

HEISEY NEWS

May 2012

Volume XLI No. 5

Heisey Collectors of America, Inc.®

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ISSN 0731-8014

Everything Old Is New Again

It is said that if you hold on to something long enough, it always comes back in style. Heisey collectors would argue that the glass never went out of style — merely out of production. According to home décor experts, if you display a piece of tangerine Heisey this season, you've nailed the hot new home decorating trend. "It's the perfect color to move us out of the dull and dreary winter months and into spring," says HGTV Host Sabrina Soto. Heisey glassware is an easy way to embrace the decorating trend, especially for those who might be gun-shy of using the color in large doses. "It's like what a tie does to a suit, that stand-alone piece that makes such a grand statement," recommends Laura Dailey, vice president of merchandising with Atlanta-based Ballard Designs.

Tangerine Heisey will vary in color from a light orange to almost a true red. The color was difficult to control because the piece had to be reheated in the glory hole after it was finished to bring out the true coloring. Most pieces of Tangerine will be found in the stemware lines. A table setting is hard to put together in Tangerine due to the color variation. Favor vases are very desirable items. Any item in Tangerine will bring a high price.



An HCA member recently brought the above piece to the Museum for authentication. It is an experimental Whimsey Pinch Vase, meaning it was not for mass production and originally made by an employee to test the color when Heisey was developing it. It's unusual to see this strong red shade of Tangerine. The Museum has a similar piece in Tangerine that is more round, as well as a Cobalt piece very similar in shape to this one.

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Museum:

Heisey Collectors of America, Inc., a non-profit corporation (tax-exempt status), owns and operates The National Heisey Glass Museum in Veterans Park, 6th and Church Streets, Newark, Ohio. Open year round, Tuesday through Saturday, 10 a.m. - 4 p.m. and Sunday 1 p.m. - 4 p.m. (except Jan. and Feb.), closed holidays. Other hours by appointment. Members admitted free; regular admission \$4.

Message from the President:

Dear HCA Members,

I can't say "THANK YOU" enough to all the good people who were in attendance at the Spring Auction in Newark on April 13th & 14th. There was so much beautiful glass, great volunteers, fun auctioneers, enthusiastic bidders (both absentee and in attendance), great fundraisers – and as Craig Connelly keeps reminding us, "Don't forget the PIE!!!" It was a lot of work but fun to be with fellow Heisey lovers and dedicated HCA members. Dave Spahr, our auction manager, has a report that you will find in this issue.

As our next convention is approaching, don't forget to make your plans to come to Newark and join in the fun. We will be close to wrapping up the Cochran Challenge, which ends July 31st, and it will be fun to watch the total grow. Please read about and support your favorite candidate for the Board of Directors in this issue. This is a very enthusiastic and dedicated group. Your support and encouragement of them is important. We always appreciate your ideas and comments. I am looking forward to the Endowment Event at the Longaberger Golf Club. There will be great food, lots of fun people, and some unusually beautiful glass to view from private collections. We can nev-

er thank enough all the people who make this possible, so when you see someone with a volunteer badge on, please thank them for their time and efforts for HCA.

The Director Search Committee has done a great job in helping us find the right person to be the new director for our museum. The Executive Committee will be interviewing the "finalists" this month and making a selection to present to the Board. That new person will be "plunged right into the thick of things" with the Convention coming up at their hiring. Please be patient with whomever we choose, as they will have to learn a lot really fast and we want them to be happy that they made a choice to help us. I know all of you will do your best to make them feel welcome.

If you have an opportunity to visit the museum, please take a look at the multi-purpose room – it has a new look. The display cabinets are in a new arrangement, there is a new furniture vignette in the corner, and a new really big television (thank you Karen Taylo and Phil & Sally Abrams of North Carolina) sits on the newly moved punch cup cabinet from the King House. The current display in the cabinets is of floral bowls and baskets accented with Easter items – another great effort by the local Buckeye study



club. This display will be there for a while but will change to include May Day and Mother's Day accents. Hopefully it will get people to come back more often to see what is changing.

Another excitement will be the addition of the Krall cabinet which will be finalized soon and definitely be ready for viewing during convention. This is so exciting to know that it will have a permanent home in Newark where it had its beginning. We have had progress on finding the candlesticks that were used for the shelf supports and, although they are not the originals, they will help us recreate the historic photograph of Mr. Krall with the cabinet.

Enjoy the spring season, the warming of the earth, the flowering of the trees and plants, and looking forward to summer with walks on the beach...but not until after our annual convention. I hope to see all of you in Heiseyland as you are part of the HCA family and June is like a family reunion... only without the "bring your best dish to pass" part – DARN!!!

Sue Kilgore
HCA President

Director's Notes:

Greetings! Another successful benefit Auction is now history, and we now turn our attention toward convention. Before I move on to convention, I would like to take a minute and thank all of you who made this a very successful auction. As most of you know, it takes a lot of time and effort put forward in order to make anything successful, and we sure did have that at this one. Thank you to all and to our great Auctioneers.

Now, for Museum and convention news: Our properties committee is looking at replacing (going green) the lighting in the Museum. This will incorporate changing all of our present light bulbs (not the fixtures) so we can burn less energy, thus saving on our electric usage. Just makes good sense. Fortunately, there are some monies available through our local electric company to help offset the initial cost of the change out. We will be taking bids from companies providing the bulbs. This project is turning into a no-brainer, as the electric bill around here is our highest museum expense almost month in and month out. More on this at a later date, as we are trying to come to a consensus on the type of bulbs that should be placed in the Museum.

Sharon has turned the fountain back on, as our early spring has had a

real impact on all of the foliage in the courtyard! Looks great to see it flowing again. Our spring really arrived early, bringing with it many visitors to the Museum. A good omen.

We hope to have a couple of surprises for you at the Museum when you come for convention this year. . .provided I can get my act together and bring your new director on board with all that is going on. The need for volunteers around here (especially during convention) is critical. If

Business Bits:

Another month has come and gone, the Benefit Auction is over, and it is time to get ready for the Convention. Things are progressing well here at the Museum. We have a second Clerk, and I would like to introduce her to all of you. Her name is Aubrey Bush. Aubrey is learning all the ins and outs of the Museum world, and we have her hooked. She recently purchased her first piece of Heisey, and is very excited about working here (***I knew I could get her hooked, only took a few days.***) Aubrey and Susan will be working together on Membership and taking care of any questions you may have. Just give them a call.

Don't forget to get those convention reservations

you can help out, please let us know. If you have time to help with the club booth at the show, that would be a good thing – especially if you or your club could manage it for the whole time.

Our sincere thanks to Board member Michael Maher and Kate Stickle and members of the Buckeye Club for organizing and putting the Easter Egg Hunt on and the Easter punch craft. Great job to all and a big thank you. See the pictures on the back of this newsletter.

in soon. It looks like this is going to be a good convention, after all, it's "...All About Your Museum!" See you soon,

Sharon Gray
Office Manager

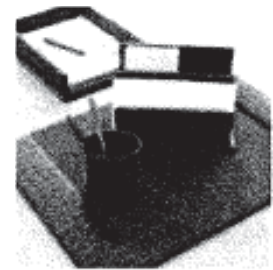


of Security over the Heisey Courtyard. I have made my home in the uppermost part of one of the taller trees overlooking the area, so that I can keep watch. If you happen to see me, I may chatter with you; but most of the time, I will see you long before you see me, and I will hide so that I can watch you silently. Don't be alarmed – I am not on the official payroll, as I work for peanuts.



The Gift Shop is in need of more glass. Sharon and Michael Maher have done a great job of reorganizing the shop and getting it ready. Unfortunately, we need items to sell in there. Thanks to both for your efforts. Till next month,

Charlie Wade
Executive Director



PS: A little "birdie" told us that the Holiday Inn may be open in May, so if you have stayed there in the past, you may want to check with them.

Courtyard Security

Editor's Note: While outside the Museum getting the grounds ready for spring, Office Manager Sharon Gray encountered what she's laughingly calling a new staff member, and offered the following introduction..

Hello to all! My name is Sarge. I am the new Chief of Security over the Heisey Courtyard. I have made my home in the uppermost part of one of the taller trees overlooking the area, so that I can keep watch. If you happen to see me, I may chatter with you; but most of the time, I will see you long before you see me, and I will hide so that I can watch you silently. Don't be alarmed – I am not on the official payroll, as I work for peanuts.



39th Annual Spring All Heisey Benefit Auction Declared A Success

Those who attended the 39th Annual Spring All Heisey Benefit Auction had a great time! Our two-day auction was held again at the GMP Local #244 Union Hall on 350 Hudson Avenue in Newark on Friday and Saturday, April 13 & 14. Our auction was well attended, with over 90 guests and members each day and an additional 19 absentee bidders. We had 1,099 lots of glass available from 45 consignors. We again heard many great comments about the glass we had this year; our consignors sent in nice, clean glass and we only had to reject a few unsuitable pieces during our cat-

aloging sessions. We kept the same schedule this year as last year, as folks seemed to like the earlier start on Friday afternoon. We had the preview on Friday from 1 p.m. to 3 p.m., with the auction starting at 3 p.m.. On Saturday, we opened the doors at 8:30 a.m., held our HCA Membership Meeting chaired by President Sue Kilgore at 9 a.m., and started our auction at 9:30 a.m..

How did we do financially? One never knows what to predict! At press time, we have preliminary numbers only. We grossed \$60,385 and after consignors and expenses are paid,

we estimate we will net around \$14,200. We had a budget estimate of \$16,350 which is conservative when considering last year's net, so we fell a bit under budget. The main difference between this year and last year is that we had \$445 in donated glass revenues this year as compared to last year's \$4,660. As we have said many times: donated glass really helps HCA, so please consider donating glass in the future. Last year, we grossed \$67,340 and netted \$19,652, with our budget being \$10,000.

I want to publicly thank, on behalf of the HCA Board of Directors and Staff, the 43 volunteers who worked with us beginning in January unpacking, identifying, cataloging, and repacking the glass . . . and then working for three straight days until the auction was concluded. You make this event a success and HCA's largest fundraiser. Please see the block to the right that lists the names of those who helped. If you helped and are not listed, I apologize. I must also share with you that every board member (all but one was there) and their friends and



Auctioneer Craig Connelly - with a sharpened pencil in one hand and a hot cup of coffee in the other - readied for the auction by making the rounds of the many tables of glass available for bidding.

spouses stepped up and worked as volunteers the entire time!

I would like to give special thanks to Joe Harner, president of the Dayton Study Club, and Dick Marsh, Buckeye Club member, who working together did all the little things which need doing to help make the auction successful; to Board member Karen Taylo, who ran the clerk's office and auction software program; to Dan Kilgore, who stepped up and helped me whenever asked, particularly when I under the weather; and lastly, to the Dayton and Buckeye Study Club members, who worked from start to finish in all parts of this auction.

A "THANK YOU" must also go to Auctioneer Craig Connelly and his cohorts. They sold our glass and kept us in stitches! Concessionaire extraordinaire Gerry Dush and his gang again served the world's best pies and other food. GMP Local #244's own Jerry West did everything he could to provide us great facilities and went the "extra mile" to make our auction a success.

Finally, I would like to thank all the consignors who consigned and donated glass to HCA, and all the auction attendees and absentee bidders who purchased that wonderful Heisey Glass. Hope to see all of you at the Convention in June. Happy Heisey Hunting!!

Dave Spahr
Auction Chair

Pictured above, auction participants await the start of bidding.

HCA Member Phil Abrahams (pictured right) presents a plaque to Dave Spahr (pictured left) in recognition of Dave's dedicated efforts as Benefit Auction Chairman. The recognition included a \$500 donation to the endowment fund in his name.

Auction Volunteers

PHIL & SALLY ABRAMS
BARBARA BARTLETT
CHARLENE BOWMAN
JAY BARKER
GREGG & MARY CAMERON
JIM & KAREN CLARK
CHRIS & BRENDA COFFEY
SID & MARY EDWARDS
ROY EGGERT
TOM & KATHY FILES
GLEN GALL
JOE & FLO HARNER
ED HENDERSON
WILL KENNARD
DAN & SUE KILGORE

WALTER LUDWIG
WILLIAM & VICTORIA MCKELVEY
MICHAEL MAHER
DICK & GINNY MARSH
JACK METCALF
JIM & ELLEN RECK
KEN & JUDY RHOADS
DICK & MARILYN SMITH
KATHY SMITH
DAVE & MARY ANN SPAHR
ERIC TANQUESLEY-CLARKE
KAREN TAYLO
CHARLIE WADE
JEAN WILL

Thank you!



