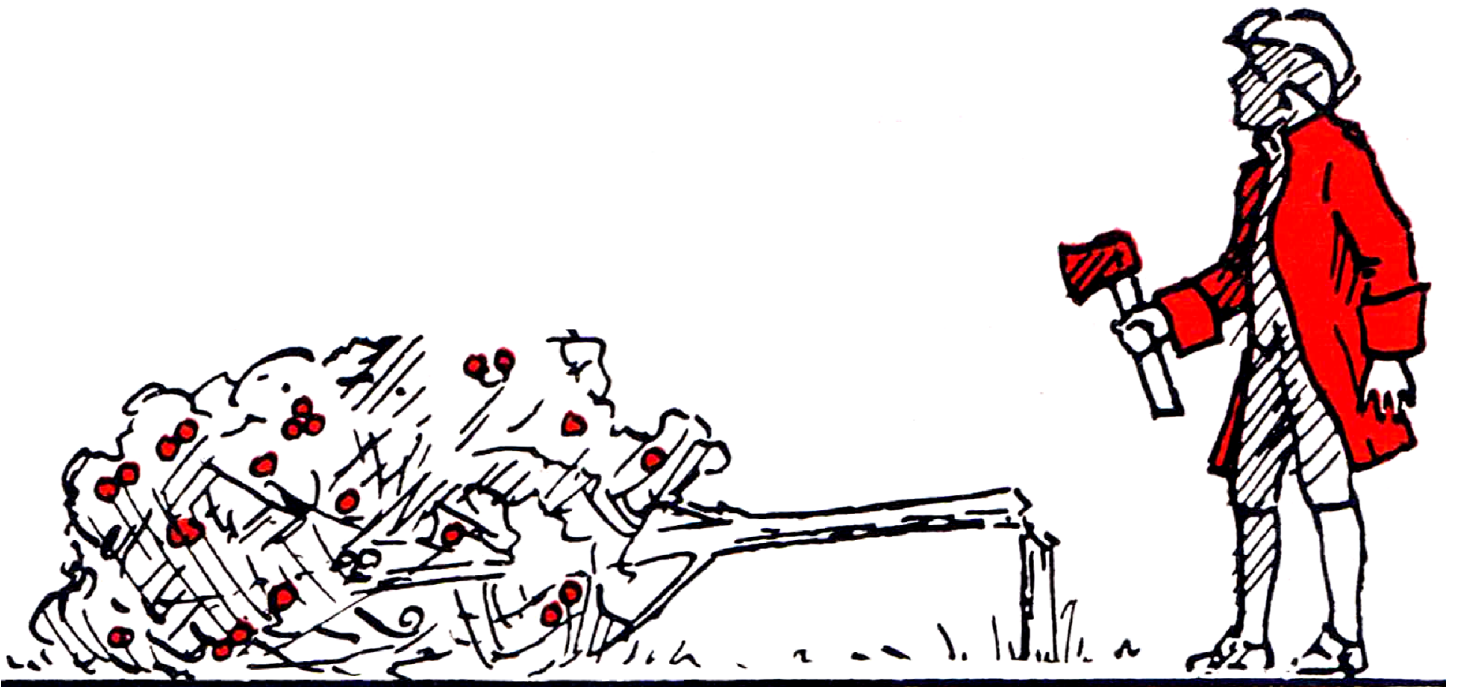
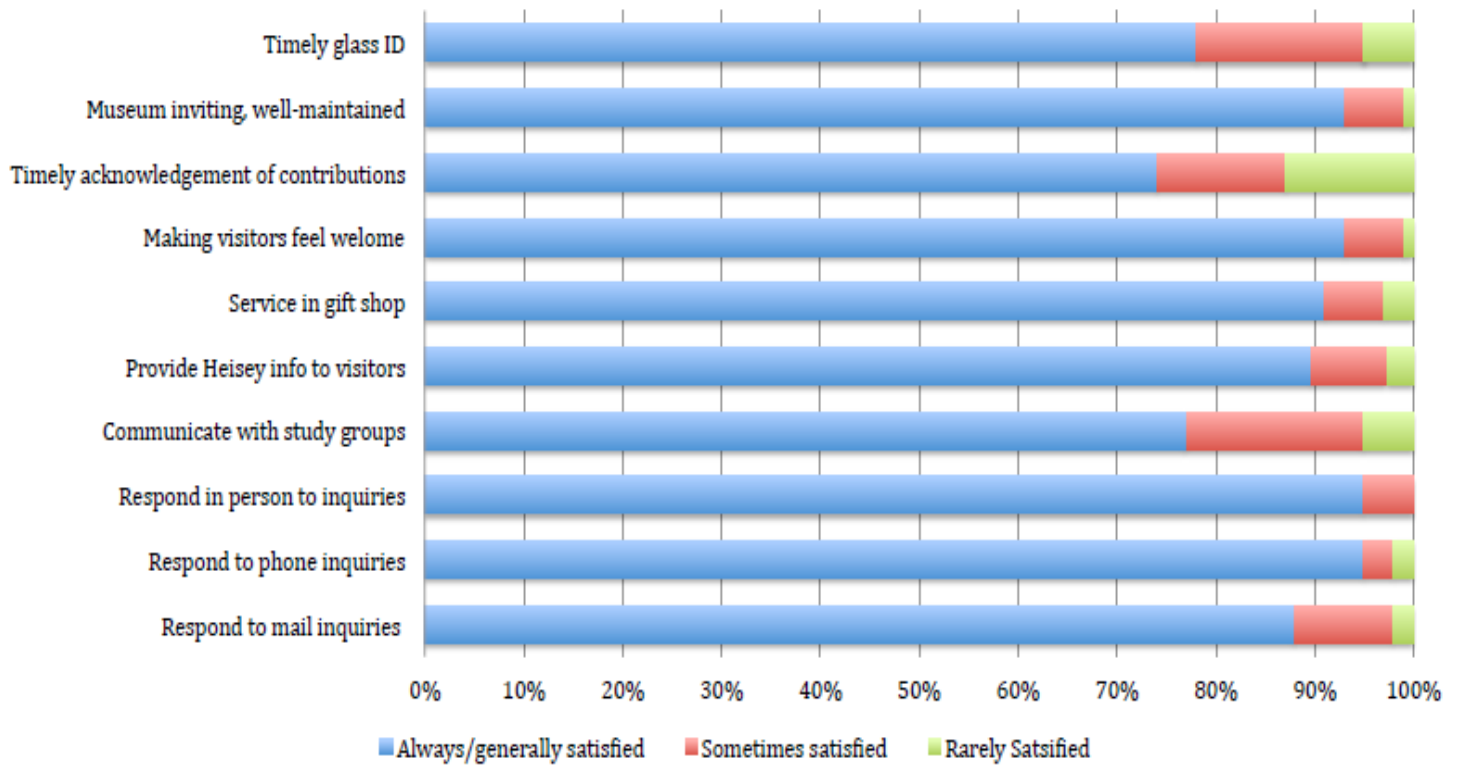
In addition, a number of written comments indicated satisfaction with the work of Museum staff and volunteers. “There have been numerous improvements in recent years. The Museum now has beautiful table settings for the season, interesting special displays, and a visible gift shop. The grounds could not have been prettier during my latest visit, and the doors are a beautiful addition to the Museum,” wrote one member in response to a survey item asking participants to describe how HCA could improve the museum.

