

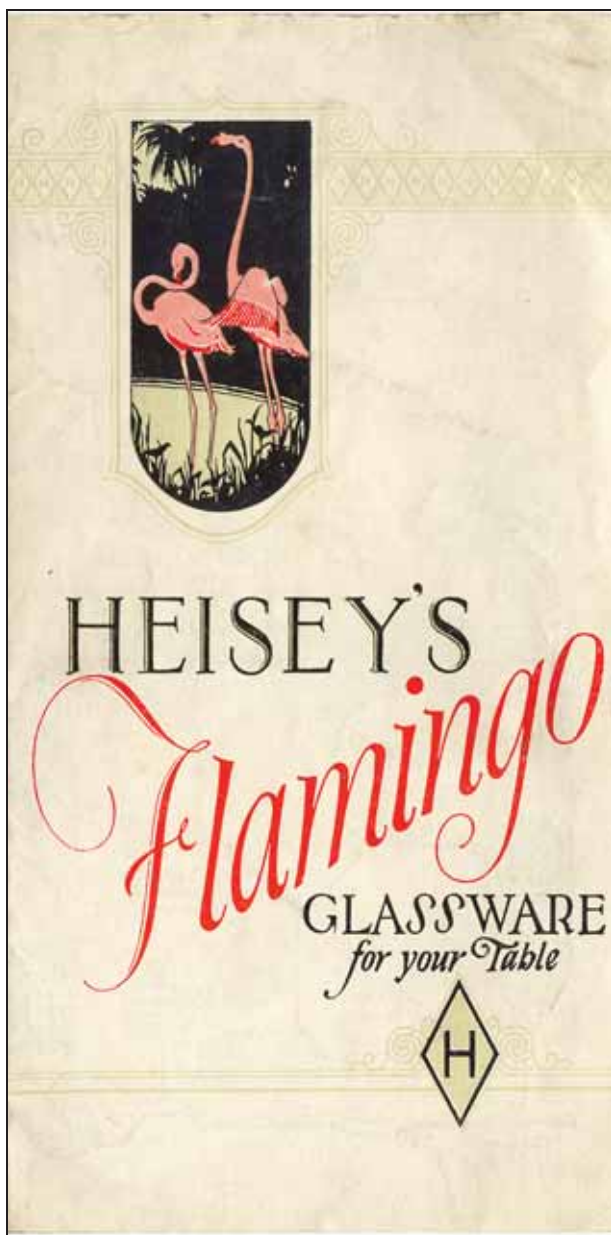
# HEISEY NEWS

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Flamingo Brochure – Cover

## FLAMINGO BROCHURE

Walter Ludwig

I have now used at least one brochure from every pattern that we have original Heisey promotional brochures for. I have a few alternative brochures for some patterns that I will present later. But this month I will start with a series of brochures that were done in the 1920s and 1930s that were used to promote color production at that time. This month's brochure is on the new production color – Flamingo. Given that Flamingo was first made in 1925, I believe this brochure was done in that year or possibly 1926. It shows some of the very first pieces that were made in Flamingo. Given the number of pieces presented, it shows that Heisey was fully committed to the new era of color glassware that was spreading through the glass industry at that time.

The brochure itself is a double fold giving three panels on each printed side. Three colors were used to enhance the printing of the brochure. The glassware itself and the flamingos used throughout the brochure were printed in pink. A subtle pale green was used for backgrounds and a bold red was used for headers and accents. The cover shows an illustration of two flamingos accompanied with the title "Heisey's Flamingo Glassware for your Table." The word

Continued on Page 5

## HEISEY NEWS

Heisey Collectors of America, Inc.  
169 West Church Street  
Newark, Ohio 43055  
Phone 740-345-2932 Fax 740-345-9638  
Web Site: [www.heiseyMuseum.org](http://www.heiseyMuseum.org)  
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### Staff and Phone Extensions

Curator, Walter Ludwig, [curator@heiseyMuseum.org](mailto:curator@heiseyMuseum.org), Ext. 4  
Business Manager, Shelly Hoberg, [business@heiseyMuseum.org](mailto:business@heiseyMuseum.org), Ext. 2  
Clerks, Justin Church, Amanda McDonald  
[membership@heiseyMuseum.org](mailto:membership@heiseyMuseum.org), Ext. 1  
Clerk, Mary Jo Kochendorfer, Ext. 5

### HCA Board of Directors:

**President**, Bryan Baker - Fairfax Station, VA, 703-250-6117 –  
[hcapresident@heiseyMuseum.org](mailto:hcapresident@heiseyMuseum.org)  
**Vice-President**, Charlie Wade – Newark, OH 740-587-2002  
**Secretary**, Amy Jo Jones - Beavercreek, OH, 937-426-1567  
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Robert Loch – Custer, WA, 360-366-3166  
Jack Metcalf – Utica, OH, 740-892-2664  
Karen Taylo – New Bern, NC, 252-637-9985  
Jean Will – Leavenworth, KS, 913-682-4831

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The opinions expressed in articles in HEISEY NEWS are those of the authors and not necessarily those of the organization. The Editorial Staff reserves the right to edit, with or without the consent of the author or to refuse any material submitted for publication.

### Back Issues

Back Issues available from files are \$3.00 per issue plus shipping and handling

### Advertising

Ads may be mailed to: HCA Advertising, 169 W. Church St., Newark, OH 43055; faxed to (740) 345-9638; or e-mailed to [curator@HeiseyMuseum.org](mailto:curator@HeiseyMuseum.org). Whenever possible, please e-mail your ad. Always include your MasterCard or Visa number and expiration date. When mailed or faxed, ads should be typed or printed on white paper with dark ink. Camera ready ads are accepted, but must follow line specifications outlined at the beginning of the advertising section. Ads containing reproductions will not knowingly be accepted unless clearly stated (e.g. Heisey by Imperial, etc.). HEISEY NEWS accepts no further liability. In the event of a typographical error, the incorrect portion of the ad will be run in the following issue, but HEISEY NEWS assumes no further liability. See advertising section for rates and deadlines.

### Museum

Heisey Collectors of America, Inc., a non-profit corporation (tax-exempt status), owns and operates The National Heisey Glass Museum in Veterans Park, 6th and Church Streets, Newark, Ohio. Open year round, Tuesday through Saturday 10:00 a.m. – 4:00 p.m., Sunday 1:00 – 4:00 p.m., closed holidays. Other hours by appointment. Members admitted free.

### Identification

HCA will attempt to identify unknown glass items. Send a color photograph, measurements, and a self-addressed, stamped envelope to the attention of the Curator. Other arrangements should be made in advance with the Museum staff. Please keep in mind that the Museum cannot appraise items. Identification is free to members, non-members \$5.00 per item.

### Membership

To join Heisey Collectors of America or to renew your membership, contact the HCA Administrative Office Monday through Friday 8:00 a.m. - 4:30 p.m. Eastern Time. Associate dues are \$30.00 plus \$5.00 for each additional household member. Voting members pay an additional one-time fee of \$25.00. Please consider supporting the Endowment Fund by joining at one of the levels listed on the back page.

### Museum Gift Shop

There is always someone in the Gift Shop during the Museum's hours of operation to help answer questions or take orders. When ordering by phone, please have a credit card ready. When ordering by mail, please be sure to include appropriate charges such as shipping and sales tax. Please note that the HCA member discount does not apply to original Heisey or special project items.

### Shipping and Receiving

Delivery is made much easier when we have a complete street address, not a PO Box. We prefer to use UPS. If you have not received a package, please call the Administrative Office to confirm it was sent. We will assist you in tracing it. If your package arrives damaged, please contact your local UPS representative. We insure everything.

### Donations and Loans to the Museum

If you would like to make a donation to the Museum or have questions regarding items on loan, contact the Curator. HCA reserves the right to accept or refuse items based on current holdings.

## HEISEY CALENDAR OF EVENTS

### 2008

Heisey National Convention and Elegant Glass Show  
Newark, OH June 18-21  
Heisey Exhibit, Ella Sharp Museum, Jackson, MI  
July 1 – September 27  
Percy & Vivian Moore Memorial Weekend, Jackson, MI  
September 26-27  
HCA Select Auction, Newark, OH October 18  
December Holiday Open House December 13

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# MESSAGE FROM THE PRESIDENT

Bryan Baker

Our 35<sup>th</sup> Annual All Heisey Benefit Auction has come and gone and was another huge success for HCA. We received a lot of positive feedback from auction goers and we thank you for your input. This event would not have been the success that it was without the hard work of our auction chair, Dave Spahr. In addition, on behalf of HCA, I want to thank our army of volunteers who helped catalogue the glass, and everything else from setup to assisting with the auction process. We thank our consignors and all those who supported this event. Craig Connolly and his team did an outstanding job auctioning - thanks for a fun weekend!

Prior to the auction on Friday, the Board of Directors met to discuss a variety of topics. On Saturday morning, we had our General Membership Meeting. I'd like to take this opportunity to share with you some highlights of the meeting, and items that are on our radar screen, so to speak.

First off, the city of Newark has requested HCA enter into a lease agreement in regards to the Museum property; specifically the land where the King House resides in addition to the court yard. As you are aware, HCA acquired the King House back in 1973 and moved it to its current location in Veterans Park. This land was donated to HCA by the city of Newark. Although we have been residents in Veterans Park for 35 years, no formal written agreement was entered into with the city - it was basically an 'understanding.' This proposed lease agreement is definitely in the best interest of both HCA and the city of Newark. It will clearly define who is responsible for what. Mind you, we have not had any issues with the city. This agreement will simply outline responsibilities of both parties so that we can continue to maintain a healthy relationship. To avoid any confusion, we (HCA) own the administrative office building and the Museum addition, to include the land these buildings sit

on. We own the King House, but the land it sits on belongs to the city of Newark.

I wish to repeat - this lease agreement is in our best interest. We have been in discussions for some time with the city and continue to move forward in a positive direction. I understand that not all HCA members can attend membership meetings. Therefore I am placing this in my column so all members are made aware.

Secondly, we have a proposed change/amendment to our constitution and bylaws. Details of the proposal, the language, etc. can be found on page 18 in this Newsletter.

Lastly, an item that I find exciting. Last fall, I was in our warehouse that houses the Heisey moulds, etching plates - and many other items. In the corner is a considerable stack of tools related to glass-making. These tools are from Heisey and/or Imperial - there is no way to determine which factory they came from. They are, in fact, tools of that era, however. I questioned the rationale of merely storing these tools only to collect dust and potential decay. I proposed to the board the possibility of auctioning duplicates at future benefit auctions. The board agreed and we will be moving forward in this effort. Let me emphasize, these are tools (snips, pipes, etc.) that we already have examples of in the Museum on display. NO tool will be auctioned that we do not have a sample of in Museum possession. Furthermore, these tools have nothing to do with Heisey moulds; they are merely tools of the trade that we have multiple copies of. This will be your chance to potentially own a piece of glass-making history! Details are still being worked out, but I wanted to make you aware of this exciting fund-raiser that will be coming your way.

With the current financial landscape, many investments have witnessed sharp declines. I wish to report that our Endowment Fund is weathering the 'storm' quite well as compared to other funds. At the end of 2007, when the market was at its highest, our endowment level stood at \$2.3 million. Our latest report shows the endowment is at \$2.2 million and that

includes a \$34k draw from earned income into our operating fund. I am sharing this to again demonstrate the solidity of our fund. I'm sure you have heard of other funds that have not fared so well. Again, this reflects sound investing strategies by our investment firm.

We have increased our offerings of Heisey reproduction tumblers; pale blue opalescent and green opalescent are now available. Details and ordering information are on page 13.

I apologize for being so 'long-winded', but I had much to share with you in this report. In closing, please join me and your HCA family in Newark June 18 - 21 for our annual Convention. Register now - it's sure to be a crowd pleaser!