2012 Spring Benefit Auction Results

| Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized |
|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|
| 1 | 30.00 | 47 | 20.00 | 93 | 30.00 | 139 | 55.00 | 185 | 15.00 | 231 | 25.00 | 277 | 105.00 | 323D | 5.00 |
| 2 | 30.00 | 48 | 20.00 | 94 | 450.00 | 140 | 30.00 | 186 | 25.00 | 232 | 45.00 | 278 | 90.00 | 324D | 20.00 |
| 3 | 10.00 | 49 | 45.00 | 95 | 17.50 | 141 | 125.00 | 187 | 20.00 | 233 | 65.00 | 279 | 55.00 | 325D | 20.00 |
| 4 | 45.00 | 50 | 35.00 | 96 | 22.50 | 142 | 60.00 | 188 | 25.00 | 234 | 50.00 | 280 | 80.00 | 326 | 30.00 |
| 5 | 12.50 | 51 | 35.00 | 97 | 10.00 | 143 | 50.00 | 189 | 42.50 | 235 | 60.00 | 281 | 265.00 | 327 | 45.00 |
| 6 | 20.00 | 52 | 45.00 | 98 | 7.50 | 144 | 275.00 | 190 | 19.00 | 236 | 365.00 | 282 | 75.00 | 328 | 40.00 |
| 7 | 50.00 | 53 | 20.00 | 99 | 30.00 | 145 | 5.00 | 191 | 20.00 | 237 | 160.00 | 283 | 85.00 | 329 | 15.00 |
| 8 | 45.00 | 54 | 30.00 | 100 | 12.50 | 146 | 12.50 | 192 | 110.00 | 238 | 40.00 | 284 | 25.00 | 330 | 30.00 |
| 9 | 80.00 | 55 | 20.00 | 101 | 20.00 | 147 | 5.00 | 193 | 15.00 | 239 | 15.00 | 285 | 30.00 | 331 | 75.00 |
| 10 | 60.00 | 56 | 60.00 | 102 | 10.00 | 148 | 40.00 | 194 | 27.50 | 240 | 15.00 | 286 | 25.00 | 332 | 65.00 |
| 11 | 50.00 | 57 | 55.00 | 103 | 5.00 | 149 | 55.00 | 195 | 80.00 | 241 | 25.00 | 287 | 75.00 | 333 | 140.00 |
| 12 | 55.00 | 58 | 35.00 | 104 | 10.00 | 150 | 15.00 | 196 | 12.50 | 242 | 10.00 | 288 | 55.00 | 334 | 55.00 |
| 13 | 50.00 | 59 | 70.00 | 105 | 20.00 | 151 | 15.00 | 197 | 40.00 | 243 | 20.00 | 289 | 10.00 | 335 | 40.00 |
| 14 | 15.00 | 60 | 25.00 | 106 | 65.00 | 152 | 20.00 | 198 | 20.00 | 244 | 110.00 | 290 | 15.00 | 336 | 55.00 |
| 15 | 25.00 | 61 | 30.00 | 107 | 25.00 | 153 | 15.00 | 199 | 25.00 | 245 | 115.00 | 291 | 15.00 | 337 | 210.00 |
| 16 | 15.00 | 62 | 25.00 | 108 | 5.00 | 154 | 30.00 | 200 | 15.00 | 246 | 70.00 | 292 | 50.00 | 338 | 70.00 |
| 17 | 45.00 | 63 | 40.00 | 109 | 20.00 | 155 | 20.00 | 201 | 15.00 | 247 | 90.00 | 293 | 15.00 | 339 | 30.00 |
| 18 | 30.00 | 64 | 20.00 | 110 | 35.00 | 156 | 20.00 | 202 | 15.00 | 248 | 15.00 | 294 | 15.00 | 340 | 65.00 |
| 19 | 45.00 | 65 | 15.00 | 111D | 45.00 | 157 | 50.00 | 203 | 10.00 | 249 | 50.00 | 295 | 30.00 | 341 | 15.00 |
| 20 | 45.00 | 66 | 20.00 | 112D | 10.00 | 158 | 35.00 | 204 | 25.00 | 250 | 35.00 | 296 | 40.00 | 342 | 45.00 |
| 21 | 40.00 | 67 | 20.00 | 113D | 20.00 | 159 | 135.00 | 205 | 80.00 | 251 | 45.00 | 297 | 20.00 | 343 | 55.00 |
| 22 | 70.00 | 68 | 10.00 | 114D | 25.00 | 160 | 45.00 | 206 | 105.00 | 252 | 30.00 | 298 | 15.00 | 344 | 80.00 |
| 23 | 30.00 | 69 | 60.00 | 115D | 20.00 | 161 | 10.00 | 207 | 360.00 | 253 | 35.00 | 299 | 10.00 | 345 | 30.00 |
| 24 | 25.00 | 70 | 10.00 | 116 | 30.00 | 162 | 10.00 | 208 | 45.00 | 254 | 25.00 | 300 | 15.00 | 346 | 25.00 |
| 25 | 100.00 | 71 | 80.00 | 117 | 55.00 | 163 | 17.50 | 209 | 10.00 | 255 | 155.00 | 301 | 25.00 | 347 | 200.00 |
| 26 | 105.00 | 72 | 50.00 | 118 | 5.00 | 164 | 45.00 | 210 | 55.00 | 256 | 10.00 | 302 | 55.00 | 348 | 15.00 |
| 27 | 105.00 | 73 | 55.00 | 119 | 10.00 | 165 | 20.00 | 211 | 15.00 | 257 | 20.00 | 303 | 40.00 | 349 | 60.00 |
| 28 | 195.00 | 74 | 40.00 | 120 | 55.00 | 166 | 10.00 | 212 | 45.00 | 258 | 27.50 | 304 | 35.00 | 350 | 30.00 |
| 29 | 40.00 | 75 | 40.00 | 121 | 15.00 | 167 | 5.00 | 213 | 25.00 | 259 | 10.00 | 305 | 60.00 | 351 | 10.00 |
| 30 | 60.00 | 76 | 15.00 | 122 | 35.00 | 168 | 7.50 | 214 | 5.00 | 260 | 25.00 | 306 | 105.00 | 352 | 35.00 |
| 31 | 75.00 | 77 | 60.00 | 123 | 85.00 | 169 | 25.00 | 215 | 10.00 | 261 | 30.00 | 307 | 20.00 | 353 | 12.50 |
| 32 | 110.00 | 78 | 35.00 | 124 | 110.00 | 170 | 20.00 | 216 | 25.00 | 262 | 50.00 | 308 | 15.00 | 354 | 25.00 |
| 33 | 110.00 | 79 | 20.00 | 125 | 25.00 | 171 | 55.00 | 217 | 35.00 | 263 | 55.00 | 309 | 27.50 | 355 | 40.00 |
| 34 | 110.00 | 80 | 30.00 | 126 | 20.00 | 172 | 30.00 | 218 | 25.00 | 264 | 60.00 | 310 | 105.00 | 356 | 15.00 |
| 35 | 65.00 | 81 | 12.50 | 127 | 30.00 | 173 | 50.00 | 219 | 45.00 | 265 | 75.00 | 311 | 50.00 | 357 | 15.00 |
| 36 | 65.00 | 82 | 60.00 | 128 | 55.00 | 174 | 20.00 | 220 | 30.00 | 266 | 40.00 | 312 | 25.00 | 358 | 30.00 |
| 37 | 25.00 | 83 | 17.50 | 129 | 25.00 | 175 | 55.00 | 221 | 360.00 | 267 | 75.00 | 313 | 20.00 | 359 | 30.00 |
| 38 | 25.00 | 84 | 25.00 | 130 | 85.00 | 176 | 30.00 | 222 | 305.00 | 268 | 5.00 | 314 | 65.00 | 360 | 70.00 |
| 39 | 40.00 | 85 | 15.00 | 131 | 60.00 | 177 | 10.00 | 223 | 25.00 | 269 | 105.00 | 315 | 25.00 | 361 | 85.00 |
| 40 | 30.00 | 86 | 50.00 | 132 | 25.00 | 178 | 45.00 | 224 | 100.00 | 270 | 20.00 | 316 | 25.00 | 362 | 75.00 |
| 41 | 35.00 | 87 | 55.00 | 133 | 45.00 | 179 | 85.00 | 225 | 105.00 | 271 | 35.00 | 317 | 55.00 | 363 | 85.00 |
| 42 | 40.00 | 88 | 30.00 | 134 | 85.00 | 180 | 55.00 | 226 | 35.00 | 272 | 95.00 | 318D | 10.00 | 364 | 10.00 |
| 43 | 27.50 | 89 | 30.00 | 135 | 300.00 | 181 | 75.00 | 227 | 15.00 | 273 | 75.00 | 319D | 5.00 | 365 | 125.00 |
| 44 | 25.00 | 90 | 30.00 | 136 | 25.00 | 182 | 75.00 | 228 | 20.00 | 274 | 70.00 | 320D | 15.00 | 366 | 10.00 |
| 45 | 25.00 | 91 | 25.00 | 137 | 95.00 | 183 | 15.00 | 229 | 25.00 | 275 | 70.00 | 321D | 5.00 | 367 | 80.00 |
| 46 | 20.00 | 92 | 24.00 | 138 | 95.00 | 184 | 20.00 | 230 | 30.00 | 276 | 60.00 | 322D | 5.00 | 368 | 85.00 |

| Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized |
|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|
| 369 | 10.00 | 415 | 25.00 | 461 | 40.00 | 506 | 25.00 | 552 | 20.00 | 598 | 45.00 | 644 | 125.00 | 690 | 20.00 |
| 370 | 25.00 | 416 | 35.00 | 462 | 75.00 | 507 | 50.00 | 553 | 30.00 | 599 | 7.50 | 645 | 75.00 | 691 | 10.00 |
| 371 | 110.00 | 417 | 25.00 | 463 | 25.00 | 508 | 135.00 | 554 | 20.00 | 600 | 30.00 | 646 | 75.00 | 692 | 10.00 |
| 372 | 25.00 | 418 | 65.00 | 464 | 45.00 | 509 | 35.00 | 555 | 22.50 | 601 | 15.00 | 647 | 40.00 | 693 | 17.50 |
| 373 | 35.00 | 419 | 10.00 | 465 | 40.00 | 510 | 25.00 | 556 | 35.00 | 602 | 12.50 | 648 | 80.00 | 694 | 25.00 |
| 374 | 75.00 | 420 | 20.00 | 466 | 30.00 | 511 | 25.00 | 557 | 30.00 | 603 | 45.00 | 649 | 110.00 | 695 | 10.00 |
| 375 | 35.00 | 421 | 10.00 | 467 | 15.00 | 512 | 5.00 | 558 | 40.00 | 604 | 17.50 | 650 | 160.00 | 696 | 22.50 |
| 376 | 65.00 | 422 | 30.00 | 468 | 105.00 | 513 | 65.00 | 559 | 95.00 | 605 | 30.00 | 651 | 75.00 | 697 | 150.00 |
| 377 | 25.00 | 423 | 525.00 | 469 | 115.00 | 514 | 70.00 | 560 | 20.00 | 606 | 55.00 | 652 | 80.00 | 698 | 35.00 |
| 378 | 35.00 | 424 | 55.00 | 470 | 280.00 | 515 | 100.00 | 561 | 40.00 | 607 | 150.00 | 653 | 40.00 | 699 | 30.00 |
| 379 | 130.00 | 425 | 185.00 | 471 | 35.00 | 516 | 25.00 | 562 | 20.00 | 608 | 30.00 | 654 | 65.00 | 700 | 35.00 |
| 380 | 205.00 | 426 | 65.00 | 472 | 20.00 | 517 | 17.50 | 563 | 12.50 | 609 | 55.00 | 655 | 60.00 | 701 | 55.00 |
| 381 | 10.00 | 427 | 45.00 | 473 | 35.00 | 518 | 15.00 | 564 | 40.00 | 610 | 45.00 | 656 | 20.00 | 702 | 45.00 |
| 382 | 10.00 | 428 | 25.00 | 474 | 30.00 | 519 | 5.00 | 565 | 7.50 | 611 | 30.00 | 657 | 20.00 | 703 | 65.00 |
| 383 | 5.00 | 429 | 25.00 | 475 | 75.00 | 520 | 65.00 | 566 | 22.50 | 612 | 150.00 | 658 | 35.00 | 704 | 25.00 |
| 384 | 32.50 | 430 | 45.00 | 476 | 30.00 | 521 | 40.00 | 567 | 12.50 | 613 | 110.00 | 659 | 15.00 | 705 | 25.00 |
| 385 | 10.00 | 431 | 25.00 | 477 | 30.00 | 522 | 15.00 | 568 | 12.50 | 614 | 50.00 | 660 | 15.00 | 706 | 25.00 |
| 386 | 25.00 | 432 | 135.00 | 478 | 200.00 | 523 | 15.00 | 569 | 10.00 | 615 | 105.00 | 661 | 5.00 | 707 | 40.00 |
| 387 | 10.00 | 433 | 45.00 | 479 | 15.00 | 524 | 35.00 | 570 | 10.00 | 616 | 35.00 | 662 | 10.00 | 708 | 1050.00 |
| 388 | 20.00 | 434 | 30.00 | 480 | 90.00 | 525 | 10.00 | 571 | 10.00 | 617 | 35.00 | 663 | 45.00 | 709 | 375.00 |
| 389 | 15.00 | 435 | 25.00 | 481 | 500.00 | 526 | 5.00 | 572 | 25.00 | 618 | 310.00 | 664 | 35.00 | 710 | 850.00 |
| 390 | 12.50 | 436 | 35.00 | 482 | 70.00 | 527 | 40.00 | 573 | 15.00 | 619 | 40.00 | 665 | 15.00 | 711 | 250.00 |
| 391 | 40.00 | 437 | 15.00 | 483 | 25.00 | 528 | 25.00 | 574 | 15.00 | 620 | 40.00 | 666 | 10.00 | 712 | 105.00 |
| 392 | 15.00 | 438 | 45.00 | 484 | 30.00 | 529 | 22.50 | 575 | 12.50 | 621 | 650.00 | 667 | 65.00 | 713 | 2025.00 |
| 393 | 10.00 | 439 | 35.00 | 485 | 30.00 | 530 | 65.00 | 576 | 10.00 | 622 | 170.00 | 668 | 10.00 | 714 | 150.00 |
| 394 | 15.00 | 440 | 45.00 | 486D | 20.00 | 531 | 30.00 | 577 | 20.00 | 623 | 70.00 | 669 | 30.00 | 715 | 950.00 |
| 395 | 55.00 | 441 | 40.00 | 487D | 10.00 | 532 | 35.00 | 578 | 5.00 | 624 | 50.00 | 670 | 15.00 | 716 | 1800.00 |
| 396 | 45.00 | 442 | 35.00 | 488D | 35.00 | 533 | 10.00 | 579 | 65.00 | 625 | 35.00 | 671 | 5.00 | 717 | 900.00 |
| 397 | 10.00 | 443 | 0.00 | 489D | 40.00 | 534 | 25.00 | 580 | 30.00 | 626 | 75.00 | 672 | 5.00 | 718 | 600.00 |
| 398 | 25.00 | 444 | 25.00 | 490D | 35.00 | 535 | 50.00 | 581 | 25.00 | 627 | 95.00 | 673 | 30.00 | 719 | 200.00 |
| 399 | 10.00 | 445 | 15.00 | 491D | 50.00 | 536 | 35.00 | 582 | 7.50 | 628 | 100.00 | 674 | 32.50 | 720 | 150.00 |
| 400 | 10.00 | 446 | 25.00 | 492D | 30.00 | 537 | 15.00 | 583 | 105.00 | 629 | 100.00 | 675 | 12.50 | 721 | 70.00 |
| 401 | 17.50 | 447 | 20.00 | 493 | 40.00 | 538 | 30.00 | 584 | 5.00 | 630 | 85.00 | 676 | 7.50 | 722 | 150.00 |
| 402 | 40.00 | 448 | 15.00 | 494 | 20.00 | 539 | 45.00 | 585 | 250.00 | 631 | 45.00 | 677 | 12.50 | 723 | 1000.00 |
| 403 | 35.00 | 449 | 7.50 | 495 | 20.00 | 540 | 20.00 | 586 | 17.50 | 632 | 205.00 | 678 | 45.00 | 724 | 800.00 |
| 404 | 15.00 | 450 | 10.00 | 496 | 25.00 | 541 | 20.00 | 587 | 7.50 | 633 | 55.00 | 679 | 85.00 | 725 | 85.00 |
| 405 | 25.00 | 451 | 25.00 | 497 | 35.00 | 542 | 20.00 | 588 | 35.00 | 634 | 165.00 | 680 | 15.00 | 726 | 135.00 |
| 406 | 45.00 | 452 | 40.00 | 498 | 10.00 | 543 | 20.00 | 589 | 20.00 | 635 | 160.00 | 681 | 22.50 | 727 | 55.00 |
| 407 | 10.00 | 453 | 5.00 | 499 | 20.00 | 544 | 20.00 | 590 | 17.50 | 636 | 500.00 | 682 | 60.00 | 728 | 40.00 |
| 408 | 25.00 | 454 | 15.00 | 500 | 20.00 | 545 | 30.00 | 591 | 10.00 | 637 | 60.00 | 683 | 45.00 | 729 | 300.00 |
| 409 | 85.00 | 455 | 5.00 | 500A | 100.00 | 546 | 35.00 | 592 | 5.00 | 638 | 110.00 | 684 | 75.00 | 730 | 35.00 |
| 410 | 95.00 | 456 | 5.00 | 501 | 10.00 | 547 | 30.00 | 593 | 20.00 | 639 | 55.00 | 685 | 75.00 | 731 | 10.00 |
| 411 | 20.00 | 457 | 7.50 | 502 | 10.00 | 548 | 1025.00 | 594 | 42.50 | 640 | 130.00 | 686 | 17.50 | 732 | 135.00 |
| 412 | 15.00 | 458 | 90.00 | 503 | 15.00 | 549 | 475.00 | 595 | 25.00 | 641 | 80.00 | 687 | 30.00 | 733 | 30.00 |
| 413 | 35.00 | 459 | 35.00 | 504 | 10.00 | 550 | 625.00 | 596 | 22.50 | 642 | 50.00 | 688 | 25.00 | 734 | 45.00 |
| 414 | 25.00 | 460 | 20.00 | 505 | 115.00 | 551 | 125.00 | 597 | 210.00 | 643 | 50.00 | 689 | 50.00 | 735 | 12.50 |

2012 Spring Benefit Auction Results

2012 Spring Benefit Auction Results

| Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized | Lot No. | Amount Realized |
|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|---------|-----------------|
| 736 | 125.00 | 781 | 5.00 | 827 | 10.00 | 873 | 30.00 | 919 | 5.00 | 965 | 17.50 | 1011 | 5.00 | 1057 | 7.50 |
| 737 | 25.00 | 782 | 7.50 | 828 | 30.00 | 874 | 12.50 | 920 | 25.00 | 966 | 20.00 | 1012 | 10.00 | 1058 | 5.00 |
| 738 | 65.00 | 783 | 5.00 | 829 | 35.00 | 875 | 70.00 | 921 | 5.00 | 967 | 20.00 | 1013 | 10.00 | 1059 | 22.50 |
| 739 | 15.00 | 784 | 110.00 | 830 | 20.00 | 876 | 375.00 | 922 | 55.00 | 968 | 15.00 | 1014 | 15.00 | 1060 | 10.00 |
| 740 | 5.00 | 785 | 15.00 | 831 | 40.00 | 877 | 10.00 | 923 | 5.00 | 969 | 10.00 | 1015 | 15.00 | 1061 | 10.00 |
| 741 | 22.50 | 786 | 25.00 | 832 | 20.00 | 878 | 20.00 | 924 | 110.00 | 970 | 5.00 | 1016 | 35.00 | 1062 | 25.00 |
| 742 | 25.00 | 787 | 7.50 | 833 | 10.00 | 879 | 70.00 | 925 | 110.00 | 971 | 15.00 | 1017 | 12.50 | 1063 | 30.00 |
| 743 | 20.00 | 788 | 17.50 | 834 | 20.00 | 880 | 255.00 | 926 | 110.00 | 972 | 17.50 | 1018 | 35.00 | 1064 | 5.00 |
| 744 | 5.00 | 789 | 5.00 | 835 | 70.00 | 881 | 7.50 | 927 | 110.00 | 973 | 5.00 | 1019 | 55.00 | 1065 | 12.50 |
| 745 | 10.00 | 790 | 10.00 | 836 | 45.00 | 882 | 15.00 | 928 | 110.00 | 974 | 5.00 | 1020 | 5.00 | 1066 | 5.00 |
| 746 | 22.50 | 791 | 12.50 | 837 | 20.00 | 883 | 25.00 | 929 | 110.00 | 975 | 25.00 | 1021 | 5.00 | 1067 | 5.00 |
| 747 | 7.50 | 792 | 17.50 | 838 | 20.00 | 884 | 7.50 | 930 | 110.00 | 976 | 45.00 | 1022 | 35.00 | 1068 | 35.00 |
| 748 | 20.00 | 793 | 90.00 | 839 | 55.00 | 885 | 7.50 | 931 | 30.00 | 977 | 5.00 | 1023 | 35.00 | 1069 | 50.00 |
| 749 | 30.00 | 794 | 37.50 | 840 | 30.00 | 886 | 20.00 | 932 | 190.00 | 978 | 85.00 | 1024 | 35.00 | 1070 | 115.00 |
| 750 | 22.50 | 795 | 27.50 | 841 | 100.00 | 887 | 5.00 | 933 | 45.00 | 979 | 40.00 | 1025 | 55.00 | 1071 | 35.00 |
| 750A | 135.00 | 796 | 15.00 | 842 | 10.00 | 888 | 15.00 | 934 | 85.00 | 980 | 22.50 | 1026 | 27.50 | 1072 | 20.00 |
| 751 | 15.00 | 797 | 140.00 | 843 | 20.00 | 889 | 10.00 | 935 | 65.00 | 981 | 5.00 | 1027 | 190.00 | 1073 | 40.00 |
| 752 | 15.00 | 798 | 30.00 | 844 | 10.00 | 890 | 10.00 | 936 | 75.00 | 982 | 5.00 | 1028 | 50.00 | 1074 | 15.00 |
| 753 | 20.00 | 799 | 45.00 | 845 | 50.00 | 891 | 10.00 | 937 | 5.00 | 983 | 5.00 | 1029 | 50.00 | 1075 | 12.50 |
| 754 | 10.00 | 800 | 85.00 | 846 | 15.00 | 892 | 5.00 | 938 | 20.00 | 984 | 5.00 | 1030 | 80.00 | 1076 | 105.00 |
| 755 | 220.00 | 801 | 15.00 | 847 | 10.00 | 893 | 5.00 | 939 | 10.00 | 985 | 5.00 | 1031 | 80.00 | 1077 | 10.00 |
| 756 | 10.00 | 802 | 10.00 | 848 | 7.50 | 894 | 5.00 | 940 | 35.00 | 986 | 5.00 | 1032 | 45.00 | 1078 | 45.00 |
| 757 | 10.00 | 803 | 25.00 | 849 | 5.00 | 895 | 5.00 | 941 | 10.00 | 987 | 5.00 | 1033 | 45.00 | 1079 | 15.00 |
| 758 | 25.00 | 804 | 200.00 | 850 | 10.00 | 896 | 15.00 | 942 | 55.00 | 988 | 7.50 | 1034 | 50.00 | 1080 | 12.50 |
| 759 | 25.00 | 805 | 5.00 | 851 | 20.00 | 897 | 30.00 | 943 | 15.00 | 989 | 5.00 | 1035 | 30.00 | 1081 | 25.00 |
| 760 | 12.50 | 806 | 10.00 | 852 | 5.00 | 898 | 25.00 | 944 | 15.00 | 990 | 25.00 | 1036 | 30.00 | 1082 | 15.00 |
| 761 | 12.50 | 807 | 7.50 | 853 | 100.00 | 899 | 5.00 | 945 | 20.00 | 991 | 5.00 | 1037 | 195.00 | 1083 | 5.00 |
| 762 | 10.00 | 808 | 40.00 | 854 | 25.00 | 900 | 10.00 | 946 | 5.00 | 992 | 5.00 | 1038 | 65.00 | 1084 | 5.00 |
| 763 | 62.50 | 809 | 10.00 | 855 | 50.00 | 901 | 25.00 | 947 | 5.00 | 993 | 5.00 | 1039 | 125.00 | 1085 | 5.00 |
| 764 | 55.00 | 810 | 25.00 | 856 | 45.00 | 902 | 35.00 | 948 | 5.00 | 994 | 5.00 | 1040 | 135.00 | 1086 | 40.00 |
| 765 | 5.00 | 811 | 45.00 | 857 | 20.00 | 903 | 35.00 | 949 | 15.00 | 995 | 5.00 | 1041 | 60.00 | 1087 | 7.50 |
| 766 | 7.50 | 812 | 20.00 | 858 | 30.00 | 904 | 50.00 | 950 | 5.00 | 996 | 5.00 | 1042 | 100.00 | 1088 | 12.50 |
| 767 | 5.00 | 813 | 20.00 | 859 | 40.00 | 905 | 35.00 | 951 | 27.50 | 997 | 5.00 | 1043 | 100.00 | 1089 | 30.00 |
| 768 | 5.00 | 814 | 5.00 | 860 | 10.00 | 906 | 35.00 | 952 | 15.00 | 998 | 12.50 | 1044 | 245.00 | 1090 | 5.00 |
| 769 | 12.50 | 815 | 30.00 | 861 | 20.00 | 907 | 5.00 | 953 | 60.00 | 999 | 5.00 | 1045 | 20.00 | 1091 | 12.50 |
| 770 | 5.00 | 816 | 20.00 | 862 | 20.00 | 908 | 27.50 | 954 | 5.00 | 1000 | 12.50 | 1046 | 5.00 | 1092 | 45.00 |
| 771 | 7.50 | 817 | 45.00 | 863 | 60.00 | 909 | 7.50 | 955 | 17.50 | 1001 | 30.00 | 1047 | 20.00 | 1093 | 30.00 |
| 772 | 7.50 | 818 | 50.00 | 864 | 5.00 | 910 | 10.00 | 956 | 20.00 | 1002 | 10.00 | 1048 | 10.00 | 1094 | 30.00 |
| 773 | 5.00 | 819 | 50.00 | 865 | 5.00 | 911 | 185.00 | 957 | 27.50 | 1003 | 30.00 | 1049 | 5.00 | 1095 | 15.00 |
| 774 | 5.00 | 820 | 5.00 | 866 | 20.00 | 912 | 27.50 | 958 | 30.00 | 1004 | 5.00 | 1050 | 5.00 | 1096 | 15.00 |
| 775 | 10.00 | 821 | 7.50 | 867 | 12.50 | 913 | 30.00 | 959 | 20.00 | 1005 | 15.00 | 1051 | 10.00 | 1097 | 15.00 |
| 776 | 7.50 | 822 | 7.50 | 868 | 40.00 | 914 | 45.00 | 960 | 30.00 | 1006 | 15.00 | 1052 | 10.00 | 1098 | 45.00 |
| 777 | 5.00 | 823 | 10.00 | 869 | 15.00 | 915 | 95.00 | 961 | 45.00 | 1007 | 100.00 | 1053 | 12.50 | | |
| 778 | 5.00 | 824 | 10.00 | 870 | 15.00 | 916 | 50.00 | 962 | 40.00 | 1008 | 40.00 | 1054 | 5.00 | | |
| 779 | 12.50 | 825 | 25.00 | 871 | 7.50 | 917 | 30.00 | 963 | 10.00 | 1009 | 40.00 | 1055 | 10.00 | | |
| 780 | 15.00 | 826 | 60.00 | 872 | 55.00 | 918 | 15.00 | 964 | 12.50 | 1010 | 5.00 | 1056 | 5.00 | | |