Watch for more survey results in future issues of *Heisey News*.

Mary Olson

*The responses for “extremely important” or “very important” were added together before percentages were calculated to make it easier to quickly see which items were of greatest significance to members.

Level of satisfaction with performance of museum/HCA staff



George Washington chopping down a cherry tree; Attributed to Horace King, as illustrated on the February 1930 addition of Table Talk. See page 16

STORIES OF OUR LOVE AFFAIR WITH HEISEY GLASS

Betty Pease of Andover, Massachusetts found her way to Heisey through a friend, a chicken farmer, who invited her over for tea one afternoon to see her Heisey collection. Betty wasn't familiar with Heisey at the time but her friend showed her the Diamond H. Betty was enthralled with the beauty of the glass.

"I said, 'Irene, where did you find this' and Irene said, 'You can't. It's very hard to find.'" Well, that inspired Betty. She was determined to find that special glass with the Diamond H. When she had an appointment in another town she sought out the local antique store there. After searching, she found what she described as a dirty, dusty old cigarette box in Cristolite. It had no chips so she took it home and cleaned it up. She was delighted with the way it sparkled.

Some time later she and her husband Fred met Lynn and Art Hartman, who were Heisey dealers and collectors. From them they learned about glass shows coming up. They went to the shows and began buying in earnest. Once when they went to a car show in Atlantic City, they came home with four boxes of Heisey.

Fred wasn't particularly interested in collecting glass at first, but then he became acquainted with the glass animals, began collecting them, and he too became hooked on Heisey. They started collecting the Colonial patterns and then moved on to Plantation. Now they collect Whirlpool, which was later named Provincial, for their summer home. They also collect Greek Key for their daughter Amy.