Until Next Time,

Bryan Baker

## CURATOR'S REPORT

Walter Ludwig

It is now April and the pace is definitely quickening. Not only are the birds about and the trees beginning to bud out, but activity here at Heisey central is definitely picking up. It was great to see so many at the Benefit Auction which was successfully completed at the beginning of the month. There were many of the old familiar faces which had been hibernating through the long winter months, but there were also some new people there who seemed to get right into the Heisey spirit. It was a great time for all.

Here at the Museum, we are beginning to see more visitors, also. The Licking County Historical Society, our neighbor here in Veterans' Park, has finally reopened after their extensive renovations. If you get a chance, pay them a visit when you are in Newark. It is well worth a visit (they have some interesting Heisey pieces there, too).

Betty and Burl Whaley dropped by the Museum at the beginning of the month and made a

wonderful donation to the Museum's collection. Years ago they had bought some of Horace King's original design sketches for the 517 Winchester '73 etching. They had framed them and hung them in their living room for many years. They felt they belonged here at the Museum and I was only too happy to add them. Two of the framed pieces are now hanging in our galleries.

It was a pleasure to assist Dan Kilgore in selecting some items from the Museum collection (mostly advertising items) to be used in the Exhibition at the Ella Sharp Museum in Jackson, MI which will be open to the public from July 1 to September 27. If you are in the area, do stop by to enjoy. The Ella Sharp Museum will be the location of most of the Percy and Vivian Moore weekend events this year.

The news of Frank Husted's passing was quite a shock to all of us. Sue Kilgore has written a limerick that I think Frank would have gotten a kick from.

Hardly ever was he a crank,  
Mostly coffee he did drank,  
Heisey knowledge did he spew,  
Not surprising but a few,  
What a gem was our friend Frank!

I will continue with the remainder of the limericks that Frank supplied for his Frankly Rhyming column next month.

The weather is fine and you now have no excuse. Get out and find yourself a Heisey treasure. ♦

## HCA WELCOMES NEW MEMBERS FOR March 2008

Mary F Bosse, TX  
Brenda J Holman, OH  
Janet Jones, KS  
Bea Ketchum, FL





Flamingo Brochure – Inside

## FLAMINGO BROCHURE (Continued from Front Cover)

Flamingo is printed in a red florid script and tilted across the page for emphasis. The Diamond H trademark on the cover is given a green background.

Opening the brochure you see the headline "Complete Flamingo Table Service." This is followed with "The pieces named below all come in the captivating new Flamingo tint." I will cover this list later in the article.

Folding back the flap you see the inside of the brochure going across all three panels. Here the headline reads "Flamingo – Dawn's Rosy Tint." This is followed by the following ad copy:

"An unusual tone of daintiness and delicacy comes to your table when you use Heisey's

Diamond H Flamingo Glassware. For in this rare, new shade is a table service of charming fascination.

"Color in glassware is strikingly in vogue. Flamingo sets off the snowy whiteness of your table covering with a tint that brings to mind the first rosy flush of dawn.

"You will be proud to use your Flamingo pieces on any occasion. Named for the beautifully hued tropical bird that inhabits southern Florida, Heisey's Flamingo Glassware always evokes exclamations of wonder and delight.

"Flamingo comes in more than a score of exquisitely graceful pieces. We suggest that you begin a set of this lovely color and keep adding to it.

"The list on the following page shows the wide range of Flamingo pieces."



Flamingo Brochure – Inside Flap

The page is then completed with five different groupings of glass and two vignettes of flamingos in their natural habitat. The items are identified and I will combine them with those on the overflap into a complete list by pattern numbers.

The back panel of the brochure is headed with: "Let us show You Heisey's Glassware for your Table" with this promotional paragraph following, "We will be glad to show you not only Heisey's beautiful Flamingo table service, but the many other creations of Heisey artists. The unique Moon Gleam (sic) pieces give an effect of rare charm. And there is an abundant variety of



Flamingo Brochure – Back

exquisite designs and shapes in crystal and etched glassware that will delight you. Your inspection of our display will be cordially welcomed, at any time."

The list of items displayed (items marked with \*) and included on the list are:

- 9 Gibson Girl plateau and center (center referring to flower frog)
- 10 Oak Leaf coaster
- 11 Gibson Girl plateau and center
- 14 Flat Rim floral plateau
- 99 Little Squatter candle block
- 107 Wellington candlestick\*
- 109 Petticoat Dolphin candlestick



110 Sandwich Dolphin candlestick\*  
(mislabeled 109)

112 Mercury candlestick\*

411 Tudor candy box and cover

412 Tudor jug

413 Tudor cigarette box\*

417 Double Rib and Panel basket\*

475 Narrow Flute with Rim salted nut

515 Taper ¼ oz cologne

516 Fairacre 1 oz cologne DO\*

1170 Pleat and Panel bouillon cup and plate\*

1170 Pleat and Panel marmalade\*

1170 Pleat and Panel goblet, saucer champagne, sherbet, luncheon goblet, high footed comport and cover, low footed comport and cover, jelly, 7", 8", and 14" plates, and sugar and cream

1182 Yeoman 6", 7", 8", 9 ½", 10 ½", and 14" plates (these became the 1184 Yeoman plates)

1183 8" and 12" candy tray (I do not believe I have ever seen these in Flamingo)

1185 Yeoman celery

1186/109 Petticoat Dolphin comport\*

1186 Yeoman puff\*

1195 Paul Revere floral bowl shallow\* (incorrectly labeled 1201 in brochure)

1201 LaVerne floral bowl

1229 Octagon handled sandwich tray\*

1229 Octagon 6" bonbon\*

1229 Octagon 6" 2-hldd jelly, 6" cheese, 12" muffin (misprinted 2"), and 12" celery (I am not aware of a 12" celery in 1229 Octagon, could be the 468 Octagon With Rim)

1224 Hexagon Six 12" sandwich plate with 758 Tripoli cutting\*

1224 Hexagon Six 7" and 8" plates

1225 Ridge and Star 7" and 8" plates

1231 Ribbed Octagon 8" and 14" plates

1234 Stippled Diamond 8" plate

1238 Beehive 5", 8", and 14" plates

2351 Newton 8 oz, 10 oz, and 12 oz sodas

2359 goblet, saucer champagne, sherbet, and footed tumbler (we have no record of this stem line – it could be a misprint for 3359 Plateau items)

2516 Circle Pair lemonade\* (noted as patent applied for)

2516 Circle Pair 5 ½ oz, 8 oz, and 12 oz sodas and 10 oz tumbler

2930 Plain and Fancy tumbler

2935 tumbler

3312 Gayoso goblet, sherbet, champagne, wine, cocktail, parfait

3324 Delaware goblet\*

3324 Delaware saucer champagne and sherbet

3350 Wabash compote\*

3350 Wabash 6" plate DO

3355 Fairacre vase\*

3359 Plateau baked Alaska\* (this appears to be the champagne)

3359 Plateau tumbler\*

3359 Plateau cocktail\*

3359 Plateau 5 ½ oz, 8 oz, and 12 oz sodas, and finger bowl

3440 Portsmouth goblet, saucer champagne, and sherbet

3480 Koors jug\*

3480 Koors ice tea\* (noted as patent 68310)

3481 Glenford tumbler, ice tea, cocktail

4182 Thin 7" and 8" plates DO

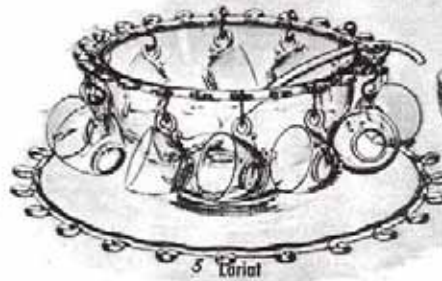
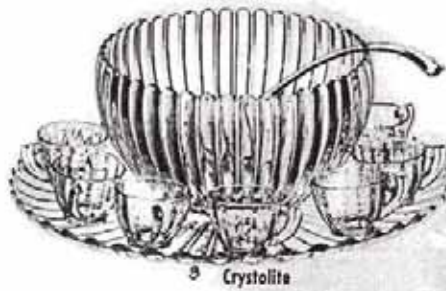
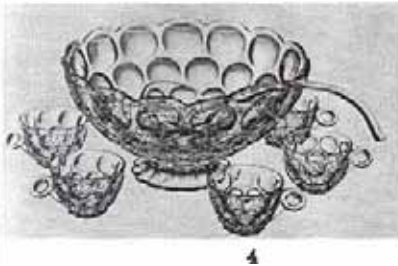
It can be seen that many of these patterns were still growing and other pieces would be added to the lines. The 1170 Pleat and Panel pattern does not list the vase or the dinner plate. The 1184 Yeoman and 1231 Ribbed Octagon lines would be developed into full patterns with all of the accessory and serving pieces one could desire. Other stemware lines would be added, too.

Flamingo glassware produced by A. H. Heisey & Company was widely distributed and eagerly purchased by the consumer of that time. It was perfect for the casual dining experience or the more formal settings of the day. It was used for bridge parties and outdoor entertaining to good effect. The smart hostess was using color as a dining accent. It is still one of Heisey's most popular colors and sought after today. Any table can look great with either the whole table set with Flamingo or with just a few accent pieces to add to your china. The brochure shows some of the earliest items that were available in the color, but with Flamingo being produced from 1925 to 1935 many other pieces would be added during that time. ♦



# Heisey

## Punch Sets



Punch Sets as Shown in Catalog 33, 1956 (1567 Plantation set had been discontinued by this date and note the different bowl used in the 1506 Provincial set without the underplate)

### Punch Bowl Sets in 1953

Joe Lokay

A letter was sent to the Heisey salesmen giving the new prices for Heisey punch bowl sets effective January 8, 1953. Perhaps there was a special sale on punch sets. In the letter five sets were listed which are shown below. Before looking, can you guess the pattern names and numbers of the five sets?

- 1. 341 Old Williamsburg \$24.50/set  
7 qt punch bowl  
19" buffet plate  
12 4 1/2 oz punch cups  
#10 plastic ladel  
Optional foot/base for bowl \$6.00
- 2. 1503 Crystolite \$21.00/set  
7 1/2 qt bowl  
20" buffet plate  
12 punch cups  
#10 plastic ladle

- 3. 1506 Provincial \$21.00/set  
5 qt beverage bowl  
18" buffet plate  
12 punch cups  
#10 plastic ladle
- 4. 1540 Lariat set \$24.75/set  
7 1/2 qt beverage bowl  
21" buffet plate  
12 Punch cups  
#10 plastic ladle  
12 red or green plastic punch cup hooks
- 5. 1567 Plantation set \$23.25/set  
9 qt Dr Johnson punch bowl  
18" buffet plate  
8 punch cups  
#10 Plastic ladle  
8 red or green plastic punch cup hooks

A #11 glass punch ladle could be substituted for the plastic one for an additional \$1.40. ♦