Glass ID Session & Show and Tell A Perennial Favorite

One of the most popular events at Heisey Convention is the Glass ID Session & Show and Tell. This year, veteran panel members Susan Pescatore and Lynn Welker will be joined by Eric Tankesley-Clarke, who has been treating us to his wonderfully detailed and informative articles in the "Heisey News."

It is time to start thinking about what you will bring to Convention to take advantage of the encyclopedic knowledge this panel possesses. Perhaps you have a piece that the person who sold it to you swore was Heisey, but you have this nagging suspicion that maybe it isn't. Perhaps you have a piece of glass that you know is *not* Heisey, but you don't know *what* it is. Remember, many Heisey collectors are knowledgeable about glass from many other companies. Our panel members are no exception. So bring it on, and we can all learn!

And don't forget to bring that special item for Show and Tell: perhaps something rare, or something with an interesting history, or that piece with a good story about how you found it. (We all love those stories!) Be prepared to tell about it.

The Glass ID Session & Show and Tell will occur on Friday, June 15th, at about 10:30 a.m., right after the Annual Meeting. Coffee and donuts will still be available, so come early and stay late!

Judy Rhoads
Committee Chair


Flea Market On The Square
Saturday, June 16th — 8am to Noon
Downtown Newark, OH
2012 Heisey Convention Event

Remember the fun and Heisey hunting of past conventions when people could set up on the Square and sell their glass? Relive the excitement on the Square in downtown Newark!

The Northern Illinois Heisey Study Club is proud to present the ALL GLASS Flea Market on the Square with NO SET UP FEE. You can get as much space as you need. Bring whatever size and quantity of tables you need. Sellers will start getting their space assignments at 7 am but no glass on the tables until 8 am. Remember Glass only please.

This event is an HCA event and while there is no set up fee, we will be sending around a representative to accept donations for the benefit of the HCA museum. Contact any of the following for more details and information:

| | |
|---|--|
| Michael Maher (740) 763-4258 theflyingmaher@yahoo.com | Kim Carlisle (317) 758-5767 kcarlis@worldnet.att.net |
| Charlene Bowman (937) 289-2114 twoclbs@aol.com | Jeff Morrow (630) 633-4644 jmorrow64@comcast.net |
| Joey Cogdill (864) 228-4741 hizhuntr@charter.net | |



2012 Convention

"It's All About Your Museum!"



June 13 - 16, 2012

Convention is almost here and is packed with many enticing activities:

- *"The Legacy of Heisey Glass,"* the Endowment Benefit Event at Longaberger Golf Club - bring your cameras for a photo op with uncommon pieces of Heisey glass and the Heisey truck!
- *"Silent Bid: Buy-it-Now Auction"* at the Museum, beginning 7:30 p.m. on Wednesday and ending on Friday at noon.
- *"Live Auction"* at the Banquet on Friday evening that includes one special item to benefit the Endowment Fund.
- *"Glass Show & Sale"* in Adena Hall, OSU-N, featuring 26 dealers of elegant glass!
- *"The Landon-Krall Cabinet Returns to Newark,"* a seminar at Glass Show on Friday at 1:30 p.m.
- *"Glass Cutting & Engraving,"* a seminar on Saturday at 1:30 p.m. at the Glass Show
- *"ID Panel & Show and Tell"* on Friday immediately following the HCA annual meeting! See related article at left.

Register early!

Mary Ann Spahr
Chairman

FINANCIAL REPORTS

Our Endowment totals are listed below, and our 1st quarter statement of income and expenses appears on the next page. We are in fairly good shape. We are managing our resources well. We did net over \$17,000 in our Spring Auction which will not show until the April results are in. We have \$60,000 in our accounts available for expenses.

Two expenses not envisioned when we started the year is an upgrade to our museum lighting, and the need for new software and some hardware for our computer operations. The fluorescent lights and ballast we use for the museum lighting and our display cabinets will not be manufactured after July of this year. Our local electric utility, American Electric Power, has advised us to use more efficient and longer-lasting bulbs. They will help with the expense of conversion.

Our computers and software are aging, and some software we rely on daily is no longer supported by the manufacturer. We are getting estimates for a long-range upgrade. Our hope is to have a system that will serve us for at least five years. More will be known later this spring.

Please look over our stats, and if you have any questions, let me know.

Respectively submitted,

Will Kennard

NATIONAL HEISEY MUSEUM ENDOWMENT FUND BUDGET VS ACTUAL THRU MARCH 31, 2012

| | |
|---|------------------|
| MARKET VALUE AS OF MARCH 31, 2011 | 2,468,611.85 |
| MARKET VALUE AS OF JUNE 30, 2011 | 2,465,082.09 |
| MARKET VALUE AS OF SEPTEMBER 30, 2011 | 2,295,751.56 |
| MARKET VALUE AS OF DECEMBER 31, 2011 | 2,537,640.70 |
| MARKET VALUE AS OF MARCH 31, 2012 | 2,728,312.46 |
| HCA 2012 ENDOWMENT RECEIPTS | 25,720.08 |
| 2012 DEPOSITS FROM 2011 RECEIPTS | 13,620.00 |
| 2012 DEPOSITS FROM 2012 RECEIPTS | 6,100.00 |
| AMOUNT TO BE DEPOSITED FROM 2010 RECEIPTS | 0.00 |
| AMOUNT TO BE DEPOSITED FROM 2012 RECEIPTS | 19,620.08 |
| TOTAL AMOUNT TO BE DEPOSITED | <u>19,620.08</u> |
| 2010 INCOME LESS FEES | 60,779.83 |
| 2011 INCOME LESS FEES | 61,373.82 |
| 2012 EST INCOME LESS FEES | 61,373.62 |
| INCOME DRAWN DOWN FOR OPERATIONS IN 2012 | 0.00 |