Betty and Fred live in a farmhouse built in the 1700's on 12 acres, where they have a hutch full of Plantation. "I really like that pattern because it has a pineapple, which is a welcoming symbol of hospitality."

Betty loves HCA and the Heisey museum because she finds them to be welcoming too. She remembers visiting the museum once when Louise Ream was curator. Louise gave them a tour of the museum. "We were just floored by all the different patterns, the King House and the new addition," she said. She has also been very impressed by Walter Ludwig over the years. "He has so much knowledge and is so kind and helpful."

"We have met some wonderful people through Heisey. We always enjoy the convention, which is the highlight of our trip. We come every year we are able," said Betty.



Little Dreams

~~New Museum front entry sign 450.00~~

New (larger) cordial display case 1500.00

Children's equipment (hands on learning) 600.00

Tile kitchen area in Lower Level 1000.00

Electrical lighting solutions Gallery 1 1600.00

King House power wash 1500.00

Metal railing repair to street 500.00

Doorstop updates 400.00

~~Big wheel glass cart 125.00~~

Removal of overgrown landscaping 1500.00

Interior Painting updates 3000.00

~~Window film in Hollywood Gallery (prevent fading) 100.00~~

~~Motion lights in alley ways (security) 200.00~~

Drone footage of the Museum (exterior) 150.00

~~Blue glaze jardinières for administration entry 200.00~~

Vacuum cleaner 400.00

Radio broadcast audio system. 250.00

Desk chairs (3) 375.00

Refrigerator with an ice maker lower level 1200.00

Table pads made for King House table 300.00

New large 3-ring binders - qty 40 for library 200.00

Update Heisey News bound for library 250.00

Little dreams total \$14,800.00

Big Dreams

New Carpet in the Addition \$

Security/fire security system update, electronic entry / camera system \$

Administration building exterior woodwork, painting. 4,000.00

Digitization of slides and archival items \$

Forklift replacement 10,000.00

Remodel bathrooms (8 bathrooms) 8,000.00

Portico 15,000.00

Inventory/collection upgrade \$

Open staircase in King House 2000.00

Hands on learning spaces, interactive audio tour stations 3000.00

Museum Addition \$

Mantle or grandfather clock with Heisey, King family or Newark connection to use in the King House.

Donate-able item Dreams

Horse Head bookends for use in Ream Library.

Heisey lamps for use in the Museum

4-lite candelabra for Hollywood display (George Bush)

Pedestal display stands - tall

Heisey glass lamp shades (dining table)

Heisey service for use at the Museum (Orchid, Crystolite etc.)

\$50,000.00

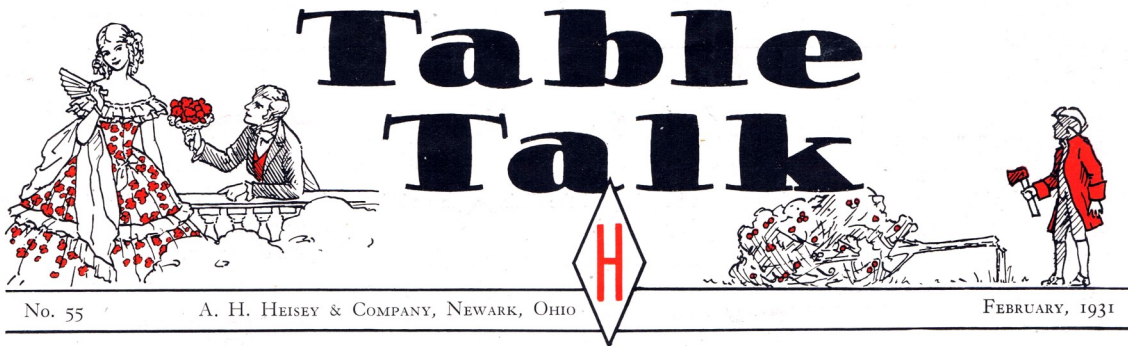
\$37,000.00

\$25,000.00

\$10,000.00

TABLE TALK: WE NEED YOUR HELP

On the next page is a list of *Table Talk* articles that we currently have in our archives. However, many of the articles that we have are made from copies of copies, or produced from the early/poor quality copier. We are enlisting your help in locating original copies.. The Heisey Collectors Club of Michigan is hoping to put together a book of these wonderful articles and we would appreciate having beautiful copies for our archives as well. Let us know if you can help. TOTAL – 81, volume numbers Total ??? – 12 uncertain if published, Total originals – 36, in good condition, Total original damaged – 7 (no corresponding good condition edition)



New Chicago Headquarters for Heisey's ♦ Glassware

The beautiful Georgian dining-room in the new Chicago display headquarters of Heisey's glassware, 1561 Merchandise Mart. The attractive setting of this room has won widespread admiration from visitors.