# 2008 BENEFIT AUCTION RESULTS

1	10.00	58	450.00	114	15.00	170	120.00	225A	25.00	282	30.00	338	85.00	394	45.00
2	12.50	59	35.00	115	10.00	171	25.00	226	0.00	283	20.00	339	30.00	395	65.00
3	10.00	60	40.00	116	10.00	172	190.00	227	35.00	284	10.00	340	35.00	396	75.00
4	15.00	61	30.00	117	65.00	173	15.00	228	50.00	285	80.00	341	20.00	397	35.00
5	20.00	62	25.00	118	30.00	174	12.50	229	20.00	286	20.00	342	65.00	398	70.00
6	40.00	63	30.00	119	20.00	175	15.00	230	40.00	287	10.00	343	12.50	399	50.00
7	7.50	64	30.00	120	15.00	176	5.00	231	240.00	288	210.00	344	50.00	400	10.00
8	10.00	65	10.00	121	5.00	177	10.00	232	25.00	289	30.00	345	12.50	401	85.00
9	50.00	66	10.00	122	15.00	178	12.50	233	15.00	290	45.00	346	20.00	402	525.00
10	5.00	67	35.00	123	30.00	179	15.00	234	10.00	291	17.50	347	10.00	403	85.00
11	15.00	68	25.00	124	15.00	180	5.00	235	15.00	292	20.00	348	100.00	404	25.00
12	30.00	69	35.00	125	45.00	181	27.50	236	45.00	293	5.00	349	50.00	405	25.00
13	5.00	70	12.50	126	25.00	182	20.00	237	10.00	294	10.00	350	45.00	406	10.00
14	15.00	71	15.00	127	20.00	183	15.00	238	85.00	295	25.00	351	65.00	407	10.00
15	17.50	72	12.50	128	5.00	184	30.00	239	50.00	296	235.00	352	35.00	408	410.00
16	10.00	73	20.00	129	30.00	185	70.00	240	110.00	297	5.00	353	25.00	409	105.00
17	45.00	74	55.00	130	5.00	186	20.00	241	95.00	298	30.00	354	25.00	410	65.00
18	15.00	75	60.00	131	30.00	187	45.00	242	105.00	299	35.00	355	20.00	411	1200.00
19	20.00	75A	25.00	132	40.00	188	25.00	243	20.00	300	10.00	356	50.00	412	250.00
20	10.00	76	50.00	133	55.00	189	105.00	244	50.00	300A	10.00	357	10.00	413	150.00
21	15.00	77	85.00	134	80.00	190	140.00	245	40.00	301	20.00	358	15.00	414	100.00
22	25.00	78	25.00	135	10.00	190A	20.00	246	10.00	302	25.00	359	15.00	415	250.00
23	15.00	79	15.00	136	40.00	191	35.00	247	50.00	303	5.00	360	5.00	416	150.00
24	35.00	80	25.00	137	20.00	192	25.00	248	55.00	304	30.00	361	30.00	417	0.00
25	100.00	81	60.00	138	30.00	193	15.00	249	160.00	305	5.00	362	15.00	418	35.00
26	85.00	82	130.00	139	30.00	194	50.00	250	35.00	306	10.00	363	20.00	419	5.00
27	75.00	83	30.00	140	25.00	195	70.00	251	40.00	307	10.00	364	70.00	420	175.00
28	20.00	84	70.00	141	35.00	196	22.50	252	20.00	308	20.00	365	15.00	421	40.00
29	25.00	85	140.00	142	5.00	197	35.00	253	10.00	309	25.00	366	20.00	422	400.00
30	45.00	86	25.00	143	15.00	198	15.00	254	45.00	310	25.00	367	110.00	423	10.00
31	10.00	87	35.00	144	65.00	199	32.50	255	125.00	311	10.00	368	275.00	424	15.00
32	50.00	88	40.00	145	25.00	200	15.00	256	7.50	312	20.00	369	25.00	425	1250.00
33	25.00	89	15.00	146	50.00	201	17.50	257	0.00	313	5.00	370	30.00	426	5.00
34	30.00	90	20.00	147	50.00	202	5.00	258	25.00	314	10.00	371	15.00	427	10.00
35	50.00	91	25.00	148	25.00	203	15.00	259	5.00	315	20.00	372	20.00	428	30.00
36	30.00	92	35.00	149	40.00	204	25.00	260	10.00	316	40.00	373	25.00	429	50.00
37	55.00	93	80.00	150	65.00	205	40.00	261	10.00	317	30.00	374	25.00	430	90.00
38	250.00	94	45.00	150A	35.00	206	20.00	262	12.50	318	20.00	375	40.00	431	1050.00
39	20.00	95	45.00	151	80.00	207	0.00	263	25.00	319	12.50	375A	100.00	432	275.00
40	30.00	96	20.00	152	75.00	208	20.00	264	25.00	320	40.00	376	40.00	433	170.00
41	95.00	97	40.00	153	45.00	209	15.00	265	25.00	321	75.00	377	20.00	434	30.00
42	25.00	98	25.00	154	95.00	210	32.50	266	25.00	322	50.00	378	40.00	435	10.00
43	125.00	99	10.00	155	25.00	211	17.50	267	25.00	323	450.00	379	50.00	436	75.00
44	15.00	100	15.00	156	70.00	212	17.50	268	20.00	324	17.50	380	500.00	437	140.00
45	15.00	101	5.00	157	80.00	213	20.00	269	7.50	325	25.00	381	1050.00	438	85.00
46	20.00	102	25.00	158	20.00	214	10.00	270	55.00	326	50.00	382	50.00	439	350.00
47	10.00	103	50.00	159	75.00	215	15.00	271	35.00	327	10.00	383	15.00	440	40.00
48	25.00	104	15.00	160	20.00	216	10.00	272	45.00	328	25.00	384	30.00	441	40.00
49	15.00	105	20.00	161	55.00	217	25.00	273	190.00	329	17.50	385	85.00	442	60.00
50	10.00	106	20.00	162	40.00	218	5.00	274	45.00	330	20.00	386	15.00	443	70.00
51	30.00	107	30.00	163	15.00	219	5.00	275	15.00	331	20.00	387	45.00	444	750.00
52	35.00	108	10.00	164	5.00	220	12.50	276	25.00	332	25.00	388	42.50	445	100.00
53	25.00	109	22.50	165	60.00	221	7.50	277	25.00	333	30.00	389	5.00	446	175.00
54	25.00	110	20.00	166	15.00	222	0.00	278	15.00	334	30.00	390	130.00	447	30.00
55	35.00	111	25.00	167	25.00	223	875.00	279	10.00	335	35.00	391	85.00	448	500.00
56	12.50	112	22.50	168	10.00	224	185.00	280	25.00	336	12.50	392	65.00	449	75.00
57	15.00	113	25.00	169	20.00	225	35.00	281	35.00	337	650.00	393	10.00	450	100.00

450A	100.00	509	45.00	567	10.00	626	15.00	685	20.00	745	325.00	804	1100.00	863	7.50
451	60.00	510	25.00	568	5.00	627	10.00	686	30.00	746	140.00	805	450.00	864	30.00
452	35.00	511	35.00	569	20.00	628	15.00	687	35.00	747	75.00	806	550.00	865	35.00
453	150.00	512	30.00	570	30.00	629	35.00	688	35.00	748	75.00	807	1200.00	866	5.00
454	60.00	513	10.00	571	15.00	630	30.00	689	35.00	749	50.00	808	70.00	867	30.00
455	45.00	514	10.00	572	30.00	631	30.00	690	20.00	750	7.50	809	70.00	868	25.00
456	40.00	515	55.00	573	20.00	632	10.00	691	25.00	750A	20.00	810	100.00	869	5.00
457	275.00	516	25.00	574	15.00	633	30.00	692	10.00	751	120.00	811	1200.00	870	5.00
458	25.00	517	10.00	575	50.00	634	50.00	693	20.00	752	10.00	812	5.00	871	5.00
459	50.00	518	35.00	576	17.50	635	35.00	694	10.00	753	15.00	813	350.00	872	25.00
460	100.00	519	55.00	577	17.50	636	10.00	695	15.00	754	35.00	814	55.00	873	30.00
461	60.00	520	22.50	578	12.50	637	5.00	696	75.00	755	12.50	815	10.00	874	25.00
462	55.00	521	12.50	579	35.00	638	30.00	697	70.00	756	5.00	816	85.00	875	30.00
463	20.00	522	10.00	580	25.00	639	25.00	698	20.00	757	15.00	817	500.00	876	15.00
464	100.00	523	5.00	581	30.00	640	35.00	699	40.00	758	15.00	818	60.00	877	5.00
465	35.00	524	25.00	582	20.00	641	10.00	700	7.50	759	10.00	819	30.00	878	12.50
466	35.00	525	55.00	583	15.00	642	40.00	701	45.00	760	45.00	820	75.00	879	7.50
467	45.00	525A	17.50	584	5.00	643	25.00	702	20.00	761	15.00	821	50.00	880	5.00
468	10.00	526	70.00	585	25.00	644	10.00	703	5.00	762	10.00	822	25.00	881	30.00
469	80.00	527	30.00	586	10.00	645	12.50	704	5.00	763	0.00	823	5.00	882	12.50
470	110.00	528	27.50	587	55.00	646	12.50	705	90.00	764	25.00	824	25.00	883	12.50
471	40.00	529	35.00	588	17.50	647	17.50	706	45.00	765	10.00	825	35.00	884	25.00
472	700.00	530	25.00	589	10.00	648	35.00	707	17.50	766	7.50	825A	10.00	885	5.00
473	110.00	531	30.00	590	45.00	649	20.00	708	130.00	767	5.00	826	12.50	886	55.00
474	100.00	532	25.00	591	10.00	650	45.00	709	25.00	768	12.50	827	10.00	887	7.50
475	75.00	533	47.50	592	15.00	651	30.00	710	20.00	769	60.00	828	10.00	888	7.50
476	500.00	534	10.00	593	15.00	652	30.00	711	10.00	770	10.00	829	10.00	889	70.00
477	125.00	535	12.50	594	25.00	653	20.00	712	20.00	771	17.50	830	65.00	890	15.00
478	130.00	536	10.00	595	17.50	654	10.00	713	45.00	772	12.50	831	25.00	891	15.00
479	70.00	537	5.00	596	10.00	655	75.00	714	0.00	773	5.00	832	20.00	892	7.50
480	85.00	538	17.50	597	10.00	656	105.00	715	50.00	774	10.00	833	30.00	893	20.00
481	50.00	539	17.50	598	15.00	657	35.00	716	20.00	775	15.00	834	25.00	894	50.00
482	100.00	540	25.00	599	95.00	658	40.00	717	15.00	776	15.00	835	65.00	895	20.00
483	85.00	541	30.00	600	15.00	659	25.00	718	30.00	777	17.50	836	25.00	896	50.00
484	85.00	542	65.00	600A	525.00	660	15.00	719	30.00	778	7.50	837	40.00	897	110.00
485	35.00	542A	5.00	601	17.50	661	35.00	720	10.00	779	15.00	838	105.00	898	50.00
485A	85.00	543	850.00	602	25.00	662	10.00	721	5.00	780	10.00	839	5.00	899	90.00
486	25.00	544	150.00	603	70.00	663	15.00	722	5.00	781	5.00	840	30.00	900	25.00
487	10.00	545	150.00	604	10.00	664	15.00	723	5.00	782	10.00	841	55.00	901	7.50
488	20.00	546	100.00	605	7.50	665	10.00	724	5.00	783	25.00	842	25.00	902	5.00
489	70.00	547	575.00	606	30.00	666	95.00	725	15.00	784	5.00	843	25.00	903	7.50
490	70.00	548	17.50	607	20.00	667	35.00	726	20.00	785	5.00	844	20.00	904	15.00
491	55.00	549	25.00	608	25.00	668	50.00	727	25.00	786	12.50	845	125.00	905	25.00
492	15.00	550	25.00	609	20.00	669	25.00	728	7.50	787	5.00	846	30.00	906	35.00
493	60.00	551	20.00	610	10.00	670	7.50	729	12.50	788	5.00	847	65.00	907	12.50
494	65.00	552	10.00	611	35.00	671	110.00	730	30.00	789	10.00	848	25.00	908	5.00
495	45.00	553	40.00	612	10.00	672	15.00	731	20.00	790	130.00	849	25.00	909	45.00
496	20.00	554	45.00	613	30.00	673	80.00	732	35.00	791	250.00	850	55.00	910	7.50
497	15.00	555	20.00	614	15.00	674	50.00	733	25.00	792	110.00	851	7.50	911	55.00
498	40.00	556	35.00	615	15.00	675	15.00	734	25.00	793	130.00	852	5.00	912	25.00
499	60.00	557	30.00	616	15.00	675A	35.00	735	10.00	794	55.00	853	10.00	913	70.00
500	10.00	558	25.00	617	20.00	676	25.00	736	5.00	795	250.00	854	10.00	914	50.00
501	17.50	559	35.00	618	7.50	677	20.00	737	15.00	796	35.00	855	12.50	915	10.00
502	27.50	560	10.00	619	12.50	678	10.00	738	5.00	797	25.00	856	10.00	916	55.00
503	325.00	561	55.00	620	15.00	679	10.00	739	5.00	798	15.00	857	10.00		
504	70.00	562	15.00	621	45.00	680	30.00	740	5.00	799	180.00	858	15.00		
505	10.00	563	110.00	622	5.00	681	30.00	741	25.00	800	50.00	859	22.50		
506	20.00	564	40.00	623	27.50	682	65.00	742	30.00	801	55.00	860	25.00		
507	60.00	565	20.00	624	15.00	683	20.00	743	30.00	802	12.50	861	50.00		
508	20.00	566	10.00	625	10.00	684	110.00	744	310.00	803	310.00	862	20.00		

# BENEFIT AUCTION WRAP - UP

## Dave Spahr, Auction Chair

Those who attended the 35<sup>th</sup> Annual Benefit auction had a great time - or so they said! Our two-day auction was held at the GMP Local #244 Union Hall at 350 Hudson Ave in Newark on Friday - Saturday, April 4 - 5. This new site for us was just perfect for our auction and was well attended - approximately 100 guests and members each day and we had over 20 absentee bidders. We had 930 lots of glass available from 41 consignors. Heard many good comments about the quality of the glass this year - our consignors sent in nice clean glass and we only had to reject a few unsuitable pieces. This year we had the preview on Friday, April 4 from 2:00 p.m. to 4:00 p.m. with the auction starting at 4:00 p.m. by auctioneer Craig Connelly. On Saturday, we opened the doors at 8:30 a.m., had our HCA Membership Meeting chaired by President Bryan Baker at 9:00 a.m., and started our auction at 9:30 a.m. We had over 600 lots to auction off that day and we finished up around 5:00 p.m.