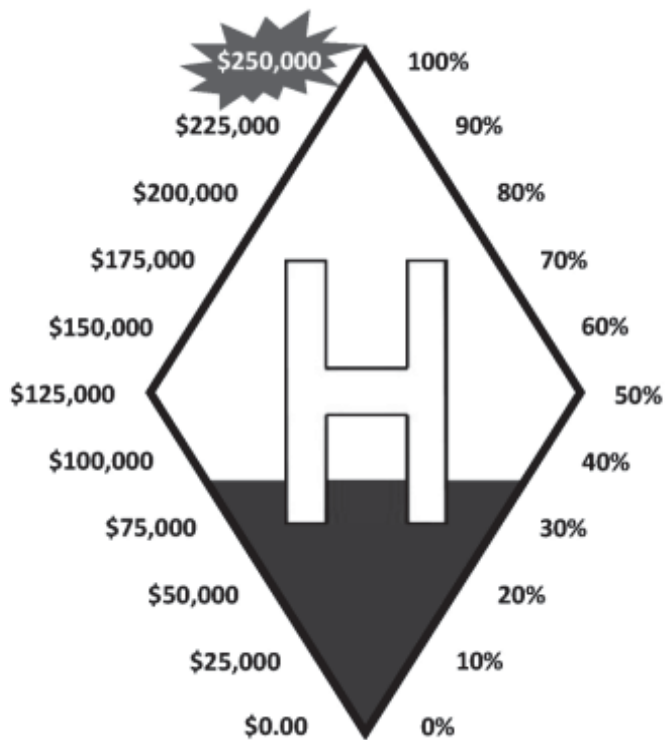
HEISEY COLLECTORS OF AMERICA BUDGET VS ACTUAL THRU MARCH 31, 2012

| ITEM | TOTAL BUDGET | YTD BUDGET AMT | YTD ACTUAL | VAR vs YTD BUDGET AMT | % YTD vs TOTAL BUDGET |
|------------------------------------|-----------------|-------------------|---------------|--------------------------|--------------------------|
| REVENUES | | | | | |
| MEMBERSHIP | 32,000 | 8,000 | 9,670 | 1,670 | 30.22% |
| NEWSLETTER ADS | 500 | 125 | 415 | 290 | 83.00% |
| CASH DONATIONS | 14,750 | 3,688 | 6,290 | 2,602 | 42.64% |
| SALES | 25,000 | 6,250 | 2,203 | -4,047 | 8.81% |
| SHIPPING/HANDLING CHARGES | 1,500 | 375 | 276 | -99 | 18.40% |
| ADMISSIONS | 3,200 | 800 | 363 | -437 | 11.34% |
| SPECIAL PROJECTS/ ROYALTIES NET | 0 | 0 | | 0 | 0.00% |
| INTEREST INCOME | 50 | 13 | 7 | -6 | 13.26% |
| BENEFIT AUCTION NET | 16,350 | | -600 | -600 | -3.67% |
| SELECT AUCTION NET | 4,000 | | 0 | 0 | 0.00% |
| CONVENTION NET | 4,500 | | 3,300 | 3,300 | 73.33% |
| P & V MOORE DINNER NET | 4,000 | | 0 | 0 | 0.00% |
| TOTAL INCOME | 105,850 | 19,250 | 21,923 | 2,673 | 20.71% |
| ENDOWMENT TRANSFER | 56,581 | 14,145 | | -14,145 | 0.00% |
| TOTAL AVAILABLE | 162,431 | 33,395 | 21,923 | -11,472 | 13.50% |
| EXPENDITURES | | | | | |
| SALARIES AND WAGES | 55,770 | 13,943 | 8,842 | -5,100 | 15.85% |
| PAYROLL TAXES | 4,266 | 1,067 | 712 | -354 | 16.70% |
| BUREAU OF WORKERS COMP | 2,170 | 543 | 1,126 | 583 | 51.88% |
| COST OF SALES | 6,500 | 1,625 | 332 | -1,293 | 5.10% |
| SHIPPING & HANDLING COST | 1,500 | 375 | | -375 | 0.00% |
| ACCOUNTING EXPENSE | 10,000 | 2,500 | 1,835 | -665 | 18.35% |
| LEGAL FEES/RETAINERS | 500 | 125 | | -125 | 0.00% |
| OFFICE SUPPLIES AND POSTAGE | 12,000 | 3,000 | 1,347 | -1,653 | 11.23% |
| REPAIRS AND MAINTENANCE | 7,500 | 1,875 | 1,653 | -222 | 22.04% |
| LAWN/GROUNDS CARE | 3,000 | 750 | 382 | -368 | 12.73% |
| MUSEUM EXPENSE | 2,000 | 500 | 1,088 | 588 | 54.40% |
| UTILITIES | 20,000 | 5,000 | 3,607 | -1,393 | 18.03% |
| NEWSLETTER PRINTING & POSTAGE | 8,000 | 2,000 | 2,311 | 311 | 28.88% |
| DUES & MEMBERSHIPS | 800 | 200 | 120 | -80 | 15.00% |
| ADVERTISING | 2,500 | 625 | 406 | -219 | 16.25% |
| INSURANCE | 10,000 | 2,500 | 2,447 | -53 | 24.47% |
| TRAVEL EXPENSE | 0 | 0 | | 0 | 0.00% |
| COMPUTER/WEBSITE MAINTENANCE | 2,500 | 625 | 1,084 | 459 | 43.38% |
| BANK SERVICE CHARGES | 2,500 | 625 | 846 | 221 | 33.83% |
| AUCTION FIRM LICENSE/ BOND | 350 | 88 | 250 | 163 | 71.43% |
| MISCELLANEOUS | 0 | 0 | | 0 | 0.00% |
| SPECIAL PROJECTS | 0 | 0 | 63 | 63 | 0.00% |
| CAPITAL PROJECTS | 10,000 | 2,500 | | -2,500 | 0.00% |
| EQUIPMENT LEASE | 7,000 | 1,750 | 1,094 | -656 | 0.00% |
| TOTAL EXPENDITURES | 168,856 | 40,464 | 29,545 | -10,919 | 17.50% |
| LESS COST OF GOODS SOLD | 6,500 | 1,625 | 332 | -1,293 | 5.10% |
| PLUS INVENTORY PURCHASES | 75 | 19 | 0 | -19 | 0.00% |
| FUNDS REQUIRED | 162,431 | 38,858 | 29,213 | -9,645 | 17.98% |

Challenge Deadline Nearing -

Endowment Fund Fundraising Campaign Targeting Six Figures By Convention

*Watch our
progress grow!*



**\$93,204.09 raised
through March 31st**

Will We Get to \$100,000 Before Convention?

I hope everyone is considering this milestone as the convention approaches, along with the deadline for the Gordon and Darlene Cochran National Heisey Glass Museum Endowment Challenge, which is July 31, 2012. Everyone continues to share ideas that they have used to raise money; anniversaries, retirements and memorials have helped to make substantial contributions so far to the Endowment Fund. In last month's "Heisey News," Sue Kilgore broke down for us what it will take to accomplish our goal.

If you will be attending Convention, please consider registering for the "Legacy of Heisey Glass" endowment event; it will be a wonderful affair. Park National Bank is donating funds toward this brunch, so \$30 of the \$35 event fee will go directly into the National Heisey Glass Museum Endowment Fund. The Cochran Challenge will double that amount.

We have not had a special event to grow our endowment fund for five years. You will be treated to an elegant brunch at the Longaberger Golf Club. Many founding and early members of HCA will be displaying "special" collections of Heisey glass and other items that are a part of the Heisey legacy. Also, you will have a chance to win door prizes, and there is even a chance that the Heisey truck will make an appearance. Join us for brunch and you will still have time to visit the museum and get ready for the glass show later that day.

The HCA Board of Directors will be hosting this event, along with Gordon and Darlene Cochran. This will be a great chance to raise the level of importance of the Endowment Fund and the future of the National Heisey Glass Museum.

The brunch will be from 8:30 a.m. to 10 a.m. at the Longaberger Golf Club, which is a short drive from Newark along the beautiful Ohio countryside. Specific information about the displays will be available in the June newsletter. Advanced registration for this event will be required.

Remember - it is all about our museum!

Mary Cameron
Cochran Challenge Chairman

**The Gordon and Darlene Cochran
National Heisey Glass Museum Endowment
Matching Funds Challenge
DONATION FORM**

To make a donation to The Gordon and Darlene Cochran National Heisey Glass Museum Endowment Matching Funds Challenge, mail completed form to:

**Endowment Fund
The National Heisey Glass Museum
169 West Church Street
Newark, Ohio 43955**

Please provide your contact information below:

Name _____

Home Address _____

City/State/Zip _____

E-mail _____

This gift should be credited to my spouse/partner and me.

Spouse/Partner
Name _____

Home Address _____

City/State/Zip _____

My gift is in memory / honor (circle one) of _____ (optional)

Gift Information

Enclosed is my gift of:

\$5,000

\$2,500

\$1,000

\$500

\$250

\$100

Make check payable to the **National Heisey Glass Museum Endowment**

OR

Please charge this gift of \$_____ to my/our credit card

MasterCard Visa Discover

Card Number _____ Exp. Date _____

I would like to make a gift (*other than cash*) and would like to speak with a representative of the campaign before doing so. Please contact me at (phone) _____.

Check here if you wish your gift to remain anonymous.

DONOR CONFIDENTIALITY REQUEST:

I / We _____ have made the above gift to the National Heisey Glass Museum Endowment Fund and hereby request that my / our identity not be disclosed by the museum to the public unless disclosure is required by law.

The National Heisey Glass Museum respects the privacy of donors' personal and financial information and will not release information to the public about prospective or actual donors other than donors' names and gift amounts. Requests from donors that their names not be released will be honored.

Thank you for your support of the National Heisey Glass Museum!



...It's All About Your Museum!"

2012 - HCA CONVENTION - 2012 REGISTRATION FORM

EVERYONE MUST REGISTER and REGISTERING IS EASY!

- 1) **Mail** form to: "Convention Registration", National Heisey Glass Museum, 169 W Church St, Newark OH 43055 or 2) **Phone-in** your information at 740-345-2932 or 3) **Fax** registration forms to 740-345-9638 or 4) **Deliver** forms personally to the Museum!

Want E-mail confirmation? Check here and provide your E-mail address in space below.
Want confirmation by USPS mail? Please enclose a SASE.

New

PLEASE, USE A SEPARATE REGISTRATION FORM FOR EACH PERSON

For Families - the Registration Fee of \$25 is waived for children under age 18!

Be sure to print name and information as it should appear on your Convention Badge!

Name _____ Over 18? Under 18? Dealer?
 Address _____
 City _____ State _____ Zip Code _____
 Phone (____) _____ E-mail _____
 Is this your first HCA Convention? Yes? No? Would you like a mentor? Yes? No?
 If you have attended before, please write the approximate year of your first Convention: _____

EVENTS (*Note: Registration is required to attend events with *)

COST

SUBTOTAL

Registration Fee (Deadline - Monday, June 4th)

\$25.00

Convention Registration admits you to the following events: Glass Show and Sale, Hospitality Room, Glass ID Session/Show & Tell Event

Welcome BBQ, Wednesday, 5:30 pm

\$17.50

Buffet includes: Pulled Pork, Beef Brisket, Buns & Sauce, Baked Beans, Loaded Baked Potato Salad, Fresh Fruit, Berry Cobbler, Iced tea, Lemonade, Water.

Legacy of Heisey Glass Endowment Event, Thursday, 8:30 -10:00 am

\$35.00

Buffet Brunch includes: Italian Frittata w/ Spinach, Sun-dried Tomatoes & Feta Cheese, Pecan French Toast, Sliced Honey Ham & Bacon, Potatoes O'Brien, Assorted Breakfast Breads, Fresh Fruit Salad, Water, Coffee, Tea, and Orange Juice.

(\$30 of the \$35 fee for this event is tax deductible; all profits from this event will be matched by the Cochran Challenge and given to the National Heisey Glass Museum Endowment Fund.)

Annual Heisey Banquet, Friday, 6:00 pm cash bar; 7:00 dinner (Please select one Entrée)

Plated, served dinners include: Tossed Salad, Chef's Choice Fresh Vegetable, Starch, Rolls & Butter, Coffee, Tea

Entrée Choice #1 *Oven Roasted Pork Loin: Tender slices served w/ Light Apricot Cream* **\$40.00**

Entrée Choice #2 *Chicken Rouladen: Boneless Breast of Chicken filled w/Spinach & Feta Cheese / Demi-Glace and Raspberry Melba* **\$40.00**

Add \$ total of all events you will be attending and enter amount in box at right:

TOTAL

PAYMENT: Cash Check MasterCard Visa Discover

_____ exp. _____

NOTE: Registration Deadline for all events is June 4th - No refunds after June 6th

“...It’s All About Your Museum!”
 2012 - HCA CONVENTION - 2012
SCHEDULE of EVENTS

June 13-16, 2012



| <u>Event</u> | <u>Time</u> | <u>Location</u> |
|--|------------------------------------|---|
| <u>WEDNESDAY, JUNE 13, 2012</u> | | |
| Registration | Noon-5:00 pm | at the Museum (<i>Moves to BBQ at 5:30</i>) |
| Welcome BBQ: <i>Conventioneers, 1st Timers</i> <i>Former Heisey Museum Employees,</i> <i>Former Heisey Company Employees & Board Candidates</i> | 5:30 pm | { Rotary Park Sharon Valley Rd, Newark |
| Museum Event & Auction | Immediately following the BBQ | at the Museum |
| Silent Bid or Buy-It-Now Auction begins tonight and ends Friday at Noon - place your bids early! | | |
| <u>THURSDAY, JUNE 14, 2012</u> | | |
| Endowment Benefit Brunch <i>“The Legacy of Heisey Glass”</i> | 8:30-10:00 am | { Longaberger Golf Club RT 16, 10 Miles East of Newark at One Long Dr, Nashport, OH |
| Registration | Noon-3:00 pm | at the Museum (<i>Moves to Show at 4:00</i>) |
| Study Club Meeting | 1:30 pm | Founders Hall Auditorium, OSUN |
| Registration | 4:00-7:00 pm | at Glass Show, Adena Hall, OSUN |
| Glass Show & Sale | 4:00-7:00 pm | Adena Hall, OSUN |
| <u>FRIDAY, JUNE 15, 2012</u> | | |
| HCA Annual Membership Meeting Coffee & Donuts will be served!! <i>*Note: Polls open from 8:00-8:30 am for election of new Board of Director Members</i> | 8:00 am* Donations appreciated. | Founders Hall Auditorium, OSUN |
| Glass ID Session / Show & Tell | 10:30 am | Founders Hall Auditorium, OSUN |
| Auction: Silent Bid or Buy-It-Now | ends today at Noon | Museum Multi-Purpose Room |
| Glass Show & Sale | Noon-4:00 pm | Adena Hall, OSUN |
| Seminar: <i>“The Landon-Krall Cabinet Returns to Newark”</i> <i>Presented by: Jay Barker</i> | 1:30 pm | Adena Hall, OSUN |
| Cocktails (cash bar) | 6:00-7:00 pm | { Moundbuilders Country Club 125 N 33 rd Street, Newark |
| Annual Banquet & Live Auction | 7:00 pm | |
| <u>SATURDAY, JUNE 16, 2012</u> | | |
| Flea Market on the Square | 8:00 – Noon | Courthouse Square |
| Glass Show & Sale | Noon – 4:00 pm | Adena Hall, OSUN |
| Seminar: <i>“Glass Cutting & Engraving”</i> <i>Presented by: Aidan Scully, Crystal Traditions, Tiffin Ohio</i> | 1:30 pm | Adena Hall, OSUN |



The NATIONAL HEISEY GLASS MUSEUM OPEN HOUSE

Tuesday, June 12 through Saturday, June 16, 10:00 am - 4:00 pm

Sunday, June 17, 1:00-4:00 pm



Hospitality in Museum Multi-Purpose Room, Thursday & Friday, 10:00 am – 4:00 pm

Five Vie For Three Open Slots On HCA Board Of Directors

Following is the slate of candidates as presented at the HCA general membership meeting last month. A total of three board members will be elected from among these five candidates at the election during our Annual Meeting in June. Absentee ballots are currently available at the Museum; if you cannot pick one up, you may request one by mail. Please refer to last month's issue of "Heisey News" for absentee ballot guidelines. Absentee ballots must be returned to the Museum by noon on June 14th in order to be processed for the election.