LC – Library copy; Copy – in Table Talk box; X – damaged

Year	No	Month	Org	Photo Copy
1926	8	December		LC
1927	9	January		LC
	10	February		Copy, LC
	11	March	1	Copy, LC
	12	(May)		LC
	13	(June)		LC
	14	July	1	Copy, LC
	15	August		Copy, LC
	16	September	1	LC
	17	(October)		LC
	18	(November)		LC
	19	???		
1928	20	January	3	LC
	21	???		
	22	March	3	Copy, LC
	23	April	1	
	24	???		
	25	June/July	1	
	26	August	2	copy
	27	September	4	copy
	28	October	1	
	29	November	1	copy
	30	???		
1929	31	January	1	copy
	32	February	2	copy
	33	???		
	34	???		
	35	???		
	36	May	1x	
	37	July		copy
	38	August/September	1	
	39	October	1	
	40	November	2	
	41	December	2	
1930	42	January	1	LC
	43	February	2x	Copy, LC
	44	March	1	Copy, LC
	45	April	2	LC
	46	May		Copy, LC
1930				
	47	June		1 LC
	48	July		1x Copy, LC
	49	August		Copy, LC
	50	September		1x LC
	51	(October)		LC
	52	November		2,1x LC
	53	December		2 LC
1931	54	(January)		LC
	55	February 1x		2 LC
	56	March		1X LC
	57	April (partial?)		1X LC
	58	May		LC
	59	June		LC
	60	(July)		LC
	61	(August)		LC
	62	September		1 LC
	63	October*		1 LC
	64	November		1 LC
	65	December		1 LC
1932	66	January		1 Copy, LC
	67	February		Copy, LC
	68	???		
	69	May		3
1933	70	June		3 LC
		<i>Was revised/ reissued in 1937 after a hiatus</i>		
1937	nn	March		2 Copy, LC
	nn	April		2 LC
	nn	May		2 Copy, LC
	nn	June		4 Copy, LC
	nn	July/August 2x		3 LC
	nn	September		Copy, LC
	nn	October		
	nn	November		LC
	nn	December		LC
1938	nn	February		2 Copy, LC
1946	nn	Fall 3x		10

HCA Nominating Committee

Michael Maher, Chairman



The HCA Nominating Committee is seeking candidates from our voting membership to serve on the HCA Board of Directors. Each year the Heisey Collectors of America voting membership elects three candidates to serve on the Board of Directors. This yearly election is held in conjunction with our National Heisey Glass Convention in June.

Serving as a member of the HCA Board of Directors is a rewarding and gratifying experience. Having the determination and strength in achieving what is in the best interests of the organization, ensures that HCA will remain strong and secure for future generations. If you desire to achieve success for our Museum and Organization and strive to be an HCA Board member. Please contact any member of the Nominating Committee: Michael Maher, Roy Eggert, Mary Cameron, Charlene Bowman.

If you have questions and would like to speak to a current board member to ask them about the level of commitment required to serve on the Board, please feel free to contact any one of our 12 Board members (their contact information is listed on page 3 of this Newsletter). The personal satisfaction in serving this great organization is very rewarding. Remember, you must be a voting member of the HCA to be considered for the nomination. We look forward to hearing from you! Thank you.



Phyllis McClain passed away on January 9, 2019, she and Bob joined HCA in 1973 and were both avid collectors. Phyllis was a very active volunteer at the Museum working to display beautiful Heisey table settings in the dining room of the King House. She was a frequent Sunday afternoon volunteer to welcome guests to the Museum.

Gordon Olsen passed away January 19, 2019, he and his wife Carole joined HCA in 1999, from Hudson, WI. He also became a member of our NorthWoods Heisey Study Club. He will be missed.

One of our “Donate-able Dreams”
items Realized !!!