How did we do financially? At press time, we have only preliminary numbers. We grossed over \$56,400 and after consignors and expenses are paid, we will net somewhere just over \$13,000. We had a budget estimate of \$14,000. With the price of fuel and other expenses affecting folks in these times, I feel we did very well. I'll report the final results in the treasurer's report when available.

It was my pleasure and honor to again serve you as the auction chair. I want to publicly thank, on behalf of the HCA Board of Directors and Staff, the thirty-two volunteers who worked with us starting in January identifying, cataloging, and repacking the glass before, during, and after the auction! You make this event a success and HCA's largest fund-raiser. Immediately after this article I have listed those who helped. If you helped and are not listed, I apologize.

I would like to give special thanks to several individuals: Joe Harner, president of the Dayton Study Club and Dick Marsh, Buckeye Club member, who helped me in all phases of the auction, kept me on task, kept track of my keys (another story), and did all the little things which needed to be done with little fanfare; to Board member Karen Taylo who ran the clerk's office and effectively and efficiently ran the computer auction program; and finally to Russ

Reopell, who, as always, flawlessly put our auction catalog on the HCA website, and at the auction connected a computer near the auctioneer to record bids to the office computer to enable us to generate invoices and sales totals.

A hardy Thank You must also go to Craig Connelly, Auctioneer, and his two cohorts, Jeff Baird and Tim Hughes. They sold our glass and kept us in stitches! Concessionaire extraordinaire Gerry Dush and his gang served the world's best pies and other food, and GMP Local #244's own Jerry West did everything he could to provide us great facilities and went the "extra mile" to make our auction a success. Lastly, thanks to the Dayton Heisey Collectors Club who as always worked diligently from January on helping in all phases to make this auction a success!

Finally I would like to thank all the consignors who consigned and donated glass to HCA and to all the auction attendees and absentee bidders who purchased that wonderful Heisey glass. You make it all possible!

See all of you at the Convention in June - until then, Happy Heisey Hunting!! ♦

## 2008 HCA Benefit Auction Volunteers

Phil & Sally Abrams  
Bryan Baker  
Charlene Bowman  
Jim & Karen Clark  
Joe & Flo Harner  
Ron Keener  
Dan & Sue Kilgore  
Steve & Debbie Killebrew  
Robert Loch  
Walter Ludwig  
Michael Maher  
Dick & Ginny Marsh  
Jack Metcalf  
Frank & Sharon Orienter  
Mac Otten  
Russ Reopell  
Ken & Judy Rhoads  
Dick Smith  
Kathy Smith  
Dave & Mary Ann Spahr  
Karen Taylo  
Charlie Wade  
Jean Will



# 37<sup>th</sup> ANNUAL HCA CONVENTION "HCA SALUTES OUR ARMED FORCES"

Amy Jo Jones

Troops! Follow-up to April's briefing as follows:

Wednesday – The tent site at the Museum is being prepared, supply list being made. A Night of Espionage and Mystery details are classified and cannot be divulged here. Be on alert. Show up at the Museum.

Thursday – Come to the Museum and drop off your treasure to be displayed in the special Members Display case during Convention. There will be people to process your item in the Multi-Purpose Room. Let everyone see that special piece.

Show time for the Premiere Glass Show is 11:00 a.m. at Adena Hall, OSUN-COTC. All Convention registrants are admitted free. Be there. Be orderly in your quest for your perfect piece.

In your frenzy, do not fail to show at Sharon Orienter's seminar entitled "Eva Zeisel" at 1:30 p.m. How many remember when Eva came to the Convention?

Study Clubs remember to name your representatives and instruct them to attend the meeting presided by Bryan Baker, HCA president. Here is a chance for some good dialogue with HCA's top guy.

The ID session this year is Free! Same great format, same challenge to stump the panel, all you are to do is show up. Please don't forget to bring a piece to brag about – we all love to see what you have scouted out and can vouch that it is still out there.

Friday – Your presence is expected and anticipated at the annual meeting early Friday morning at Hopewell Hall. One of the most important things we can do to support the Museum, and the organization, is to elect directors to represent all of us, not just their

friends, but all of HCA. (This is why it is so vital you get to know them starting at the cookout.) Polls open at 8:00 a.m. The highlight always is the roll call of the clubs to hear what they have been accomplishing throughout the year.

The meeting will be over in time for you to get to the show to pick up those pieces you wish you had bought the day before. But, wait! The afternoon will not be complete without attending "Heisey During WWII" at Founder's Hall, 2:00 p.m. Not wise to miss this one. Sharon again takes time out to be the presenter.

One change to the schedule as reported last month – the Former Employees Reception will be held on Friday (not Saturday) at 1:00 p.m. at the Museum. It will be hosted by Ken and Judy Rhoads who have done such a fine job in staying in touch with the workers who made it all happen in years past. Hope you all will be there.

Friday night's event finds that the Canteen has moved from the Museum to the Crystal Ballroom in downtown Newark. You will agree the atmosphere there lends itself perfectly to the 40's theme (and besides, they continue to give us the best rate in town so that you will have some left over for bidding at the auction!). There will be music, a "Camouflaged" auction, and a good time for all! We need items for the auction! A little bit of espionage has turned up a few of the items that will be there, but I'm not telling. Just one of the perks we on the general's staff get to have.

Saturday – Plan to be up at 0 dark thirty again. Why is it there is no groaning? Could it be you already have Flea Market on the Courthouse Square on your mind?

All week long – As usual, we hope you can bring some goodies. Drop them by the Canteen in the Multi-Purpose Room at the Museum when you arrive. The troops will be ever so grateful! Convention week is hard work! But the renewal you will feel toward the mission we all have in supporting the Museum will be very satisfying. When you drive up, just take another long look at all we have accomplished!

Final briefing over and out. ♦



## CANDLE HOLDERS, TUMBLERS, AND BAR GLASSES AVAILABLE

The 1460 Flame tumbler and the 1404 Old Sandwich bar glass have been made by Mosser in a variety of colors. These may be ordered from the Museum Gift shop either plain or filled with scented soy wax in any of four different fragrances (Vaseline Opalescent only). Quantities are very limited. Put in your order to get these new unique Heisey Museum gift items.

Candleholders only available in Vaseline Opalescent tumblers and bar glasses. Scents available are: Vanilla (V), Butter Cream (B), Honeysuckle (H), and Dusty Rose (D) – indicate scent code with each candle ordered.

Tumblers available (no wax) in Vaseline Opalescent (VO), Green Opalescent (GO), and Light Blue Opalescent (LBO).

Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone and/or E-mail \_\_\_\_\_

I wish to order:

Description	Unit Price	Quantity	Scent Code	Total cost
1460 Flame tumbler without wax (VO)	\$12.50			
1460 Flame tumbler without wax (GO)	12.50			
1460 Flame tumbler without wax (LBO)	12.50			
1460 Flame tumbler with wax (VO)	17.50			
1404 Old Sandwich bar glass without wax (VO)	6.50			
1404 Old Sandwich bar glass with wax (VO)	8.50			
Shipping (\$6.00 per two items ordered)*				
Grand Total (tax added when appropriate)				

Check # \_\_\_\_\_ Visa \_\_\_\_\_ Master Card \_\_\_\_\_  
 Card Number \_\_\_\_\_ Exp \_\_\_\_\_

\* Minimum shipping cost \$6.00.

**37<sup>th</sup> Annual Convention  
HEISEY COLLECTORS OF AMERICA, INC.  
June 18-21, 2008**

**“HCA Salutes Our Armed Services”**

**FEATURING THE PREMIERE GLASS SHOW**

***SCHEDULE OF EVENTS***

Date & Time	Event	Location
<b>WEDNESDAY, June 18</b>		
6:30 p.m.	Mixer/Cookout, Meet the Candidates	Museum Grounds
8:00 p.m.	<i><b>A Night of Espionage and Mystery</b></i>	Museum
 <b>THURSDAY, June 19</b>		
10:30 a.m.	Glass Show ticket sales start	Adena Hall, OSUN/COTC
<b>11:00 a.m. – Noon</b>	<b>Show Preview</b> <i><b>For Convention Registrants Only</b></i>	<b>Adena Hall</b>
Noon – 5:00 p.m.	Glass Show open – General Admission	Adena Hall
1:30 p.m. – 2:30 p.m.	Seminar - Eva Zeisel by Sharon Orienter	Founders Hall
3:00 p.m. – 4:00 p.m.	Study Club Representatives Meeting	Founders Hall
7:30 p.m.	ID Session	Hopewell Hall
 <b>FRIDAY, June 20</b>		
8:00 a.m.	Annual General Membership Meeting (Polls open 8– 8:30 a.m.)	Hopewell Hall
Noon – 5:00 p.m.	Glass Show open – General Admission	Adena Hall
1:00 p.m. – 2:00 p.m.	Former Heisey Employees Reception	Museum
2:00 p.m. – 3:00 p.m.	Seminar – Heisey During WWII Sharon Orienter	Founders Hall
6:30 p.m.	Heisey Social (cash bar)	The Crystal Ballroom, Downtown Newark
7:00 p.m.	Heisey Social, Canteen, and “Camouflaged” Auction	The Crystal Ballroom, Downtown Newark
 <b>SATURDAY, June 21</b>		
8:00 a.m. – Noon	Flea Market on the Courthouse Square	Downtown Newark
Noon – 5:00 p.m.	Glass Show open - FREE ADMISSION	Adena Hall

***The National Heisey Glass Museum will hold an Open House***

**Tuesday – Saturday, June 17-21, 10:00 a.m. to 4:00 p.m.**

**Sunday, June 22, 1:00 to 4:00 p.m.**

**Hospitality – Multipurpose Room – Wednesday – Friday 10:00 a.m. to 3:30 p.m.**



# HCA CONVENTION 2008 REGISTRATION FORM - Deadline Monday, June 2

*Don't miss the 2008 HCA Convention!*

To register; stop by the Museum, phone (740-345-2932), fax (740-345-9638), register online (www.heiseymuseum.org), or mail your form to: Convention Registration, 169 W. Church St., Newark, OH 43055.

- If you want notice of confirmation, you must include a SASE or provide an e-mail address.

**Registration deadline Monday, June 2 for all food events.** *Sorry, no registration refunds after June 6 when final counts are taken!*

If you are not registering the same people for all events or individuals are from different locations, please fill out separate form for each person.