Gordon Cochran

I was born in Seattle and still reside on the outskirts. I have been married to my wife Darlene for 53 years. We have three beautiful daughters and six grandchildren. I served on the Heisey board from 1993 to 1997. I have been collecting Heisey since 1986. It started with a tour through the museum by Louise Ream. I was hooked from that point. My wish is to see the endowment grow and have the museum become self-sufficient. I would also like to see the membership grow. I also collect old cars and have been on the board of the Cadillac club of America.

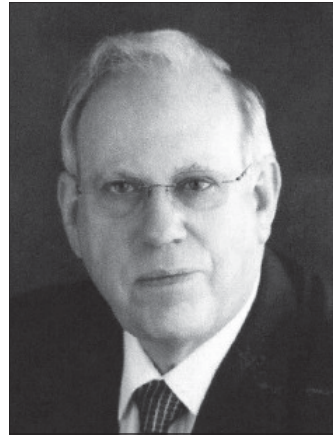
During my tenure at Cochran Inc. (formerly Cochran Electric), the firm went from a three-person shop in Seattle, Washington, to one of the largest electrical and technologies design/build contractors in the West, serving clients in Washington, Oregon, Alaska, Idaho, and internationally (Canada, Far East, and the South Pacific). I was instrumental in guiding the family business, started on \$2,000 and a hope in 1955, to a firm regularly recognized on the Engineering News-

Record's "The Top 600 Specialty Contractors of the Year" list. As a young estimator working on a Boeing Project, I took the estimating and tracking design idea to IBM. Together, we co-designed with the IBM Research & Development team in Memphis, Tennessee, the MC² Estimating Software in 1965. MC² is still used today by more than 5,000 construction firms worldwide including 25 of the top 50 contractors in America. I am currently on the pension board for the Electrical Contractors Association and Union.

Sid Edwards

In June 2012, I will complete my current four-year term on the Board of Directors. I previously served on the Board from 1996-2000.

The past 16 years have seen great change and challenge for HCA. The Board has dealt with issues as varied as declining membership and revenues, a leaking roof, and encroaching trees. There have been multiple staff changes and new directions in the management and operation of the museum. Of course, there is the incredible Cochran Challenge!

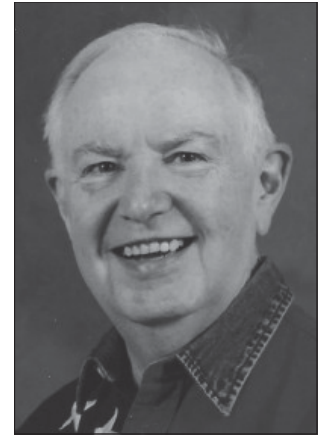


Cochran

By trade, I am a pharmacist. I have spent the past 46 years serving and helping people through medicine, my church, and volunteer work like HCA. It would be a great honor to have the opportunity to serve another term on the Board and continue the great work we've begun.

Roy Eggert

I first became interested in Heisey was when I was looking for a gift for a current Heisey collector. I found excitement in the search and started going to local study club meetings. The excitement grew and the next thing I knew, I was at the HCA convention in Newark. That was in 1985. I was collecting so much I didn't know what to do with it all...so I became a dealer. Excitement grew even more when I met my "significant other," Joyce, who introduced me to auctions. There was Heisey at these auctions! WOW! More excitement! I have been collecting and



Edwards

dealing in Heisey for 28 years and I don't plan on stopping anytime soon.

I live in Frederick, Maryland, and in addition to my "addiction" to Heisey, I have been involved and served in the following groups: four years as a Cub Scout Cubmaster, two years as an assistant Scoutmaster, four years as President of the IBM social club, and eight years on the board of directors of the Washington Metropolitan Soccer Referee Association, serving as President for one year.

I see my interest in Heisey, HCA, and the Museum growing when I retire in a couple of years. If elected, I would bring new ideas to the club and would help at many of the club events.

Walter Ludwig

I was a resident of Philadelphia, Pennsylvania, for over 30 years. I attended Hobart

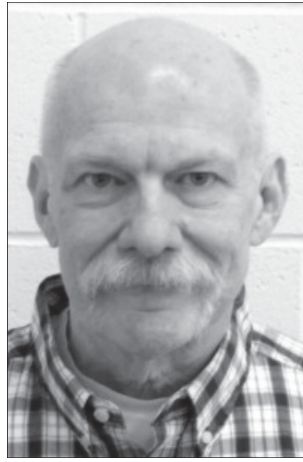


Eggert

College, graduating with honors with majors in mathematics and economics. I then worked for over 27 years for the WEFA Group, a major economic consulting firm, attaining the position of Vice President – Systems and Technology.

I first began collecting Heisey in the early 1970s while going to flea markets, where I was attracted to the beauty of a green glass with a peculiar mark in the middle of each piece. I would buy practical pieces I could use that had this mark on them. It was several years before I learned that these pieces were Heisey Moongleam with the famous Diamond H mark. I joined HCA and attended my first Convention in 1982. The collection keeps growing and now includes Aqua Calientes, Hartman, Narrow Flute with Rim, and Art Deco inspired patterns as well as my favorite, Moongleam.

I have served three previous terms on the board and have held many positions in the organization: president of the Heisey Heritage



Ludwig

Society, chairman of the Education Committee, member of the Technology Committee, and served on the Acquisition Committee. I was Show Chairman for seven years and have served on the identification panel for over 15 years. I have also served as HCA secretary on the Executive Committee. In 2004, I accepted the position of HCA Curator and served in that capacity until the end of last year, a position that gave me great personal satisfaction.

With my long history of serving the organization, I wish to continue to assist HCA to meet the challenges ahead. I am especially interested in maintaining the integrity of the collection and preserving the stature of our Museum.

Mary Ann Spahr

I was appointed to the Board of Directors in December 2010 to fill an unexpired term. Currently I serve as Secretary on the HCA Executive Committee and your 2012 Convention Chair. I am also a member of the Publicity/Education



Spahr

Committee and the Membership Committee. My HCA activities have included the Spring Benefit Auction, Fall Select Auction, Christmas Open House, and Convention co-chair in 2009 and 2010. I am also secretary of the Dayton Area Heisey Collectors Club.

I retired in 2005, concluding a 25-year career as an elementary school secretary. My husband Dave and I have been married 46 years and live in Xenia, Ohio. We have two sons, Alan and Philip, and an adorable granddaughter, Breana. Retirement hobbies include tent camping, Dayton Dragons baseball, hand bells, and learning to play the harp!

In addition to serving HCA, I happen to L-O-V-E Heisey glass! My collection began with my mother's Crystolite and has evolved to take over our house! Currently, I'm working on a collection of individual creams and sugars, and dessert place settings of a cup, saucer, plate, and goblet in each pattern.

My goals for HCA are focused on growing the membership, broadening community awareness, sharing the legacy and knowledge of Heisey

Glass, and preserving the Museum. I am eager and excited to continue serving on your Board of Directors. Thank you for your support!



Museum Gift Shop

There is always someone in the Gift Shop during the Museum's hours of operation to help answer questions or take orders. When ordering by phone, please have a credit card ready. When ordering by mail, please be sure to include appropriate charges such as shipping and sales tax. Please note that the HCA member discount does not apply to original Heisey or special project items. We prefer to use USPS. If you have not received a package, please call the Administrative Office to confirm it was sent. We will assist you in tracing it. If your package arrives damaged, please contact your local USPS representative. We insure everything.

If you would like to make a donation to the Museum or have questions regarding items on loan, contact the Museum. HCA reserves the right to accept or refuse items based on current holdings.

HCA will attempt to identify unknown glass items. Send a color photograph, measurements, and a self-addressed, stamped envelope. Other arrangements should be made in advance with the Museum staff. Please keep in mind that the Museum cannot appraise items. Identification is free to members; non-members \$5 per item.



**(740)
345-
2932**

Consignments Needed For 8th Annual Fall Select Auction

In March, we announced our Eighth Annual Heisey Select Fall Auction. It will again be held at the Museum in the multi-purpose room. Thanks to the great support you all have given for this Fall fundraiser for the HCA Museum. As a reminder please place this date on your calendar:
October 13, 2012.

This article is a reminder to get your list of the glass ready to submit for consideration by the committee. As you read this, you will have approximately three weeks to get your list to us! The deadline for submitting your glass lists is **May 21, 2012.** A blank list for you to use is on the next page of this newsletter. It can also be downloaded from the museum website. Please note the blank list contains space for 20 lots; each member is allowed to submit **40 lots** for the committee to select from. Remember, this

auction benefits your association. Please consider selecting a special piece of Heisey for a donation to be auctioned off; 100% of the sale price goes to support HCA and the museum. Donations don't count toward your 40 lot limit. We hope that Study Clubs, like last year, will consider donating glass for this auction - a great project for them! If you do not belong to a study club, this is a great opportunity for you to support YOUR museum by donating a piece of Heisey. And you don't have to consign glass to make a donation! To continue our tradition for this event, we are maintaining our low consignment fee of 20%, with a minimum consignment fee of \$5. This means anything that sells for \$25 or less, the consignment fee will still be \$5.

As you prepare your lists, please make them as descriptive as possible since the committee will be using them to select glass for the auction. In particular, please check for damage. **We are selecting only undamaged glass** for this special auction. The committee's target is to have an auction no larger than 200 lots. How can you get your glass selected? Here are some clues: Consideration will be given to include diversity in color, etchings, cuttings, and patterns. We want no duplicates, and we would like expensive and not so expensive glass, for both the novice and experienced collector. Please make sure you size each lot so it is worth at least \$25 - and I know it is a guess! As mentioned earlier, we will not select damaged glass.

The Select Committee will be busy after May 21st and will contact you on or about June 1st to let you know which lots of glass from your list have been selected. Hopefully, you will be able to bring your glass to Newark and drop it off at the museum when you come to the Convention on June 13-16.

This event has been a successful fall moneymaker for HCA and beneficial to those who consign and those who buy Heisey glass. Plan on attending and participating in the auction. You will see old friends, and make new Heisey friends. . .and get some wonderful Heisey! If you have any questions, please contact Dave Spahr, masdgs@aol.com or (937)-372-7166. Happy Heisey Hunting!