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In Honor of Gordon & Darlene Cochran	Dick & Marilyn Smith
In Honor of Robert G & Patricia J Harrison	Robert G. Harrison
In Honor of Chuck & Amy Jo Jones	Dick & Marilyn Smith
In Honor of Cooper Loren Yeakley	Virginia Yeakley
In Memory of Joe Harner	Virginia Yeakley
In Memory of Patricia Harrison	Virginia Yeakley
In Memory of Dave & Mary Kuster	Dick & Marilyn Smith
In Memory of Ann C Lake	Janice Biennas
In Memory of Francis Law	Virginia Yeakley
In Memory of Don Nelson	Northwest Heisey Collectors Study Club
In Memory of Charles Lovette Nesbit, Sr	North Carolina Heisey Study Group
In Memory of Virginia Riley	Central Illinois Heisey Study Club
In Memory of Terry Smith	Heisey Club of California
In Memory of Dave Spahr	Marjorie Branch
In Memory of Dave Spahr	Mary & Gregg Cameron
In Memory of Dave Spahr	Dayton Area Heisey Study Club
In Memory of Dave Spahr	Bev & Bob Heise
In Memory of Dave Spahr	Heisey Collectors Club of Michigan
In Memory of Dave Spahr	Pat & Rex Lucke
In Memory of Dave Spahr	Mary H Luttrell
In Memory of Dave Spahr	North Carolina Heisey Study Group
In Memory of Dave Spahr	Dick & Marilyn Smith
In Memory of Dave Spahr	Larry & Pat Stover
In Memory of Dave Spahr	Mary Beth Will
In Memory of Madeline Sullivan	Heisey Collectors of Texas
In Memory of Susan Wade	Mary & Gregg Cameron
In Memory of Susan Wade	Dick & Marilyn Smith
In Memory of Susan Wade	Virginia Yeakley
In Memory of Maezene Walker	William & Pamela Doolittle
In Memory of Maezene Walker	Beth, Jay & Robin Hall
In Memory of Maezene Walker	Loleta Hammontree
In Memory of Maezene Walker	Frank, Michele & Frachele Scott