*List each name as it should appear on their badge:*

Name(s): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

IS THIS YOUR FIRST TIME ATTENDING CONVENTION? \_\_\_\_\_ YEAR OF FIRST CONVENTION \_\_\_\_\_ (old-timers may approximate)

*Check here to receive e-mail confirmation of your registration:*

Payment:  Cash  Check # \_\_\_\_\_

MasterCard  Visa # \_\_\_\_\_ exp. \_\_\_\_\_

Event	How Many	Cost	Subtotal
Registration Fee (Deadline Monday, June 2)	_____ X	\$25 =	\$ _____
Cookout: Wednesday 6:30 p.m., Museum Grounds	_____ X	\$18 =	\$ _____
Thursday Seminar: Sharon Orienter, "Eva Zeisel"	_____	FREE	
ID Session: Thursday 7:30 p.m. <b>(Free this year!)</b>	_____	FREE	
Annual Meeting: Friday 8:00 a.m. <i>Open to all HCA Members</i>			
Former Employees Reception: Friday 1:00 p.m.	_____	FREE	
Friday Seminar: Sharon Orienter, "Heisey During WWII"	_____	FREE	
Heisey Social, Canteen, and "Camouflaged" Auction: Friday 6:30 p.m.	_____ X	\$25 =	\$ _____
Flea Market on Courthouse Square: Saturday 8:00 a.m.	_____	FREE	

**You must be registered to attend any event above!**

**TOTAL = \$ \_\_\_\_\_**

# TREASURER'S REPORT - FIRST QUARTER 2008

Dave Spahr

You will find the 2008 Budget vs. Actual Report through March 31, 2008, on page 17 in this Newsletter.

Our 2008 revenues are 16.36% of our annual estimates with one quarter (25%) of our year complete. Only receipts from membership dues and advances received for the Convention exceed projections. Please note our special income revenues are zero - we need money-making projects to supplement our budget and fund Museum operations. We have only a few planned and we need your ideas. Contact any Board member. Earlier in the year (February) we transferred \$34,000 to help our early cash flow and have placed it in an interest bearing money market account until needed in the next quarter.

Our expenses with 25% of our year completed are at 22.54% of our annual budget. Most expenditures are consistent with estimates. Our computer expenses are over budget since we purchased much-needed auction software and cables to connect two computers at the benefit auction. Nothing else unusual has occurred and we are paying necessary bills and watching to spend every available dollar wisely.

On balance, our overall financial picture has improved over the last two years - mainly since we have reduced expenses by not replacing our director. The Revenue and Expense picture really hasn't changed otherwise. We need increased revenues to sustain our operating budget. New special projects, a financially successful Convention, and a successful Percy and Vivian Moore dinner and Select Auction this fall are a must for us.

The HCA Endowment Fund balance has decreased slightly to \$2,205,623.95 as of March 31, 2008. At the end of last year we had \$2,301,576.20 and have placed \$6,290 into the

fund the first quarter. As mentioned earlier, we have drawn down (taken out) \$34,000 from last year's earned income less fees for 2008 Museum operations. Unfortunately, the use of prior years' earned income is necessary to keep the Museum open and functioning.

HCA began the year with cash assets of \$71,935.25 in five separate accounts. The transfer of \$34,000 from the Endowment Fund has increased our cash balances marginally to \$83,278.20. We will derive needed funds from the Benefit Auction but expect negative cash flow otherwise until the June Convention. This process happens annually for HCA with its cyclical revenues.

If you have any questions about this report, I will be happy to answer them. If you have any fund-raising ideas, please contact any Board member or me. You can reach me by telephone (937-372-7166) or e-mail me at [masdgs@aol.com](mailto:masdgs@aol.com). ♦

## NATIONAL HEISEY GLASS MUSEUM ENDOWMENT FUND

MARKET VALUE AS OF DECEMBER 31, 2007	\$2,301,576.26
MARKET VALUE AS OF MARCH 31, 2008	\$2,205,623.95
HCA 2008 ENDOWMENT RECEIPTS	\$5,165.00
2008 DEPOSITS FROM 2007 RECEIPTS	3,520.00
2008 DEPOSITS FROM 2008 RECEIPTS	<u>2,770.00</u>
TOTAL 2008 ENDOWMENT DEPOSITS	\$6,290.00
DUE TO BE DEPOSITED FROM 2007 RECEIPTS	\$0.00
DUE TO BE DEPOSITED FROM 2008 RECEIPTS	<u>\$2,395.00</u>
TOTAL AMOUNT TO BE DEPOSITED	\$2,395.00
2007 INCOME LESS FEES	\$68,619.47
INC DRAWN DOWN FOR OPERATIONS IN 2008	\$34,000.00

# INCOME STATEMENT – MARCH 31, 2008

ITEM	TOTAL BUDGET	YTD BUDGET AMT	YTD ACTUAL	VAR vs YTD BUDGET AMT	% YTD vs TOTAL BUDGET
<b>REVENUES</b>					
MEMBERSHIP	38,100	9,525	11,680	2,155	30.66%
NEWSLETTER ADS	3,075	769	179	-590	5.82%
CASH DONATIONS	37,700	9,425	953	-8,472	2.53%
ACQUISITION DONATIONS	1,000	250	0	-250	0.00%
SALES	51,800	12,950	9,730	-3,220	18.78%
SHIPPING/HANDLING CHARGES	4,500	1,125	674	-451	14.98%
ADMISSIONS	4,300	1,075	518	-557	12.05%
SPECIAL PROJ / ROYALTIES NET	0	0	0	0	0.00%
INTEREST INCOME	420	105	169	64	40.24%
AUCTION NET	14,000	0	-600	-600	-4.29%
SELECT AUCTION NET	4,000	0	0	0	0.00%
CONVENTION NET	7,875	1,969	4,084	2,115	51.86%
P & V MOORE DINNER NET	600	0	0	0	0.00%
<b>TOTAL INCOME</b>	<b>167,370</b>	<b>37,193</b>	<b>27,387</b>	<b>-9,806</b>	<b>16.36%</b>
RESERVE TRANSFER	70,390	17,598	34,000	16,403	48.30%
<b>TOTAL AVAILABLE</b>	<b>237,760</b>	<b>54,790</b>	<b>61,387</b>	<b>6,597</b>	<b>25.82%</b>
<b>EXPENDITURES</b>					
ACCOUNTING EXPENSE	4,000	1,000	550	-450	13.75%
OFFICE SUPPLIES	7,200	1,800	1,055	-745	14.65%
REPAIRS / MAINTENANCE	7,500	1,875	2,634	759	35.12%
GROUNDS MAINT.	3,200	800	1,176	376	36.75%
LEGAL FEES/RETAINERS	1,750	438	0	-438	0.00%
MISCELLANEOUS	3,500	875	402	-473	11.49%
AUCTION FIRM LICENSE/BOND	350	88	250	163	71.43%
UTILITIES	21,300	5,325	4,765	-560	22.37%
MUSEUM EXP./EQUIP REPL.	21,120	5,280	0	-5,280	0.00%
MEMBERSHIPS / SUBSCRIPTIONS	1,200	300	323	23	26.92%
INSURANCE	12,600	3,150	2,428	-722	19.27%
NEWSLETTER PRINT & POSTAGE	14,000	3,500	5,436	1,936	38.83%
SHIPPING	3,600	900	641	-259	17.82%
COST OF GOODS SOLD	15,550	3,888	2,370	-1,518	15.24%
BANK CHARGES	2,100	525	366	-159	17.43%
ACQUISITIONS	1,000	250	185	-65	18.50%
ADVERTISING	3,550	888	350	-538	9.86%
COMPUTER MAINT	8,500	2,125	2,773	648	32.62%
EMP/VOL RELATIONS	300	75	415	340	138.33%
SALARIES	78,357	19,589	18,559	-1,030	23.69%
EMP HEALTH INSURANCE	8,780	2,195	3,605	1,410	41.06%
PAYROLL TAXES	5,995	1,499	1,420	-79	23.69%
WORKER'S COMP	2,858	715	1,760	1,046	61.58%
<b>TOTAL EXPENDITURES</b>	<b>228,310</b>	<b>57,078</b>	<b>51,463</b>	<b>-5,614</b>	<b>22.54%</b>
LESS COST OF GOODS SOLD	15,550	3,888	2,370	-1,518	15.24%
PLUS INVENTORY PURCHASES	25,000	6,250	1,131	-5,119	4.52%
<b>FUNDS REQUIRED</b>	<b>237,760</b>	<b>59,440</b>	<b>50,224</b>	<b>-9,216</b>	<b>21.12%</b>



# PROPOSED CONSTITUTION CHANGE

The Board of Directors at their meeting on December 8, 2007 approved a recommendation to amend Article VII, Section 1 of the Constitution. The purpose of the recommendation was to clearly define the position of immediate past President and to delineate when the immediate past President can serve on the executive committee, and the circumstances under which a Board of Director member-at-large would serve in place of the immediate past President.

Article VII, Section 1, Executive Committee, currently reads as follows:

The elected officers and the immediate past President shall constitute the Executive committee. If the immediate past President cannot serve, a member-at-large will be elected by and from the Board. (approved 6/21/81)

The recommendation is to amend Article VII, Section 1, to read as follows:

The elected officers and the immediate past President, being all seated members of the Board of Directors, shall constitute the Executive Committee. The immediate past President is the person who was last president and does not currently hold that office. If the immediate past President is no longer a seated member of the Board of Directors, or is a member of the Board of Directors elected as an officer, or is a current member of the Board of Directors but unable to serve, a member-at-large will be elected by and from the Board of Directors.

A vote to accept/reject this proposal will be taken during the Annual Meeting at Convention in June, 2008. ♦

## 2008 CANDIDATES FOR THE HCA BOARD OF DIRECTORS

Following is the slate of candidates as presented at the HCA general membership meeting Saturday, April 5. A total of three will be elected. **Absentee ballots must be returned to the Museum by noon, June 19 in order to be processed for the election.** (If requesting a ballot by mail, please allow enough time to have it returned to you and for you to mail it

in.) Ballots can be requested **NOW**. Please see the February 2008 Heisey News for procedures to request an absentee ballot.

### Bryan Baker



I am seeking election to a second term on the HCA Board of Directors. It has been a privilege spending my first 4-year term serving on the Executive Committee; two of those years as Vice-President and the following two years as President. Part of my duties

as President were to set the tone and goals of monthly Executive Committee meetings, in addition to quarterly Board of Directors and general membership meetings.

In addition to the routine operations of the organization and Museum, significant accomplishments include meeting with the Ohio Governor's Residence and facilitating an indefinite loan of Heisey glassware as a "State Crystal Service." This was accomplished by the generous donations of club members. In addition, I initiated and led the reorganization of the Museum collection. This monumental task involved the hard work of Museum staff and numerous volunteers. Following the reorganization, I invited the First Lady of Ohio to our summer Convention where she participated in our Museum re-dedication ceremony. This was followed by a personal tour of the Museum by the First Lady and other local VIPs.

To reduce budgetary shortfalls and risks, I made the recommendation on the establishment of a 'rainy day' fund for the purpose of addressing unexpected expenses (new roof, furnace, for example). This fund is now in place (i.e. Capital Account). I also proposed the "Pattern Naming" project to name previously unnamed Heisey items where all proceeds of this project go directly to the Capital Account.

All of the above could not have been achieved without the approval and support of our dedicated Board of Directors and membership. In addition to these accomplishments, I have served as Convention/Show Co-Chair and led the last two Percy and Vivian Moore events held in Newark.

As a board member and member of HCA at large, I feel it is my duty to grow our membership and increase the awareness of HCA and Heisey in general. We must continue to be proactive with respect to membership and economic trends. As a board member, I believe we must work together as a team and do what is best for the organization at large. I believe in leading with a balance of optimism and realism.

As a board member, I feel we have the duty and obligation to secure and protect our Endowment Fund for future generations. To accomplish this, we must increase awareness of the fund, increase contributions to the fund and most importantly, avoid overly scrutinizing the portfolio. I believe we must monitor the fund's performance, yet we must allow the financial experts (the investment institution) to perform within their mandate as set down by the HCA Board of Directors and HCA membership at large.