Dave Spahr
Auction Chair

13TH ANNUAL ELEGANT AND DEPRESSION GLASS SHOW AND SALE JULY 21-22, 2012

TENNESSEE STATE FAIRGROUNDS
WEDGEWOOD EXIT OFF I-65
NASHVILLE, TENNESSEE

*FEATURING
ELEGANT & DEPRESSION GLASS
EARLY AMERICAN PATTERN GLASS
AND MUCH MORE*

SATURDAY HOURS - 10 AM TO 5 PM
with Guest Speakers at 1 PM & 3 PM

SUNDAY HOURS - 11 AM TO 3 PM
with Guest Speaker at 1 PM

ADMISSION \$5.00 – GOOD FOR BOTH DAYS
A Separate Parking Fee May Be
Charged by Fairgrounds Management

Hosted By
FOSTORIA GLASS SOCIETY OF TENNESSEE
SHOW INFORMATION: (615) 856-4259
Email: fostoria_tn@bellsouth.net
www.fostoria-tennessee.com

2012 FALL SELECT AUCTION GLASS LIST

Consignor / _____

Address: _____

Daytime Phone: (_____) _____ - _____ Fax or E-mail: _____

Send to: Select Auction c/o HCA, 169 W. Church St., Newark, OH 43055

DEADLINE: List must be received by May 21, 2012

Please put a "D" beside the lot number if it is to be donated to HCA.

Each consignor can list up to 40 lots.

| Lot # | Qty | Pattern #/ Name | Description | Cut/ Etch | Color | H | Damage |
|-------|-----|-----------------|-------------|-----------|-------|---|--------|
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Heisey and Horses A Natural Combination Given Family's Love For All Things Equestrian



Pictured clockwise from bottom left:

- a #1489-1/2 Puritan Horse Head Cigarette Box
- a #1 Horse Head Bookend
- a #4036 Cocktail Shaker with #463 Equestrian Etch
- a #1489 Puritan Decanter
- a #4054 Coronation Soda with #463 Equestrian Etch

acquainted with horses and began his lifelong love affair with them. In adulthood, Clarence not only owned horses, he showed them in the most prestigious horse shows in the country. His home on Granville Street housed a trainer and a stable full of show horses. According to his daughter Mary, he originally named his stable *The Rambling Pear Stables*, but then later renamed them *Hi-C Stables* because so many people mispronounced the family name. Although the Clarence Heisey house itself is no longer in the Heisey family, the famous stable has been converted into a beautifully unique home. The property beyond the stable was purchased by the City of Newark in the early 1960s and is now the site of the Newark High School campus.

Mary and brother Tim learned to ride, but Mary's allergies to horses limited her involvement with them. Tim rode the horses in the top-rated shows and won many championships. Marge Evans took care of entering the horses in the various

EDITOR'S NOTE: By press time, the "most exciting two minutes in sports" will be behind us, but as many of you will have watched media coverage of The Kentucky Derby, we thought it an opportune time to share the following, which is excerpted from an article by Susan Pennington as found in the archives of the Museum.

The Heisey family's love of horses and the history of their involvement with horses is truly an interesting story. As well, the influence this passion had in the production of horse-related glass items was tremendous.

E. Wilson Heisey, president of A. H. Heisey & Company from 1922-1942, owned horses but because of his

wife objecting to having them at their home, he stabled them on the glass factory property. According to Clarence Heisey's longtime secretary Margie Evans, Wilson Heisey's horses performed at Newark's Idlewilde Park, an amusement park and race track once located on the site of the prehistoric Indian Mound called the Great Circle Mound, which is now an area park. According to Evans, Clarence's interest for the gentle beasts began when Mrs. Augustus Heisey took the younger children in the family on a trip to Denver, Colorado. It was there that T. Clarence Heisey, the youngest of the children, became

competitions and Tim would fly from prep school to the scheduled shows to perform with the horses.

It is said that Clarence's most famous horse, *Goodness Gracious*, was so named because that is what Tim exclaimed the first time he saw the horse. Between the years 1932 and 1935, *Goodness Gracious* won eight major championships, including International Champion 1935.

It is no surprise then that so many horse figurines, horse-related items, and horse-related etchings were designed and produced during the years that Clarence Heisey was president of A. H. Heisey & Company.

The first horse item offered by the Heisey Company was the horse head bookend. Designed by Ray Cobel, it appeared in 1937 in catalog 212-17 on page 61. It was pictured with other miscellaneous items such as spoons and ladles.

In the early 1940s, Heisey Company Sales Manager Rod Irwin corresponded with famous designer Royal Hickman. The subject of many of their letters was glass animal designs. Both men were interested in coming up with some good horse designs to present to Clarence. They felt horse-related items would be good sellers. The following are samples of correspondence between the two men:

12/5/43

Dear Rod,

I am expressing you in the morning two colts as a pair, to be sold as pair and fell confident they will sell. You remember I had the sketch at Newark with me. They are amusing enough to put themselves over I think.

Am also shipping the Burmese cat, (paperweight as Clarence calls it.)

Cheerio

Dec. 10, 1943

Dear Hick,

Yesterday I received the two plaster models of the colts and the model of the leopard or wild cat or

what have you. In one way I like these colts very much and in another way I don't. I think the one with the head facing front has too much "goiter" for a neck but maybe you made it that way. Clarence has been out of town & has not seen these, so I will give you his reaction when he returns.

*R. C. Irwin
Sales Manager*

The horse being discussed in the letters seems to be the Filly. The Filly design must have remained close to Mr. Hickman's design because the Heisey Filly was produced with the "goiter" neck Rod Irwin described (pictured). The *Burmese Cat* he referred to as a "leopard" and "wild cat" eventually became known as the Tiger Paperweight.

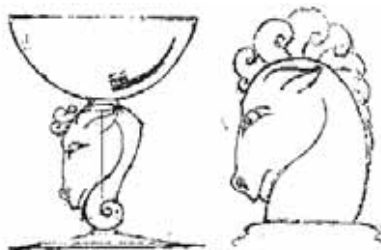


Royal Hickman designed many of Heisey's glass animals, including many of the horses. He also designed animal-related items like cocktails and decanter stoppers. The excerpt below is another example of the beginning of an idea for some new items:

Dear Rod

. . . Here is a rough and I mean rough sketch of horsehead CT and CT shaker stopper. There are so many horsey people. I think this would go well. What do you think?

Hick



The two pieces were eventually produced by the Heisey Company — #5066 Horsehead cocktail and #132 horsehead stopper — but the final

design varied somewhat from the original.

In addition to the actual horses and horse-related items, Heisey produced many items, mostly barware pieces, which were decorated with horse-theme etchings. Carl Cobel, son of Ray Cobel, designed many silhouette etchings including #462 Fox chase, 1933-44; #463 Equestrian, 1933-44; and #467 Tally Ho, 1933-52. Carl may have designed many more of the horse-theme etchings, but it is not always possible to determine exactly who was the designer. The list of other horse-theme etchings includes #1 Sport plate etching, 1928-33; #517 Winchester '73, 1950-52; #498 Modern Polo Player, 1937-44; #481 Lancaster etch, 1937-44; #9038 Tim Heisey on Goodness Gracious; #4222 Horse shoe; and #4224 Steeplechase.

The list of Heisey's glass horses begins with the horsehead bookend: #1 Horsehead Bookend, 1937-55; #1522 Standing Colt, 1940-52; #1527 Kicking Colt, 1941-45; #1529 Balking Colt, 1941-45; #1540 Plug Horse, 1941-46; #2 Clydesdale, 1942-48; Toy/small Horse head, 1944-45; #1 Filly, head forward, 1948-49; #2 Filly, head back, 1948-49; #5 Show Horse, 1948-49; #1 Flying Mare, 1951-52; #8086 Horse head bookend, not production; Rearing Horse bookend, not production. Among these animals, only a few were produced in colors. The three colts and the plug horse were produced in Cobalt. The three colts, the plug horse, the Clydesdale, the Flying Mare and the Horsehead bookend were produced in Amber.

The Plug Horse is probably the most well-known of the Heisey horses. Company records of a July 1941 sales meeting indicate that the salesmen like the cartoon-style horse and wanted to call him Oscar. He is also known by collectors as Sparky.

(continued on page 22)

Heisey and Horses, *continued from page 21*

The Heisey Company *Price List #27* dated January 1947 lists the following items and prices per dozen: #1 Bookend, \$90; #1 Filly, head forward, \$54; #2 Filly, head backward, \$54; #1 Flying (cantering) Horse, \$240; and #5 Show Horse, \$48.

Heisey's Flying Mare, the most impressive of their glass horses, continues to be a favorite of many collectors.

HCA is truly fortunate that the Heisey family's love for horses carried over into the design and pro-

duction of such a fabulous collection of glass horses and other interesting horse-related items. There must be just as many "horsey people" around today as in years gone by.



Calendar of Events

CONVENTION 2012

June 13-16, 2012

LEGACY of HEISEY GLASS

(Endowment Event at Convention)

June 14, 2012

GLASS SHOW 2012

(at Convention)

June 15-16, 2012

FLEA MARKET ON SQUARE

(at Convention)

June 16, 2012

PERCY MOORE

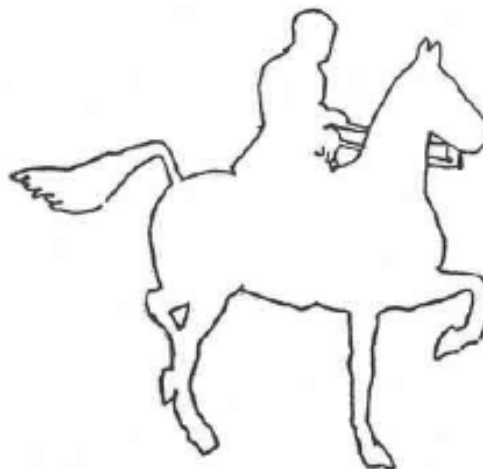
September 7- 8, 2012 in Omaha, NE

FALL SELECT AUCTION

October 13, 2012

OPEN HOUSE / HOLIDAY

December 8, 2012



The #9038 Tim Heisey on Goodness Gracious etch design (above) may have been inspired by the below photo of Tim Heisey on the show horse named "Goodness Gracious," as the similarity between the photo and the etching is striking.



Museum “Hopping” With Recent Activity

To increase awareness and appreciation, and to educate others about Heisey Glassware, the Buckeye Heisey Collectors Club is hosting a series of Personal Home Collection Exhibits, on public display in the lower level of the Museum. While the Museum offers an exceptional collection, the Home Collection Exhibitions allow for

visitors to see one-of-a-kind glassware not housed in the Museum’s collection. Thus far, each Home Collection Exhibition has been themed.

We brought in the New Year with a “Heisey Celebration!” The December – February Home Collection Exhibition included Heisey Decanters and Barware items with elegant cuttings, etchings and engravings in a

variety of colors. Decanters varied from common to scarce non-production items.

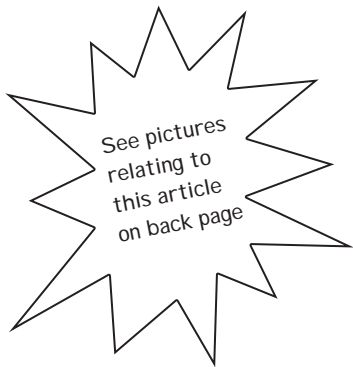
To welcome Spring, the current Home Collection Exhibit is themed “A-Tisket, A-Tasket, Heisey Floral Bowls and Baskets.” Spring pastel colors such as Flamingo, Moongleam and Sahara baskets and floral bowls fill the cases.

It is hoped that the rotating Home Collection Exhibitions will encourage locals to regularly visit the Museum. To further this end, the Buckeye Heisey Collectors Club hosted an Easter Egg Hunt in Veteran’s Park in April, and then welcomed guests to the Museum for an open house. The egg hunt was a success, with many local youth up to age 12 searching for prize-filled Easter eggs. Inside the museum, Buckeye Club members offered a coloring contest and opportunity to make a Heisey Peter Rabbit Punch Cup Craft in the lower level to entertain the little ones while their parents and families enjoyed the museum and Home Collection Exhibition. The entire Museum was “hopping!” We gained valuable press with the local newspaper and radio stations covering this event.

HCA members will be able to see our current Personal Home Collection Exhibit, as it will run through convention week.

Michael Maher
HCA Board Member & Buckeye Club President

PS: Special thanks to all those Buckeye Heisey Collector Club members who made this event happen, and to Charlie and Susan Wade’s granddaughters who helped with the coloring contest and punch cup craft.



Great Plains Heisey Club —
Kathy Files



Bingo! The Great Plains Heisey Club won with the beautiful March 24th day and a great meeting at Jean Will’s home in Leavenworth, KS. The 18 club members in attendance dined on delicious Kansas City BBQ so we were mellow for our meeting. President John Mock called the meeting to a semblance of order, the minutes were approved and the Treasurer’s report given.