Study Club Directory



<p>#4 CENTRAL ILLINOIS HEISEY CLUB Serving Central Illinois - Pekin to Watseka Anyone interested the group meets quarterly in Bloomington, IL at a restaurant. Call for specific dates and time. Contact Joyce Deany at 815-432-4310 jdeany@sbcglobal.net</p>	<p>#38 NORTH CAROLINA HEISEY STUDY GROUP (www.northcarolinaheiseystudygroup.org) Serving North Carolina, South Carolina, Virginia (also have members from West Virginia & Texas). Meets odd numbered months 2nd Saturday at noon at Replacements, LTD in Greensboro, NC. Contact Jaime Robinson by email jaime.robinson@replacements.com</p>
<p>#5 BAY STATE HEISEY COLLECTORS' CLUB Serving Massachusetts, Rhode Island, Connecticut and New Hampshire. Meets 2nd Saturday September, October, November, December, February, March, April, May & June at Brooksby Village facility, Peabody, MA. Contact Stephen Pescatore at 978-256-5418 stevepes51@gmail.com</p>	<p>#49 GREAT PLAINS HEISEY CLUB (www.greatplainsheiseyclub.org) Serving west of Mississippi, east of Rocky Mountains. Meets March, May, July, September and November in members' homes throughout region. Specific dates and times to be announced. Contact Kathy Files at 816-468-7087 tkfiles@kc.rr.com</p>
<p>#7 DAYTON AREA HEISEY COLLECTORS' CLUB (daytonheiseyclub.org) Serving southwest Ohio, northern Kentucky, & eastern Indiana. Meets 3rd Tuesday, September thru May (no Dec. meeting) Greene Memorial Hospital 1141 N. Monroe Drive, Xenia, OH - Contact—Cheryl Hoskins 937-938-6983 DOHO_100@yahoo.com</p>	<p>#50 NORTHWOODS HEISEY STUDY CLUB Serving Minnesota and Wisconsin. Meets March, May, August, and October in members' homes throughout region. Specific dates and times to be announced. Contact Doug Olson at 651-227-4358 dmlolson555@gmail.com</p>
<p>#8 HEISEY HERITAGE SOCIETY Serving Pennsylvania, New Jersey and Delaware. Meets quarterly on Sundays in members' homes throughout region. Call for specific dates. Contact Craig Kratochvil at 973-962-4004 lorrain805@aol.com</p>	<p>#51 NORTHEAST FLORIDA HEISEY STUDY CLUB Serving northeast Florida, meets 3 times a year at the Avonlea Antique Mall's Olde Florida Café, Jacksonville, FL. Call for specific dates. Contact: Chuck Carroll email jaxcat8@yahoo.com</p>
<p>#13 HEISEY CLUB OF CALIFORNIA (www.heiseyclubca.org) Serving Southern California (San Diego to Santa Barbara). Meets 4th Sunday at 12:30 p.m. except November, and 2nd Sunday in December in members' homes throughout region. Contact Richard Borino at 949-496-0676 lrb1946@aol.com</p>	<p>#52 NORTHERN VIRGINIA HEISEY STUDY CLUB Serving Northern Virginia to include Maryland and Washington D.C. Meets September thru May. Please email for date and location each month. Contact Elizabeth Shirley by email at esshirley@msn.com.</p>
<p>#15 HEISEY COLLECTORS' CLUB OF MICHIGAN Serving Michigan and northern Indiana. Meets six times per year in members' homes throughout the region. Please contact Rick Van Meer at 517-782-3874 rickvanmeer@comcast.net</p>	<p>#53 KENTUCKY HEISEY COLLECTOR GROUP The group is sharing Heisey knowledge & having fun. Next meeting is Saturday April 6, 2019 at 1:00 pm Bardstown Antique Show, 900 Nutter Drive, Bardstown KY. Contact Vicki Ensor 502-222-7609 or ensorvs@mac.com for more information!</p>
<p>#16 HEISEY COLLECTORS OF TEXAS (www.heiseycollectorsoftexas.org) Serving Texas. Meets odd numbered months 2nd Saturday at 1 p.m. Meeting locations to be announced. Contact Mike Morgan at 281-433-4551 mbmorgan1965@gmail.com</p>	<p>HOOSIER HEISEY STUDY CLUB Having fun sharing Heisey glass and ideas, if you are in Indianapolis or anywhere nearby you are welcome. The group is looking forward to it's next meeting for time & directions contact. geoff.c.heisey@gmail.com or call 317-250-5295</p>
<p>#20 BUCKEYE HEISEY COLLECTORS' CLUB Serving Ohio. Meets 4th Monday September thru May in Heisey Museum Meeting Room or members' homes. Bring your latest Heisey 'finds' to share. Please contact Michael Maher at 740-644-1796 theflyingmaher@yahoo.com</p>	<p>ALABAMA— We have members in Alabama discussing forming a group. If you are interested in Heisey Glass and sharing ideas, getting together to learn from each other and to show your latest finds!, please contact the Museum! membership@heiseymuseum.org Or call 740-345-2932 -X1</p>
<p>#22 NORTHWEST HEISEY COLLECTORS' CLUB Serving Washington (west of Cascade Mountains; north to Canadian border; south to Oregon). Meets 1st Saturday at noon with potluck in members' homes. Contact Deborah de Jong at 425-868-0457 bahama50@hotmail.com</p>	<p>COLORADO - All members in Colorado & surrounding area interested in getting together to share ideas and show-off your latest Heisey 'finds' - please contact Caroline Jensen 303-567-2472 ckjwatercolor@msn.com</p>
<p>#33 GOLDEN GATE HEISEY COLLECTORS' CLUB Serving northern California and northern Nevada. Meets quarterly, usually on Saturday afternoons in members' homes throughout region. Contact Russ Nicholas -916-515-8558 RL3690@comcast.net</p>	<p>LOW COUNTRY HEISEY COLLECTORS GROUP Savannah GA & surrounding area is forming a club to share interest in Heisey & ideas. We will be setting up a get together to share Heisey, fun & food. Please contact Emie Heisey & Brent Guest via email lowcountryheisey@yahoo.com</p>

Heisey Collectors of Texas Study Club Meeting

Happy New Year from Heisey Collectors of Texas! The first meeting of 2019 was hosted by our Mike (our President) and Cindy Morgan. Mike and Cindy served a delicious lunch, the stars of which were the homemade pizza baked in an outdoor pizza oven. Mike even made the crusts!

After lunch President Morgan called the meeting to order and welcomed guests and new members, John and Martha Brautigan from Buda, Texas. Welcome John and Martha! The club voted to create another calendar for 2020. President Mike Morgan will spearhead our project again this year and we cannot wait to share the new calendar with you!