I have been privileged to work with a dedicated and hard working Board of Directors and HCA membership. I wish to continue my service to you and to the Heisey legacy we all hold dear. I ask for your support and vote. Together we will ensure this organization remains viable and relevant for generations to come. ♦

#### Linda Bischoff



I was born in Toledo, Ohio. Even though I never left Ohio, I have lived in Oregon, Texas and Holland. These locations are all communities in Northwest Ohio.

Central Ohio was my home while attending Otterbein College and later teaching elementary school in New Albany. During this time, my future husband and I began going to auctions where we discovered Heisey animals. We soon became obsessed with collecting anything Heisey.

Besides teaching, I worked as a clerk and librarian in our county library system. In 1978, I began working in the City of Sylvania income tax office. I became the tax commissioner in 1985 and held this position until I retired in 2002.

I previously served 2 terms on the Heisey Board of Directors and 1 year as secretary of HCA. I am a member of the Tri-State Heisey Club.

Collecting Heisey has been enjoyable, rewarding and educational. If elected, I will share my love of Heisey with others and work to ensure HCA continues to grow and prosper. ♦

#### Sid Edwards



My interest in Heisey began in 1972 when Mary and I purchased the most beautiful Easter basket we had ever seen. It had a Diamond H trademark in the bottom. A little research and our career with Heisey was started. We made our first visit to the

Museum in the early 1980s and our first Convention in the late 1980s. I served on the Board of Directors from 1996 – 2000 and count that a very special time in our Heisey life.

I look forward to the possibility of serving the Heisey membership again. My two main concerns are how we can maintain membership and attract (and maintain) new members. In reference to new members, I see a need to reach a younger group. We need a new generation to carry on the great work that began many years ago, since much of our membership is maturing, not traveling as much, and finances are becoming tighter. While encouraging new collectors, we must not forget to thank and reward those who have done so much to make HCA what it is today.

On the personal side, my favorite pattern is Ipswich. The focus of our collection is candlesticks. Mary and I have been married 41+ years. To earn Heisey money I sell drugs (as a Pharmacy Manager for Publix Supermarkets in Montgomery, AL). I teach an adult Bible study in our local Baptist church. In what time is left, we enjoy traveling so we can antique shop. Other interests/collections include books, fountain pens, jewelry, silver, china, textiles, and porcelains.

If elected to the Board, it is my desire to be the best possible director by listening to the concerns of the membership. ♦

## Tom Files



Tom and his wife Kathy reside in Kansas City, MO and began collecting Heisey in 1978. Tom concentrated on creams and sugars while Kathy specialized in baskets and candlesticks. After

accumulating a sizeable number of those items, they now buy what suits their fancy.

Tom holds a BS degree in accounting and is a retired Director of Accounting from a major airline. He is a past Board member of a large private school and the past Treasurer of the 6<sup>th</sup> largest public school district in Missouri. Tom is a charter member and past President of the Great Plains Heisey Club and presently is the Treasurer. He frequently originates and presents programs for his study club. Tom has also developed Heisey programs and displays for various Midwest glass clubs. He was on the executive committee that produced the successful Percy Moore Weekend in 2006.

Tom feels HCA is facing challenges from declining membership and financial constraints. He pledges to work hard to help the Board address those and other important issues. ♦

## Steve Killebrew



My name is Steve Killebrew and I now reside with my family in Granville, OH. I first moved to Newark, Ohio in 1963 with my parents who relocated here to work at the Newark Air Force station. I graduated from Newark High School and Ohio State University.

I have been happily married to Debbie Killebrew since June 1980. We have three children a daughter, Victoria, eleven and two sons, James twenty-two and Michael twenty-one who both attend the University of North Carolina. Debbie and I and our children are collectors and HCA members.

I am the President of Georgia Carriers and have been in that position since 1995. We transport vehicles and other valuables. The company is based on St Simons Island, GA with two satellite offices, one in Greensboro, NC and one in Granville, OH.

I would like to join the HCA Board of Directors. I feel the need to help the board develop a sense of urgency to find ways to renew the HCA membership throughout the United States. Also, I feel we should protect the assets of the HCA endowment. It is vital that we continue to preserve the historical significance of A. H. Heisey & Co. and make known the impact it has had upon the Licking County area. Your vote for me will be greatly appreciated. ♦

## FRANKLY SPEAKING: A LETTER

Elaine Husted

To all our Heisey friends a farewell for Dr. Frank.

For this ageless man of paramount character, there are a multitude of adjectives that describe the incredible Dr. Frank L. Husted. Born thirteen of thirteen, his intelligence (a EdD & PhD), ingenuity, tenacity, loyalty, patience and humor are but a few of his outstanding features. As life unfolded, he referenced life activities as occupations, from digging graves as a farm boy, to traveling worldwide for NIH, consultant to President Johnson, teacher of the wayward student, an academic dean and later, psychotherapist.

World War II was not to be discussed yet there was pride in serving with the Army Air Corp. He was a student of Shakespeare's Hamlet, often exchanging a favorite passage with his son. "How Do I Love Thee?" By Elisabeth Barrett Browning was quoted to Elaine as if he was the author. He watched Western movies frequently, and sang as a younger man. Each day started with a song and an eye to catch the bright red of a Cardinal sitting in a tree. He wished the best of life to his one son, Frank. To his "Lovely Elaine" he gave the world, freely with enduring love. Not a day passed without a loving compliment or a tender touch.

F#'s favorite Heisey collection was cordials. His message to his Heisey friends is a heartfelt. Thank You for your friendships, for the delight of the Heisey Hunt and Find and to continue unwavering support for our magnificent Heisey Museum. ♦



# 2008 FOURTH ANNUAL HEISEY SELECT AUCTION

Dave Spahr

Last month we announced our Fourth Annual Heisey Select Auction. We are holding it again thanks to the great support you all have given for this relatively new event and fall fund-raiser for the HCA Museum. As a reminder, please place this date on your calendar and must not miss list - **October 18, 2007**. This article is a reminder to get ready to select the glass you want to submit for consideration by the committee.

First of all, check your cabinets and curios to see what you would like to place in the auction. Next, prepare a **list** of glass you would like us to **select** for this auction. A blank list for you to use is on page 22 of this Newsletter. Please note the blank list contains space for twenty lots - each member is allowed to submit **forty lots** for the committee to select from. Use the list twice! Remember, this auction benefits your association. Please consider selecting a special piece of Heisey for a donation to be auctioned off - 100% of the sale price goes to support HCA and the Museum. Donations don't count towards your 40 lot limit. We hope, like last year, that Study Clubs will consider donating glass for this auction - a great project for them! If you do not belong to a study club, this is a great opportunity for you to support OUR Museum by donating a piece of Heisey. And you don't have to consign glass to make a donation!

To continue our tradition for this event, the consignment fee for each lot will be 20% with a minimum consignment fee of \$5. This means, anything that sells for \$25 or less, the consignment fee will be \$5. As you prepare your lists, please make them as descriptive as possible, since the committee will be using them to select glass for the auction. In particular, please check for damage - we are selecting only undamaged glass for this special auction. The **deadline** for submitting your completed lists to us is **May 19, 2008**. Remember - send us or bring us NO glass - just the list with up to forty lots.

The committees target is to have an auction with two hundred (200) lots. How can you get your glass selected? Here are some clues. Consideration will

be given to include diversity in color, etchings, cuttings, and patterns. A main goal in the selection will be not to have any duplication of lots. We would like glass for the experienced collector who wants that exotic piece of Heisey and glass also for the fledgling collector just starting out. As mentioned earlier, we will not select damaged glass.

The Select committee will be busy after May 19 and contact you on or about June 1 to let you know the glass it has selected. Hopefully, you will be able to bring your glass to Newark and drop it off at the Museum when you come to the Convention on June 18-21. The auction will be held in the lower level in the Museum in the Multi-Purpose Room.

This event has been a success for consignors and those purchasing the wonderful Heisey glass. Plan on attending and participating in this auction for the benefit of your Museum. If you have any questions, please e-mail or call Dave Spahr, [masdgs@aol.com](mailto:masdgs@aol.com) or (937)-372-7166. Happy Heisey Hunting! ♦

Heisey Cambridge Fostoria Imperial Paden City Tiffin Morgantown Duncan & Miller More!

Heisey Cambridge Fostoria Imperial Paden City Tiffin Morgantown Duncan & Miller More!


## Flea Market On The Square Saturday, June 21st – 8am to Noon Downtown Newark, OH 2008 Heisey Convention Event

Remember the fun and Heisey hunting of past conventions when people could set up on the Square and sell their glass? Relive the excitement on the Square in downtown Newark!

The Northern Illinois Heisey Study Club is proud to present the ALL GLASS Flea Market on the Square with **NO SET UP FEE**. You can get as much space as you need. Bring whatever size and quantity of tables you need. Sellers will start getting their space assignments at 7 am but no glass on the tables until 8 am. Remember **Glass only please**.

This event is a HCA event and while there is no set up fee, we will be sending around a representative to accept donations for the benefit of the HCA museum. Contact any of the following for more details and information:

Michael Maher (740) 763-4256 carolyn53@webtv.net	Kim Carlisle (317) 758-5767 kcarlisl@worldnet.att.net
Charlene Bowman (937) 289-2114 twoclbs@aol.com	
Joey Cogdill (864) 228-4741 hizhuntr@charter.net	Jeff Morrow (630) 833-4644 jmorrow64@comcast.net



Heisey Cambridge Fostoria Imperial Paden City Tiffin Morgantown Duncan & Miller More!

## 2008 SELECT AUCTION GLASS LIST

FOR THE BENEFIT OF HCA

Consignor/ Owner: \_\_\_\_\_

Address: \_\_\_\_\_

Daytime Phone: (\_\_\_\_) - \_\_\_\_ - \_\_\_\_\_ Fax or E-mail \_\_\_\_\_

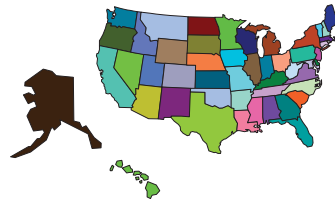
SEND TO: Select Auction, c/o HCA, 169 W. Church St., Newark, OH 43055

**DEADLINE: List must be received by May 19, 2008**

Lot #	Qty	Pattern #/ Name	Description	Cut/Etch	Color	H	Damage
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							

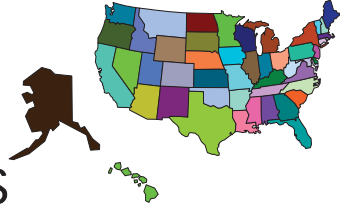
Please put a "D" beside the lot number if the lot is to be donated to HCA.  
*Each consignor may submit up to 40 lots.*

# Study Club Directory



Interested in joining a study club? You will have the opportunity to meet fellow collectors and HCA members and learn more about your favorite glassware. If your club is not listed or you need to make corrections to your listing, please contact the Museum.