We were proud of our club members for meeting and exceeding the Lucke challenge to raise money for the Endowment Fund, since the funds will be matched by the generous donation from Gordon and Darlene Cochran. Our Percy and Vivian Moore event chairman Gregg Cameron handled the bulk of this meeting as we discussed plans and

activities for the September 7 & 8, 2012, function to be held in Omaha, NE. Good planning headway was made and everyone is requested to join in the fun; a great time is guaranteed. Details will follow soon on our website and in the “Heisey News.”

Eric Tankesley-Clarke brought some examples of colonial goblets and explained their similarities and their differences. Eric also showed some old Heisey catalogs, a wealth of information – both Eric and the printed materials! Thanks, Eric. Tom Files had prepared a fun game “What’s in the Bag?” that was entertaining and challenging. We may see more of this in the future – thanks, Tom. Trudy Mock’s ‘Martha’s Moment’ was a *(continued on page 25)*

**Museum
Volunteers
for
March 2012**

**Susan Bruah
Ed Henderson
Amy Jo & Chuck Jones
Will Kennard
Frank Kuhlman
Marianne Langland
Tom LeBlanc
Walter Ludwig
Michael Maher
Dick & Ginny Marsh
Phyllis McClain
William & Victoria
McKelvey
Dick & Marilyn Smith
Kate Stickle**

**HCA Welcomes
New Members
for March 2012**

Illinois
Sharon Holihan

Maryland
Ora W. Theard

Ohio
Alicia A. Blackstone
Carolyn M. Brandt
Susan Bruah
Susan Puffer

Pennsylvania
David Boyer

Texas
Tiffany Brandt

Virginia
Sherry Baucom

Membership

To join Heisey Collectors of America or to renew your membership, contact the HCA Administrative Office Monday through Friday, 8 a.m. - 4:30 p.m. Eastern Time. Associate dues are \$30 plus \$5 for each additional household member. Voting members pay an additional one-time fee of \$25. Additional shipping charges are required for members living outside the U.S. Current rates are Canada - \$22; for other countries, contact the Museum. Rates are subject to change at any time due to rate changes made by the U.S. Postal Service. To verify current rates, call (740) 345-2932 or e-mail business@HeiseyMuseum.org. Help ensure the future of your Museum. When you renew your membership at one of the levels below, any amount beyond the regular Associate dues goes into the Endowment Fund.

| | |
|---|-------|
| Individual Contributing, one person in household | \$50 |
| Joint Contributing, two people in household | \$60 |
| Family Contributing, parents & children under 18 | \$75 |
| Patron | \$125 |
| Sponsor | \$250 |
| Benefactor | \$500 |

Check the date above your name and address on the mailing label for your membership expiration date. If it reads 1-10-12, make sure your dues are paid soon in order to receive next month's issue of Heisey News. The Endowment Committee wishes to thank those who have become Endowment Members and all of the individuals and study clubs that have so generously supported the HCA Endowment Fund. All members who have supported the fund are recognized each year in the February issue of the newsletter. Your support will make the Museum self-sustaining in the years to come.

Thank you!

Heisey Proud To Be A Blue Star Museum



It's back! The fantastic free museum program put together by Blue Star Families is returning for the 2012 summer season. Blue Star Museums is a program that provides free museum entrance to active duty, National Guard and reserve military members and their families from Memorial Day (May 28) through Labor Day (September 3). The Heisey Museum is one of more than 1,500 museums across the country participating in this program.

A.H. Heisey was a veteran of the Civil War, where he served for three years with Company C of the 155th Regiment of Pennsylvania Volunteers. During his military duty, he participated in 22 engagements, with the most famous of them the Battle of Gettysburg.

For additional information, as well as a listing of participating museums, visit www.blustarfam.org, and click on "programs."

Real Heisey in the Gift Shop

The Museum Gift Shop has been reorganized. We are in need of additional items to sell. If you can help, please call us.



Great Plains Heisey Club —
continued from page 23

perplexing ad in the current Pottery Barn catalog. There was an arrangement of candlesticks pictured and they all appeared to be replicas of elegant glassware company productions – including Heisey's # 1469 Ridgeleigh 2" square footed one. We're going to visit one of their stores to actually view the items. We had a lively 50-50 auction of Jean's tasty homemade jams and a few pieces of Heisey to build the club's treasury. Thanks to Jean for that extra effort to make the jams (cherry is my favorite) and to keep our pantries supplied. Our show and tell was a bountiful display of Heisey acquired over the winter. Some of the items: 2 Horsehead bookends, 473 individual nut dish, 1540 Sparky, 5010 Symphone cordial with Danish Princess cutting, 3416 Barbara Fritchie claret with Del Monte cutting, 339 Continental table sugar with cover, 341 ½ Puritan cream and covered sugar, 353 Medium Flat Panel cream and sugar with possibly a Tuthill cutting, 371 colonial syrup with cutting, 411 and 414 Tudor goblets, 1205 Fancy Loop ½ gal. tankard in Emerald, 3324 Delaware goblet in Hawthorne with checkered optic, 8030 Liverpool goblet, 343 Sunburst covered sugar, 3397 Gascony cream and sugar, 1127 Fine Tooth plate, to name a few of the pieces shown.

The meeting was adjourned so we could enjoy dessert. Jean made a wonderful pineapple angel food cake and there were yummy cookies too. Thanks to Jean and Bucky for hosting our fine first-of-the-year gathering. And thanks to all GPHC members for pitching in and accepting jobs for our upcoming PVM event. Several of us will be in Newark for the Spring Benefit Auction and we look forward to seeing everyone, enjoying that fun, seeing the Museum, and maybe buying a piece or more of Heisey we can't live without. Our next meeting will be May 12 at Glen Gall's home in the Des Moines area; members and guests are always welcome. Visit our website at www.greatplainsheiseyclub.org for news and updates.

**APPLE TREE AUCTION CENTER
PRESENTS
42nd ANNUAL
ALL HEISEY AUCTION
WEDNESDAY, JUNE 13, 2012
1625 WEST CHURCH STREET
NEWARK, OHIO 43055
740-344-4282
1 P.M.**

Start your convention week with us in our newly expanded facility. As always, this auction will be full of beautiful glass by Heisey and Heisey by Imperial. Many quality pieces already consigned. We are still accepting quality items for this important sale. Call Sam or Dave to consign. Pickup available for larger quantities.

Paid Advertisement

In Newark for Memorial Day Holiday?

Please note our Museum Hours:

10 a.m. - 4 p.m. Tuesday thru Saturday
1 p.m. - 4 p.m. Sunday ~ Closed Monday for Memorial Day



***In Memory of
Mildred Fisher***

*A donation to the
Endowment Fund
has been made in memory
of Mildred by her husband,
Charles Fisher.*

Paid Advertisement

**GARAGE SALE & HEISEY SALE
CHARLES & MILDRED FISHER
ANTIQUES & COLLECTABLES**

1607 Dayton Road, Newark, Ohio
740-281-3104

~ Heisey Animal & By Imperial ~ Mosser ~ Boyd ~
Viking & Other Heisey Moulds ~ Fenton
~ Large Cranberry Lamp ~ 14 Old Sleigh Bells ~
Railroad & B&O Items ~ Kodak Ekta-Sound #240 Movie
Outfit with 8 mm Projector ~ Polaroid Camera ~
Kodak #608 Instamatic ~ Fishing poles: bamboo, salt
water, fresh water ~ Reels ~ Plugs ~ Other Items

HELD DURING JUNE HCA CONVENTION

Paid Advertisement

Memoriam —

Our sympathy is extended to the family of Clyde Cook, an HCA voting member since 1976 from Lancaster, Ohio, who passed away in August 2011. When calling the Museum to share this sad news, his wife Elaine mentioned how much Clyde "loved his Heisey."

We also extend our sympathy to the family of Frances Law of Utica, who passed away in April at the age of 91. She was a diligent volunteer for HCA for many years, and she and her late husband Bob Law (deceased March 2008) were strong supporters.

Please keep all of our membership in your thoughts, and be sure to keep us updated with any changes of personal circumstance.

**3RD ANNUAL
HEISEY MINI SHOW AND SALE
WEDNESDAY, JUNE 13, 2012
8:00 a.m. - 2:00 p.m.
Apple Tree Auction Center
1625 West Church Street
Newark, Ohio 43055
740-344-4282**

Free Admission and Free Parking
Pre-registered tables \$9 (6') and \$12 (8')
Reserve your tables now.

Call Dick 740-366-5163
Or Sam 740-344-4282

Email prestonmom@roadrunner.com
Sponsored by Buckeye Heisey Study Club
All proceeds benefit Heisey Museum

Advertising Guidelines

Ads may be mailed to HCA Advertising, 169 W. Church Street, Newark, Ohio 43055; faxed to (740) 345-9638; or e-mailed to business@HeiseyMuseum.org. Whenever possible, please e-mail your ad. Ad copy must be received by the first of the month prior to publication. Always include your Mastercard of Visa number and expiration date. When mailed or faxed, ads should be typed or printed on white paper with dark ink. Camera-ready ads are accepted, but must follow line specifications. Ads containing reproductions will not knowingly be accepted unless clearly stated (e.g. Heisey by Imperial, etc.). HEISEY NEWS accepts no further liability. In the event of a typographical error, the incorrect portion of the ad will be run in the following issue, but HEISEY NEWS assumes no further liability.

CLASSIFIED:

20 cents per word for members; 30 cents per word for non-members; \$1.50 minimum, 1/8 page limit. Personal ads 1/8 page limit. Abbreviations & initials count as words.

DISPLAY:

1/8 page (12 lines) Member \$20 Non-member \$30

1/4 page (25 lines) Member \$40 Non-member \$60

1/2 page (60 lines, horizontal/vertical;

4/12" high x 7 1/2" wide or 9" high x 3 1/2" wide)

Member \$80 Non-member \$120

Full page (120 lines;

9" high x 7 1/2" wide)

Member \$160 Non-member \$240

A charge of \$1.60 will be added for each additional line

2012 MUSEUM BENEFIT RAFFLE

SPONSORED BY THE
BUCKEYE HEISEY STUDY CLUB

- 1st Prize. . .#1295 Beaded Swag 1/2 Gal Tankard & (6) 9 oz. Tumblers, Opal with painted flowers
2nd Prize. . .#1415 Twentieth Century Sherbert in Flamingo
3rd Prize. . .#1469 Ridgeleigh Smoking Set square Cigarette Holder & (4) square Ashtrays, crystal in original box
4th Prize. . .#2 Goose wings half, crystal

Drawing to be held June 2012 during Annual Meeting. Need not be present to win.

*Donation: \$1 per Ticket or 6 for \$5.
Tickets available at Benefit Auction, Annual Convention, or any Buckeye Club Member.
Call 740-366-5163 or 740-763-4256 for info.*



Heisey Collectors of America, Inc.

Proudly present



2012 GLASS SHOW & SALE

-featuring Elegant Glass Dealers from across the US-

Adena Hall, OSUN/COTC Campus

Country Club Drive, Newark, OH

30 miles east of Columbus off St. Rt. 16

Thursday, June 14 4:00-7:00 pm

*Admission \$5.00**

Friday, June 15 Noon to 4:00 pm

*Admission \$5.00**

Saturday, June 16 Noon to 4:00 pm

Admission FREE

*All Shows FREE for HCA Convention Registrants

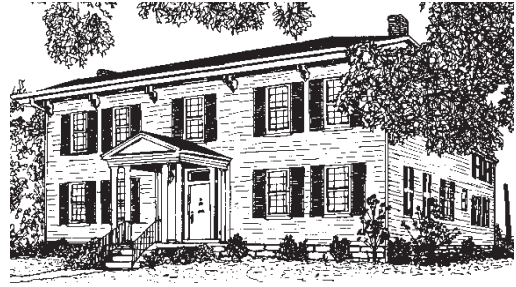
Additional Convention & Show Information

at (740) 345-2932 and

www.HeiseyMuseum.org

-Proceeds benefit the National Heisey Glass Museum -

Dealer Directory



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|--|--|--|
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Museum "Hopping" With Activity At Easter Egg Hunt



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