Our program on the Heisey color of Flamingo was given by our Vice President Greg Freeman and several members brought examples to display. Included in the above photo are the following beautiful pieces:

No. 350 Pinwheel & Fan 8 inch Nappy, No. 463 Bonnet Basket 7 inch, #1428 Warwick Horn 'O Plenty Vase 9 inch, No. 109 Petticoat Dolphin Candlesticks, Flared, No. 1401 Empress Toed Candlesticks, No. 1252 Twist Oil 2 oz., No. 500 Octagon Basket, No. 1111 Cherub Candlesticks, No. 107 Wellington Candlesticks, 10 inch, No. 1404 Old Sandwich Floral Bowl 12 inch, No. 4262 Charter Oak Water Lamp

Below are some of the beautiful pieces brought by our members for Show N Tell: No. 4220 Janice Vase Moongbeam 4.5 inch, No. 4045 Ball Vase 6 inch, Crystal, Saturn Optic, No. 1540 Lariat Handled Celery, No. 1540 Lariat 12 inch Urn Jar & Cover, No. 68 Hepplewhite 9 inch Candlestick, No. 1483 Stanhope Ice Tub, 2 handled, No. 1540 Lariat 14 inch Floral Bowl.



If you would like to learn more about the Heisey Collectors of Texas Study Club or would like to join us at a meeting you can find us online at <http://www.heiseycollectorsoftexas.org>. You can find our club on social media too!

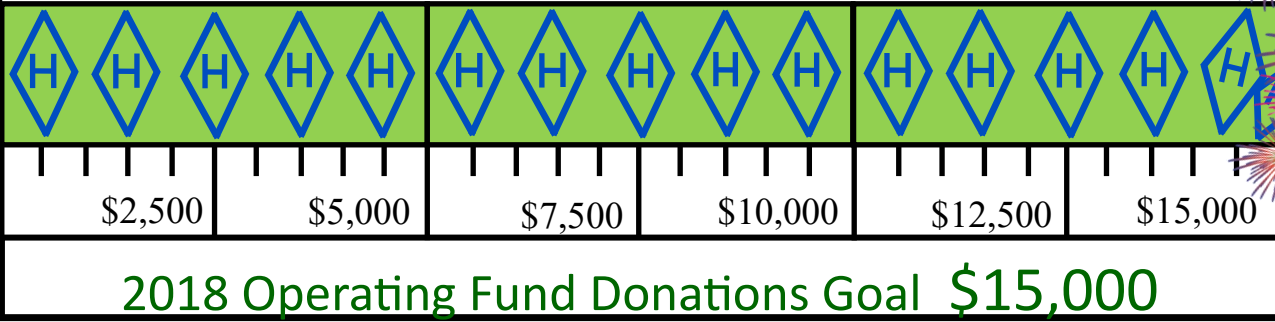
We are on [Facebook](#) as @heiseycollectorsoftexas, Instagram as @Heiseycollectorsoftx and twitter as @heiseyoftexas.

If all else fails feel free to drop us an email at heiseycollectorsoftx@gmail.com. We would love to hear from you!

Our Operating Fund Donation Thermometer

As of December 31, 2018

\$18,174.09



Monthly Money Watch

Year-to-Date as of December 31, 2018

Endowment Fund Balance: \$4,171,506.15

Endowment Fund Donations: \$47,319.99

Operating Fund Donations: \$18,174.09

2018 Endowment Fund Performance

Market Value as of DECEMBER 31, 2017: \$4,363,445.07

Market Value as of MARCH 31, 2018: \$4,318,299.92

Market Value as of JUNE 30, 2018: \$4,368,939.46

Market Value as of SEPTEMBER 30, 2018: \$4,520,210.78

Market Value as of DECEMBER 31, 2018: \$4,171,506.15

Total 2018 Endowment Donations: \$47,319.99

Amazon Smile Update

Karen Taylo

Remember Amazon Smile? All you have to do is choose Heisey Collectors of America, Inc. as your charity and order your items through the Amazon Smile website. The donations are automatically deposited to our Operating account on a quarterly. In 2018, we realized \$55.82 just from members purchasing items through Amazon Smile.

Please consider using Amazon Smile....every purchase helps support our Museum.



Real Heisey in the Museum Shop



The following real Heisey & reproduction items are available in the Museum Shop & would make wonderful gifts. HCA members have exclusive access to these items from

11:00 AM on February 14, 2019 through close of business on February 27, 2019

Call the Shop if you are Interested in purchasing any of these items.

Member discount does not apply during this special time period.

On **February 28, 2019** they become available to the public.

Note: All items listed below are crystal and all prices are “each” unless otherwise noted.