STUDY CLUB	MEET WHEN?	WHERE?	Email/Web Site	CONTACT
#4 Central Illinois Helsey Collectors Club	Four times a year	Members' homes or restaurants		Joyce Deany (815) 432-4310
#5 Bay State Helsey Collectors Club	2 <sup>nd</sup> Tuesday of each month except July, Aug., and Dec.	Whole Foods Community Rm, Bedford, MA	spescatore@houghton.com	Stephen Pescatore (978) 256-5418
#7 Dayton Area Helsey Collectors Club	3rd Tues. of the month Sept. to May, 6:30 p.m.	Huber Heights Library	LH937@aol.com	Joe Harner (937) 372-0852
#8 Helsey Heritage Society <i>NJ, Eastern PA and DE areas</i>	Four times per year	Members' homes	craigkratochvil@aol.com	Craig Kratochvil (973) 962-4004
#13 Helsey Club of California	4th Sunday every month, 12:30	Members' homes	herbet@sbcglobal.net www.helseyclubca.org	Norval Helsey (818)-349-0945
#14 Northern Illinois Helsey Club	Four times a year	Members' homes	nihelsey@comcast.net	Jeff Morrow (630) 833-4644
#15 Helsey Collectors Club of Michigan	Every six weeks, August to May	Members' homes	kilgoredesigns@att.net	Sue E. Kilgore (269)-345-3990
#16 Helsey Collectors of Texas	2nd Sat. of every odd month, 1 p.m.	Members' homes	sanddollars97@tx.rr.com www.helseycollectorsoftexas.com	Greg Freeman (817)-545-5889
#19 Helsey Collectors of the Rochester Area	10 meetings per year: Sunday, 2:30 p.m.	Members' homes	seo2@aol.com	Sharon Orienter (585) 288-8076
#20 Buckeye Helsey Collectors Club <i>Newark, OH area</i>	September to May, 4th Monday	Members' homes or the Museum	Theflyingmaher@webtv.net	Michael Maher (740) 763-4256
#22 Northwest Helsey Collectors	First Saturday of the month	Members' homes	bahama50@hotmail.com	Deborah de Jong (425) 868-0457
#25 Helsey 76'ers <i>Columbus, OH area</i>	Once a month, September to May	Members' homes	ldburg48@aol.com	Colleen Burgess (614) 882-1884
#31 Nassau Long Island Helsey Club	Generally every other month	Members' homes		Babs Kent (516) 228-8274
#32 Dairyland Helsey Club	Once every two months	Members' homes		Ray K. Courtneage (414) 962-9747
#33 Golden Gate Helsey Collectors Club <i>Northern California</i>	Quarterly	Members' homes		Russ Nicholas (707) 762-2494
#36 Helsey Club of Southern MA	April, June, September, December			Maria Martell (508) 833-0633
#38 North Carolina Helsey Study Group	6 meetings per year: Jan.; March, May, July, Sept., Nov.	Replacements Ltd Greensboro, NC	Nchsg@yahoo.com www.northcarolinahelseystudygroup.org	Karen Taylo (252) 637-9985
#39 Florida Helsey Collectors Club	4 times per year: January – February-March-April	Westchester Country Club Boyton Beach, FL	Shirley400@aol.com	Everett Dunbar (772)-337-1558
#42 Gulf Coast Helsey Club of Florida	Nov., Jan. and March; 2 <sup>nd</sup> Thursday 11:00 am	Members' homes		Jack Grenzenach (727)-391-5784
#43 Tri-State Helsey Study Club <i>OH, IN, MI</i>	1st Sat. every 3rd month	Members' homes	Maxwellm@cktech.biz	Mike Maxwell (260) 925-3484
#44 National Capital Helsey Study Club	Monthly: September - May	MD and VA Libraries	pres@capitalhelseyclub.org www.capitalhelseyclub.org	Ted Sheets (703)-346-5000
#45 Hoosier Helsey Club	Four times a year	Warren Library, Indianapolis, IN		J. David Litsey, (317) 872-7800
#47 Oregon Trail Helsey Collectors Club	Odd number months, 2 <sup>nd</sup> Saturday, 2 p.m.	Members' homes	lariat_roundup@hotmail.com	Dennis Headrick (503) 538-9352
#48 Dixieland Helsey Study Club	Odd number months, 2 <sup>nd</sup> Saturday night	Members' homes	www.dixielandhelsey.org	Craig German (770) 967-8733
#49 Great Plains Helsey Club	March, May, July, September, and November	Members' homes	cameron_mg@mchsi.com www.greatplainshelseyclub.org	Mary Cameron (515) 292-3743
#50 Northwoods Helsey Club of Minnesota	Four times a year	Members' homes	wheise@comcast.net	Bob Heise (952)-831-9335
#51 Helsey Club of Northeast Florida	Feb., May, Aug., and Nov. 2 <sup>nd</sup> Thursday	Avonlea Antique Mall, Jacksonville	Clasyglas2@aol.com	Barb Bartlett (904) 280-0450



## CLUB NOTES

### Gulf Coast Heisey Club of Florida *Mary Kreimer*

Fourteen members of the Gulf Coast club met March 20 at the home of Ellen and Tom Rickles in Sarasota. Did Tom ever arrange a special treat for us! He introduced a friend, Garry Wharton, whose father had been a glass cutter in Newark at the Heisey factory. Garry's dad, the late Joseph Wharton, learned the trade at several of the area glass companies and worked in the cutting department alongside Emil Krall. The picture of the Lariat candy jar shows an example of Joseph Wharton's artistry. Too bad that a photo doesn't come close to showing how truly beautiful the design is. We are grateful that Garry took the time to share with us.



**Lariat Covered Urn Cut by Joe Wharton**

President Jack Grenzbech led a discussion concerning Heisey "look-alikes"; he brought favor vases from other companies demonstrating the similarities and differences between these and the ones made by Heisey. We also had a chance to

examine hallmarks that resemble the famous Diamond H.

And as always, there were several treasures to share: a 1951A Amber Elephant handled mug, a 517 Circle Pair cologne in Flamingo, a 365 Old Queen Anne pint pitcher and covered butter, a 1404 Old Sandwich mug in Cobalt, and a 473 Narrow Flute with Rim Domino sugar tray and cream decorated with a light blue stain.

And so, armed with a lot of new information, we look forward to another summer of finding more special pieces of Heisey to add to our collections. ♦

### Northwoods Heisey Club of Minnesota *Ann Moll*

The March 8 meeting of the club was held at my home. Ten members were present, while others were still vacationing in Arizona and Mexico. The meeting was called to order by the president, Bob Heise. The minutes were approved and dues collected. Publicity for the club was discussed in length. Several suggestions were made: contacting "Old Times" (publication relating to antiques) regarding a story about the club; contacting a local TV station for a member to display pieces of Heisey and relay club news; and having a Hospitality Table at the fall "Pottery and Glass Show." Coffee/cookies would be available, Heisey pieces could be on display and members could dispense information as to HCA and our local club.

The members present indicated they would enjoy our usual fund-raiser at the May meeting. It includes a raffle with chances sold for an unknown good piece of Heisey, plus an auction of donated pieces of Heisey by each member. A decision was made to send the profits of both events, plus an undetermined amount of treasury money, to HCA.

We concluded with dessert and sharing. Items shown were a 352 Flat Panel horseradish jar, a 6 inch vase in 305 Punt and Diamond Point and a tomato juice pitcher/martini mixer pitcher in 3397 Gascony, Sahara as seen on the cover of the April 2008 Newsletter.

Our May 10 meeting will be hosted by Carol and Gordon Olsen of Hudson, Wisconsin. Guests welcome. ♦



**Dayton Area Heisey Collectors Club**  
*Mary Ann Spahr*

We met on March 18, 2008 with ten members attending. President Joe Harner expressed his pride in how well the Dayton Club was represented by volunteers helping in the process of inspecting and cataloguing glass for the up-coming Benefit Auction.

Program: Salvers, Cake Stands, Cake Plates led by Ken and July Rhoads. Who knew: 1) That the earliest known glass salver (or server) was in 1661 in England? 2) That Salvers were first made in America in the 1770s in Philadelphia? 3) That salvers were used as dessert pyramids by setting graduated sizes one upon another, and served jellies, creams, sweetmeats, and preserved fruit? 4) That A.H. Heisey & Company produced 38 patterns and variations of cake salvers, stands or plates? ...and that they were made in the colors of Opal, Emerald, Flamingo, and Moongleam!

Club members brought cake stands to share, making at least 10 examples for us to see. Walter Ludwig, HCA Museum Curator, and Karen Taylo from North Carolina assisted in the research. We thank Judy and Ken for their informative program, and the detailed booklet given to all.

Show & Tell: 305 PUNTY & DIAMOND POINT No.2 salt & pepper in glass holder; 300 ½ PEERLESS 3-handled loving cup; 435 JUNIPER (Thistle) 8-oz tumbler; 1183 REVERE square covered honey dish w/ 679 WINDSOR cutting; 1234 STIPPLED DIAMOND 8 7/8" plate; 1485 SATURN 5" ftd bowl w/ crimped rim; 1503 CRYSTOLITE 4x6" ashtray; 1503 CRYSTOLITE hurricane lamp base w/ 300 ½" shade w/ 917 SARASOTA cutting; 7026 HEART & DRAPE 8 ¼" plate. ♦

**Heisey Collectors Club of Michigan**  
*Sue Kilgore*

The Heisey Collectors Club of Michigan met at the home of Dan & Sue Kilgore in Kalamazoo for their March 29 meeting. A brief study was done on items that made us think of spring. Most of the Heisey colors were well represented as well as small animals. Our next meeting will be in May, hosted by Chuck & Diana Rose, and we will have our spring silent auction.

The majority of the meeting centered on our plans for the Heisey display at the Ella Sharp Museum in Jackson, Michigan and the Moore weekend. The caterer has been selected and the menus are wonderful. One little teaser, to get you interested, is that we will be having a welcome bag of goodies for those who attend.

Please look for other information in this and future Newsletters or contact me directly with any questions you might have. Registration forms will be in Newsletters soon.

Remember that Michigan in the early fall is wonderful, so plan on spending some extra time to take a good look at our state. Who knows what you might find! ♦

## NORTHERN VIRGINIA HEISEY STUDY CLUB FORMING

Bryan Baker

A new study club is forming in Northern Virginia! We are in the midst of establishing a local club that will serve all of Northern Virginia and surrounding areas. If you or someone you know would like to join fellow Heisey collectors and enthusiasts, please contact Bryan Baker at 703-250-6117, or at [bake4me@verizon.net](mailto:bake4me@verizon.net). As we sincerely support HCA and our Museum, our mission will be to educate and promote Heisey Glassware through exciting and fun programs, activities, and events. I am excited to be part of this fledgling club and ask you to join me and be part of the all new Northern Virginia Heisey Study Club! ♦

### Classified Ads

**National Imperial Glass Museum**  
3200 Belmont Street, Bellaire, OH 43906

740.671.3971  
[www.imperialglass.org](http://www.imperialglass.org)  
[museum@imperialglass.org](mailto:museum@imperialglass.org)

*OPEN*  
April through October  
Thursday - Saturday  
11:00a - 3:00p



♦ *Reciprocal Ad*

Advertising Guidelines:

Advertising: Ads may be mailed to: HCA Advertising, 169 W. Church St., Newark, OH 43055; faxed to (740) 345-9638; or e-mailed to [curator@HeiseyMuseum.org](mailto:curator@HeiseyMuseum.org). Whenever possible, please e-mail your ad. Include your MasterCard or VISA number and expiration date for billing purposes, or send a check. All ads must be prepaid. When mailed or faxed, ads should be typed or printed on white paper with dark ink. Please double space. Ads that are entered in a vertical column format may contain a maximum of 65 characters per line, including spaces & punctuation.

Classified: 20 cents per word (members), 30 cents per word (non-members), \$1.50 min., 1/8 page limit. Personal ads 1/8 page limit. Abbreviations & initials count as words.

Display Ads:	member	nonmember
1/8 page (12 lines)	\$ 20	\$ 30
1/4 page (25 lines)	\$ 40	\$ 60
1/2 page (60 lines, horizontal or vertical)	\$ 80	\$ 120
Full page (120 lines)	\$160	\$240

A charge of \$1.60 will be added for each additional line. Camera-ready ads must follow specifications. Ads that do not correspond to the following measurements will be sized.

**Abbreviations:** DF=Dolphin Foot NO=Narrow Optic  
DO=Diamond Optic SO=Spiral & Saturn Optic  
MO=Medium Optic WO=Wide Optic

**WANTED WANTED WANTED:** Two Piece Heisey  
15 Duck Flower Frog (Crystal), **713-818-4422**

◆ *Paid Ad*

# 9<sup>TH</sup> ANNUAL ELEGANT AND DEPRESSION GLASS SHOW AND SALE JULY 12 & 13, 2008

TENNESSEE STATE FAIRGROUNDS  
WEDGEWOOD EXIT OFF I-65  
**NASHVILLE, TENNESSEE**

*FEATURING*  
*ELEGANT & DEPRESSION GLASS*  
*HEISEY, FOSTORIA, CAMBRIDGE*  
*AND MUCH MORE*  
**NO REPRODUCTIONS**

SATURDAY HOURS - 10 AM TO 5 PM  
SUNDAY HOURS - 11 AM TO 3 PM

**ADMISSION \$5.00 – GOOD FOR BOTH DAYS**  
**FREE PARKING**

HOSTED BY FOSTORIA GLASS SOCIETY OF  
TENNESSEE

BOB FULLER, SHOW MANAGER  
615-223-0816 OR FULLERRE@COMCAST.NET

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**HEISEY AUCTION!**  
**SATURDAY, MAY 17 @ 10:00 AM**  
CHERRY VALLEY LODGE  
2299 Cherry Valley Road - **NEWARK, OH**

*VINTAGE HEISEY AUCTION! SINGLE LIFETIME  
COLLECTION OF APPROXIMATELY 1000+ PIECES OF  
HEISEY GLASS FOR AUCTION. MANY DIFFERENT STYLES &  
DIFFERENT COLORS. ALL HAS BEEN PACKED AND STORED  
FOR MORE THAN 20 YEARS. WE WERE UNABLE TO ACCESS  
THE STORAGE BUILDING TO INVENTORY. I AM SURE THAT  
THERE WILL BE MANY SURPRISES UNCOVERED. WILL BE  
SOLD IN 200 TO 300 LOTS. THIS WILL BE A NICE CLEAN  
AUCTION JUST IN TIME FOR THE 50<sup>TH</sup> ANNIVERSARY OF  
THE HEISEY PLANT CLOSING. **TERMS:** CASH OR GOOD  
CHECK DAY OF AUCTION. POSITIVE ID REQUIRED. COFFEE  
& DANISH PROVIDED.*

**DAF AUCTION, INC.**  
AUCTIONEERS: DAVID FLOOD &  
DIXIE MOLLENKOPF  
TELEPHONE: 614-834-3300  
WEBSITE: [WWW.DAFAUCTION.COM](http://WWW.DAFAUCTION.COM)

◆ *Paid Ad*



**38<sup>TH</sup> ANNUAL  
ALL HEISEY AUCTION**  
Tuesday June 18<sup>th</sup>  
Wednesday June 19<sup>th</sup>  
**Apple Tree Auction Center**  
1616 W Church Street  
Newark, Ohio 43055  
740-344-4282

We are still accepting quality consignments for this auction. We need to have these by May 10<sup>th</sup>. Information and times will be in next month's Newsletter.

◆ *Paid Ad*

# Dealer Directory

Maximum 6 lines/12 months/\$35 MEMBERS ONLY

Contact the Editor to place your ad!



<p><b>KIM &amp; PAM CARLISLE</b> SHOWS &amp; MAILORDERS ONLY 28220 Lamong Rd. Dept. H Sheridan, IN 46069 Glass Cleaning Services Available (317) 758-5767 <a href="mailto:kcartist@worldnet.att.net">kcartist@worldnet.att.net</a></p>	<p><b>SHIRLEY EUGENIA DUNBAR</b> Heisey a Specialty—Mail Order, Shows, Appraisals EMAIL: <a href="mailto:shirley400@aol.com">shirley400@aol.com</a> PO Box 8344, Port St. Lucie, FL 34952 Oct-May (772) 337-1558 PO Box 222, Naples, ME 04055 May-Oct (207) 647-5652</p>	<p><b>SUM OF LIFE</b> Elaine &amp; Frank Husted: 610-469-1243 147 Barton Dr., Spring City, PA 19475 Traveling through eastern PA Call, stop in, be a buyer or a browser!! E-mail: <a href="mailto:frankly.me@comcast.net">frankly.me@comcast.net</a></p>
<p><b>ALL HEISEY AUCTION</b> Consignments Welcome Apple Tree Auction Center 1616 W. Church, Newark, OH 43055 (740) 344-4282</p>	<p><b>MOUNDBUILDERS SECOND GENERATION</b> Barbara and Richard Bartlett Heisey Exclusively! 1-904-280-0450 PO Box 1931, Ponte Vedra Beach, FL 32082 Toll Free 1-888-434-7397(HEISEYS) EMAIL: CLASYGLAS2 @AOL.COM</p>	<p><b>EAGLES REST ANTIQUES</b> Buying Heisey, China &amp; Pottery Carl and Mary Evans 62 Fieldpoint Rd., Heath, OH 43056 (740) 522-2035</p>
<p><b>PAULA &amp; JEFF MORROW</b> Elegant Glassware and American Dinnerware 126 Clinton Avenue Elmhurst, IL 60126 (630) 833-4644 <a href="mailto:mor-fab@comcast.net">mor-fab@comcast.net</a></p>	<p><b>H &amp; R DIAMOND H</b> Helen &amp; Bob Rarey 1450 White Ash Dr. Columbus, OH 43204 (614) 279-0390 after 5:30</p>	<p><b>The American Bell Association</b> P.O. Box 19443 Indianapolis, IN 46219-0443 <a href="http://www.americanbell.org">www.americanbell.org</a></p>
<p><b>REALMS IN GLASS</b> Roy Eggert Heisey Custom Stained Glass 12009 Fingerboard Rd, Monrovia, MD 21770 301-865-5196 <a href="mailto:roy54@hughes.net">roy54@hughes.net</a></p>	<p><b>PIECE BY PIECE ANTIQUES</b> Buy &amp; Sell Specializing in Heisey Glassware Bryan K. Baker Fairfax Station, VA 22039 Newark, OH 43055 (703) 250-6117 <a href="mailto:piecebypiece@verizon.net">piecebypiece@verizon.net</a></p>	<p><b>PATTON HOUSE ANTIQUES</b> Specializing in Glass*Heisey*Cambridge*Fostoria*Duncan* Factory Antique Mall, Verona, VA off I-81 Exit 227 Antiquers Mall, Booth 81, Rt. 29 N., Charlottesville, VA The Daniels, Box 547, Louisa, VA 23093 (540) 967-1181</p>
<p><b>C&amp;J ANTIQUES</b> Cole &amp; Jean Miesner Box 45, 72 Whig St. Newark Valley, NY 13811 (607) 642-9905</p>	<p><b>SIBYLS OF WILMINGTON</b> Sibyl &amp; Ned Lavengood Newcastle Antique Center 606 Castle St. Wilmington, NC (910) 763-7157 or <a href="mailto:Sibylsantiques@bellsouth.net">Sibylsantiques@bellsouth.net</a></p>	<p><b>FRAN'S FANCY FINDS</b> Fran &amp; Jack Grenzebach 10534 Valencia Rd., Seminole, FL 33772-7511 (727) 391-5184 SHOWS MAIL ORDERS</p>
<p><b>CRYSTAL LADY</b> Bill, Joann &amp; Marcie Hagerty Specializing in elegant depression glassware 1817 Vinton St., Omaha, NE 68108 Shop (402) 341-0643 or Home (402) 391-6730 Email: <a href="mailto:ejhagerty@aol.com">ejhagerty@aol.com</a> website:<a href="http://www.crystalladyantiques.com">www.crystalladyantiques.com</a></p>	<p><b>PASTICHE ANTIQUES</b> at Preston's Antique Gaslight Village US 12, Allen, MI 49227 Elegant Glass and Other Fine Antiques <a href="mailto:pasticheantiques@gmail.com">pasticheantiques@gmail.com</a></p>	<p><b>WILLEY'S ANTIQUES &amp; MUSEUM</b> Specializing in Heisey 11110 Cannon Rd., Frazeesburg, OH 43822 16 miles east of Newark, OH (740) 828-2557</p>
<p><b>CHARLES &amp; MILDRED FISHER</b> Heisey animals and Heisey By Imperial animals 991 Idlewilde, Newark, OH 43055 <a href="mailto:cffisher@roadrunner.com">cffisher@roadrunner.com</a> (740) 522-5398</p>	<p><b>MARSH'S ANTIQUES</b> Dick and Virginia Marsh 4532 Newton Road Newark, OH 43055 <a href="mailto:swamp@alink.com">swamp@alink.com</a> (740) 366-5608</p>	<p><b>MOONGLEAM ANTIQUES</b> Heisey Glassware &amp; American Art Pottery John Woytowicz and Peter Rivard 70 Pleasant St., Gardiner, ME 04345 (207) 582-9048 E-mail: <a href="mailto:jmwpwr@aol.com">jmwpwr@aol.com</a></p>
<p><b>ROBERT M. LOCH</b> Voting Member HCA and NWHC Pacific Interstate Glassware Co. PO BOX 469 Custer, WA 98240 360-366-3166</p>	<p><b>CRESTONE MANOR UNIQUES</b> Harold &amp; Loleta Hammontree 3317 Crestone Circle, Chattanooga, TN 37411 423-629-1274 <a href="mailto:hammonl@bellsouth.net">hammonl@bellsouth.net</a> Heisey Only</p>	<p><b>APPLE VALLEY COLLECTIBLES</b> Richard &amp; Marilyn Garnett – Owners Shows/ Mail Order (845) 691-6308 Email: <a href="mailto:diamondH95@aol.com">diamondH95@aol.com</a></p>
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<p><b>J &amp; L TREASURES</b> Specializing in Heisey, Cambridge, Fostoria, Tiffin, Morgantown, etc Linda Kilburn, PO Box 1257, Burlington, CT 860-673-4088 <a href="mailto:jl treasures@comcast.net">jl treasures@comcast.net</a></p>	<p>Your Ad Could Be Here</p>	<p><b>YELLOW BRICK ROAD ANTIQUES</b> Jean Will Leavenworth, KS 66048 (913) 682-4831 Specializing in Heisey and Elegant Glassware Shows and Estate Sales</p>

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Help ensure the future of your Museum. When you renew your membership at one of the levels below, any amount beyond the regular Associate dues goes into the Endowment Fund.

<i>Individual Contributing, one person in household</i>	<i>\$50</i>
<i>Joint Contributing, two people in one household</i>	<i>\$60</i>
<i>Family Contributing, parents and children under 18</i>	<i>\$75</i>
<i>Patron</i>	<i>\$125</i>
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Come at your leisure to enjoy more than 4,800 pieces of glassware produced by A.H. Heisey and Company from 1896-1957. Hundreds of patterns are featured in all production colors. Rare and experimental items are included as well.

Facilities are air-conditioned and handicapped accessible. Hours are 10:00 a.m. to 4:00 p.m. Tuesday through Saturday, 1:00 to 4:00 p.m. Sunday. Members are admitted free, regular admission is \$4. Office hours are 8:00 a.m. to 4:30 p.m. weekdays.

**Membership Renewal Notice:** Check the date above your name and address on the mailing label. This is your expiration date. If it reads 5-10-08 make sure your dues are paid soon in order to receive next month's issue of *Heisey News*.

Contact the HCA Administrative Office at (740) 345-2932 for more information. The Endowment Committee wishes to thank those who have become Endowment Members and all of the individuals and study clubs that have so generously supported the HCA Endowment Fund. All members who have supported the fund are recognized each year in the February issue of the Newsletter. Your support will make the Museum self-sustaining in the years to come. Thank You all! ♦

### Shipping & Handling Fees for Outside US

Additional shipping charges are required for members living outside the U.S. Current rates are Canada \$22; for other countries contact the Museum. Rates are subject to change at any time due to rate changes made by the US Postal Service. To verify current rates, call (740) 345-2932 or E-mail [business@HeiseyMuseum.org](mailto:business@HeiseyMuseum.org)

## Museum Volunteers for March 2008

Frank Kuhlmann

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Phyllis McClain

Don & Pat Moore

Sharon Orienter

Ginny Priest

Russ Reopell

Dick & Jocelyn Ritter

Dick & Marilyn Smith

Plus Auction Volunteers – See Page 11



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