***** Items WILL NOT be sold prior to the date specified above.**

Pattern #	Item Name / Description H denotes piece is marked with diamond H	Price
150	Banded Flute cordial, (H)	18
359	Colonial cordial, optic, (H)	20
367	Prism Band decanter	35
393	Narrow Flute orange juice, handled (H), (2)	12 ea.
411	Tudor tumbler, (H)	12
433	Greek Key footed banana split, (H), (3)	16 ea.
1252	Twist footed oval floral bowl 12” Flamingo, (H)	28
1404	Old Sandwich sundae, Sahara, (H)	14
1540	Lariat center handled sandwich	25
3333	Old Glory sherry, 161 Somerset etch, (H), (3)	20 ea.
3334	Carolina goblet, 160 Osage etch, (H), (6)	10 ea.
3334	Carolina cocktail, 160 Osage etch, (H), (2)	8 ea.
3362	Charter Oak goblet, Flamingo, (2)	15 ea.
4044	New Era cordial	18
5010	Symphone goblet, 503 Minuet etch, (3)	15 ea.
5010	Symphone cocktail, 503 Minuet etch, (3)	12 ea.
5010	Symphone champagne, 503 Minuet etch, (2)	12 ea.
6003	Tempo cordial, low, (2)	22 ea.

There is someone in the Museum Shop during the Museum’s hours of operation to help answer questions or take orders. When ordering by phone, please have a credit card ready.

When ordering by mail, please be sure to include appropriate charges such as shipping and sales tax. Please note that the HCA member discount does not apply to special project items. We prefer to use USPS. If you have not received a package, please call the Administrative Office to confirm it was sent. We will assist you in tracking it. If your package arrives damaged, please contact your local USPS representative. We insure everything.

If you would like to make a donation to the Museum or have questions regarding items on loan, contact the Museum at 740-345-2932. HCA reserves the right to accept or refuse items based on current holdings.

ADVERTISING Guidelines

Ads may be mailed to HCA Advertising, 169 W. Church Street, Newark, Ohio 43055; faxed to 740 - 345-9638; or e-mailed to curator@HeiseyMuseum.org. **Whenever possible, please e-mail your ad. Ad copy must be received by the first of the month prior** to publication. Always include your credit card type (MasterCard, Visa, Discover), account number and expiration date. When mailed or faxed, ads should be typed or printed on white paper with dark ink. Camera-ready ads are accepted, but must follow line specifications. Ads containing reproductions will not knowingly be accepted unless clearly stated (e.g. Heisey by Imperial, etc.). HEISEY NEWS accepts no further liability. In the event of a typographical error, the incorrect portion of the ad will be corrected and run in the following issue, but HEISEY NEWS assumes no further liability.

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20 cents per word for members; 30 cents per word for non-members; \$5 minimum for ads less than 1/8 page. Personal ads 1/8 page limit. Abbreviations and initials count as words.

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1/8 page: Member \$20	Non-member \$30
1/4 page: Member \$40	Non-member \$60
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Full page: Member \$160	Non-member \$240

DEALER DIRECTORY PAGE & WEBSITE

Standard ad \$48. per year

SUBMISSION Guidelines

Send articles for publication in HEISEY NEWS to Jack Burriss curator@HeiseyMuseum.org. We will acknowledge receipt of your submission, and will advise you if, for some reason, we are not able to publish it that month. We reserve the right to edit. If you do not receive acknowledgement of receipt from Jack, please follow up with Jack.

New submission deadline is the 12th of the month, prior to publication.

The opinions expressed in articles in HEISEY NEWS are those of their authors and do not necessarily reflect the views of HCA. The editorial staff reserves the right to edit submissions, with or without author consent, and to refuse material submitted for publication.



Membership

To join Heisey Collectors of America or to renew your membership, contact the HCA Administrative Office at 740-345-2932 or visit our Web site at

Your membership ensures the future of the Heisey Museum. Please consider opting for the Endowment level.

Membership Levels Any amount beyond the Associate Member fee goes into the Endowment Fund.

Associate Member (one person)	\$30
Each additional household member	\$5
Voting Member (one-time fee)	\$25

Endowment Levels

Individual Contributing (one person)	\$50
Joint Contributing (two persons)	\$60
Family Contributing (parents and children under 18)	\$75
Patron	\$125
Sponsor	\$250
Benefactor	\$500

Membership Renewal Alert

Check above your name on the mailing label of your Heisey News for your membership expiration date. If it is the current month, make sure your dues are paid soon to receive next month's issue of Heisey News.

Shipping & Handling Fees

Additional shipping charges may be required for members living outside the USA. Rates are subject to changes made by the United States Postal Service.

To verify current rates, contact the Museum at 740-345-2932 or email business@HeiseyMuseum.org.

Thank you!

Dealer Directory

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February - 2019

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Study
Club**



**Christmas
Party
January
2019**